MANAGEMENT RESPONSE



Regional office / cluster: Vietnam

Title evaluation report: Midterm Review of Rikolto Vietnam Programme 2017-2021

Date of the Management Response: 5th May 2020

Staff involved in the Management Response: Hoang My Lan

Cleared by: Chris Claes

Evaluation recommendation	set priorities, stay focus and narrowing down the number of partners, investing where effective and efficient are seen						
/ point of attention 1	in the programme.						
Management response	Accepted						
	A small programme implemented in large geographical areas with many partners of mixed quality and capacity. After						
	two years, assessment to select the right partners is needed to make the programme effective and efficient						
Key action(s)		Time frame	Responsible	Tracking			
				Status	Comments		
1.1 Assessment on performance of partners regarding their support to FOs on the ground to identify the right partners		Jan-Feb 2020	RD + programme coordinators	Accomplished	Farmer Union (FU) in An Giang, Vinh Phuc will not be supported. DANUSTA in Da Nang is no longer the key partner in Da Nang.		
1.2 Supporting in institutionalisation of the results (PGS in Hanoi) or scale up the pilot (such as SRP in Dong Thap) and strengthen IB model to have business case in other provinces (Ha Nam, Da Nang, Vinh Phuc)		2020-2021	RD + Programme Coordinators	Ongoing			
1.3 Identify enterprises and facilitate market linkages with FOs in an inclusive business model in all provinces		Jan 2020 – Dec 2021	Programme Coordinators	Ongoing			

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Evaluation recommendation	Identify key resource persons (government partners/FOs/enterprises) who will keep the key set of knowledge and skills							
/ point of attention 2	for further capacity building (training/coaching) or maintaining the project outcome – with attention to women and youth							
Management response	· ·							
	which will contribute to systemic change in a longer term							
Ven estimate		Time from a	Dosnovsible	Tracking				
Key action(s)		Time frame	Responsible	Status	Comments			
2.1 Identify key resource person	ons from partners (FOs,	Jan-Jun 2020	Programme	Ongoing				
government, private sector)			Coordinators,					
			partners					
2.2 Capacity need assessment	training/coaching provided	Jul-Dec 2021	Programme	To be				
on leadership, management, networking			Coordinators,	implemented				
			partners					
2.3								
Evaluation recommendation	Strengthening key FOs and its application of PGS, as well as improving their capacity in internal quality control,							
/ point of attention 3	marketing, branding, access to credit, managerial processes through training, coaching, linking up with the right partners							
	(enterprises, credit institutions, consumers, ect.)							
Management response	Accepted Institutional capacity will be key to create critical mass to shift from quantity to quality. Understanding market with							
	improved capacity of FOs will help them better understand the market demand, building stronger market linkages and							
	gain trust from consumers.							
Key action(s)		Time frame	Responsible	Charters	Tracking			
		Jan 2020 –	Due cue se e	Status	Comments 60% FOs assessed with identified			
1	3.1 Review FOs, identify areas for improvement at		Programme	Ongoing				
institutional level, then provide training/coaching and		June 2021	Coordinators and		areas for improvement. Information			
working together with focus on institutionalizing the			partners		is incorporated into planning for			
processes that are important for a high-performing					concrete intervention (training,			
cooperative		Jul 2020 –	Programme	To be	coaching)			
3.2 Strengthening FO networks and linkages with business actors		Dec 2021	Coordinators and	implemented				
		DEC ZUZI	Partners	implemented				
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Rice sector: Further expansion of SRP application, inclusive business model established, advocate for a fair set of code of conducts among whole-sale buyers or marketing partners participating in the value chain — develop National Chapter on SRP Management response Management response Accepted Field evidence is needed as a start. Inclusive business model developed as a business case. However, to make changes toward SRP for the whole sector, commitments from business actors and government is needed. Active participation in PPP to stir the discussion and advocate for changes in the rice sector toward sustainability is needed. Key action(s) Time frame Responsible Tracking Status Comments A.1 Strengthen collaboration with other NGOs working in SRP (GIZ, Oxfam, FAO, ect.) Dec 2021 Coordinator A.2 Further engaging private sector in SRP, facilitating for National Chapter on SRP through PPP and other Sustainability platforms at national level and any policies discussion at sector level 4.3 Evaluation recommendation / point of attention 5 Management response Accepted [select the response that applies, with a short explanation supporting your response] Key action(s) Time frame Responsible Tracking Status Comments Accepted [select the response that applies, with a short explanation supporting your response] Key action(s) Apr 2020 Apr 2	3.3 Knowledge management – sharing and learning		Jul-Dec 2021	Programme	To be				
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