

MANAGEMENT RESPONSE



Regional office / cluster: Vietnam

Title evaluation report: Midterm Review of Rikolto Vietnam Programme 2017-2021

Date of the Management Response: 5th May 2020

Staff involved in the Management Response: Hoang My Lan

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Evaluation recommendation / point of attention 1	set priorities, stay focus and narrowing down the number of partners , investing where effective and efficient are seen in the programme.			
Management response	Accepted A small programme implemented in large geographical areas with many partners of mixed quality and capacity. After two years, assessment to select the right partners is needed to make the programme effective and efficient			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
1.1 Assessment on performance of partners regarding their support to FOs on the ground to identify the right partners	Jan-Feb 2020	RD + programme coordinators	Accomplished	Farmer Union (FU) in An Giang, Vinh Phuc will not be supported. DANUSTA in Da Nang is no longer the key partner in Da Nang.
1.2 Supporting in institutionalisation of the results (PGS in Hanoi) or scale up the pilot (such as SRP in Dong Thap) and strengthen IB model to have business case in other provinces (Ha Nam, Da Nang, Vinh Phuc)	2020-2021	RD + Programme Coordinators	Ongoing	
1.3 Identify enterprises and facilitate market linkages with FOs in an inclusive business model in all provinces	Jan 2020 – Dec 2021	Programme Coordinators	Ongoing	

Evaluation recommendation / point of attention 2	Identify key resource persons (government partners/FOs/enterprises) who will keep the key set of knowledge and skills for further capacity building (training/coaching) or maintaining the project outcome – with attention to women and youth			
Management response	Accepted Changes are made by individuals' ability and commitments. Investing in key individuals will help forming crystals and catalysts for the change on the ground that sustains. At the FOs and enterprises levels, they will be the drive of change which will contribute to systemic change in a longer term			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
2.1 Identify key resource persons from partners (FOs, government, private sector)	Jan-Jun 2020	Programme Coordinators, partners	Ongoing	
2.2 Capacity need assessment – training/coaching provided on leadership, management, networking	Jul-Dec 2021	Programme Coordinators, partners	To be implemented	
2.3				
Evaluation recommendation / point of attention 3	Strengthening key FOs and its application of PGS, as well as improving their capacity in internal quality control, marketing, branding, access to credit, managerial processes through training, coaching, linking up with the right partners (enterprises, credit institutions, consumers, ect.)			
Management response	Accepted Institutional capacity will be key to create critical mass to shift from quantity to quality. Understanding market with improved capacity of FOs will help them better understand the market demand, building stronger market linkages and gain trust from consumers.			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
3.1 Review FOs, identify areas for improvement at institutional level, then provide training/coaching and working together with focus on institutionalizing the processes that are important for a high-performing cooperative	Jan 2020 – June 2021	Programme Coordinators and partners	Ongoing	60% FOs assessed with identified areas for improvement. Information is incorporated into planning for concrete intervention (training, coaching)
3.2 Strengthening FO networks and linkages with business actors	Jul 2020 – Dec 2021	Programme Coordinators and Partners	To be implemented	

3.3 Knowledge management – sharing and learning	Jul-Dec 2021	Programme Coordinators	To be implemented	
Evaluation recommendation / point of attention 4	Rice sector: Further expansion of SRP application, inclusive business model established, advocate for a fair set of code of conducts among whole-sale buyers or marketing partners participating in the value chain – develop National Chapter on SRP			
Management response	Accepted Field evidence is needed as a start. Inclusive business model developed as a business case. However, to make changes toward SRP for the whole sector, commitments from business actors and government is needed. Active participation in PPP to stir the discussion and advocate for changes in the rice sector toward sustainability is needed.			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
4.1 Strengthen collaboration with other NGOs working in SRP (GIZ, Oxfam, FAO, ect.)	Jan 2020 – Dec 2021	RD + Rice Coordinator		
4.2 Further engaging private sector in SRP, facilitating for National Chapter on SRP through PPP and other sustainability platforms at national level and any policies discussion at sector level	Jun 2020 – Dec 2021	RD + Rice Coordinator		
4.3				
Evaluation recommendation / point of attention 5	Monitoring the implementation of the exit strategy			
Management response	Accepted [select the response that applies, with a short explanation supporting your response]			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
5.1 Develop indicators to monitor the implementation of recommendation (Exit strategy)	Jan-Mar 2020	RD + Programme Coordinators	Accomplished	
5.2 Collect information, adjust strategic courses and actions	Apr 2020 – Oct 2021	Programme Coordinators	Ongoing	
5.3 Monitor implementation	Jan 2020 – Dec 2021	Programme Coordinator	Ongoing	

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