MARCH 2022 VOLTS VIEW





6,636 électric services

> 227 internet services



new services connected

10,613 total meters served

SHILL OF LEGISTAL SHIP

full-time employees

substations



2,175 miles of line

1,799 overhead

376 underground

\$11,164,858 cost of power

141,432,328 kWh sold

> 108,827,253 main

32,605,075 off-peak

2021

ANNUAL REPORT

82nd Annual Meeting – April 2, 2022



VOLTS & VIEWS

MARCH 2022 - Vol. 67, No. 3 OFFICIAL PUBLICATION OF

Roseau Electric Cooperative, Inc. 1107 3rd Street N.E.

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OFFICERS AND DIRECTORS

ChairmanMark Sax
Vice Chairman Jim Hallan
Secretary-Treasurer Wes McFarlane
Directors Roger Amundson, Brian Grafstrom
Shawn Gust, Dale Moser,
Mike Wahl, Ed Walsh
Tracey StollGeneral Manager
Ryan Severson Assistant Manager
Mike MillnerLine Superintendent
Jeremy Lindemann
Alex McMillin Office Manager

Regular Business Hours: 8 a.m. - 4:30 p.m. Phone (218) 463-1543 **OUTAGE CALLS:** Toll-Free 1-888-847-8840

MINNESOTA STATE ELECTRICAL INSPECTORS

7 a.m. - 8:30 a.m. (Mon. thru Fri.)

Northwest Angle, Kittson, Marshall, Pennington and Roseau counties and parts of Beltrami County: Ronald Ditsch - 218-779-6758

> Lake of the Woods County: Curt Collier - 218-966-5070

Inspector list is subject to change at any time.

The State of Minnesota has high wiring standards, which are in the best interest of you and your family or business. Improper wiring can damage your home, your property and equipment, and injure or kill the people you love. Currently, the state does allow homeowners to do their own residential wiring; however, it is critical that the current electrical code is followed. Any time you or an electrician does wiring or other electrical work at your home or farm, Minnesota state law requires a state wiring inspector to conduct a proper inspection of the work. A rough-in inspection must be made before any wiring is covered. A final inspection is also required. For more information visit dli.mn.gov and go to the electrical page.

Gopher State One Call 1-800-252-1166 or 811 www.gopherstateonecall.org



Anyone who plans to dig is required by law to notify the state of their intentions at least 48 hours in advance. All digging requires the 48hour notification so that buried telephone line, television cable, pipelines, utility electrical lines, municipal water and sewer lines can be located to ensure that none will be severed or damaged.

OUR MISSION STATEMENT

Roseau Electric Cooperative is committed to providing its member-owners low-cost, high-quality, safe and reliable electricity with friendly, efficient and knowledgeable service.

This institution is an equal opportunity provider and employer.

82nd Annual Meeting **April 2, 2022**

Notice of Annual Meeting

of the Roseau Electric Cooperative, Inc. Saturday, April 2, 2022

> **Roseau City Center** 121 Center St E

Starting at 9:00 a.m. — Business Meeting at 10:00 a.m.

Notice is hereby given that the annual meeting of members of Roseau Electric Cooperative, Inc. will be held in the Roseau City Center in the city of Roseau, Roseau County, Minnesota, on Saturday, April 2, 2022, at 10:00 a.m., for the following purposes:

- 1. To pass upon reports of the previous fiscal year;
- 2. To elect two directors of the Cooperative from the following list of candidates:

District 2 (3-year term)

No nominees via petition were received per the co-op's bylaws.

<u>District 5</u> (3-year term)

Candidates: Donald R. Miller and Joe Tesarek

District 8 (3-year term) Candidate: Shawn Gust

3. To transact such other business as may come before the meeting.

> Wes McFarlane, Secretary-Treasurer February 23, 2022







Tracev Stoll General Manager

The Annual Meeting

This year's annual meeting will be different – again. While we are unable to use the local school facilities we are accustomed to, we will hold an in-person meeting this year!

2021 Financials

The unaudited financials that you are provided within this newsletter reveal a fairly weak operating income, but a strong bottom line bolstered mainly by an unexpected allocation from Minnkota. While we booked the lowest energy sales in over twenty years, we were able to contain our expenses, ending the year just shy of \$250,000 in operating margins which were allocated back to you, the member, to be paid back (based on our current schedule) in about fifteen years.

Capital Credits

Ending 2021 with solid equity, in February 2022's board meeting, your board of directors voted to pay back just under \$650,000 to the membership – dividends from patronage booked in 2003, 2004 and 25% of 2005. This total equates to 1/15 of what your cooperative holds in member equity. These dividends will appear as a credit on your March 2022 billing or in check form mailed to inactive customers.

Rate Increase

As has been written in previous newsletters, the consistent year over year decrease in energy sales, paired with the increased costs of materials and other operating costs, has driven the need for a rate increase.

Message to our Members

As a reminder, in April 2021, with Minnkota's move away from its wind energy surcharge, we elected not to roll the still-present costs into our rate. This resulted in a decrease in the rate of our main meter energy sales of \$0.004/kWh. Both management and board was hoping for a fair to good year in energy sales in 2021 - this did not happen. In February 2022's board meeting, your board of directors reviewed multiple options for regaining what we've lost in operating margins and settled on a conservative increase which, with a good year of sales this year, will result in better margins for 2022.

This rate increase will put back in what was taken out in April 2021 as far as dollars total, but will impact different areas of your monthly billing. Your facilities charge will increase by \$2 per month (Rural/ Residential customers moving from \$45 to \$47), and your main energy rate will increase by \$0.002/kWh (Rural/Residential customers moving from \$0.126 to \$0.128/kWh). Both these increases will mean that our average member will see a \$4 increase per month in their billing starting with April's bill – a total increase for 2022 of around \$36.

NorthStream Fiber

We finished 2021 with 227 fiberto-the-home gigibit-capable services installed, an addition of 108 new connects for the year. Our other offerings of IP telephone and television are taken by about 15% of our internet customers. We completed all necessary paperwork on our RDOF auction win and began receiving disbursements in December 2021. That \$1.2 million win will arrive month by month over 10 years.

The Business of Your Cooperative

Your board of directors continues to meet once each month to oversee and conduct the business of your cooperative. Those meetings have moved back to in-person in our boardroom.

Annually, three of the nine director districts are up for nomination and election to a three-year term. Nominations are done by petition. In this year's election cycle, by the petition deadline of Feb. 1, 2022, incumbent director Shawn Gust (District 8) and director candidates Donald Miller and Joe Tesarek (District 5) filed the proper petition, collecting at least 10 signatures of members in their respective districts. We now have a contested election to replace retiring director Roger Amundson, and without a filing from District 2, where Wes McFarlane is retiring, the board is now tasked to appoint a member to fill that seat for the upcoming year. Biographies of director candidates are published in this newsletter.

Please know that if you're unable to attend our 2022 Annual Meeting, absentee voting is allowed and we are ready for your request to mail you a ballot, or help you process your ballot if you want to come into our office.

On behalf of the entire board of directors, management, and all the employees of your cooperative, we thank you for your continued patronage and look forward to seeing you at our 2022 Annual Meeting!

Mark Sax **Board Chairman**

Tracey A. Stoll General Manager

Board of Directors Candidates



Shawn Gust District 8

District 8 Candidate

Shawn Gust is a candidate for reelection as director from District 8. He lives in Poplar Grove Township and has two grown children: son Trustin and daughter Shyanne.

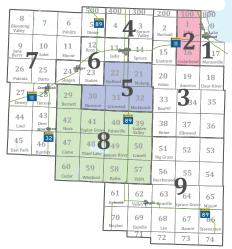
Shawn is a Greenbush High School graduate and attended Wadena Technical College for

electrical construction. He spent seven months in Finland working with and advising fellow farmers on agriculture. Shawn has many years of experience with secondary wiring and continues to work in the electrical field.

Shawn farms 770 acres of small grains and hay with his brother, Shannon. He enjoys the great outdoors, hunting and fishing, when time allows.

	922	921
4 903	902	901
st Angle 5 906	907	908
911	910	909
	st Angle 906	4 903 902 st Angle 5 906 907

Director Districts







Donald Miller District 5

District 5 Candidate

Donald Miller is a candidate for director of District 5. He grew up on a dairy farm in Falun/ Malung Township and attended Bemidji State University, later teaching science and receiving his master's degree in Chemistry and Physics from UND. Don has been an REC member since 1973,

when he and his wife Doris returned to the Roseau area to join his brothers in their dairy operation.

Don taught at Roseau High School until retiring in 2007. He served as a Roseau County commissioner for four years, an Oak Crest Senior Housing board member for nine years and is a member of the Roseau Evangelical Covenant Church. Don and Doris have three children - Kristin, Ted and Ross.



Joe Tesarek District 5

District 5 Candidate

Joe Tesarek is a candidate for director of District 5. Joe previously served one term as director in District 6. The reason for leaving the board at that time was that he sold his house and moved to another district that was currently served. Joe is a lifelong resident

of Roseau County and currently resides in Stafford Township. He has one daughter, Tiara. He is currently the parts manager at Titan Machinery in Roseau. He is a member of Pine Grove Lutheran Church. In his free time, Joe enjoys hunting, fishing, and sprucing up his yard.

Next year's annual meeting (2023) will include director elections in Districts 3, 4 and 7

2021-22 Board of Directors



Mark Sax Chairman District 9



Jim Hallan Vice Chairman District 1



Wes McFarlane Secretary/Treasurer District 2



Dale Moser District 3



Brian Grafstrom District 4



Roger Amundson District 5



Edward Walsh District 6



Mike Wahl District 7



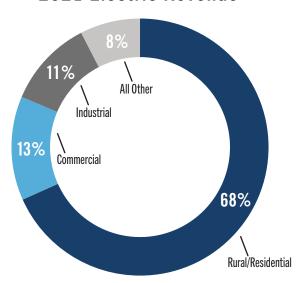
Shawn Gust District 8

Roseau Electric Cooperative, Inc. **Annual Financial Report**

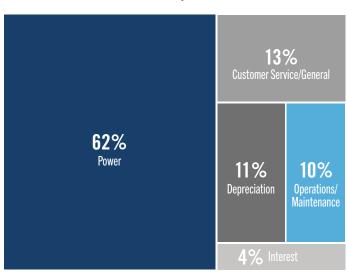
Statement of Operations, Comparative December 31, 2020 and 2021 (unaudited)

	2020	2021
OPERATING REVENUES		
Electric	\$ 19,033,619	\$ 18,118,308
Other	127,276	100,962
Total Operating Revenues	\$ 19,160,895	\$ 18,219,270
OPERATING EXPENSES		
Purchased Power	\$ 11,445,320	\$ 11,164,858
Operations/Maintenance	1,583,224	1,741,528
Customer Service/General	2,076,651	2,325,057
Depreciation	1,962,464	2,008,968
Interest	726,445	733,696
Total Operating Expenses	\$ 17,794,104	\$ 17,974,107
MARGINS		
Operating Margins	\$ 1,366,791	\$ 245,163
Interest Income	34,958	31,656
Grant Income	208,177	218,414
Dividend Income	148,706	791,014
Other Nonoperating Margins (Net)	 (112,838)	(69,643)
Total Margins	\$ 1,645,794	\$ 1,216,604

2021 Electric Revenue



2021 Expenses



Roseau Electric Cooperative, Inc. Annual Financial Report

Balance Sheet, ComparativeDecember 31, 2020 and 2021 (unaudited)

What We Own		2020		2021
PLANT ASSETS				
Utility Plant, Buildings & Equipment	\$	60,554,798	\$	64,392,845
Less Accumulated Depreciation	·	30,718,682		32,850,716
Net Plant Assets	\$	29,836,116	\$	31,542,129
CURRENT ASSETS				
Cash and Cash Equivalents	\$	1,923,715	\$	1,308,119
Accounts Receivable		2,260,563		2,635,581
Notes Receivable		159,534		147,412
Materials and Supplies		1,719,919		2,404,360
Prepayments		41,029		59,754
Interest Receivable		0		0
Total Current Assets	\$	6,104,760	\$	6,555,226
OTHER ASSETS				
Investments in Associated Organizations	\$	2,923,212	\$	3,585,385
Deferred Debits		306,005		133,914
Other Investments		54,234		57,860
Total Other Assets	\$	3,283,451	\$	3,777,159
Total What We Own (Assets)	\$	39,224,327	\$	41,874,514
What We Owe	2020		2021	
EQUITY				
Capital Credits (Member Equity)	\$	10,378,215	\$	9,438,565
Other Equities		9,309,799		10,357,584
Total Equities	\$	19,688,014	\$	19,796,149
LIABILITIES				
Long-term Debt	\$	17,291,623	\$	19,130,366
Accounts Payable		1,436,905		2,114,900
Customer Deposits		157,542		142,414
Accrued Interest		43,020		43,020
Other Liabilities		601,228		633,697
Deferred Credits		5,995		13,968
Total Liabilities	\$	19,536,313		22,078,365

Annual Meeting Minutes

Roseau Electric Cooperative, Inc.

Annual Meeting | April 21, 2021

The 81st annual meeting of the Roseau Electric Cooperative, Inc. was held on Wednesday, April 21, 2021, in the boardroom of Roseau Electric Cooperative, Inc. headquarters. The primary purpose of the meeting was to update the membership with the financial results and other key events of 2020 and conduct an election of directors.

Board Chairman Mark Sax called the 81st annual meeting to order, stating that due to COVID-19 restrictions, the greater membership was not present and in person, and it would therefore be proper to dispense with the reading and approval of Annual Meeting Rules. Chairman Sax then asked Counsel Andrew Sorbo for a determination on if there was a sufficient number of members in attendance in person and via mail-in ballots to declare a quorum. It was reported by Counsel Sorbo that a quorum had been achieved. Chairman Sax noted that the minutes of the 2020 Annual Meeting and the official Notice of Annual Meeting were mailed with the Annual Report to all members. Due to COVID-19 restrictions changing the form and forum of the annual meeting, the reading of the Notice of Meeting, proof of publication of said Notice and the reading of the unapproved minutes of the previous annual meeting were hereby dispensed. Chairman Sax then reported that the unapproved minutes from the previous annual meeting were submitted to vote by the membership, and the membership voted to approve the minutes of the previous annual meeting with the requisite quorum established. The previous annual meeting minutes were therefore approved as submitted.

Chairman Sax then called on Counsel Sorbo to oversee the election of directors in Districts 1, 6 and 9 for 3-year terms, and District 3 for a 2-year term. Counsel Sorbo began with the Cooperative's bylaws and election procedures, noting that nomination was by petition only, with no nominations allowed from the floor. Counsel Sorbo stated that incumbent director candidate James Hallan from District 1, incumbent director candidate Ed Walsh from District 6, incumbent director candidate Mark Sax from District 9 and incumbent director candidate Dale Moser from District 3, were nominated by petition and reported there were no other nominations by petition and asked for a unanimous ballot for incumbent directors Hallan, Walsh, Sax and Moser. A motion was made, seconded and carried to cast a unanimous ballot for James Hallan (District 1), Ed Walsh (District 6), Mark Sax (District 9) and Dale Moser (District 3).

Manager Stoll presented the treasurer's report. Gross revenues for 2020 were \$19.2M, 99.3% of which came from energy sales to members. Expenses for 2020 totaled \$17.8M, 64.3% of which was paid to Minnkota Power Cooperative, Inc. (Minnkota) for energy costs. Cooperative assets totaled \$39.2M year end, 76% of which represents the depreciated value of all the poles, wire and other infrastructure used to provide electricity. Liabilities totaled \$19.5M with \$17.3M in long-term debt. Manager Stoll reported that 2020 produced \$1.35M in operating margins, all of which was allocated back to the membership. Manager Stoll concluded his report, sharing that the rates continue to be stable, with the last rate increase coming in April 2017, and no rate increase is expected for 2021.

Chairman Sax asked for, and received, a motion and second to accept the treasurer's report as presented. Motion carried. Manager Stoll then gave the manager's report highlighting the Cooperative's latest effort, deploying gigabit-capable fiber internet to members in Roseau County. This venture, in partnership with Wikstrom Telephone Company, Karlstad, Minn., and under the name of NorthStream Fiber, was started after securing funds from an FCC Connect America Fund II auction. This grant funding will be received over a 10-year time frame and help to provide internet, phone and television services to 326 members. The Cooperative is in the process of completing paperwork and securing additional grant dollars under the FCC's RDOF (Rural Digital Opportunity Fund) auction. Concerning our core business of providing electricity, Manager Stoll shared that Minnkota is changing its rate structure, putting more value (and more cost) on base demand, which may drive our Cooperative's rate changes in the future.

Chairman Sax asked for, and received, a motion and second to adjourn the meeting. Motion carried.



The Operation Round Up® program at Roseau Electric Cooperative enjoyed another successful and generous year in 2021. A total of \$27,855 was paid out in 16 different grants to nonprofit and community organizations. That brings the total of grants awarded since the program began in 2013 to \$228,606.51.

A nonprofit corporation named Roseau Electric Cooperative Trust, Inc., administers donated funds and determines grants. The nine-person board of directors is appointed for three-year terms. The board, assisted by a cooperative staff member, meets twice a year (usually in March and September) to determine grants for applying organizations. Roseau Electric Cooperative Trust has been granted 501©3 tax-exempt status by the Internal Revenue Service, making your contributions to the Operation Round Up program tax deductible.

There are currently 4,828 members who contribute to Operation Round Up. They represent 91% participation of the 5,315 Roseau Electric Cooperative members. For an average of 50 cents per month or \$6 per year, members are part of a very large community-wide charitable program.

Roseau Electric **Cooperative Trust, Inc.**

BOARD OF DIRECTORS

Phil Kazmierczak Chairman

Robert Bentow Vice Chairman

Laurie Polansky Secretary-Treasurer

Marilyn Grafstrom **Allison Harder Beth Karol** Kandy Sundberg **Ron Tveit**

(one vacant seat, District 2)

Roseau Electric Cooperative Trust, Inc. **FINANCIAL REPORT**

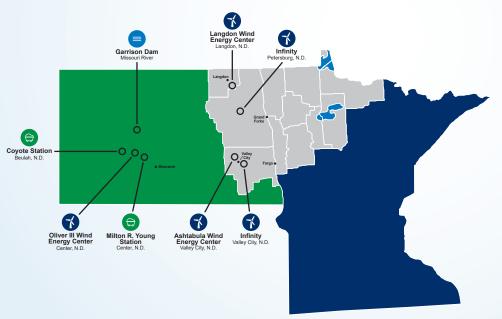
For the year ended December 31, 2021

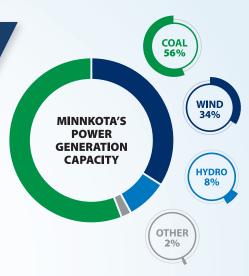
Beginning Fund Balance (12/31/2020)	\$ 13,433.76
RECEIPTS	
Operation Round Up Donations Throughout 2022	26,229.21
Bank Interest	2.22
Total Receipts	26,231.43
EXPENDITURES	
Administrative Expenses	
Director Mileage	118.72
Total Administrative Expenses	118.72
GRANTS AWARDED (16)	
Four Seasons Senior Center (Quilting Table Project)	3,300.00
Grygla-Gatzke Food Shelf (Food Supplies)	500.00
Northland Range & Gun Club (Outdoor Lighting Project)	2,500.00
Roseau Eagles Auxiliary 3882 (Gas Cards for Cancer)	1,000.00
Salol Improvement Association (Rink Improvements)	800.00
Wannaska Community Center (Yard Pole Move)	1,500.00
Warroad Lost River Sportsman Complex (Road/Parking Lot Rebuild)	3,000.00
BGMR Softball Club (Bathroom Enhancement)	1,000.00
Grygla Lions Club (Grygla Community Center Flooring Replacement)	2,500.00
Roseau County Historical Society (Interactive Exhibit Display Kiosk)	1,000.00
Roseau Eagles Auxiliary 3882 (Fair Time Bingo Stand)	1,655.00
Roseau Farm & Pioneer Village (LED Christmas Lighting)	750.00
Roseau Fire Department Relief Association (Radio Replacement)	3,000.00
Warroad American Legion (Operational Upgrades)	3,000.00
Warroad Community Partners (Augers, Riverbend Skate Path)	1,500.00
Warroad Senior Meals (Appliances)	850.00
Total Grants	27,855.00
Ending Fund Balance (12/31/2021)	\$ 11,691.47

Notes: In 2021, we received 23 applications with 16 grants awarded. Next Application Deadlines: August 31, 2022 & February 28, 2023

Where Your Power Comes From

Coal and wind provide the majority of Minnkota's energy capacity resources. About 56% of Minnkota's capacity comes from coal, while about 34% comes from wind. The Langdon and Ashtabula Wind Energy Centers are located in eastern North Dakota. When you include hydro, about 42% of Minnkota's generation capacity comes from renewables. The hydro allocation comes from the Garrison Dam in western North Dakota.





	(kilowatts)
Milton R. Young Station – Coal	
Young 1	250,000
Young 2 (82%)	375,000
Coyote Station – Coal (30%)	128,100
Wind	
Infinity	1,800
Langdon Wind Energy Center	139,500
Ashtabula Wind Energy Center	217,500
Oliver III Wind Energy Center	100,000
Garrison Dam – Hydro	108,871
Other	35,000
Total power supply resources	1,355,771

Capital Credits

TYPES OF UTILITIES



Investor-owned

Privately owned by shareholders/investors Operate for a profit



Municipal Systems

Owned by cities. counties, or states Not-for-profit



Cooperative

Owned and operated by the people they serve Not-for-profit

When you sign up for service with Roseau Electric Cooperative, you become a cooperative member.

YOUR MONTHLY BILL



Facilities Charge

Monthly charge that covers the cost to provide electric service (infrastructure). Included in capital credit allocation.

Energy Charge

Charges for energy consumed during the billing period. Included in capital credit allocation.

Current Employees

Cassy Anderson Customer Service Representative

Shane Ballard Fiber Service Technician

PeggySue Bergstrom Accountant

Devvn Brandt Lineman

Cliff Dahl Warehouseman/

Mechanic

Chad Gregerson Lineman

Marc Halvorson Lineman

Jay Hodny Member Services Electrician

Luke Holland Lineman

Mark Jennings Staking Engineer **Brvden Johnson** Fiber Service Technician

Chad Johnson Lineman

Ralph Landman Line Foreman

Jeremy Lindemann Member Services Director

Rebecca Lundgren Billing Clerk

Alex McMillin Office Manager

Mike Millner Line Superintendent

Chad Nelson Line Crew Foreman

Ross Nelson Lineman

Justin Olson Lineman

Mary Preteau **Member Services** Representative

Stacy Rose Fiber Service Director

Ryan Severson Assistant Manager

Steve Severson Metering Technician

Jeremy Sisler Fiber Service Technician

Deaun Solom Receptionist

Tracey Stoll General Manager

Madison Strand Accountant

Dillion Thompson Lineman

Neal Vatnsdal Lineman

Jedd Von Ende Lineman



Our Mission

Roseau Electric Cooperative is proud to serve as your local electric provider. We believe that working together toward a common vision is the cooperative difference. We do this by operating on a not-for-profit, cost-of-service basis. Margins are given back to the members in the form of capital credits to reduce their electric costs. Co-ops put members first. These core business principles that have supported your local cooperative and all cooperatives for years are still alive and very strong today. REC's mission is based on the following statement: "Roseau Electric Cooperative is committed to providing its member-owners low cost, high quality, safe and reliable electricity with friendly, efficient and knowledgeable service."

WHAT ARE CAPITAL CREDITS?



Roseau Electric Cooperative tracks how much electricity you buy and how much money you pay for it throughout the year.



We pay the bills for things like power generation, maintenance and new construction.



At the end of the fiscal year, the board of directors determines if there are excess revenues, called margins.



The cooperative allocates those margins to members as capital credits based upon their electric bill.



Your board of directors decides to retire, or pay, the capital credits when our financial condition permits.

HOW DO YOU RECIEVE YOUR CAPITAL CREDITS?

Credit on Bill - or -

Members with an active account.

Checks Issued

Inactive, former members. A minimum \$5 capital credit amount must be met.

\$648,176

The Roseau Electric Cooperative Board of Directors has approved a general retirement of capital credits to qualifying members that received service prior to 2005.



Plan to attend the 82nd Annual Meeting!

Saturday, April 2, 2022

Roseau City Center – 121 Center St. E 9:00 a.m. Registration – 10:00 a.m. Business Meeting

Grand Prize — \$500 bill credit or a \$500 gift certificate to a local business of your choice in REC's service territory

2 – \$100 bill credits 10 – \$50 bill credits and more prizes to be given away!



Please bring the tear-off registration card from your March electric bill or stop at the registration table prior to the meeting and fill out a new card. Winners will be drawn from the registration slips.

Annual Meeting **Agenda**

9:00 a.m.

- Registration
- · Coffee and doughnuts

9:30 a.m.

• Assembly entertainment: Jody Kirkeide

10:00 a.m.

- Invocation: Travis Ambrose
- National anthem: Jody Kirkeide
- Business meeting
- Election of director candidates
- Guest speaker: Stacey Dahl, Minnkota Power Cooperative
- Entertainment: Jody Kirkeide
- Door prizes

12:00 p.m.

- Comments, adjournment
- Announcement for lunch

Each member attending will receive a tote cooler to be handed out at the end of the day!

