

Director of Fundraising

About the team

We are playing to win. That means taking on political incumbents who are spending tens of millions of dollars, and Clive Palmer who will spend close to \$100m trying to skew the election. The Fundraising Team's job is to supercharge our fundraising so that ordinary Australians can take on the polluting coal, oil and gas companies that are writing the cheques for the major parties.

The Fundraising Team supports an empowered and connected community, flowing financial support to local campaigns, and making sure that donors are thanked, respected and included. The team will deliver the systems and staff to nurture that community and make their voices heard in Climate 200.

About you

You are all about relationships. You have a strong network of positive connections across all kinds of people. Your hustle and charm get people excited about being part of a big moment. You get a buzz from bringing together people who want to make a difference with people who are getting things done.

If you are a professional fundraiser, you have the systems and tools to scale up fast. If you have no fundraising experience but are the right person, with strong people and management skills, we can help you hit the ground running. Either way, you are ready to connect with a dynamic and growing network of donors and supporters who will supercharge your career and inspire you every day.

Creating and iterating processes is how you have coped with rapid change and unpredictable events, and you are ready to apply this approach to an election campaign. You are an empowering manager who can bring out the best in a team, especially under pressure.

Most importantly, you are fired up to help elect fresh independent voices who stand for cleaning up politics and supporting the science on climate change.

What the Fundraising Lead does

The resources to win

There is a growing movement abuzz with energy for the Climate 200 strategy; you will convert that into funds that go directly to support local campaigns and candidates at a scale that will get results.

A great supporter experience

You and your team will make sure our donors (5,500 and growing) know the value their money is building and feel part of the movement they are backing.

Amplifying local campaigns' fundraising

In addition to Climate 200's own fundraising efforts, you'll support local grassroots campaigns to build and optimise their own efforts by providing advice, coordination and tools.

A trusted relationship

You are a critical link between Climate 200 and our donors so you will represent the organisation at our best, showing sound ethics, trustworthiness, and respect for a wide range of political views.

More than money

Our community members have so much to offer, including their time, voice, expertise, and networks; you'll build and manage systems to triage and funnel contributions for maximum impact.

Leveraging networks of support

You connect actively to build networks of contractors and experts across web, design, media, research, organising and more, to support campaigns with the resources they need.

Employment arrangements

Timing ASAP until 30 July 2022

Location We have a Sydney office but will consider remote work from anywhere in Australia

Hours Full time 38 hours per week (negotiable). Weekend and evening work will be required, with flexible working conditions.

Salary Negotiable depending on skills and experience

Required Ability to travel within Australia