

Your Partner In Property Since 2016

We list your property on up to 10+ booking platforms.



nb Booking.com





rightmove 🗅





Rated **Excellent** by Hosts and Guests



# Exceptional experiences crafted by hospitality professionals

Our team of 55 experts is dedicated to not only boosting your rental income but also protecting your home from initial onboarding to your first payout in the following month.



## You don't need to lift a finger

Since 2016, we've managed 215,000+ stays, generating £45M+ in revenue for our clients.

With our hotel-trained housekeepers and 24/7 support team, we set a high standard for modern hosting.

# How will Smarthost increase my rental revenue?

## Boost your profile

with higher SEO search rankings and smart pricing algorithm



## Secure more bookings

at the highest possible daily rates reaching optimal occupancies



## Drive higher revenue

faster than on any other management company in London

Reach the widest possible audience

with listings published on 10+ booking platforms



## Track your earnings

on our Smart property management dashboard



Sit back and relax as we handle every aspect for you, from listing your property on popular platforms like Airbnb and Booking.com to ensuring a seamless guest experience and property maintenance.

# All the services included in your bespoke management plan





# We will take care of everything



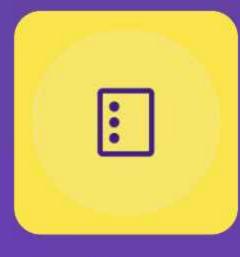
Multi Platform Publishing



Interior Design & Styling



Professional Photo/ Videography



Listing Creation



Pricing optimization



Guest Vetting

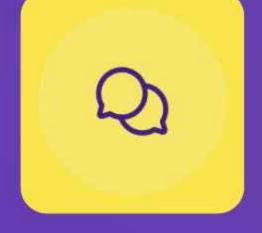


Guest Check-in

0



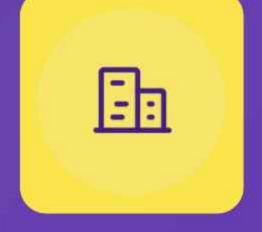
Linen and Toiletries



Guest Communication



Cleaning and Housekeeping



Property Maintenance



Property Insurance

×

## The numbers speak for themselves













# Expert Interior Design & Styling



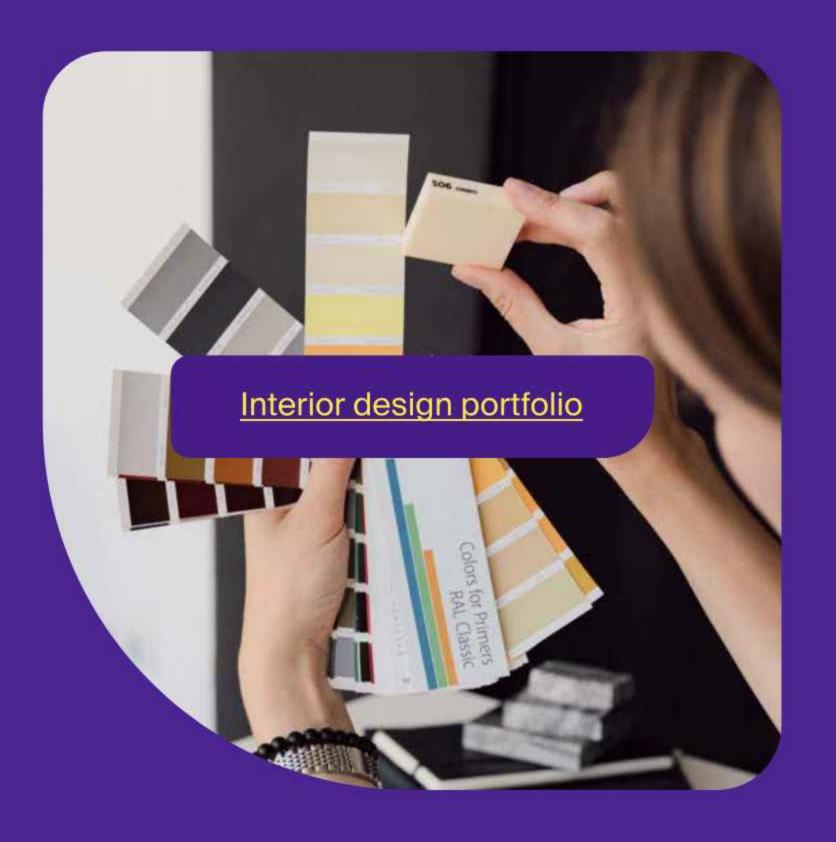
Boost the average daily rates by up to 60%



Increase the number of 5 Star guest reviews



Affordable project rates with a fast turnaround



Define Your Style Choose Functional Furniture

Add Thoughtful Touches

Pay Attention to Lighting

Prioritise Neutral Tones

## Case Study One

Interior design transformation



Michael Embassy Gardens

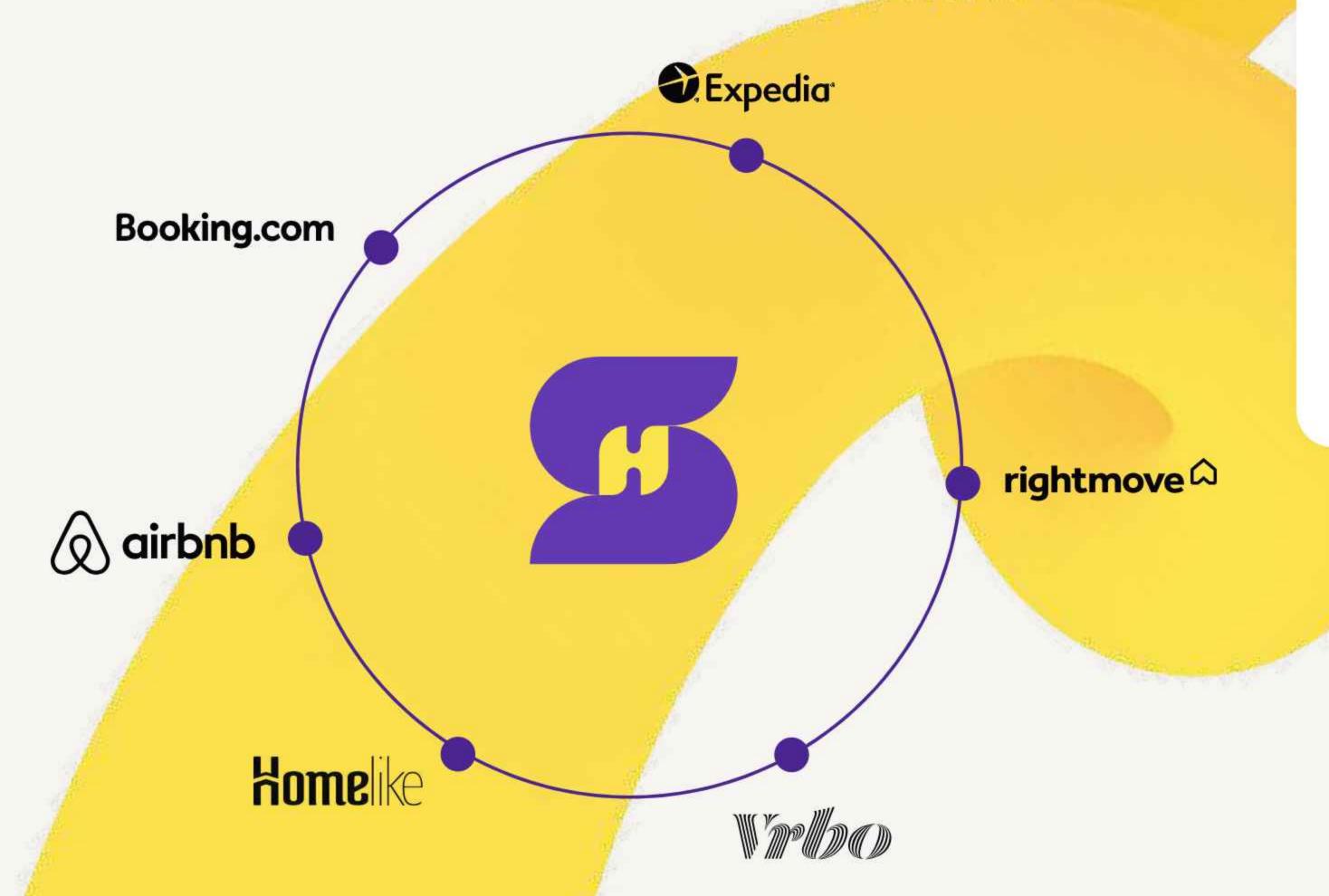
### Michael's success story

Smarthost transformed my basic property into a stunning space with their affordable, tailored service, involving me in each decision and providing a dedicated interior designer. This makeover has garnered numerous 5-star reviews, making Smarthost my trusted choice for property management and interior design.



## Case Study Two

Multi-channel property marketing





#### Sarah Mayfair

## Sarah's success story

Switching to Smarthost for their multi-platform service improved my London property's visibility and income, securing longer tenancies and providing extra insurance, especially during offpeak periods.

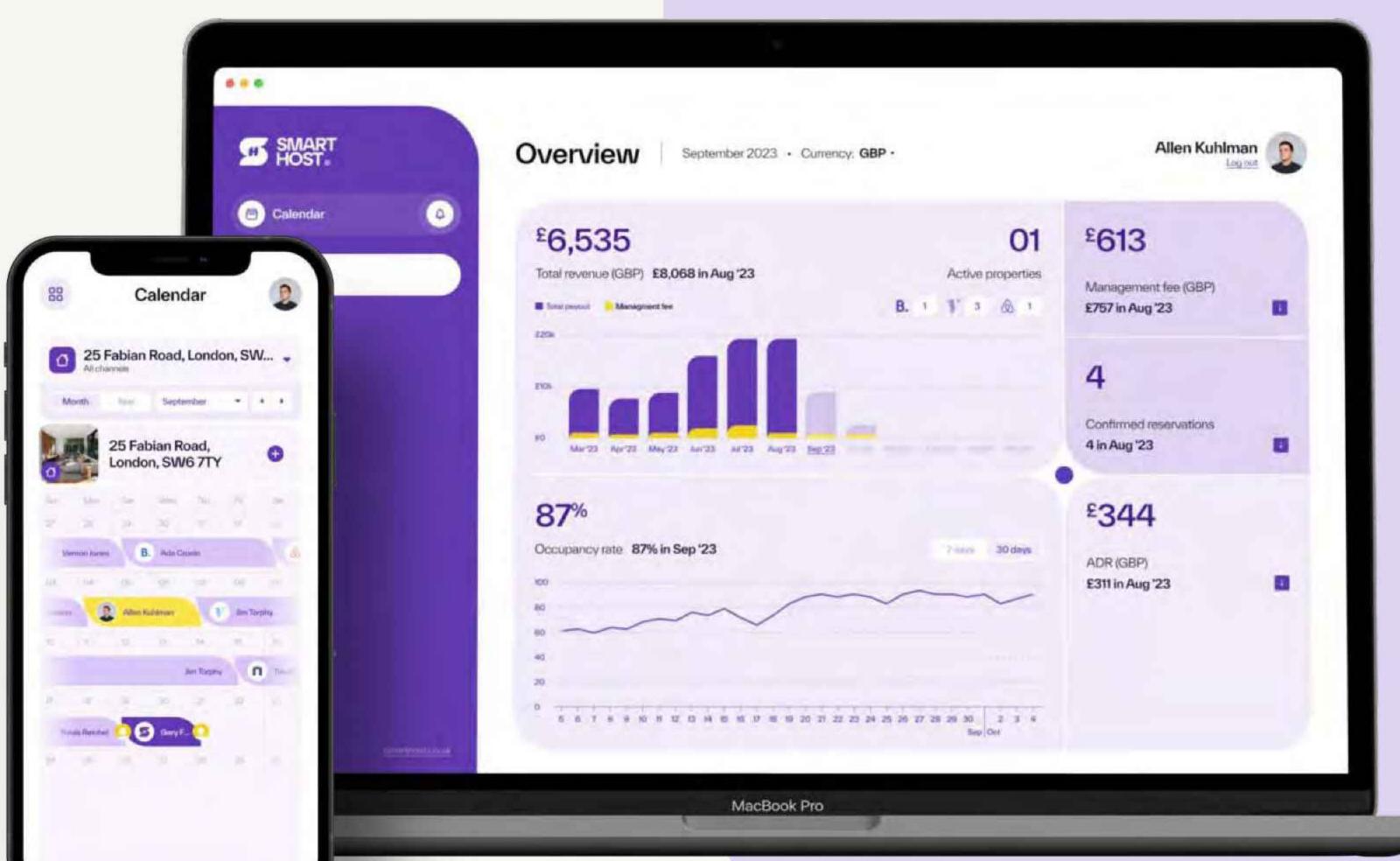


#### 62% Increase

in bookings annually.
From £320 per night on average, Sarah is achieving nearly £540 per night with Smarthost.

Your Smart Property Dashboard

Our Smart dashboard offers real-time booking insights and comprehensive control over your property's performance, including guest details and financial reports, across multiple platforms, while we manage the operational aspects.



# Monthly reporting

Receive your monthly report covering all reservations, financial outgoings, deductions, and fees.

Upon email approval, we will process your bank transfer within 48 hours.



Smarthast Group Ltd	Recipient	Smarthost commission		
25 Wilton Road Lond	- Andrew		Invoice no	Date
England, SWIV ILW	Mark and Street Land	18%	******	31/10/20

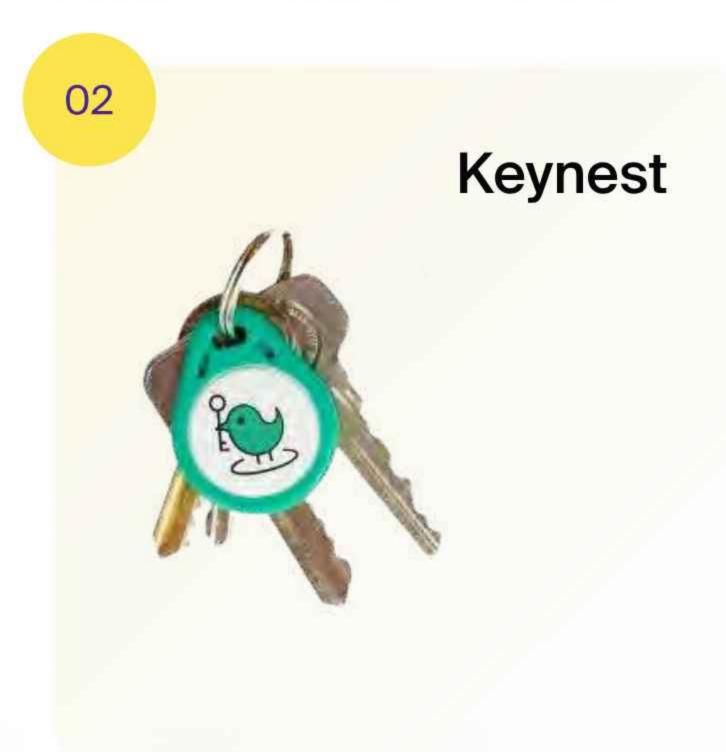
Platform / Typ	A ANN	Start Date	Nights	Guest	Time					
Airbnb Booking cons	HMS30M873K 4275607277	and and tental	,	Andrea	Listing name	Amoun	t Cleaning Fee	Smartho	t	
Arbob	HMWDBMKEIP	06/10/2023	3	Andrew Comstock  U Hao	THE SHATTER IN A DO	£1,034.45		Commissio	VA:	T To
Airbnb	HM3SMDRFK8	09/10/2023	8	Thierry Lemaire	Grange Street INI A. D.	en a	F110700	£0.00	N-12-12-0	£0.
Besoking.com	4142905671	16/10/2023	3	Camilla Moes	Orange Street (N) A. D.	£2,068.05	**********	£129.42		E-7 603.
Airtinb	HMSMKR3DX2	24/10/2023	2	Vito Strasberger	Orange Street (N) A. D.	£1,057,40	***10.00	£274.13	£24.14	£717.4
	The state of the s	27/10/2023	6	Abstract	Grange Street [N] A. Dr.	£768.37	*410/00	£132.64	654.83	£1,629,1
Total				- Constant	Drange Street (N) A: Du	E1,507.90	£120.00	£90.77	£26.53	£788.24
							£120.00	£194.31	£18.15	£539,44
ending						£7,418.43	Final	€0.00	£38.56	£1.154.73
atform G	ode						£690.00		£0.00	€0.00
		Start Date	Mights	Guest					£188.40	5,598.05
						Amount	Cleaning Fine	Perture		
al								Smarthost Commission	VAT	Total
penses								10.00	-	
						60.00	(0)	10.00		
		Date						€0.00	60.00	€0.00
ng Products				T-1			18			

Expenses	ES,565.55		
£32.50			

## Key management

We understand each property's individuality, offering diverse check-in solutions, including traditional lockboxes and high-tech options like Keynest or smart locks.







## Insurance & peace of mind

### 1. Aircover

All hosts receive Airbnb's AirCover insurance immediately upon listing their property. Our team handles any issues directly with Airbnb for you.



## 2. Superhog

Once your listing goes live on other platforms, we secure it with third-party short-term rental insurance from SUPERHOG.com



Offering a tailored service for hosts of all experience levels and circumstances, we manage your listings on Airbnb, Booking.com, and more. Enjoy the smart hosting experience, fully managed by our dedicated in-house teams

## Our Pricing

**FULL-TIME PLAN** 

PART-TIME PLAN

From

15%

#### of your rental revenue

All prices exclude VAT.

Ideal for homeowners who travel frequently and would like to Airbnb their homes for shorter periods or wish to stay at their property occasionally.



# Essentials & Decor

This guide helps you understand short-let essentials and tips. Some are necessities, others are suggestions from Smarthost's 7+ years of experience. To attract more bookings and higher rates, make your home look cozy in photos. Providing essential items makes it welcoming for guests, leading to better reviews.

## \* Must haves & Furnishings

- \* WiFi
- \* Sofa / Sofabed
- \* Coffee table
- \*TV + aerial cable

Freeview is good, but it's great to have Sky, Apple TV or similar



# LIVIII & Dining room

- \* Cushions
- \* Wall Art
- \* Floor lamp
- \* Dining table & chairs
- \* Floor plant
- \* Dining set

Armchair

Books

Board games





## Kitchen

#### Cooking basics

cooking oil, sugar, spices – optional



Salt, pepper,

#### Dishes, pots and silverware per guest

2 plates,

2 bowls,

2 coffee mugs,

2 glasses,

2 wine glasses

2 forks,

2 regular spoons,

2 teaspoons,

2 knives

Frying pans, sauce pans and stock-pots in basic sizes

#### Kettle

Cafetiere or coffee machine

Microwave

Large Bin with cover

First Aid kit

Fire Extinguishers

Utensils

Cutting knives

Cutlery tray

Chopping board

Scissors

Can opener

Bottle opener

Peeler



#### Must haves & Furnishings

Duvet

4 large pillows per double bed

Extra cushions

Bed throw

Bedside lamps

Art of wall

Mattress protector

Blackout curtains

Space to hang clothes

Hangers

We will provide full set of linen per bed; towels and toiletries for each stay.

## Bathroom & Cleaning Essentials

Hairdryer

Mirror

Toilet roll holder

Shower curtains if necessary

Small bin

Toilet brush

Iron + ironing board

AC or portable fans

Washer + dryer

If it's just washer, drying rack is a must Mop and Bucket

Vacuum cleaner

Harpic for toilets

Viakal for bathrooms

Glass spray

Set of cloths

Multi-surface cleaning liquid

Dustpan & brush

Dishwasher tablets

Dishwasher salt & rinse aid

Detergent & Softener

Febreze fabric freshener

Mould spray

#### +Extras

Crib

High chair

Extra bulbs

Extra batteries

Dedicated workspace

Travel adaptor





















