## Summary of July 2019 Housing Market Report from Arkansas REALTORS® Association

| Most Units Sold for the Month |        |        |          |  |  |  |  |
|-------------------------------|--------|--------|----------|--|--|--|--|
| County                        | Jul-19 | Jul-18 | % Change |  |  |  |  |
| Benton                        | 701    | 581    | 20.65%   |  |  |  |  |
| Pulaski                       | 565    | 501    | 12.77%   |  |  |  |  |
| Washington                    | 390    | 390    | 0.00%    |  |  |  |  |
| Saline                        | 229    | 225    | 1.78%    |  |  |  |  |
| Sebastian                     | 184    | 200    | -8.00%   |  |  |  |  |
| Top Five Markets Totals       | 2,069  | 1,897  | 9.07%    |  |  |  |  |
| Statewide Totals              | 3,769  | 3,480  | 8.30%    |  |  |  |  |
| Percentages of State Totals   | 54.90% | 54.51% |          |  |  |  |  |
| Provided by Top Five Markets  |        |        |          |  |  |  |  |

| YTD 2019 | YTD 2018   | % Change  |
|----------|--|---|
| 3,986    | 3,651  | 9.18%   |
| 2,794    | 3,304  | -15.44%   |
| 2,264    | 2,141  | 5.74%   |
| 1,190    | 1,193  | -0.25%  |
| 1,138    | 1,096  | 3.83%   |
| 11372    | 11385  | -0.11%  |
| 21,140   | 21,291   | -0.71%  |
| 53.79%   | 53.47%   |   |
|          |  |   |
|          | 3,986<br>2,794<br>2,264<br>1,190<br>1,138<br>11372<br>21,140 | 3,986 3,651   2,794 3,304   2,264 2,141   1,190 1,193   1,138 1,096   11372 11385   21,140 21,291 |

| Highest Valuations for the Month |               |               |          |  |  |  |
|----------------------------------|---------------|---------------|----------|--|--|--|
| County                           | Jul-19        | Jul-18        | % Change |  |  |  |
| Benton                           | \$185,776,216 | \$145,010,628 | 28.11%   |  |  |  |
| Pulaski                          | \$113,161,590 | \$99,079,263  | 14.21%   |  |  |  |
| Washington                       | \$94,759,080  | \$87,735,570  | 8.01%    |  |  |  |
| Saline                           | \$49,057,296  | \$45,230,850  | 8.46%    |  |  |  |
| Garland                          | \$38,788,050  | \$44,163,460  | -12.17%  |  |  |  |
| Top Five Markets Totals          | \$481,542,232 | \$421,219,771 | 14.32%   |  |  |  |
| Statewide Totals                 | \$760,141,679 | \$656,707,200 | 15.75%   |  |  |  |
| Percentages of State Totals      | 63.35%        | 64.14%        |          |  |  |  |
| Provided by Top Five Markets     |               |               |          |  |  |  |

| Highest Valuations for the Year | Highest Valuations for the Year |                 |          |  |  |  |  |  |
|---------------------------------|---------------------------------|-----------------|----------|--|--|--|--|--|
| County                          | YTD 2019                        | YTD 2018        | % Change |  |  |  |  |  |
| Benton                          | \$1,003,838,226                 | \$871,672,599   | 15.16%   |  |  |  |  |  |
| Pulaski                         | \$571,889,890                   | \$671,151,432   | -14.79%  |  |  |  |  |  |
| Washington                      | \$537,867,536                   | \$492,066,030   | 9.31%    |  |  |  |  |  |
| Garland                         | \$221,395,624                   | \$211,969,688   | 4.45%    |  |  |  |  |  |
| Saline                          | \$209,035,308                   | \$233,778,616   | -10.58%  |  |  |  |  |  |
| Top Five Markets Totals         | \$2,544,026,584                 | \$2,480,638,365 | 2.56%    |  |  |  |  |  |
| Statewide Totals                | \$4,049,311,350                 | \$3,920,077,924 | 3.30%    |  |  |  |  |  |
| Percentages of State Totals     | 62.83%                          | 63.28%          |          |  |  |  |  |  |
| Provided by Top Five Markets    |                                 |                 |          |  |  |  |  |  |

| Highest Average Prices for the Month |           |           |          |  |  |  |
|--------------------------------------|-----------|-----------|----------|--|--|--|
| County                               | Jul-19    | Jul-18    | % Change |  |  |  |
| Benton                               | \$265,016 | \$249,588 | 6.18%    |  |  |  |
| Washington                           | \$242,972 | \$224,963 | 8.01%    |  |  |  |
| Cleburne                             | \$233,302 | \$174,363 | 33.80%   |  |  |  |
| Garland                              | \$228,165 | \$224,180 | 1.78%    |  |  |  |
| Faulkner                             | \$218,007 | \$170,377 | 27.96%   |  |  |  |
| Statewide Averages                   | \$201,683 | \$188,709 | 6.87%    |  |  |  |

| Highest Average Prices for the Year |           |           |          |  |  |  |
|-------------------------------------|-----------|-----------|----------|--|--|--|
| County                              | YTD 2019  | YTD 2018  | % Change |  |  |  |
| Benton                              | \$251,841 | \$238,749 | 5.48%    |  |  |  |
| Washington                          | \$237,574 | \$229,830 | 3.37%    |  |  |  |
| Pulaski                             | \$204,685 | \$203,133 | 0.76%    |  |  |  |
| Carroll                             | \$199,424 | \$176,301 | 13.12%   |  |  |  |
| Garland                             | \$194,548 | \$193,403 | 0.59%    |  |  |  |
| Statewide Averages                  | \$191,547 | \$184,119 | 4.03%    |  |  |  |

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

| New and         | New and Existing Residential Units Sold, July 2019 |                    |                        |                      |                      |                          |  |  |
|-----------------|--|--------------------|------------------------|----------------------|----------------------|--------------------------|--|--|
| County          | Jul-19   | Jul-18             | % Change               | YTD '19              | YTD '18              | % Change                 |  |  |
| Arkansas        | 9  | 9                  | 0.00%                  | 74                   | 61                   | 21.31%                   |  |  |
|                 | 5  | 8                  | -37.50%                | 34                   | 49                   | -30.61%                  |  |  |
| Ashley          | 106  | 97                 |                        |                      | 594                  |                          |  |  |
| Baxter & Marion |  |                    | 9.28%                  | 632                  |                      | 6.40%                    |  |  |
| Benton          | 701  | 581                | 20.65%                 | 3986                 | 3651                 | 9.18%                    |  |  |
| Boone           | 103  | 95                 | 8.42%                  | 555                  | 550                  | 0.91%                    |  |  |
| Carroll         | 38   | 34                 | 11.76%                 | 187                  | 195                  | -4.10%                   |  |  |
| Clark           | 11   | 12                 | -8.33%                 | 76                   | 67                   | 13.43%                   |  |  |
| Clay            | 2  | 4                  | -50.00%                | 15                   | 18                   | -16.67%                  |  |  |
| Cleburne        | 43   | 48                 | -10.42%                | 263                  | 263                  | 0.00%                    |  |  |
| Columbia        | 27   | 14                 | 92.86%                 | 110                  | 81                   | 35.80%                   |  |  |
| Conway          | 15   | 12                 | 25.00%                 | 102                  | 75                   | 36.00%                   |  |  |
| Craighead       | 175  | 153                | 14.38%                 | 1008                 | 913                  | 10.41%                   |  |  |
| Crawford        | 88   | 91                 | -3.30%                 | 595                  | 596                  | -0.17%                   |  |  |
| Crittenden      | 65   | 38                 | 71.05%                 | 305                  | 289                  | 5.54%                    |  |  |
| Cross           | 11   | 7                  | 57.14%                 | 66                   | 51                   | 29.41%                   |  |  |
| Faulkner        | 157  | 167                | -5.99%                 | 935                  | 990                  | -5.56%                   |  |  |
| Franklin        | 17   | 7                  | 142.86%                | 84                   | 61                   | 37.70%                   |  |  |
| Fulton          | 5  | 5                  | 0.00%                  | 36                   | 23                   | 56.52%                   |  |  |
| Garland         | 170  | 197                | -13.71%                | 1138                 | 1096                 | 3.83%                    |  |  |
| Grant           | 22   | 14                 | 57.14%                 | 112                  | 111                  | 0.90%                    |  |  |
| Greene          | 52   | 42                 | 23.81%                 | 291                  | 287                  | 1.39%                    |  |  |
| Hot Spring      | 17   | 17                 | 0.00%                  | 141                  | 124                  | 13.71%                   |  |  |
| Independence    | 31   | 30                 | 3.33%                  | 166                  | 177                  | -6.21%                   |  |  |
| Izard           | 13   | 7                  | 85.71%                 | 58                   | 65                   | -10.77%                  |  |  |
| Jefferson       | 50   | 34                 | 47.06%                 | 254                  | 237                  | 7.17%                    |  |  |
| Johnson         | 25   | 20                 | 25.00%                 | 166                  | 161                  | 3.11%                    |  |  |
| Lonoke          | 125  | 112                | 11.61%                 | 652                  | 739                  | -11.77%                  |  |  |
| Madison         | 9  | 14                 | -35.71%                | 60                   | 62                   | -3.23%                   |  |  |
| Miller          | 21   | 20                 | 5.00%                  | 129                  | 133                  | -3.01%                   |  |  |
| Mississippi     | 11   | 15                 | -26.67%                | 97                   | 85                   | 14.12%                   |  |  |
| Ouachita        | 16   | 13                 | 23.08%                 | 111                  | 88                   | 26.14%                   |  |  |
| Perry           | 1  | 4                  | -75.00%                | 28                   | 38                   | -26.32%                  |  |  |
| Polk            | 9  | 17                 | -47.06%                | 104                  | 130                  | -20.00%                  |  |  |
| Pope            | 72   | 77                 | -6.49%                 | 436                  | 473                  | -7.82%                   |  |  |
| Pulaski         | 565  | 501                | 12.77%                 | 2794                 | 3304                 | -15.44%                  |  |  |
| Saline          | 229  | 225                | 1.78%                  | 1084                 | 1192                 | -9.06%                   |  |  |
| Sebastian       | 184  | 200                | -8.00%                 | 1190                 | 1193                 | -0.25%                   |  |  |
| Sharp           | 20   | 200                | 0.00%                  | 127                  | 129                  | -1.55%                   |  |  |
| Union           | 43   | 33                 | 30.30%                 | 175                  | 208                  | -15.87%                  |  |  |
| Van Buren       | 24   | 18                 | 33.33%                 | 119                  | 139                  | -15.67%                  |  |  |
| Washington      | 390  | 390                | 0.00%                  | 2264                 | 2141                 | 5.74%                    |  |  |
| White           |  |                    |                        |                      |                      |                          |  |  |
| Totals          | 92<br><b>3,769</b>                                 | 78<br><b>3,480</b> | 17.95%<br><b>8.30%</b> | 381<br><b>21,140</b> | 452<br><b>21,291</b> | -15.71%<br><b>-0.71%</b> |  |  |
| างเสเร          | 3,769  | ა,480              | 0.30%                  | 21,140               | 21,291               | -0.77%                   |  |  |

| County          | Jul-19        | Jul-18        | % Change | YTD '19         | YTD '18         | % Change |
|-----------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Arkansas        | \$997,677     | \$770,904     | 29.42%   | \$8,204,972     | \$5,931,823     | 38.32%   |
| Ashley          | \$498,500     | \$534,904     | -6.81%   | \$3,580,608     | \$4,255,405     | -15.86%  |
| Baxter & Marion | \$16,089,740  | \$13,254,468  | 21.39%   | \$93,281,936    | \$80,017,740    | 16.58%   |
| Benton          | \$185,776,216 | \$145,010,628 | 28.11%   | \$1,003,838,226 | \$871,672,599   | 15.16%   |
| Boone           | \$15,670,523  | \$11,429,070  | 37.11%   | \$72,880,935    | \$69,798,300    | 4.42%    |
| Carroll         | \$7,655,784   | \$5,867,312   | 30.48%   | \$37,292,288    | \$34,378,695    | 8.47%    |
| Clark           | \$1,384,295   | \$1,985,556   | -30.28%  | \$10,147,216    | \$8,319,591     | 21.97%   |
| Clay            | \$146,000     | \$281,100     | -48.06%  | \$1,021,560     | \$1,303,488     | -21.63%  |
| Cleburne        | \$10,031,986  | \$8,369,424   | 19.86%   | \$48,197,380    | \$49,047,133    | -1.73%   |
| Columbia        | \$2,930,202   | \$1,668,198   | 75.65%   | \$14,058,330    | \$10,219,527    | 37.56%   |
| Conway          | \$1,688,340   | \$900,492     | 87.49%   | \$11,921,250    | \$8,390,100     | 42.09%   |
| Craighead       | \$31,048,500  | \$28,039,698  | 10.73%   | \$182,061,936   | \$161,104,328   | 13.01%   |
| Crawford        | \$14,077,272  | \$13,178,802  | 6.82%    | \$77,972,370    | \$83,403,644    | -6.51%   |
| Crittenden      | \$12,197,640  | \$5,230,244   | 133.21%  | \$48,521,535    | \$38,178,923    | 27.09%   |
| Cross           | \$1,212,200   | \$1,066,002   | 13.71%   | \$8,188,224     | \$6,131,322     | 33.55%   |
| Faulkner        | \$34,227,099  | \$28,452,959  | 20.29%   | \$176,858,055   | \$171,082,890   | 3.38%    |
| Franklin        | \$2,171,393   | \$778,400     | 178.96%  | \$7,999,908     | \$7,379,170     | 8.41%    |
| Fulton          | \$605,500     | \$967,800     | -37.44%  | \$4,725,576     | \$3,097,295     | 52.57%   |
| Garland         | \$38,788,050  | \$44,163,460  | -12.17%  | \$221,395,624   | \$211,969,688   | 4.45%    |
| Grant           | \$3,386,856   | \$2,149,112   | 57.59%   | \$17,761,408    | \$16,681,857    | 6.47%    |
| Greene          | \$6,989,164   | \$5,295,360   | 31.99%   | \$39,230,001    | \$36,943,501    | 6.19%    |
| Hot Spring      | \$2,276,929   | \$2,063,392   | 10.35%   | \$18,163,620    | \$15,302,096    | 18.70%   |
| Independence    | \$3,763,090   | \$4,777,860   | -21.24%  | \$20,380,650    | \$23,235,321    | -12.29%  |
| Izard           | \$1,471,847   | \$772,296     | 90.58%   | \$6,558,060     | \$6,261,060     | 4.74%    |
| Jefferson       | \$5,287,500   | \$3,546,098   | 49.11%   | \$27,219,656    | \$22,738,017    | 19.71%   |
| Johnson         | \$2,609,600   | \$2,434,100   | 7.21%    | \$18,144,132    | \$18,404,715    | -1.42%   |
| Lonoke          | \$20,601,750  | \$18,637,584  | 10.54%   | \$108,887,912   | \$117,557,903   | -7.38%   |
| Madison         | \$1,735,461   | \$2,156,504   | -19.52%  | \$10,093,440    | \$10,139,790    | -0.46%   |
| Miller          | \$4,004,931   | \$3,682,400   | 8.76%    | \$20,114,970    | \$20,136,599    | -0.11%   |
| Mississippi     | \$1,306,503   | \$1,127,475   | 15.88%   | \$9,205,494     | \$7,206,980     | 27.73%   |
| Ouachita        | \$1,810,208   | \$1,269,827   | 42.56%   | \$11,712,942    | \$8,817,512     | 32.84%   |
| Perry           | \$128,500     | \$350,500     | 0.00%    | \$3,092,124     | \$5,215,842     | -40.72%  |
| Polk            | \$1,399,500   | \$1,828,299   | -23.45%  | \$11,704,888    | \$14,371,500    | -18.55%  |
| Pope            | \$11,542,824  | \$12,218,283  | -5.53%   | \$67,730,420    | \$69,049,013    | -1.91%   |
| Pulaski         | \$113,161,590 | \$99,079,263  | 14.21%   | \$571,889,890   | \$671,151,432   | -14.79%  |
| Saline          | \$49,057,296  | \$45,230,850  | 8.46%    | \$209,035,308   | \$233,778,616   | -10.58%  |
| Sebastian       | \$33,207,216  | \$32,035,400  | 3.66%    | \$202,636,770   | \$189,885,038   | 6.72%    |
| Sharp           | \$1,904,500   | \$1,782,400   | 6.85%    | \$11,516,106    | \$11,835,492    | -2.70%   |
| Union           | \$6,132,789   | \$3,833,148   | 59.99%   | \$25,892,825    | \$27,886,144    | -7.15%   |
| Van Buren       | \$2,847,288   | \$1,530,666   | 86.02%   | \$13,074,173    | \$12,557,121    | 4.12%    |
| Washington      | \$94,759,080  | \$87,735,570  | 8.01%    | \$537,867,536   | \$492,066,030   | 9.31%    |
| White           | \$13,560,340  | \$11,221,392  | 20.84%   | \$55,251,096    | \$63,174,684    | -12.54%  |
| Totals          | \$760,141,679 | \$656,707,200 | 15.75%   | \$4,049,311,350 | \$3,920,077,924 | 3.30%    |

| Average Prices of New and Existing Residential Units Sold, July 2019 |           |            |          |            |            |          |
|--|-----------|------------|----------|------------|------------|----------|
| County   | Jul-19    | Jul-18     | % Change | YTD '19    | YTD '18    | % Change |
| Arkansas   | \$110,853 | \$ 85,656  | 29.42%   | \$ 110,878 | \$ 97,243  | 14.02%   |
| Ashley   | \$ 99,700 | \$ 66,863  | 49.11%   | \$ 105,312 | \$ 86,845  | 21.26%   |
| Baxter & Marion  | \$151,790 | \$ 136,644 | 11.08%   | \$ 147,598 | \$ 134,710 | 9.57%    |
| Benton   | \$265,016 | \$ 249,588 | 6.18%    | \$ 251,841 | \$ 238,749 | 5.48%    |
| Boone  | \$152,141 | \$ 120,306 | 26.46%   | \$ 131,317 | \$ 126,906 | 3.48%    |
| Carroll  | \$201,468 | \$ 172,568 | 16.75%   | \$ 199,424 | \$ 176,301 | 13.12%   |
| Clark  | \$125,845 | \$ 165,463 | -23.94%  | \$ 133,516 | \$ 124,173 | 7.52%    |
| Clay   | \$ 73,000 | \$ 70,275  | 3.88%    | \$ 68,104  | \$ 72,416  | -5.95%   |
| Cleburne   | \$233,302 | \$ 174,363 | 33.80%   | \$ 183,260 | \$ 186,491 | -1.73%   |
| Columbia   | \$108,526 | \$ 119,157 | -8.92%   | \$ 127,803 | \$ 126,167 | 1.30%    |
| Conway   | \$112,556 | \$ 75,041  | 49.99%   | \$ 116,875 | \$ 111,868 | 4.48%    |
| Craighead  | \$177,420 | \$ 183,266 | -3.19%   | \$ 180,617 | \$ 176,456 | 2.36%    |
| Crawford   | \$159,969 | \$ 144,822 | 10.46%   | \$ 131,046 | \$ 139,939 | -6.35%   |
| Crittenden   | \$187,656 | \$ 137,638 | 36.34%   | \$ 159,087 | \$ 132,107 | 20.42%   |
| Cross  | \$110,200 | \$ 152,286 | -27.64%  | \$ 124,064 | \$ 120,222 | 3.20%    |
| Faulkner   | \$218,007 | \$ 170,377 | 27.96%   | \$ 189,153 | \$ 172,811 | 9.46%    |
| Franklin   | \$127,729 | \$ 111,200 | 14.86%   | \$ 95,237  | \$ 120,970 | -21.27%  |
| Fulton   | \$121,100 | \$ 193,560 | -37.44%  | \$ 131,266 | \$ 134,665 | -2.52%   |
| Garland  | \$228,165 | \$ 224,180 | 1.78%    | \$ 194,548 | \$ 193,403 | 0.59%    |
| Grant  | \$153,948 | \$ 153,508 | 0.29%    | \$ 158,584 | \$ 150,287 | 5.52%    |
| Greene   | \$134,407 | \$ 126,080 | 6.60%    | \$ 134,811 | \$ 128,723 | 4.73%    |
| Hot Spring   | \$133,937 | \$ 121,376 | 10.35%   | \$ 128,820 | \$ 123,404 | 4.39%    |
| Independence   | \$121,390 | \$ 159,262 | -23.78%  | \$ 122,775 | \$ 131,273 | -6.47%   |
| Izard  | \$113,219 | \$ 110,328 | 2.62%    | \$ 113,070 | \$ 96,324  | 17.39%   |
| Jefferson  | \$105,750 | \$ 104,297 | 1.39%    | \$ 107,164 | \$ 95,941  | 11.70%   |
| Johnson  | \$104,384 | \$ 121,705 | -14.23%  | \$ 109,302 | \$ 114,315 | -4.39%   |
| Lonoke   | \$164,814 | \$ 166,407 | -0.96%   | \$ 167,006 | \$ 159,077 | 4.98%    |
| Madison  | \$192,829 | \$ 154,036 | 25.18%   | \$ 168,224 | \$ 163,545 | 2.86%    |
| Miller   | \$190,711 | \$ 184,120 | 3.58%    | \$ 155,930 | \$ 151,403 | 2.99%    |
| Mississippi  | \$118,773 | \$ 75,165  | 58.02%   | \$ 94,902  | \$ 84,788  | 11.93%   |
| Ouachita   | \$113,138 | \$ 97,679  | 15.83%   | \$ 105,522 | \$ 100,199 | 5.31%    |
| Perry  | \$128,500 | \$ 87,625  | 46.65%   | \$ 110,433 | \$ 137,259 | -19.54%  |
| Polk   | \$155,500 | \$ 107,547 | 44.59%   | \$ 112,547 | \$ 110,550 | 1.81%    |
| Pope   | \$160,317 | \$ 158,679 | 1.03%    | \$ 155,345 | \$ 145,981 | 6.41%    |
| Pulaski  | \$200,286 | \$ 197,763 | 1.28%    | \$ 204,685 | \$ 203,133 | 0.76%    |
| Saline   | \$214,224 | \$ 201,026 | 6.57%    | \$ 192,837 | \$ 196,123 | -1.68%   |
| Sebastian  | \$180,474 | \$ 160,177 | 12.67%   | \$ 170,283 | \$ 159,166 | 6.98%    |
| Sharp  | \$ 95,225 | \$ 89,120  | 6.85%    | \$ 90,678  | \$ 91,748  | -1.17%   |
| Union  | \$142,623 | \$ 116,156 | 22.79%   | \$ 147,959 | \$ 134,068 | 10.36%   |
| Van Buren  | \$118,637 | \$ 85,037  | 39.51%   | \$ 109,867 | \$ 90,339  | 21.62%   |
| Washington   | \$242,972 | \$ 224,963 | 8.01%    | \$ 237,574 | \$ 229,830 | 3.37%    |
| White  | \$147,395 | \$ 143,864 | 2.45%    | \$ 145,016 | \$ 139,767 | 3.76%    |
| Statewide  | \$201,683 | \$188,709  | 6.87%    | \$191,547  | \$184,119  | 4.03%    |

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