



# Justin Harris

## Coach / Facilitator

**Justin challenges clients to take a creative path to excellence.**

With over 10 years in the hospitality, tech, health and wellness industries, he uses his knowledge of startup and corporate culture to help brands and executives find their ideal path.

### Clients appreciate Justin's ability to:

- Develop initiatives that match company culture
- Help leaders and teams find their style
- Challenge clients to find creative solutions
- Use clients' strengths to develop actionable plans
- Provide honest feedback to optimize skills

### Areas of expertise:

- Best practices for one-on-ones
- Training for new managers and executives
- Managing Millennials and Generation Z
- Improving productivity
- Performance plans
- Communication and conflict
- Matching a manager's leadership style to the team
- Employee empowerment
- Developing the leader within
- Go-to market strategy and strategic planning
- Workplace interventions

### More about Justin

A Southern California native, based in Los Angeles, Justin holds an MBA (Smartly) and Masters in Communications from Chapman University where he double majored in Leadership and Organizational - Communications studies. When Justin isn't coaching, he's volunteering around the Los Angeles area for Our House Grief support center, Boys & Girls Club and Big Brothers Big Sisters.

## client testimonials

Justin challenged me as a leader to think outside the box to find ways to increase my team's productivity.

– Angela G., Medely

Justin's strength has been the ability to coach with humility and to provide a humanistic perspective of complex business problems. In our engagements, he has been able to apply my ideas and theories of customer success into actionable processes that have measurable outcomes.

– Chip C., Patch

Justin guided me through exactly what I need to be a successful leader. His invaluable feedback has really helped my interpersonal skills and ability to figure things out on my own.

– Michelle H., HYFN

It's hard for me to capture the impact that Justin has had on me in words. To start, I always leave my conversations with Justin feeling more confident and optimistic about any challenge I'm facing. Not only is he a fantastic listener, but Justin also asks thoughtful questions that will make you think of situations from different perspectives as well.

– Yoojin P., LeafLink

Justin's feedback directly challenged me to think through solutions, and never take the easy way out. This approach sharpened my ability to think critically about ways to put the client and team first. This is why Justin's feedback always resonated and helped drive meaningful change.

– Will S., MomentFeed

Justin is a problem solver. I like to approach Justin with challenges I'm facing because of his innate problem solving skills. He really knows how to think outside the box and present new solutions that I hadn't thought of before. He really knows how to remove obstacles to get to the desired results.

– Meelad M., Self Employed

## client list

