Summary of April 2020 Housing Market Report from Arkansas REALTORS® Association

| Most Units Sold for the Month | | | | | | | |
|-------------------------------|--------|--------|----------|--|--|--|--|
| County | Apr-20 | Apr-19 | % Change | | | | |
| Benton | 610 | 640 | -4.69% | | | | |
| Pulaski | 485 | 503 | -3.58% | | | | |
| Washington | 303 | 361 | -16.07% | | | | |
| Saline | 159 | 179 | -11.17% | | | | |
| Sebastian | 152 | 182 | -16.48% | | | | |
| Top Five Markets Totals | 1,709 | 1,865 | -8.36% | | | | |
| Statewide Totals | 3,075 | 3,387 | -9.21% | | | | |
| Percentages of State Totals | 55.58% | 55.06% | | | | | |
| Provided by Top Five Markets | | | | | | | |
| | | | | | | | |

| Most Units Sold for the Year | | | |
|------------------------------|----------|----------|----------|
| County | YTD 2020 | YTD 2019 | % Change |
| Benton | 2,123 | 1,874 | 13.29% |
| Pulaski | 1,684 | 1,650 | 2.06% |
| Washington | 1,196 | 1,113 | 7.46% |
| Saline | 688 | 658 | 4.56% |
| Sebastian | 630 | 630 | 0.00% |
| Top Five Markets Totals | 6321 | 5925 | 6.68% |
| Statewide Totals | 11,230 | 10,891 | 3.11% |
| Percentages of State Totals | 56.29% | 54.40% | |
| Provided by Top Five Markets | | | |
| | | | |

| Highest Valuations for the Month | | | | | | | |
|----------------------------------|---------------|---------------|----------|--|--|--|--|
| County | Apr-20 | Apr-19 | % Change | | | | |
| Benton | \$175,260,930 | \$156,531,200 | 11.97% | | | | |
| Pulaski | \$105,809,540 | \$99,966,220 | 5.85% | | | | |
| Washington | \$75,293,379 | \$82,934,696 | -9.21% | | | | |
| Saline | \$32,416,125 | \$33,813,458 | -4.13% | | | | |
| Garland | \$28,252,806 | \$27,722,405 | 1.91% | | | | |
| Top Five Markets Totals | \$417,032,780 | \$400,967,979 | 4.01% | | | | |
| Statewide Totals | \$641,754,776 | \$630,980,982 | 1.71% | | | | |
| Percentages of State Totals | 64.98% | 63.55% | | | | | |
| Provided by Top Five Markets | | | | | | | |

| Highest Valuations for the Year | | | | | | | |
|---------------------------------|-----------------|-----------------|----------|--|--|--|--|
| County | YTD 2020 | YTD 2019 | % Change | | | | |
| Benton | \$570,511,667 | \$451,549,670 | 26.35% | | | | |
| Pulaski | \$354,180,564 | \$325,246,350 | 8.90% | | | | |
| Washington | \$291,565,664 | \$248,643,087 | 17.26% | | | | |
| Saline | \$140,892,768 | \$125,633,256 | 12.15% | | | | |
| Sebastian | \$93,354,660 | \$109,408,950 | -14.67% | | | | |
| Top Five Markets Totals | \$1,450,505,323 | \$1,260,481,313 | 15.08% | | | | |
| Statewide Totals | \$2,209,087,194 | \$1,992,300,882 | 10.88% | | | | |
| Percentages of State Totals | 65.66% | 63.27% | | | | | |
| Provided by Top Five Markets | | | | | | | |

| Highest Average Prices for the Month | | | | | | | |
|--------------------------------------|-----------|-----------|----------|--|--|--|--|
| County | Apr-20 | Apr-19 | % Change | | | | |
| Benton | \$287,313 | \$244,580 | 17.47% | | | | |
| Perry | \$269,100 | \$95,750 | 181.04% | | | | |
| Washington | \$248,493 | \$229,736 | 8.16% | | | | |
| Garland | \$219,014 | \$191,189 | 14.55% | | | | |
| Pulaski | \$218,164 | \$198,740 | 9.77% | | | | |
| Statewide Averages | \$208,701 | \$186,295 | 12.03% | | | | |

| Highest Average Prices for the Ye | ar | | |
|-----------------------------------|-----------|-----------|----------|
| County | YTD 2020 | YTD 2019 | % Change |
| Benton | \$268,729 | \$240,955 | 11.53% |
| Washington | \$243,784 | \$223,399 | 9.12% |
| Pulaski | \$210,321 | \$197,119 | 6.70% |
| Saline | \$204,786 | \$190,932 | 7.26% |
| Garland | \$195,031 | \$180,577 | 8.00% |
| Statewide Averages | \$196,713 | \$182,931 | 7.53% |
| | | | |

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

| New and Existing Residential Units Sold, April 2020 | | | | | | | | |
|---|--|-------|----------------------------|--------|--------|---------|--|--|
| Carret | County Apr-20 Apr-19 % Change YTD '20 YTD '19 % Change | | | | | | | |
| | | | | | | | | |
| Arkansas | 8 | 11 | -27.27% | 39 | 36 | 8.33% | | |
| Ashley | 5 | 5 | 0.00% | 25 | 20 | 25.00% | | |
| Baxter & Marion | 80 | 109 | -26.61% | 304 | 309 | -1.62% | | |
| Benton | 610 | 640 | -4.69% | 2123 | 1874 | 13.29% | | |
| Boone | 92 | 78 | 17.95% | 305 | 279 | 9.32% | | |
| Carroll | 28 | 21 | 33.33% | 93 | 80 | 16.25% | | |
| Clark | 8 | 18 | -55.56% | 40 | 39 | 2.56% | | |
| Clay | 3 | 1 | 200.00% | 19 | 4 | 375.00% | | |
| Cleburne | 28 | 44 | -36.36% | 129 | 129 | 0.00% | | |
| Columbia | 13 | 14 | -7.14% | 43 | 48 | -10.42% | | |
| Conway | 15 | 17 | -11.76% | 62 | 54 | 14.81% | | |
| Craighead | 144 | 158 | -8.86% | 496 | 459 | 8.06% | | |
| Crawford | 82 | 87 | -5.75% | 307 | 311 | -1.29% | | |
| Crittenden | 46 | 54 | -14.81% | 168 | 156 | 7.69% | | |
| Cross | 8 | 11 | -27.27% | 30 | 34 | -11.76% | | |
| Faulkner | 143 | 136 | 5.15% | 195 | 451 | -56.76% | | |
| Franklin | 11 | 12 | -8.33% | 53 | 42 | 26.19% | | |
| Fulton | 8 | 6 | 33.33% | 28 | 17 | 64.71% | | |
| Garland | 129 | 145 | -11.03% | 586 | 566 | 3.53% | | |
| Grant | 17 | 13 | 30.77% | 49 | 55 | -10.91% | | |
| Greene | 37 | 32 | 15.63% | 143 | 140 | 2.14% | | |
| Hot Spring | 10 | 15 | -33.33% | 68 | 75 | -9.33% | | |
| Independence | 22 | 31 | -29.03% | 80 | 85 | -5.88% | | |
| Izard | 10 | 8 | 25.00% | 34 | 26 | 30.77% | | |
| Jefferson | 32 | 31 | 3.23% | 139 | 116 | 19.83% | | |
| Johnson | 28 | 21 | 33.33% | 86 | 98 | -12.24% | | |
| Lonoke | 106 | 138 | -23.19% | 413 | 388 | 6.44% | | |
| Madison | 7 | 8 | -12.50% | 35 | 26 | 34.62% | | |
| Miller | 12 | 19 | -36.84% | 63 | 68 | -7.35% | | |
| Mississippi | 7 | 20 | -65.00% | 39 | 48 | -18.75% | | |
| Ouachita | 13 | 19 | -31.58% | 42 | 67 | -37.31% | | |
| Perry | 4 | 4 | 0.00% | 23 | 20 | 15.00% | | |
| Polk | 16 | 21 | -23.81% | 54 | 67 | -19.40% | | |
| Pope | 70 | 77 | -9.09% | 230 | 199 | 15.58% | | |
| Pulaski | 485 | 503 | -3.58% | 1684 | 1650 | 2.06% | | |
| Saline | 159 | 179 | -11.17% | 688 | 658 | 4.56% | | |
| Sebastian | 152 | 182 | -16.48% | 630 | 630 | 0.00% | | |
| Sharp | 18 | 30 | -40.00% | 72 | 79 | -8.86% | | |
| Union | 18 | 25 | -28.00% | 99 | 84 | 17.86% | | |
| Van Buren | 19 | 23 | -17.39% | 75 | 71 | 5.63% | | |
| Washington | 303 | 361 | -17.39 <i>%</i> -16.07% | 1196 | 1113 | 7.46% | | |
| White | 69 | 60 | 15.00% | 243 | 220 | 10.45% | | |
| Totals | 3,075 | 3,387 | -9.21% | 11,230 | 10,891 | 3.11% | | |
| I Utais | 3,073 | 3,307 | -J.Z I 70 | 11,230 | 10,031 | 3.1176 | | |

| Values of New and Existing Residential Units Sold, April 2020 | | | | | | |
|---|---------------|---------------|----------|-----------------|-----------------|----------|
| County | Apr-20 | Apr-19 | % Change | YTD '20 | YTD '19 | % Change |
| Arkansas | \$1,104,000 | \$1,431,254 | -22.86% | \$4,191,135 | \$3,664,008 | 14.39% |
| Ashley | \$441,000 | \$571,000 | -22.77% | \$2,764,100 | \$2,190,000 | 26.21% |
| Baxter & Marion | \$12,900,880 | \$16,154,781 | -20.14% | \$47,650,480 | \$45,283,950 | 5.23% |
| Benton | \$175,260,930 | \$156,531,200 | 11.97% | \$570,511,667 | \$451,549,670 | 26.35% |
| Boone | \$12,758,560 | \$8,621,574 | 47.98% | \$41,770,055 | \$32,603,103 | 28.12% |
| Carroll | \$5,172,076 | \$3,919,902 | 31.94% | \$17,493,393 | \$15,412,720 | 13.50% |
| Clark | \$1,114,496 | \$2,596,464 | -57.08% | \$4,551,560 | \$5,638,971 | -19.28% |
| Clay | \$285,000 | \$47,500 | 500.00% | \$1,654,691 | \$322,500 | 413.08% |
| Cleburne | \$5,145,000 | \$6,884,944 | -25.27% | \$22,933,362 | \$22,021,074 | 4.14% |
| Columbia | \$1,172,405 | \$1,299,900 | -9.81% | \$5,211,256 | \$6,294,624 | -17.21% |
| Conway | \$2,385,555 | \$1,910,698 | 24.85% | \$7,600,580 | \$7,035,768 | 8.03% |
| Craighead | \$27,333,792 | \$28,326,556 | -3.50% | \$90,138,576 | \$80,411,292 | 12.10% |
| Crawford | \$13,186,748 | \$10,402,242 | 26.77% | \$46,048,465 | \$40,253,974 | 14.39% |
| Crittenden | \$7,656,838 | \$7,986,276 | -4.13% | \$24,291,792 | \$23,107,500 | 5.13% |
| Cross | \$1,127,504 | \$1,316,997 | -14.39% | \$3,225,510 | \$4,162,994 | -22.52% |
| Faulkner | \$27,903,161 | \$25,465,456 | 9.57% | \$37,413,870 | \$79,661,934 | -53.03% |
| Franklin | \$1,005,950 | \$1,375,908 | -26.89% | \$4,950,730 | \$3,904,278 | 26.80% |
| Fulton | \$1,082,000 | \$515,898 | 109.73% | \$3,280,060 | \$2,317,695 | 41.52% |
| Garland | \$28,252,806 | \$27,722,405 | 1.91% | \$114,288,166 | \$102,206,582 | 11.82% |
| Grant | \$2,577,489 | \$2,303,938 | 11.87% | \$7,581,182 | \$8,350,925 | -9.22% |
| Greene | \$5,072,922 | \$4,298,976 | 18.00% | \$18,651,633 | \$18,945,780 | -1.55% |
| Hot Spring | \$1,422,650 | \$2,642,100 | -46.15% | \$7,967,560 | \$9,591,900 | -16.93% |
| Independence | \$2,476,694 | \$3.141.044 | -21.15% | \$10,258,720 | \$9,251,060 | 10.89% |
| Izard | \$1,422,650 | \$892,048 | 59.48% | \$3,450,286 | \$2,960,984 | 16.52% |
| Jefferson | \$3,428,960 | \$3,729,486 | -8.06% | \$15,135,015 | \$12,231,736 | 23.74% |
| Johnson | \$3,775,632 | \$2,634,828 | 43.30% | \$11,596,842 | \$10,342,822 | 12.12% |
| Lonoke | \$18,693,736 | \$22,984,314 | -18.67% | \$70,309,120 | \$62,074,956 | 13.26% |
| Madison | \$1,283,499 | \$1,254,904 | 2.28% | \$5,472,390 | \$3,823,300 | 43.13% |
| Miller | \$1,986,300 | \$2,257,352 | -12.01% | \$10,315,053 | \$10,000,352 | 3.15% |
| Mississippi | \$1,159,998 | \$1,883,560 | -38.41% | \$4,719,234 | \$4,210,416 | 12.08% |
| Ouachita | \$1,362,452 | \$2,170,807 | -37.24% | \$5,490,240 | \$7,122,770 | -22.92% |
| Perry | \$1,076,400 | \$383,000 | 0.00% | \$3,133,543 | \$2,447,900 | 28.01% |
| Polk | \$2,282,000 | \$2,537,619 | -10.07% | \$6,259,518 | \$7,017,379 | -10.80% |
| Pope | \$11,677,540 | \$11,427,878 | 2.18% | \$37,225,500 | \$30,159,246 | 23.43% |
| Pulaski | \$105,809,540 | \$99,966,220 | 5.85% | \$354,180,564 | \$325,246,350 | 8.90% |
| Saline | \$32,416,125 | \$33,813,458 | -4.13% | \$140,892,768 | \$125,633,256 | 12.15% |
| Sebastian | \$25,962,512 | \$28,837,172 | -9.97% | \$93,354,660 | \$109,408,950 | -14.67% |
| Sharp | \$1,867,590 | \$2,878,620 | -35.12% | \$6,190,272 | \$7,123,509 | -13.10% |
| Union | \$2,601,396 | \$3,917,200 | -33.59% | \$12,661,308 | \$12,053,664 | 5.04% |
| Van Buren | \$2,286,935 | \$2,504,907 | -8.70% | \$9,654,300 | \$7,037,023 | 37.19% |
| Washington | \$75,293,379 | \$82,934,696 | -9.21% | \$291,565,664 | \$248,643,087 | 17.26% |
| White | \$10.529.676 | \$8.505.900 | 23.79% | \$33.052.374 | \$30.580.880 | 8.08% |
| Totals | \$641,754,776 | \$630,980,982 | 1.71% | \$2,209,087,194 | \$1,992,300,882 | 10.88% |

| Average Prices of New and Existing Residential Units Sold, April 2020 | | | | | | |
|---|-----------|--------------------------|----------|--------------------------|--------------------------|-------------------|
| County | Apr-20 | Apr-19 | % Change | YTD '20 | YTD '19 | % Change |
| Arkansas | \$138,000 | \$ 130,114 | 6.06% | \$ 107,465 | \$ 101,778 | 5.59% |
| Ashley | \$ 88,200 | \$ 114,200 | -22.77% | \$ 110,564 | \$ 109,500 | 0.97% |
| Baxter & Marion | \$161,261 | \$ 148,209 | 8.81% | \$ 156,745 | \$ 146,550 | 6.96% |
| Benton | \$287,313 | \$ 244,580 | 17.47% | \$ 268,729 | \$ 240,955 | 11.53% |
| Boone | \$138,680 | \$ 110,533 | 25.46% | \$ 136,951 | \$ 116,857 | 17.20% |
| Carroll | \$184,717 | \$ 186,662 | -1.04% | \$ 188,101 | \$ 192,659 | -2.37% |
| Clark | \$139,312 | \$ 144,248 | -3.42% | \$ 113,789 | \$ 144,589 | -21.30% |
| Clay | \$ 95,000 | \$ 47,500 | 100.00% | \$ 87,089 | \$ 80,625 | 8.02% |
| Cleburne | \$183,750 | \$ 156,476 | 17.43% | \$ 177,778 | \$ 170,706 | 4.14% |
| Columbia | \$ 90,185 | \$ 92,850 | -2.87% | \$ 121,192 | \$ 131,138 | -7.58% |
| Conway | \$159,037 | \$ 112,394 | 41.50% | \$ 122,590 | \$ 130,292 | -5.91% |
| Craighead | \$189,818 | \$ 179,282 | 5.88% | \$ 122,390 | \$ 175,188 | 3.73% |
| Crawford | | | 34.50% | | | 15.89% |
| Crittenden | \$160,814 | , , | 12.55% | \$ 149,995 \$ 144,594 | | |
| | \$166,453 | \$ 147,894 | | , , , , , , | \$ 148,125 \$ 122,441 | -2.38% -12.19% |
| Cross | \$140,938 | \$ 119,727 \$ 187,246 | 17.72% | | | |
| Faulkner | \$195,127 | | 4.21% | \$ 191,866 | \$ 176,634 | 8.62% |
| Franklin | \$ 91,450 | \$ 114,659 | -20.24% | \$ 93,410 | \$ 92,959 | 0.49% |
| Fulton | \$135,250 | \$ 85,983 | 57.30% | \$ 117,145 | \$ 136,335 | -14.08% |
| Garland | \$219,014 | \$ 191,189 | 14.55% | \$ 195,031 | \$ 180,577 | 8.00% |
| Grant | \$151,617 | \$ 177,226 | -14.45% | \$ 154,718 | \$ 151,835 | 1.90% |
| Greene | \$137,106 | \$ 134,343 | 2.06% | \$ 130,431 | \$ 135,327 | -3.62% |
| Hot Spring | \$142,265 | \$ 176,140 | -19.23% | \$ 117,170 | \$ 127,892 | -8.38% |
| Independence | \$112,577 | \$ 101,324 | 11.11% | \$ 128,234 | \$ 108,836 | 17.82% |
| Izard | \$142,265 | \$ 111,506 | 27.59% | \$ 101,479 | \$ 113,884 | -10.89% |
| Jefferson | \$107,155 | \$ 120,306 | -10.93% | \$ 108,885 | \$ 105,446 | 3.26% |
| Johnson | \$134,844 | \$ 125,468 | 7.47% | \$ 134,847 | \$ 105,539 | 27.77% |
| Lonoke | \$176,356 | \$ 166,553 | 5.89% | \$ 170,240 | \$ 159,987 | 6.41% |
| Madison | \$183,357 | \$ 156,863 | 16.89% | \$ 156,354 | \$ 147,050 | 6.33% |
| Miller | \$165,525 | \$ 118,808 | 39.32% | \$ 163,731 | \$ 147,064 | 11.33% |
| Mississippi | \$165,714 | \$ 94,178 | 75.96% | \$ 121,006 | \$ 87,717 | 37.95% |
| Ouachita | \$104,804 | \$ 114,253 | -8.27% | \$ 130,720 | \$ 106,310 | 22.96% |
| Perry | \$269,100 | \$ 95,750 | 181.04% | \$ 136,241 | \$ 122,395 | 11.31% |
| Polk | \$142,625 | \$ 120,839 | 18.03% | \$ 115,917 | \$ 104,737 | 10.67% |
| Pope | \$166,822 | \$ 148,414 | 12.40% | \$ 161,850 | \$ 151,554 | 6.79% |
| Pulaski | \$218,164 | \$ 198,740 | 9.77% | \$ 210,321 | \$ 197,119 | 6.70% |
| Saline | \$203,875 | \$ 188,902 | 7.93% | \$ 204,786 | \$ 190,932 | 7.26% |
| Sebastian | \$170,806 | \$ 158,446 | 7.80% | \$ 148,182 | \$ 173,665 | -14.67% |
| Sharp | \$103,755 | \$ 95,954 | 8.13% | \$ 85,976 | \$ 90,171 | -4.65% |
| Union | \$144,522 | \$ 156,688 | -7.76% | \$ 127,892 | \$ 143,496 | -10.87% |
| Van Buren | \$120,365 | \$ 108,909 | 10.52% | \$ 128,724 | \$ 99,113 | 29.88% |
| Washington | \$248,493 | \$ 229,736 | 8.16% | \$ 243,784 | \$ 223,399 | 9.12% |
| White | \$152,604 | \$ 141,765 | 7.65% | \$ 136,018 | \$ 139,004 | -2.15% |
| Statewide | \$208,701 | \$186,295 | 12.03% | \$196,713 | \$182,931 | 7.53% |

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