



Foundation Focus

ANNUAL REPORT 2019



We end 2019 with a deep sense of gratitude for the support Jefferson's Ferry has received this past year. Enclosed in this Annual Report you will find a summary of some of the wonderful initiatives made possible by the efforts of the Jefferson's Ferry Foundation.

As members of the Jefferson's Ferry community, we are exceptionally privileged. Whether we call Jefferson's Ferry our home or our workplace, or are counted among the Jefferson's Ferry family of valued contributors, we are all part of a singular and vibrant community of friends and neighbors who care about each other and are committed to the Jefferson's Ferry promise of providing a life-enriching Community for our members.

It is a particularly exciting time at Jefferson's Ferry. We are on the cusp of an ambitious expansion and construction is planned to begin soon. Upon completion, Jefferson's Ferry will offer 75 new spacious and finely appointed one- and two-bedroom, plus den, apartment homes, and a modern and fully equipped fitness, wellness and rehabilitation center. The expansion will also include a new marketplace café, bistro-bar and destination dining room with alternating types of cuisines. A new memory care building will provide hope and care to individuals living with Alzheimer's, dementia and other memory-impairing diseases.

The Jefferson's Ferry Foundation is integral to the success of our Community by providing financial support for many initiatives that enhance the lives of individuals living and working at Jefferson's Ferry. Over the past four years, the Foundation has dedicated the proceeds from its Annual Monte Carlo Fundraiser to the Resident Assistance Fund, supporting residents, who through no fault of their own, have needed financial assistance. The exciting changes to this year's fundraiser with a new location and new entertainment, brings a new focus on supporting Jefferson's Ferry's efforts in providing appropriate care to older adults living with Alzheimer's, dementia and other memory-impairing diseases.

On behalf of the Jefferson's Ferry family, thank you for your ongoing support.

Robert E. Caulfield
President and Chief Executive Officer



This past year was an eventful one. I am pleased to say, overall, the Foundation brought in **over \$260,000** through the generosity of our residents, staff and community. This funding will go towards programs that will enrich and enhance our residents' well-being, support those who may have fallen on hard times, building and technology advancements. With the expansion rapidly approaching, this will open up many new fundraising opportunities for the Foundation. I encourage you all to find a way to contribute to the greatness of the place you call home. We have many ways you can get involved – please stop by my office or give me a call at ext. 5507 to learn more. I look forward to working with you all to make 2020 even more prosperous than last year.

Kaylin Peterson
Director of Philanthropy

MISSION

The Foundation shall work in partnership with Jefferson's Ferry Board of Directors and staff to promote and raise philanthropic funds to enhance services for our residents and staff, and to respond to the needs of our community.

The Foundation will promote benevolence by enthusiastically engaging and enlightening the residents, families, staff, volunteer leaders, and other interested people and organizations to embrace the power and spirit of philanthropy.

VISION

Our vision for the Foundation is to represent philanthropic excellence, in our quest to implement an ethical program—striving at all times to promote philanthropy in an impartial, unbiased, efficient way with a commitment to inclusiveness. Contagious generosity and the ensuing feelings of satisfaction will be our ultimate intent.

"We make a living by what we get, but we make a life by what we give."

- Winston Churchill



Community Center Donor Wall Update



We are pleased to say, in 2019, we added 28 new names to the Pioneer category! This is the entry level on our wall (cumulative gift total of \$1,000 - \$2,499) where donors can begin their climb to the **Friends of the Foundation** category (cumulative gift total of \$25,000+). In addition to having new donors, we had 16 donors climb higher into new categories. An astonishing total of **439** individuals donated to the Foundation in 2019! A huge thank you to each and every one of you; we could not do what we do without your help and generosity.

A Friend in Need is a Friend Indeed.

As many of you know, the Resident Assistance Fund has been our main focus for Foundation fundraising. The proceeds from our annual fundraiser, Monte Carlo has benefitted this cause for the past 4 years. Thanks to the generosity of resident, Jan Parker, we were also able to conduct a Matching Gift Campaign in 2019 to raise even MORE. The matching gift campaign included 68 donors. Our goal was to reach \$100,000 and we made it to \$102,550 in a little over a month! This year alone, we utilized \$61,456 to help 4 of our neighbors in need. As the year came to an end, our total raised came to \$168,565.



Major Donor Reception

Our annual Major Donor Reception took place on July 23, 2019 in the Community Center Theater. Major Donors are considered anyone who has given a cumulative gift total above \$5,000 (gifts made to **Staff Holiday Fund** are not included). This year we had a total of 93 donors in this category (not including those who are no longer with us). As a thank you for their ongoing generosity through the years, they are invited to our Annual Major Donor Reception.



Staff Education & Assistance

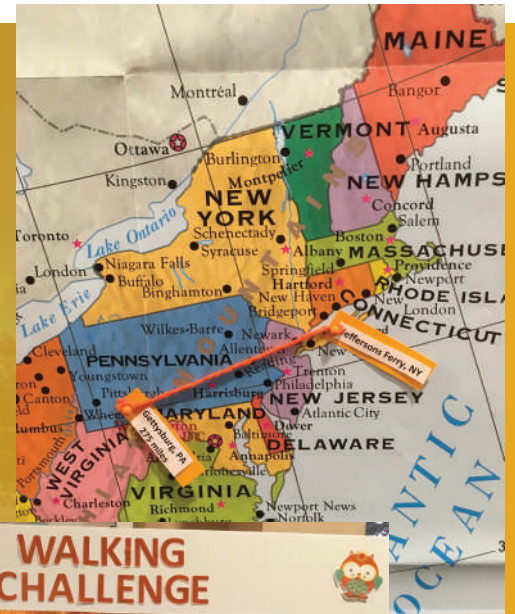
The Jefferson's Ferry Foundation supports our staff and their pursuit of education. Through the Foundation, each eligible staff member can be reimbursed for up to **\$200 towards textbooks annually**. As you can imagine, textbooks for college can get very costly – so this is very much appreciated by the staff.

A total of 10 staff members took advantage of this wonderful opportunity this year.



CALIFORNIA Here We Come!

The Foundation had the pleasure of sponsoring the pedometers for the OWL program's Walking Challenge. We purchased 100 pedometers and distributed them to residents at the kickoff event. The pedometers encourage residents to be more conscious of their steps and strive to do more. A goal was set to collectively walk enough steps to make it to California. Not only did they make it to California, but they have passed Alaska, making their way to Washington and back to Jefferson's Ferry. Our residents walked a total of 22,119,543 steps which amounts to 9,635 miles!



The Price is Right, Come on Down!

Kudos to our Health and Wellness Program Manager, Joanne Lehmann, for putting this extremely life-like version of The Price is Right together for the residents to enjoy. The residents came on down to "Contestant Row" to try their luck at winning the grand prize of a FitBit Versa Smartwatch, which was provided by the Foundation through donations made to Health and Wellness Programming. The residents had a great time and look forward to the possibility of doing it again in the future.





Technology Upgrade Comes to Bove Health Center

We purchased four virtual reality headsets, wireless speakers, an iPad, a palm-sized projector, and a mobile sensory cart called a Vecta Cart. These items allow us to provide state-of-the-art technology to residents of all abilities in the Bove Health Center.

Each item can be used in all areas, and are all highly versatile. The virtual reality headsets are all-in-one, not requiring the use of any other external device such as a phone or tablet. Recently, when the residents were using them, we visited the Annual Ice Festival in China, The Colosseum in Rome, elephants in a Wildlife Reserve, and a tour of Amsterdam. As soon as the headset was placed on the resident, an audible, 'oooooh look' could be heard. Some were reaching out to touch the elephants, and one person started a bike ride in Amsterdam. The sensation of full immersion was so real, one resident said, "Now I've been to Rome twice", and another person said, "It really feels like I'm there". We are scheduling sessions with the headsets, where residents can go scuba diving, strolling through New York City or Paris, or anywhere they want to go.

Our sensory Vecta Cart has been a wonderful addition as well. We have been using it primarily on our Memory Care Unit, where projecting soothing images along with a bubble tube provides a calming experience. One of the highlights of the Vecta cart is the fiber optic light strands that residents can hold and manipulate. Studies have shown that sensory carts provide stimulation to those who need it, but also has a calming effect when people are anxious. A mobile cart is ideal, as it can be brought to other areas, including to resident rooms for individual visits.



Monte Carlo Monopoly – To Benefit Resident Assistance



Jefferson's Ferry's annual Monte Carlo Fundraiser, "Monte Carlo Monopoly," marked 16 years of generous support for the Jefferson's Ferry Foundation. A crowd of nearly 250 enthusiastic party-goers came to partake in a sumptuous buffet, gaming tables, conversation and dancing. The proceeds from Monte Carlo benefitted the Jefferson's Ferry Foundation's Resident Assistance Fund, which plays a significant role in the promise of peace of mind that the Jefferson's Ferry lifestyle offers to its residents. The Resident Assistance Fund provides an extra cushion to help cover the monthly fees of residents who have outlived their assets or experience an unanticipated financial need through no fault of their own.

This year Jefferson's Ferry honored ProCare LTC Pharmacy Founder Tom Hyde and President Paul Meyeroff. ProCare LTC Pharmacy is an important health care partner for Jefferson's Ferry, providing outstanding pharmaceutical and equipment needs for residents.

"Through the generosity of many of our residents, vendors and friends, after expenses we were able to raise more than \$82,000 towards the Resident Assistance Fund," said Jefferson's Ferry President and CEO Robert E. Caulfield. "The generosity demonstrated by so many within and outside the community who support the fund is a source of endless gratitude and indicative of the positive community spirit engendered here."

In addition to ticket sales, the raffle baskets and spinning wheel were extremely successful this year, raising a record high. Prizes included floor seats to Billy Joel at Madison Square Garden, a LG 50" LED 2160P Smart 4K UHD TV, an Apple iPad Silver and more. The raffle prizes were secured through generous donations from Jefferson's Ferry residents.

WE HAVE SOME EXCITING NEWS FOR 2020

Our annual fundraiser will be held for the very first time outside Jefferson's Ferry at Flowerfields in St. James on Thursday, September 17, 2020 from 6:30PM – 10:30PM.

Welcome, New Residents!

Did you know that the Foundation distributes welcome baskets to new residents? If you are new, you can expect to see one of these cute little baskets with a set of monogrammed towels coming your way! Since we started this in 2017, we have distributed 62 baskets to welcome our new neighbors.



Jingle all the Way

As you know, the staff of Jefferson's Ferry are not allowed to accept any tips. Despite this, the residents are determined to give them one. Each year, the Residents Council gets together to collect funding to give the staff a very generous bonus check. **This year, they raised over \$198,000!** You can imagine how excited the staff were. A total of 329 checks were distributed with an average gift of \$547 and largest being \$1,095. Checks are distributed based on regular hours worked during the year. The staff are very thankful for this added bonus – it definitely helps to make the holidays brighter.

Lasurdo's Legacy

We recently installed this beautiful plaque explaining the history behind Lasurdo's Legacy. Jerry was truly a very philanthropic man who loved the community where he lived. For those unfamiliar with this program, Lasurdo's Legacy began in 2017. For each resident that passes away (must be a contract holder and resident for at least one year) if a family or friend does not purchase a plaque in their memory within 6 months of their passing, Lasurdo's Legacy will purchase one for them. To date, this fund has purchased 78 plaques. Please consider making a contribution to this fund in 2020 to help keep his legacy alive.





Place Your Bids!



In 2019, we had a total of 20 Employee Auctions – can you believe it? Over 960 items were donated and auctioned off to the staff. We closed out the year donating over \$11,600 to Resident Assistance from auction proceeds.

AmazonSmile

Do you shop on Amazon?

By going to **smile.amazon.com** instead of regular **amazon.com** (they're both exactly the same), you can donate to your favorite charity effortlessly! Amazon will donate a portion of your purchase to your designated charity. Simply click on the "supporting" icon beneath the Amazon search box and select your beneficiary. If you want to choose us (*we hope you will!*), the Foundation can be found under **Active Retirement Community Inc.** This is a very simple way to make a donation without costing you any more than your original purchase. In 2019, the Foundation earned \$70 through the AmazonSmile program.

Sharing is Caring

Did you know the Jefferson's Ferry Foundation donates items that have not been bid on in the Employee Auctions to other worthy causes? In 2019, we gave items to the Mather Thrift Shop (thanks, Louise!), Hope House Ministries, Habitat for Humanity and Open Door Exchange.



Upcoming Events

Stuff-A-Bus

Join us as we attempt to fill our entire Jefferson's Ferry bus with food to help replenish Island Harvest's stock.

We will be collecting food starting March 2 through March 16. There will be a collection box in the Community Center by the Activities Desk and in the Bove Health Center for drop offs.

Friends of the Foundation Appreciation Dinner

On Wednesday, March 11, 2020 the Foundation will be hosting a special dinner for the Friends of the Foundation (donors \$25,000 and above).

Major Donor Reception

Wednesday, June 24, 2020 we will host our Annual Major Donor Reception in the Community Center Theater. This event is held each year as a thank you to our Major Donors (\$5,000+) for their continued generosity over the years.

Making Memories

Save the Date! Our 17th annual fundraiser to support the Memory Care Expansion will be held at Flowerfield Celebrations in St. James, NY on Thursday, September 17, 2020.

Thanksgiving Feast

The Setauket Elementary School boys and girls joined us to share a Thanksgiving meal with the Bove Health Center residents. They worked together with the residents to assemble the food – it was great to see them work together. The Foundation was able to cover this meal through donations made to Health and Wellness Programming. We hope to have them back again next year!



Cookies, Cocoa and Crafts

The Foundation spread some holiday cheer this year in both Independent Living and the Bove Health Center. We had DIY crafts for the residents to partake in, holiday cookies, and of course, hot cocoa. We had a wonderful turn out, and the residents really enjoyed the activity. One even commented "this makes me feel like a kid again".

It's the Most Wonderful Time of Year

In the month of December, Jefferson's Ferry staff and residents had a fun time collecting toys to benefit the Town of Brookhaven Interface Toy Drive. It was heartwarming to participate in such a wonderful cause, helping to make the holidays brighter for others.

Over 1 Million
STEPS
in 30 Weeks!

Congratulations to our top 3 winners of the 30 Week Walking Challenge! **Max** won 1st place with 1,785,980 steps! **Carol** was a close second with 1,486,222 and **Donald** in third with 1,465,669. The top 3 won a gift card to the New Balance store – made possible through donations to Health and Wellness Programming. Collectively, over 30 weeks, our residents walked over 12,251 miles. Way to go!

Healing Sounds

The Bove Health Center residents had a visit from Inner Strength with Donna during Spa Week. Donna brought with her tuning forks, quartz crystal bowls, tibetan bowls, and other sound instruments to soothe the residents. She uses the sounds to stimulate chemicals in the body and guide them towards positivity.



BEER PONG

Isn't Just for the Kids Anymore



Last year was our first go around trying out "Table" pong with the residents. Back by popular demand, we had round two this past year. Of course, the residents played with water but that didn't stop them from sinking the shot! They had a great time – and now THEY can show their grandkids a thing or two.



Did You Know?

You can make a large gift to the Foundation, get credit for it now on our donor wall but pay it over time?

For example: Mary wanted to make a \$5,000 gift to the Resident Assistance Fund to help her fellow neighbors. However, she wasn't in the position to give it all at once. Mary opted to make a pledge in the amount of \$5,000 over 5 years time. She will make one \$1,000 payment each year until she reaches \$5,000 in year five.

Mary will be able to claim her gift of \$1,000 each year on her taxes AND get her name on our donor wall in the Community Center at the \$5,000 level.

If this sounds like something you may be interested in, please stop by the Foundation office (located across from the back exit of the Theater on the second floor) or call Kaylin Peterson at extension 5507.

Plans for the Future

In 2019, the Foundation introduced several informational brochures covering topics such as: Giving Through Your Will, Planning for The Future, Estate Planning Quiz, Questions & Answers on Life Insurance, Questions & Answers on Estate Planning for Women, Charitable IRA, and Questions & Answers about Gift Annuities. Each of these can be found in the Foundation's informational rack across from the mail room. Please feel free to take as many as you would like and share them with your friends and family.



Please consider making a gift to any one of our ongoing funds listed below.

General Fund

Through the Jefferson's Ferry Foundation, there are many ways that you can contribute to making Jefferson's Ferry an even better place to live and work.

A gift to the general fund will allow for the Foundation to apply your gift to the area of greatest need.

Resident Assistance Fund

The Resident Assistance Fund is an area of great importance to residents of Jefferson's Ferry. By making a gift to this fund, you will be providing financial assistance for residents of Jefferson's Ferry who have run out of money through no fault of their own.

Health and Wellness Programming

Wellness is a combination of many aspects that strengthen and enhance the mind, body and spirit. A gift made to Health and Wellness Programming will support the entire human experience, encompassing the primary elements of a healthy lifestyle: emotional, intellectual, physical, social, spiritual, occupational and environmental wellbeing.

Employee Education and Assistance Fund

A gift made to the Employee Education and Assistance Fund provides staff with the opportunity to further pursue education in their field, reimbursement for textbooks and hardship loans in time of need. Often residents use this as a method of giving back to the staff for the care they were provided, as tips are not accepted at Jefferson's Ferry.

Capital Improvement Fund

Gifts made to this fund will aid in various building projects such as expansions, improvements, and updates in technology.



Planned Giving Opportunities

The Jefferson's Ferry Foundation offers many great opportunities to leave your mark on Jefferson's Ferry

Charitable Gift Annuity

Retain income benefits from the assets you give to Jefferson's Ferry and thus afford a larger gift. When you create a charitable gift annuity or charitable remainder trust, you will receive income, a charitable deduction, and diversify your holdings. You can reduce high tax liability now while gaining additional income.

Entrance Fee Gift

The entrance fee for most residents can be pledged as an irrevocable gift to the Jefferson's Ferry Foundation. This may result in a substantial tax deduction for people that itemize on their tax return. For residents making this type of bequest, there may be significant tax planning opportunities with no out-of-pocket expense.

Partnership Interest

Avoid capital gains liability on the transfer of a business or partnership interest. You can contribute the partnership interest or closely-held stock to the Jefferson's Ferry Foundation. You will receive an income tax deduction for your gift.

Life Insurance

Create a new life insurance policy or donate a paid-up policy you no longer need. This will increase your ability to make a significant gift to Jefferson's Ferry.

Deferred Gift Annuity

Establish a deferred gift annuity and take a larger deduction at a higher income rate than other life-income gifts.

Real Estate Gift

Make a gift of real estate to the Jefferson's Ferry Foundation and avoid capital gains tax. Receive an income tax deduction and enjoy the option of a gift that doesn't affect your lifestyle.

Charitable Lead Trust

You can reduce gift and estate taxes and control the timing of passing assets to your children, grandchildren, and great-grandchildren. Create a charitable lead trust for a fixed, finite period with the principal going to your heirs. Reduce gift and estate taxes and freeze the taxable value of growing assets before they pass to your family.



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IN APPRECIATION OF CONTRIBUTIONS MADE IN 2019

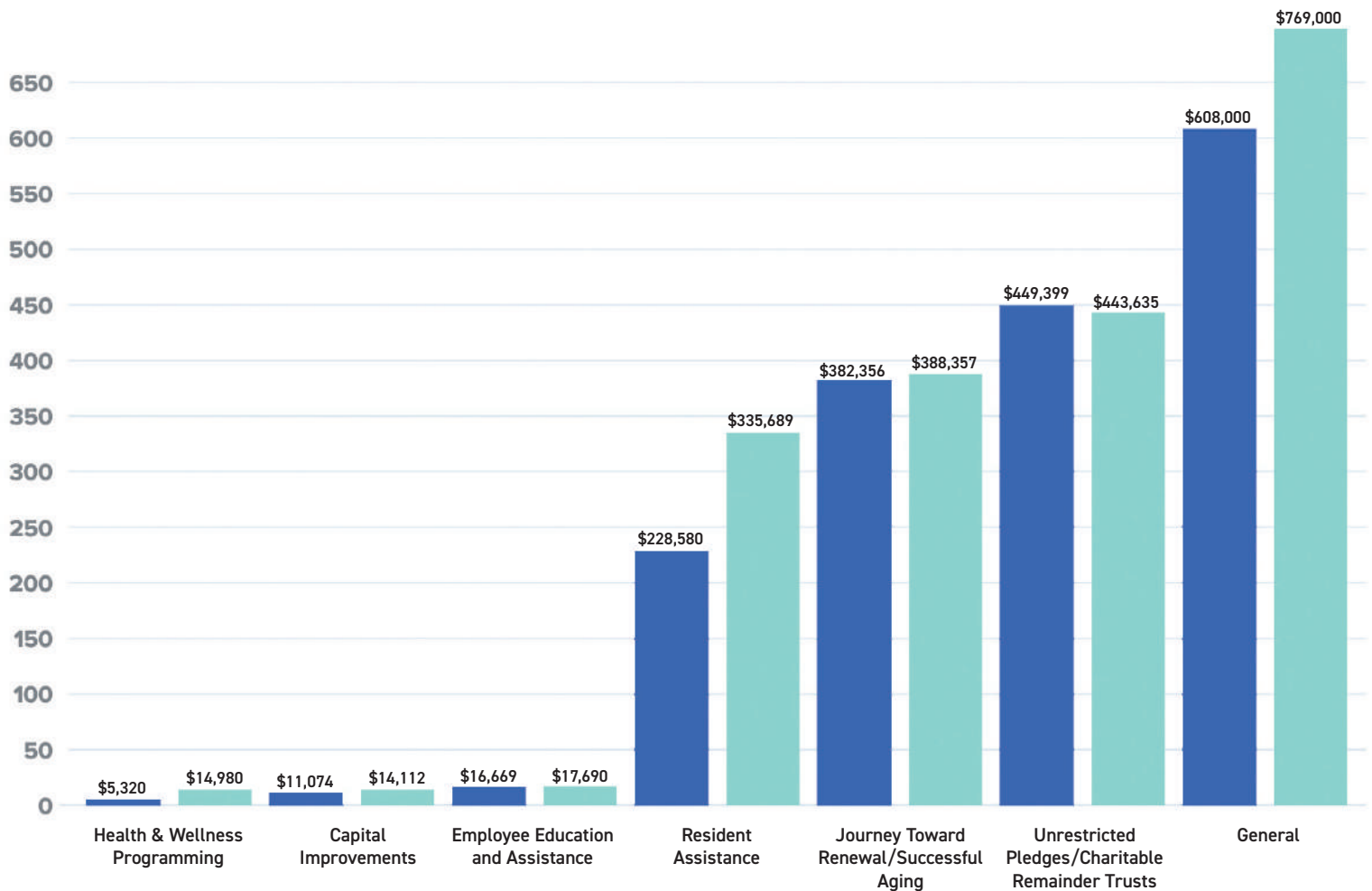
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Jean Horan Housekeeping Department Lotti Hunstein Geri Italiano Ruth Jahier Jefferson Quillers Marcia Jefferson Jet Sanitation Service Corporation	John T. Mather Memorial Hospital Johnson Kendall Johnson Margery Johnston Edgar Kann Richard Karmazin Arlene Kaufman KDA Architects Nicole Keenan Jocelyn Keil Andrea & Patrick Keneally Elizabeth Kennedy Anna Kerekes Gloria Kiessel Kingston's Fish Market, Inc. Katherine L. Klauum Henry & Marie Kleinpeter Robert Koehler Lee & Connie Koppelman Enid Kreimeier Kim M. Kubasek & Gregory A. Shemitz Eleanor Kurtz in Memory of Bert Kurtz Pamela Kvilekval Michael P. La Salle Janet Labella Carolyn Lamberg Donald Landsman Lecesse Construction Services Julie Lederman Shirley Lehmann Carol Lemke Sanford & Cynthia Leventhal Deanna Levinsky Charles & Lina Lipari Faith Littlefield Barbara Livant Carolyn & Sebastian LiVolsi William Lockwood Janet & Milton Lodge June Lohmann Tony Lopez Patricia Lowery Beverly Lowitt Ingeburg Luttmann Emelia D. Lynch Anna MacDougall Catherine Mackay Joseph & Michele Mainvielle Maurice Maloney Tom & Kate Maloney Matt Manuel Vito Manzella & Janet Hovnanian Rose Manzoni Richard J. Marlborough John G. and Stacey P. Martin Laurel A. Martin Beverly Marx Mary Kay Mildred Mastrion Lucille Mavrokefalos	Colette Mayer Jeanne S. Mayer Mary McCrann Regis McDermott Judith McElwain Doris & Tom McGrath Marilyn McKeown Heather McManus Forrest & Doris Anne McMullen Andrew McNerney Diane Mendolia Norma Michael Middle Country Retirees Association Edna Milany Andrea Minutoli Joseph Mitola David Moran Matt Moroney Louis V. Nannini Linda Nanos & Mark Goor Michael Nastro/Fairview Pharmacy Nelson & Pope Engineers & Surveyors Norman Nelson Charles & Joan Neuls Robert & Ann Newbert Leonard & Jacqueline Newman North Atlantic Communications Co. Inc. Robert & Lynda Ober Janet S. O'Brien Kathy O'Brien Old Field's - Port Jefferson Eleanor Orthun Lester & Judith Paldy Lillian "Lil" Palma Paper Doll Curiosity Shoppe Paramount Pest Elimination, Inc. Jan Parker Jeanette Parker Mercedes Pasqualone Michael Pastier Patchogue Theater for the Performing Arts Kaylin Peterson Jo & Carl Pheffer Linda Phillips The Pie Mary Grimes Pilosi Elinore V. Plate Herbert Plevier Patricia Ann Plowfield Selma Pollack Anne Pols Margaret C. Pols PowerPro Service Company Inc. Thomas & Naomi Prach Bernice Preti Cedric Priebe Joyce Prigerson Procare LTC Pharmacy	Christina L. Procopio & Domenico S. Procopio Proskauer Rose LLP Iris Rabasca Monie & Murray Rawn George & Liz Rehn Jim & Claire Reilly Lenore D. Reilly Robert Reilly Anna E. Rendale Alice Rhodes George & Joyce Rilke Fred & Gertrude Romeo Art Romita Grace Romita Joan Rose Maryann Bongiorno Rosenblum Margot Rosenka Ernest & Ruth Rositzke David Rosler Elaine Rosler Ilse Ross Rotary Club of Stony Brook Doris J. Rotella Pat Rulon Louis Russo Henry & Theora Ryon Nancy Sabbatino Max Saltzman Rosalie Saltzman Joseph W. Sauls Howard & Jean Schnell June Schroeder Rosemary Schumann Donald & Priscilla Schwabe Martha Seaberg Helen M. Sedelmeyer Helen Seeburger Stephen Semder Senior Service Assistants, LLC June Serra Robert Sevigny Linda Fredel Sharpley Joseph Shattes Jr. Jean B. Shea Megs Shea Caroline Sheinbaum Jamie Schilling Sakae Shirane Signature Bank Lee Simmons Sanford Simon Philip & Ann Simoni Barbara L. Simons Melvin & Giulia Simpson John & Pamela Sini David P. Sipperly Patricia Slavinski Claire Selden Smith	June Smith Wayne Snell Gloria & Mark Snyder Ruth Sonking David Spann Myrtle Spann Cecile Sparhuber H. Mae & Gene Sprouse St. Christopher's Pulmonary & Allergy Department Ellen Stankewick StatimRX Ben & Connie Steinberg Mitchell & Betty Steinberg Barbara Strongin Barbara Stubenrauch Norman Sutin June Sykoff T.M. Bier & Associates, Inc. Maria Taliencio Anthony & Elvira Tallarico James Tasi Allison Taylor Elinor Tepper Terryville Homemakers Rosemarie Thompson Carol B. Trabulsi Abe Trenk Jack Trenk Dorothy Trump Linda Tseng Emma Tufano The Tunney Family Barbara Twachtman Andrea Tyree Bernice Urban Isabel Variotta W.A.S.T.E., Inc. Thora Wagner Eleanor G. Walsh Madeline Walsh Joan Watson Charles Weber Ruth & Hal Weinreb Helene Weissman Sigismund & Alice Wielunski Doris Williams Mary Williams Margaret M. Wisniewski David Wooster Yogo Delish York Scaffold Equipment Corp. Elio & Lynette Zappulla Ira & Barbara Zarett Ziegler E. M. Zimmermann Mary Zimmermann
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FOUNDATION FUND BALANCES

(DECEMBER 31, 2019)

2018

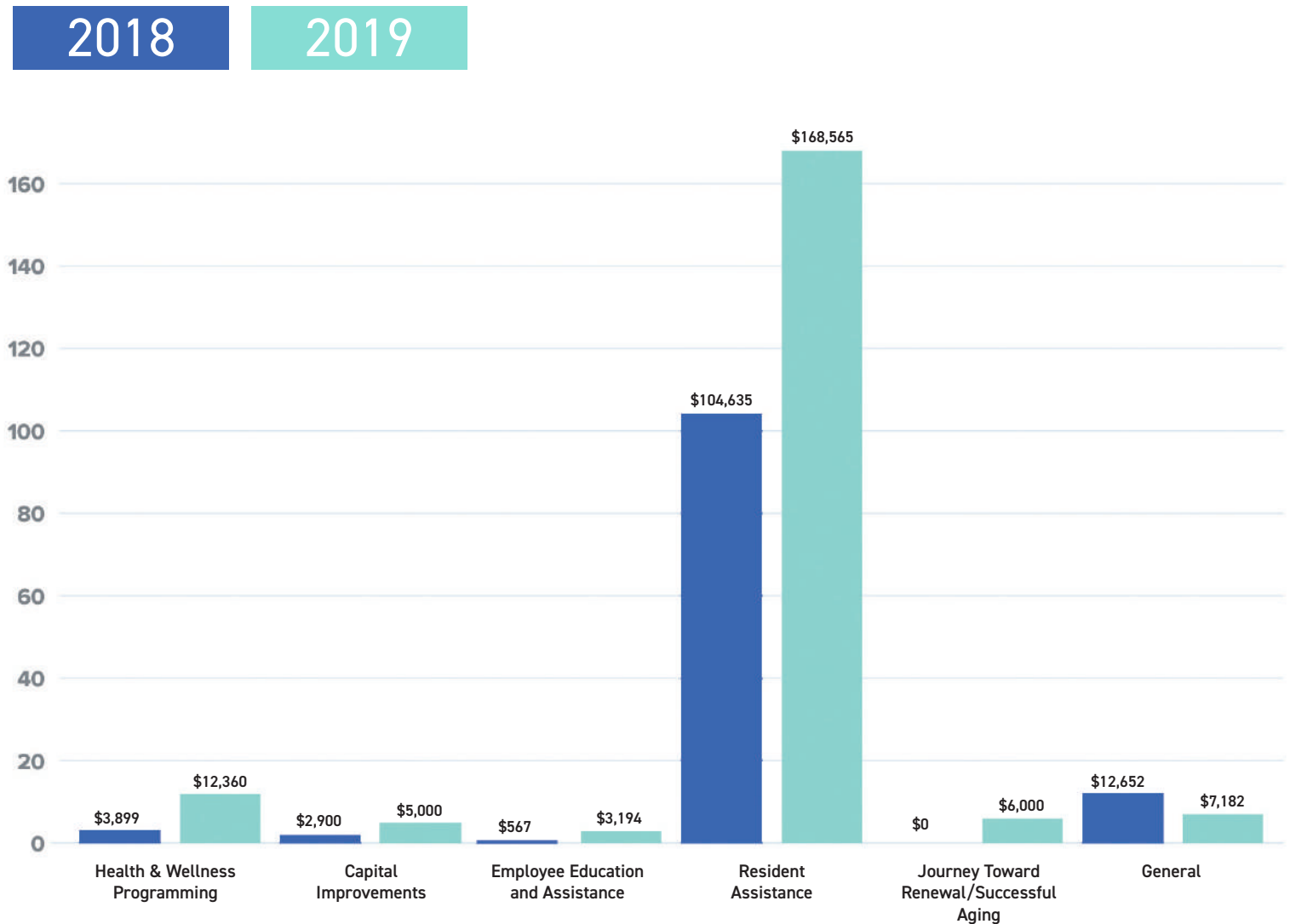
2019



TOTAL NET ASSETS AS OF DECEMBER 31, 2019

\$1,888,429

2019 CONTRIBUTIONS RECEIVED



TOTAL CONTRIBUTIONS RECEIVED IN 2019
\$260,061



One Jefferson Ferry Drive, South Setauket, NY 11720

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JEFFERSON'S FERRY FOUNDATION