

How Upwork improved organic traffic by 77% YoY

UPWORK CLIENT SUCCESS



Graphite's Internal Linking API has been an invaluable tool in our organic growth efforts. It greatly reduced friction by handling the infrastructure for discovery and classification, allowing our engineers to quickly and efficiently implement robust internal linking.

----- Brian Shumway, Head of SEO, Upwork

UPWORK CLIENT SUCCESS

# About Upwork

Upwork is a work marketplace that connects businesses with independent professionals and agencies around the globe. Since the website contains millions of pages, optimizing the crawl rate and improving the internal linking across the /freelance-jobs/ subfolder was essential. We used our Internal Links API across the subfolder to improve crawl rate, enhance indexability, and provide a clear internal linking structure for users.

increase in organic traffic YoY

UPWORK CLIENT SUCCESS

## // Objective

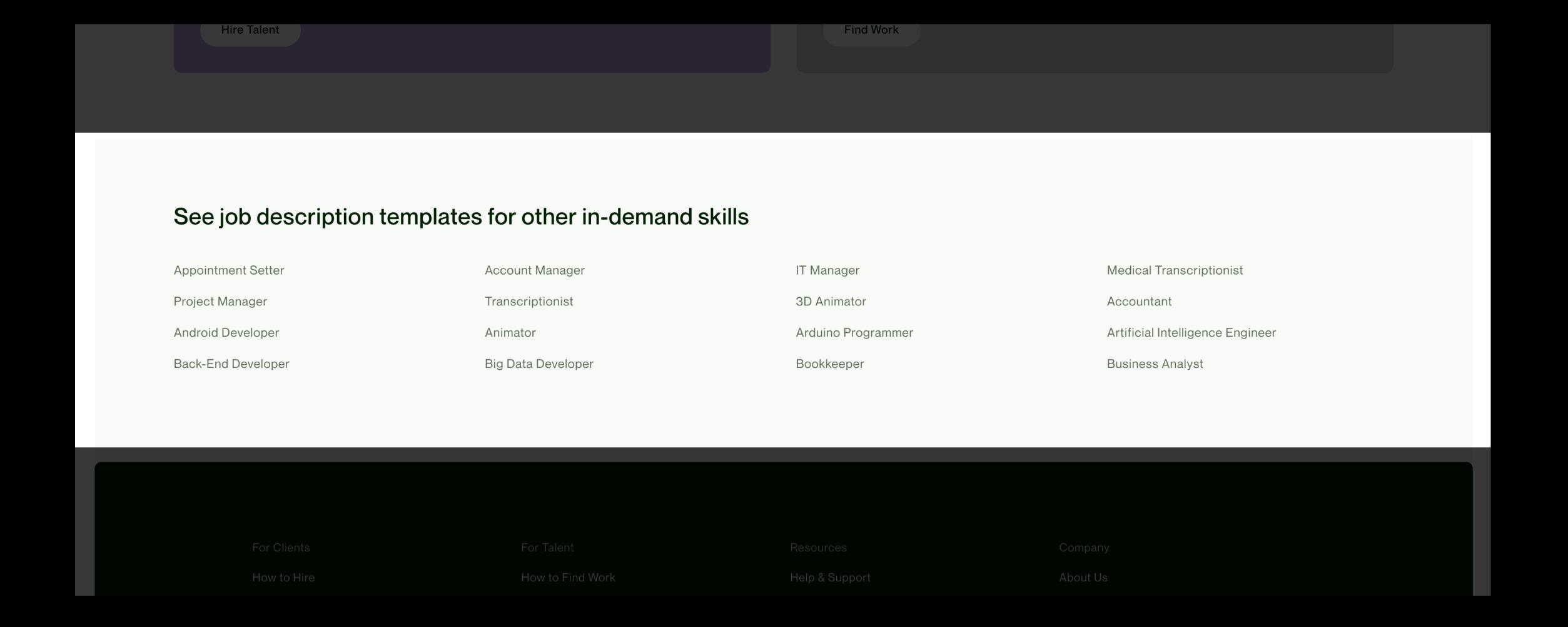
Graphite set out to implement its proprietary Internal Links API to improve crawl rate and increase visibility for user profiles and job offerings, creating a more comprehensive internal link architecture.

# // Challenges

- No system for programmatic linking in place that could show unique and relevant links
- Many pages did not have sufficient link coverage or were orphan pages
- Many existing internal links were redirecting to 404 pages

#### // Solution

We deployed several Internal Links API endpoints to Upwork, improving their internal linking capabilities by providing relevant and meaningful links to several sections across the site. We cleaned and resolved 404 errors through the Internal Links API, programmatically refreshing to only provide relevant and active internal links.



## // Results

Upwork saw notable improvements in organic traffic, organic keywords, and top ranking keywords following the implementation of Graphite's Internal Links API.

#### Organic traffic increased YoY

December '21 - August '22

#### Impressions increased

December '21 - August '22

#### Crawl rate increased

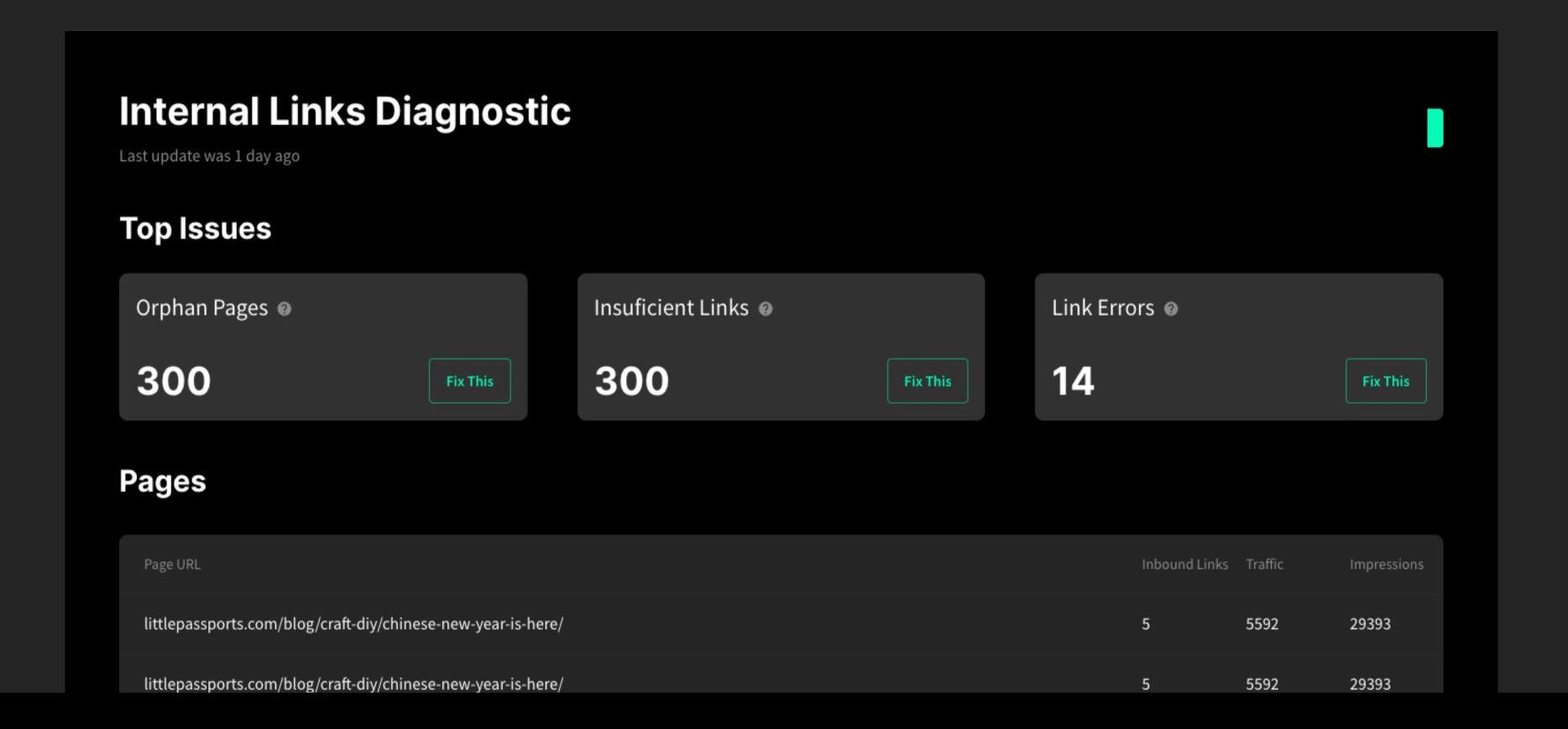
December '21 - August '22

Learn how you can automate your traffic growth with the Internal Links API

# Uncover your website's internal linking opportunities

Our free diagnostic tool will audit your website's linking architecture, providing insights for optimizations and how the Internal Links API can efficiently improve your ranking.

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