

# BID MANAGEMENT & VENDOR PERFORMANCE MANAGEMENT FOR A LEADING CONSTRUCTION MANAGEMENT COMPANY

## PROFILE

### Company:

Leading Construction Management Company

- Our customer possesses a wide variety of experience with construction services and project delivery, including general contracting, program management, design-build, and integrated delivery.

### Industry:

- Construction

### Location:

- United States - West



*We were able to transform our customer's processes, drive exceptional improvements, and establish flexible digital platforms for fast future improvements.*

**Sudesh Saoji**

Chief Technical Officer, Quogent

## OVERVIEW

Our customer is a construction management company who has relationships with numerous general contractors and subcontractors. The Quogent team built a solution to maintain a directory of these contractors and contacts by primary and secondary CSI code.

## SOLUTION

Quogent helped the customer focus on an area that would deliver immediate impact to improve process integration with contractors and subcontractors. The key objective was to ensure the quality of contractor selection and delivery.

Quogent designed, developed, and delivered a solution that spanned the contractor selection process all the way through delivery management.

When a project is sent out to bid, the Project Lead uses the system to select a shortlist of contractors based on the CSI codes as well as vendor ratings. The Quogent solution then sends the bid packets to the shortlisted contractors. When the client receives responses from these contractors, they collate all the data via the solution and present the final selection decision to higher management. The solution also keeps track of the project closing so it can send out vendor surveys to internal stakeholders. The stakeholders review the vendor performance from their mobile devices. If there are any significant performance issues, a resolution workflow kicks off for remedial actions.

## BENEFITS

- Improved coordination with contractors
- Improved executive visibility
- Added capabilities of surveys and mobile access
- Improved accountability of all stakeholders
- Higher quality assurance on project delivery

