



About The Corcoran Group: The Corcoran Group has been a leading residential real estate brand for nearly 50 years. Through its New York City, Hamptons, and South Florida brokerages, along with its rapidly growing affiliate network, the firm is home to more than 100 offices and more than 4,700 independent salespersons in key urban, suburban, and resort markets nationwide. Corcoran agents earn and keep their clients' trust with an unwavering commitment to white-glove service, expertise, and integrity. In every market served, Corcoran helps you find the home that's just right for you. The Corcoran® brand comprises both offices owned by a subsidiary of the Anywhere Real Estate Inc. brokerage business and franchised offices, which are independently owned and operated. For more information about The Corcoran Group, please visit www.corcoran.com.

Company-Owned Business

- More than 2,000 agents
- 30 company-owned offices

Franchise Business

- More than 2,700 affiliated agents
- More than 70 affiliated offices

Total: More than 4,700 associated agents in more than 100 offices

Our Mission: Since 1973, the agents of Corcoran have been earning and keeping our clients' trust with an unwavering commitment to integrity and service. In every market we serve, we are a family of worldclass professionals, combining real estate expertise with unrivaled market knowledge and neighborhood fluency. We pride ourselves on combining real estate expertise with unrivaled market knowledge and neighborhood fluency. Key to this is Corcoran's 'Live Who You Are' mantra, which emphasizes how Corcoran helps you find the home that's just right for you.

Headquarters: 660 Madison Avenue – New York, NY 10065

Key Leadership

- **Pamela Liebman** – President and Chief Executive Officer
 - Pamela Liebman has been with the firm for more than 30 years, and was tapped to become the company's President and CEO in 2000, providing an incredible continuity of leadership for both agents and staff.
- **Kelly Mack** – President, Corcoran Sunshine Marketing Group
- **Gary Malin** – Chief Operating Officer
- **Christina Panos** – Chief Marketing Officer
- **Sheri Imperiali** – Chief Financial Officer
- **Andrew Levinson** – Senior Vice President, General Counsel
- **Stephanie Anton** – Senior Vice President, Franchise
- **Michael Sorrentino** – Regional Senior Vice President, Manhattan and Brooklyn
- **Ernest Cervi** – Regional Senior Vice President, East End
- **John Hackett** – Senior Managing Director, South Florida

Markets: Corcoran, with both its owned and affiliated operations, is in the following 25 markets:

**Denotes affiliate market*

- New York
 - New York City



- The Hamptons / East End
- Hudson Valley* (Corcoran Country Living)
- Westchester* (Corcoran Legends Realty)
- Nyack* (Corcoran Baer & McIntosh)
- Florida
 - South Florida / Palm Beach
 - Miami
 - Central Florida* (Corcoran Reverie)
 - Orlando* (Corcoran Premier Realty)
- Arizona
 - Scottsdale / Greater Phoenix* (Corcoran Platinum Living)
- British Virgin Islands (Corcoran BVI)
- California (Corcoran Global Living)
 - Discovery Bay*
 - Los Angeles / Southern California*
 - Northern California*
 - San Diego*
 - San Francisco*
 - Tahoe*
 - Temecula*
- Colorado
 - Denver* (Corcoran Perry & Co.)
- Hawaii* (Corcoran Pacific Properties)
- Nevada
 - Reno* (Corcoran Global Living)
 - Las Vegas* (Corcoran Global Living)
- New Jersey
 - Northern NJ* (Corcoran Baer & McIntosh)
- North Carolina
 - Charlotte* (Corcoran HM Properties)
- Illinois
 - Chicago* (Corcoran Urban Real Estate)

Social Media

- Instagram (@thecorcorangroup): <https://www.instagram.com/thecorcorangroup/>
- Facebook (@thecorcorangroup): <https://www.facebook.com/thecorcorangroup>
- Twitter (@corcorangroup): <https://twitter.com/corcorangroup>
- LinkedIn: <https://www.linkedin.com/company/the-corcoran-group/mycompany/>
- YouTube: <https://www.youtube.com/thecorcorangroup>
- Pinterest: <https://www.pinterest.com/corcorangroup/>

Key Milestones:

- **1973:** Barbara Corcoran founded Corcoran in a tiny office on the Upper East Side of Manhattan with seven agents and a \$1,000 loan
- **1991:** Corcoran concocts a word-of-mouth 'One Day Sale', discounting 87 apartments in 17 buildings – putting every single one into contract in the span of 24 hours
- **1995:** Pamela Liebman founds Corcoran Group Marketing – a division dedicated to the planning, design, marketing, and sales of exceptional residential development projects
- **1998:** Corcoran debuts in Brooklyn with three offices, the first Manhattan-based brokerage to establish itself in the borough
- **2000:** Barbara Corcoran taps Pamela Liebman to become the company's new President and CEO

- **2003:** Corcoran opens in Palm Beach through acquiring two of the city's most respected brokerages, and later in the year debuts in the Hamptons
- **2004:** Corcoran acquires Citi Habitats, New York City's biggest rental brokerage firm
- **2005:** Corcoran Group Marketing and the Sunshine Group merge to become Corcoran Sunshine, NYC's premier new-dev firm
- **2006:** Corcoran defines its inclusive worldview with the lauded 'Live Who You Are' campaign – renewed in 2014 through a series of 12 portraits by Annie Leibovitz
- **2007:** Corcoran launches Corcoran Cares to encourage agents/staffers to take part in the company's charitable initiatives (to date – more than \$4M raised for a variety of causes)
- **2017:** Corcoran opens Agent Studio in Manhattan's Gramercy neighborhood
- **2018:** Corcoran launches its affiliate network
- **2019:** Citi Habitats merges with Corcoran; further expanding the firm's overall rental business
- **2020:** Corcoran launches its first franchise affiliate in February
- **2021:** Corcoran launches its first global affiliate – Corcoran BVI – in the British Virgin Islands
- **2021:** Corcoran named #1 in New York City in The Real Deal's annual brokerage rankings – with fewer agents than other leading firms, we still do more sales volume, outselling our closest competitor in 2020 by almost \$2 billion