

Active generosity

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Three key ingredients to fundraising success





Inspire generosity by telling your story



- Lead with your vision
 - Consider what is unique about your community and space
 - Who, what, how
- Demonstrate your impact with stories, quotes, images, and videos
- Share the wider vision of Warm Welcome
 - "We have over 3000 registered organisations that have opened or are opening up free, warm, welcoming spaces for the public over this winter across the UK."
- Have your audience in mind
 - Consider language/acronyms that may not make sense to an external audience



Invite your community to support your work

- Signposting giving online
 - Social media
 - Digital newsletters
 - Your website
 - Stewardship website
- Signposting giving in-person
 - Display posters in your space where appropriate
 - Printed news and communications
 - Verbal notices & interviews









Thank your supporters



- Say thank you quickly and often
- Celebrate fundraising success
- Celebrate supporters' generosity expressed in other ways (giving time, skills, prayers, etc.)
- Share stories of impact for the encouragement of those who have given



Resources from Stewardship

Get started with Stewardship: <u>Partner Account for Churches & Charities</u>

Download: Warm Welcome Fundraising Toolkit

Download: <u>Social media asset</u>

Download: Website buttons

Download: <u>Email banner</u>

Blog: <u>Inspiring Generosity Through Your Partner Profile</u>

Blog: Making the Most of Your Partner Account Reporting

Website: Online Help & Support Centre

Email: <u>churchandcharity@stewardship.org.uk</u>

