

HOW WE'RE MAKING WORK WORK

Global partnership accelerates the
adoption of new workplace solutions

LET'S GO



 Microsoft
Surface
Authorised Reseller

 Computacenter



THE MANY FACES OF WORK

The world around us is constantly evolving, and new ways of working have emerged.

From the complexities of modern working to enabling and empowering employees, organisations are faced with challenges and opportunities.

Work is increasingly less tethered to a single location and less constrained by office hours. Instead, employees are driving up performance and productivity with a blended approach to managing their work and home life across multiple locations.



Many workers, however, are still on the frontline. Organisations must embrace them too, addressing the many faces of work and ensuring that people across every size and type of organisation are empowered to work where, when, and how they need to.

CO-CREATING CUSTOMER SUCCESS

With a combined wealth of experience in enabling work, Computacenter and Microsoft take a user-centric approach to modernising operations.

Computacenter is a preferred partner for Microsoft, with experience of serving 4.5 million users of Microsoft technologies. We drive efficiency, ensure security, and enable rewarding and frictionless user experiences. We help customers to optimise infrastructure; integrate platforms, processes, and people; streamline systems and interactions; and create a connected work environment. We assist customers in sourcing and deploying technology, combining best practice process and systems management to deliver exceptional experiences.

Our device lifecycle services help organisations optimise performance, functionality, and cost and our collaboration management services provide intuitive tools and solutions that make it easy to get work done.

Through the strength of our partnership, Computacenter and Microsoft help organisations to unlock the value of their greatest asset – people. Our relationship spans over three decades and together, we bring an unmatched end-to-end capability helping you embrace change, improve user productivity, enable smarter decision-making and deliver better customer service.

OPENING UP THE TOOLBOX

From Microsoft's proven and innovative workplace technologies to Computacenter's broad IT expertise, we empower organisations to succeed in the face of constant change.

Through offerings such as Windows 11, Microsoft 365 and the Azure cloud platform and supported by a portfolio of advisory and managed services, we are helping CIOs enable their users to securely connect, communicate and collaborate from anywhere, at any time. By working with Computacenter, organisations benefit from our end-to-end advisory capabilities and professional and managed services that support the design, implementation, and operation of Microsoft technology.

We support the entire project lifecycle, from working out what the need is and what success looks like to auditing the IT estate, comparing different solutions, appraising, and selecting the right technologies, advising on how to buy, build and deploy systems, how to integrate them, and how to support them.



WINDOWS 11

Windows 11 is designed for modern working with easier collaboration, chip-to-cloud security, and intuitive navigation.

Computacenter can help organisations plan their journey, prepare their IT estate, and deploy Windows 11 smoothly and rapidly. Our three Rs of migration – Rationalisation, Readiness and Remediation – help smooth the transition and empower organisations to make the most of the OS.

We've completed more than 2.5 million Windows 10 migrations, including ensuring the effective adoption of new capabilities. Our Adoption Services help employees use their hardware and software effectively, even whilst applications are being transformed and processes digitised.

We recommend ways to add value throughout the migration, helping to empower and upskill your people and ensure your organisation delivers value for its stakeholders.

Rationalise



Rationalise applications to ensure you only assess, remediate and migrate those you need.

Readiness



Assessment of readiness of devices, applications and tooling and planning remediation.

Remediate



Overcome barriers to upgrading related to hardware and applications.

Plan & Design



Confirm plans and dates, make design decisions and produce designs and test plans.

Implement



Implement new configurations, deployment or builds and tooling upgrades.

Pilot



A pilot to validate your solution and test and tune configurations and application compatibility.

Rollout



Plan and manage rollout of Windows 11 to your wider estate and provide end user training and communications.

Handover



A handover of the solution to your operational teams or a managed service, to ensure effective ongoing management.



MICROSOFT 365

Microsoft 365 is the productivity cloud that brings together best-in-class Office applications with powerful cloud services, device management, and advanced security. Whether in the office or on-the-go, users can create, share and edit documents from any device in real-time.

At Computacenter, we help you to take full advantage of Microsoft 365 to drive your digital agenda. We identify the optimal subscription plan and components for your organisation, deliver Microsoft 365 migration strategies that provide the quickest time to value, streamline deployment and simplify management using our best practice processes. From defining the solution architecture to integrating on-premise systems and providing ongoing support, we help reduce project risks and costs.

As a member of the Microsoft High-Touch partner programme for Microsoft 365, we support hundreds of thousands of users across multiple devices.

With more than 800 certified Microsoft personnel, we ensure you achieve best practice in planning migration strategies, streamlining deployments and achieving the fastest time-to-value.



By proactively addressing interdependencies, we minimise the risk of project delays, drive adoption, simplify ongoing management and boost return on investment.



MICROSOFT SURFACE & SURFACE HUB



Microsoft's Surface range of devices, which includes convertible desktop, all-in-one, hybrid tablets, 2-in-1 detachable notebooks, and the Surface Hub, serve as a portal to the integrated performance of Windows 11 and Microsoft 365. The result? A seamless user experience.

The Surface range enables natural interactions with touchscreens, detachable keyboards, headphones, docks, and stylus pens. Microsoft Edge powers more personalised and responsive browsing, whilst Microsoft 365 Copilot combines the power of large language models with the data in the Microsoft Graph – your calendar, emails, chats, documents, and meetings – to enhance your productivity.

Microsoft Surface Hub is built for teamwork, with enhanced collaboration and whiteboard capabilities and the scope to address a variety of budgets and business needs.

The entire Surface suite of products features robust security from the ground up, Microsoft Surface with Modern Windows OS includes a built-in firewall, an anti-malware solution, and automatic software and firmware updates.

This means your business will have access to the newest Teams and Microsoft 365 security features on their Surface devices – as soon as they are rolled out.

As an Authorised Device Reseller, Computacenter is accredited to help you source Microsoft devices with confidence. Through our industry-leading Smart Supply services, we combine buying power with technology expertise, web-based processes, and flexible financial models to enable you to source, procure, build, and deploy at scale.

And, as the only UK Surface Authorised Service Provider, we're uniquely placed to offer faster response times and a superior level of service across the Surface range.





MICROSOFT TEAMS ROOMS

Microsoft Teams Rooms connect people across the hybrid workplace, delivering better meeting experiences and enhanced collaboration through a mix of user-centric hardware and intuitive and time-saving features. Microsoft Teams Rooms encourage inclusive collaboration with meetings everyone can contribute to, whether they're in the office, at home or on the move.

Digital displays encourage the cross-pollination of ideas and can be linked with other users and their own touchscreen devices. Content cameras allow sharing of augmented whiteboard concepts within Teams meetings, whilst one-touch and proximity join to create a seamless and instantaneous way to begin contributing to a shared project.

Computacenter can provide the right mix of experience, up-to-date insight, and technical know-how to deliver inventive and pragmatic workplace solutions.

We can also advise on hardware from Microsoft Teams Room Certified Partners, including Poly, Logitech, Crestron, HP, and Lenovo.



MICROSOFT SECURITY SOLUTIONS

Microsoft provides integrated security solutions that help organisations safeguard their people, data, and infrastructure using a single security platform and licensing model.

The Microsoft Security products are available under various Microsoft license SKUs. Computacenter can identify which products are available within existing entitlements, enabling organisations to protect identities, manage access, remediate risks, and stop threats. The portfolio is extensive and fully integrated with solutions linking endpoint protection, identity and access management, anti-virus, data loss protection, CASB and security monitoring.

Computacenter holds unrivalled knowledge of the Microsoft Security portfolio and the product sets of all the leading security vendors.

We know how to help organisations exploit their Microsoft Security opportunity whilst retaining and integrating the best of their existing workplace solution.

We can help optimise your investment in Microsoft Security with a full spectrum of services, including consolidation and license exploitation, vendor assessment, solution design and deployment, and managed Microsoft Security to speed up decision-making, free up internal resources, and advise on possible areas for consolidation of existing spend.

MICROSOFT AZURE

Microsoft Azure is an open, flexible, enterprise-grade cloud computing platform that brings an ever-expanding set of cloud services to ensure consistent performance and experience.

Azure gives you the freedom to build, manage and deploy applications through a range of tools and frameworks, maximising IT budgets with scalable pay-as-you-go services, whilst safeguarding data sovereignty and simplifying compliance with data protection and privacy laws.

Computacenter brings an established pedigree in cloud to supporting CIOs throughout their transformation lifecycle. As a Microsoft Cloud Solution Provider, we bring the choice of pay-as-you-go subscription models and consumption-based licensing for Cloud Productivity and Cloud Platform.

We bring together people, processes, and platforms to provision workloads smarter and respond faster to customer demand. We have repeatable blueprints for every stage of the hybrid cloud lifecycle – from defining roadmaps and staging deployment to migrating workloads and enabling orchestration. Our Global Solutions Center provides a risk-free environment for testing and providing hybrid solutions, to de-risk implementation, simplify integration and unify hybrid cloud management.



PREFERRED PARTNER FOR ALL THINGS MICROSOFT

Computacenter is a certified
Microsoft Gold partner, with
multiple competencies.

From consultancy and advice to implementation and support, we help to get the very best out of your investments in Microsoft technology. We streamline integrations, simplify management, and incorporate security into every layer.

Our credentials



Our Expertise

- Microsoft's number one Enterprise Partner for Group Corporate Accounts in the UK
- Over 800 certified Microsoft personnel
- More than 300 Microsoft Certified Systems Engineers
- More than 1,000 technical and service management experts
- Seven Operational Command Center locations supporting workplace transformation on a global scale
- Tempo project management methodology for rigorous control and compliance
- Global Solutions Center to test and prove new Microsoft deployments without risking live environments

CLOUD SOLUTION PROVIDER | AUTHORISED DEVICES RESELLER | CO-SELL READY PARTNER
LICENSING SOLUTION PARTNER | AUTHORISED SERVICE PARTNER



ADDING VALUE WITH COMPUTACENTER EXPERTISE



As a preferred Microsoft partner for over 30 years, we have built unrivalled skills and capabilities that enable us to support organisations of all sizes as they strive to be flexible and competitive in increasingly uncertain markets.

Together with Microsoft, we help businesses to tackle the challenges and opportunities they face today, and to plan and build their modern working future.

We focus on developing strong and trusted customer relationships that we support through an expert advisory approach to business.

We work closely with our customers to advise on their strategy, design, and technology selection across their entire IT environment, taking into account their technical, operational, and commercial objectives and developing a unified approach that will underpin their long-term success.

Whether accelerating your digital transformation, unlocking the potential of your people, or building and running cloud-based services, together with Microsoft, we can help you modernise your operations and future-proof your organisation.



GET IN TOUCH

For more information about Computacenter's partnership with Microsoft and how it helps to accelerate business in a hybrid IT landscape, please contact your Computacenter Account Manager, call **01707 631000** or email **enquiries@computacenter.com**

About Computacenter

Computacenter is a leading independent technology and services provider, trusted by large corporate and public sector organisations. We help our customers to source, transform, and manage their IT infrastructure to deliver digital transformation, enabling people and their business. Computacenter is a public company quoted on the London FTSE 250 (CCC.L) and employs over 20,000 people worldwide.

www.computacenter.com

