Kort’om Leuven was set up as a local distribution platform to connect local farmers directly with shops and supermarkets, restaurants and industrial kitchens in and around the city of Leuven. The key aims of the pilot are to ensure fair prices for farm produce and to encourage commitment to sustainability measures in farming (for farmers selling through Kort’om), in value chain operations (for businesses procuring from the platform) and eventually in consumption (for consumers purchasing through the platform).

Kort’om is expected to generate a return of 2,226,544 Euro, or 1.80 Euro for each invested Euro. The main benefits are economical (extra profit of farmers and of Kort’om). Stakeholders also mentioned many societal benefits, such as greater visibility of farmers’ work, exchange with consumers and B2B clients.

At this stage, it was not possible to assess the potential environmental benefits (e.g., expansion of sustainable farming systems, reduced food waste), which could have a significant positive effect on the SROI value.
PROJECT SUMMARY

- SROI value: 1.13
- Boyolali - Indonesia
- Rikolto: 2017-2021
- €464 392
- DGD (Belgian Dvlp. Coop.)

STAKEHOLDERS

MAIN BENEFITS

The organic and SRP rice production project is expected to generate a return of €25 152 Euro, or 1.13 Euro for each invested Euro, within the project timeframe.

The main benefits for farmers are savings on input costs and certification benefits, increased profits for the cooperatives and for buyers/distributors, and income and knowledge for women and youth. There are also significant health benefits for consumers.

Adding environmental benefits and expanding the benefit horizon (as benefits are expected to continue after the project’s end), would significantly increase the actual SROI value.

COMPARABLE CASE

Worldvision LVCDP Rotim (Social Ventures Australia Consulting)

- SROI value: 4.41
- > extended benefits horizon
- > 70% well-being benefits

Adjusted SROI value for SRP rice production: 4.04

PROJECT SETUP

Rikolto encourages cooperatives to be more advanced in terms of doing business, both the organic rice business and its derivative products. This project supported cooperatives APOB and APPOLI and their 2684 members.

The focus of this project lies in ensuring the supply of agricultural input at affordable prices and finding a market to sell the sustainably produced rice and derivative products. Cooperatives expand their offset market by selling through their own brands directly to consumers or other marketing channels with creative marketing methods.
Cooperatives 91.8%
New members 6.1%
Youth and women 2.1%
Cooperatives

PROJECT SETUP

Rikolto promotes inclusive business relations in Eastern DR Congo's coffee sector by organizing coffee farmers in cooperative enterprises, and connecting them to markets that pay a decent price for sustainably produced coffee beans.

Micro-washing stations ensure the produce of 9950 coffee growers meets the quality criteria of the export market, while youth and women gain access to jobs at the coop and as seedling producers. Thanks to pre-financing negotiated with buyers and seed lenders, the supported coops gain the trust and loyalty from members to sell their premium beans across the globe.

MAIN BENEFITS

The inclusive coffee business project is expected to generate a return of 6 601 053 Euro, or 1.39 Euro for each invested Euro, within the project timeframe.

This is a very conservative estimate as it was only possible to calculate the benefits for members who joined the coops during this project, but not for the majority of already existing members. Hence the main benefits are situated at coop level (access to finance).

Adding benefits for all producers and their families, calculating environmental benefits and expanding the benefit horizon (as benefits are expected to continue after the project’s end), would significantly increase the actual SROI value.

STAKEHOLDERS

D R  C O N G O
INCLUSIVE COFFEE BUSINESS
DR CONGO

S T A K E H O L D E R S

Colruyt
Root Capital
Ethiquable
Agriterra

COMPARABLE CASE

NICADAPTA (IFAD - The business advantage)
SROI value: 1.26
PROJECT SUMMARY

SROI value: 1.2  
Bama, Banzon, Douna, Karfiguela - Burkina Faso  
Rikolto: 2017-2021  
716 149  
DGD (Belgian Dvlpt. Coop.)  
UNERIZ  
Jafowa

PROJECT SETUP

To boost new production and marketing dynamics, Rikolto and UNERIZ have launched a franchise business model for small-scale parboiling by women.

The project offers an incubation process to 40 female parboilers, strengthening their entrepreneurial, production, market access and financing capacities. As women parboilers professionalize, they increase their income and thus strengthen their position in society. UNERIZ is expected scale the franchise approach to its remaining 3750 members.

MAIN BENEFITS

The parboiling franchise project is expected to generate a return of 861,612 Euro, or 1.20 Euro for each invested Euro, within the project timeframe.

The main benefits are economical (extra profit of parboiling women and access to finance). Stakeholders also valued the increase in technical, business and interpersonal skills, along with improved livelihood conditions for their families.

As benefits are expected to continue after the project’s end and increase through upscaling the franchise model, the actual SROI value would increase significantly.

parboiled rice franchise

burkina faso

stakeholders

Burkina Faso

SROI value: 1.2

parboiling families

2%

UNERIZ

34.3%

Women parboilers

63.6%
INTEGRATED LANDSCAPE MANAGEMENT
NICARAGUA

PROJECT SETUP
Rikolto’s strategy was to mobilize stakeholders in MASLAGO, an Integrated Landscape Management initiative, to implement a plan for the sustainable management of the area around Lake Apanás, where 60% of Nicaragua’s vegetables are grown.

This strategy included a project to improve incomes for vegetable and fruit farmers, to make the case for inclusive business relations as an attractive solution to preserve area’s natural resources and foster profitable economic activities at the same time.

For this project, Rikolto facilitated the formation of an association of 4 horticultural cooperatives, which successfully contracted with large retailers and small and medium-sized enterprises (SMEs) to supply reliable, safe, quality guaranteed produce in return for stable demand and long-term income security for 110 farmers.

MAIN BENEFITS
The parboiling franchise project is expected to generate a return of 1,321,526 Euro, or 1.40 Euro for each invested Euro, within the project timeframe.

The main benefits for the cooperatives include increased turnover and profit margins, as well as access to finance. MASLAGO inspired stakeholders to invest in research and new initiatives to preserve natural resources.

As benefits are expected to continue after the project’s end and with a more detailed calculation of farm and environmental benefits, the actual SROI value would increase significantly.