



PROGRAM GUIDE

A grayscale background photograph of a man and a woman in a professional setting. The man, in the foreground, is smiling and holding a pen. The woman is in the background, slightly out of focus.

Illumio Technology Alliance Partner Program Guide

Introduction

The Illumio Technology Alliance Partner Program provides organizations best-in-class solutions that integrate, automate and streamline critical security and IT functions for greater efficiency and protection against ransomware and other cyberattacks.

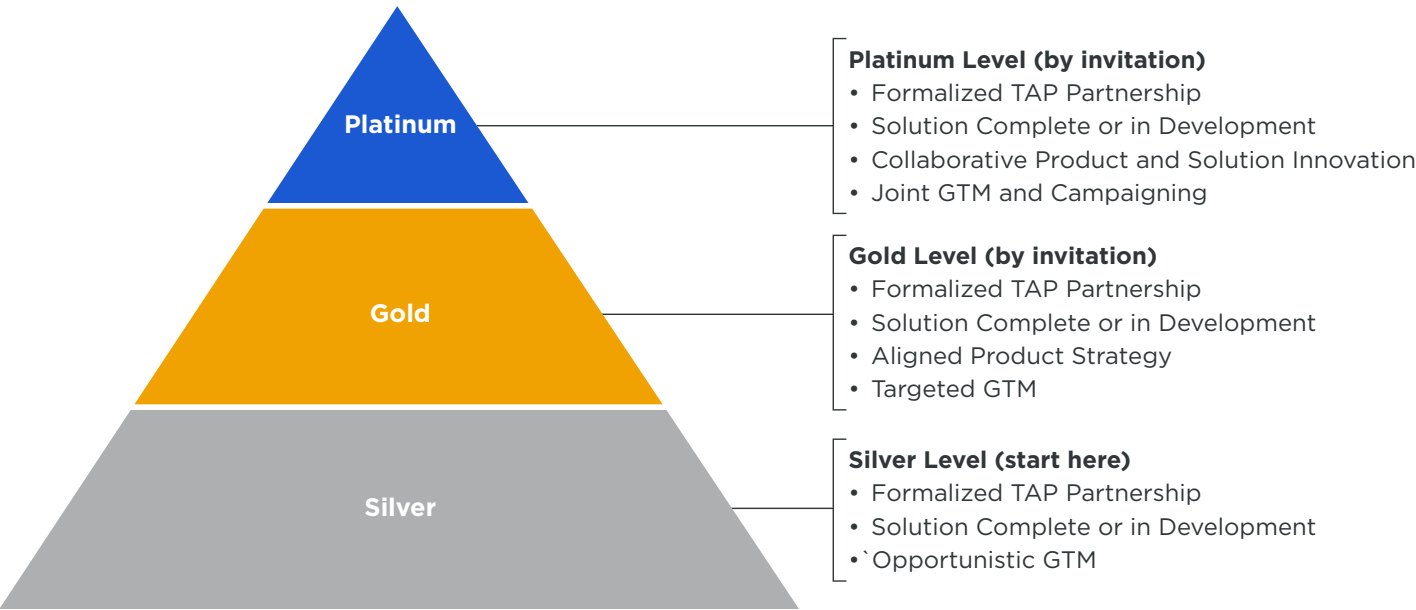
Participating partners in the Illumio TAP Program are enabled to develop integrated and interoperable solutions with Illumio.

The program includes tools and resources for integration development, as well as go-to-market support to promote the partnership and joint solutions.

Program Benefits By Level

TAP Program Benefits	TAP Partner Level		
	Silver	Gold	Platinum
Relationship Benefits			
Alliance Manager	✓	✓	✓
Technical Integration Benefits			
Access to APIs and Toolkits	✓	✓	✓
Integration Development Support	✓	✓	✓
Illumio Validation of Integration	✓	✓	✓
Marketing Benefits			
Illumio Partner Portal Access	✓	✓	✓
Marketing Tools and Templates: Solution Datasheet, Sales Slides	✓	✓	✓
Partner Newsletter	✓	✓	✓
Co-Marketing and User Events		Invitation	Invitation
Illumination Sponsorship Opportunity	Invitation	Invitation	Invitation
Illumio Partner Locator Listing	✓	✓	✓
Illumio Quote Support for Partner Press Release		✓	✓
Solution Demo Video		Invitation	Invitation
Joint Customer Case Study		Invitation	Invitation
Joint Webinar		Invitation	Invitation

Program Levels



Program Policies

Program Enrollment

Upon approval of application, partner executes the Illumio Technology Alliance Partner Program Agreement. Illumio reviews program compliance at least once a year and reserves the right to re-level partners that exceed or no longer meet the requirements of their membership level.

Benefits and requirements vary by membership level as noted in the Benefits by Level section. Program membership will renew automatically for successive one-year terms, provided that Partner remains in compliance with all program requirements.

Partner Information

By joining the Illumio TAP Program, partners consent to receiving program-related information from Illumio for the following purposes:

- Administering the program
- Supplementary program information and materials for partner development of Illumio integrated solutions
- Inviting partners to participate in surveys, research, and events

We look forward to building successful technology alliance partnerships and together delivering powerful solutions for our customers.



Illumio, the pioneer and market leader of Zero Trust segmentation, prevents breaches from becoming cyber disasters. Illumio protects critical applications and valuable digital assets with proven segmentation technology purpose-built for the Zero Trust security model. Illumio ransomware mitigation and segmentation solutions see risk, isolate attacks, and secure data across cloud-native apps, hybrid and multi-clouds, data centers, and endpoints, enabling the world's leading organizations to strengthen their cyber resiliency and reduce risk.



See what customers have to say about Illumio.

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