



# **A Trusted *Professional & IT Solutions and Products Provider***

**Discover the breadth & depth of our offerings.**



[associatedveterans.com](http://associatedveterans.com)

# About Us

We foster a culture of success and strive to exceed our client's expectations.



QUALITY PROFESSIONALS.  
QUALITY PRODUCTS.  
QUALITY SOLUTIONS.

## CONTENT

P2

## ABOUT US

P4

## WHO WE SERVE

P6

## OUR LEADERSHIP

P8

## OUR PARTNERS

Associated Veterans provides Administrative Support Services and IT Support Services to our Federal Customers, specializing in Program and Project Management, Data Analysis, Lean Six Sigma, DevSecOps, Software Development and Requirements Development and Management. Additionally, our Hardware/Software solutions include Emerging Technologies like 5G, Zero-Trust Architecture, SD-WAN, Virtualized Enterprise Applications, and Top Tier Cyber Security Solutions.

Our Senior Program Managers are all PMP certified, Lean Six Sigma certified, Agile and Kanban trained. Our Software Architects are AWS certified, Microsoft certified Solution Developers and Microsoft certified Database Administrators. We have dozens of partners offering hundreds of technological solutions, to include implementation and long-term maintenance and management.

Over the past 14 years, we have served the Department of Interior, Department of Labor, Department of Veterans Affairs, and many others.



**New York State Certified**  
Service-Disabled Veteran-Owned Business

Our associates demonstrate quality and excellence and are highly motivated to best represent AV while providing professional services to our clients.

# Who We Are

We offer a variety of solutions that help our clients solve their complex issues.



## Our Services

- Program & Project Management
- Requirements Development & Management
- Agile Software Development
  - Software as a Service (SaaS)
  - COTS Customization
  - Testing and User Training
- Studies & Analyses
  - Work Measurement Studies
  - Cost-Benefit Analysis & Analysis of Alternatives
  - Feasibility Studies
  - Data and Predictive Analytics
- Proposal Development & Management
- Performance Data Research & Analysis
- Legislative and Policy Research & Analysis
- Risk Management
- Strategic Planning & Business Transformation
- Lean Six Sigma (LSS)

## Our Values



Dedication to customer success & satisfaction



We conduct business with unquestionable honesty & integrity



Commitment to our employees & our community



Trusted partner to our vendor community



# Who We Serve

We drive our clients to be more agile, innovative, and collaborative.

We are a business committed to integrity. We invest in our people and the clients we serve. We believe that technology can help resolve multifaceted business challenges and identify new opportunities not only for ourselves but for our clients and communities. We've successfully merged the right people, the right mindset, and the right technologies to drive the right business outcomes.

**DUNS:** 078813632 | **CAGE:** 6XCS6

**UNIQUE ENTITY ID:** JQ1TAVMMCX45

**NAICS:** 541511, 541512, 541611, 541612, 541618, 541690, 561110, 518210



DEPARTMENT OF VETERANS AFFAIRS (VA),  
VETERANS BENEFITS ADMINISTRATION (VBA),  
VETERANS HEALTH ADMINISTRATION (VHA)



DEPARTMENT OF LABOR (DOL)



DEPARTMENT OF THE INTERIOR (DOI)  
OFFICE OF THE CHIEF INFORMATION OFFICER



FEDERAL AVIATION ADMINISTRATION

# Our Contract Vehicles

We continuously strive to build and develop long-term, mutually beneficial partnerships with the best-in-class.

## PRIME

- VA VETERAN ENTERPRISE CONTRACTING FOR TRANSFORMATION AND OPERATIONAL READINESS (VECTOR) CONTRACT
- GSA MAS SCHEDULE (GS10F0306X) (SIN 541611, 54151S, 54151HEAL, OLM)
- DOL EMPLOYMENT AND TRAINING ADMINISTRATION (ETA) LEGISLATIVE AND POLICY ANALYSIS BPA
- CHIEF EVALUATION OFFICE (CEO) EVALUATION AND RESEARCH SERVICE BLANKET PURCHASE AGREEMENT (BPA)
- ELECTRONIC FEDERAL AVIATION ADMINISTRATION ACCELERATED AND SIMPLIFIED TASKS MASTER ORDERING AGREEMENT (EFAST MOA) BPA

## OTHER - IDIQs / GWACs

- T4NG
- CIO SP3
- VETS II
- HCaTS
- PACTS II
- ITES3
- OASIS POOL 1
- RS3

*"Coming together is a beginning; keeping together is progress; working together is success." – Henry Ford*



# Our Leadership

We demonstrate actions that inspire others to dream more, learn more, do more, and become more.



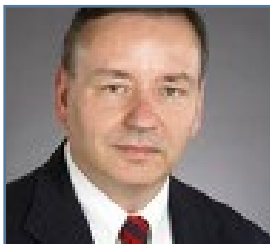
**Antonio M. Moscatelli**  
President/CEO

As the Chief Executive Officer of Associated Veterans, LLC – Quality Solutions (AV), Antonio Moscatelli leads both business strategy and daily operations, focusing on building a high-value Service-Disabled Veteran-Owned company serving the US federal government market. A veteran's veteran, Mr. Moscatelli has served in the US Air Force Reserve Officers' Training Corps, US Marine Corps, US Navy, and in joint assignments in Afghanistan alongside the US Army, earning multiple service decorations. Born from this remarkable example of service, Mr. Moscatelli instills a spirit of service in the culture of his company, leading to lasting engagements with the agencies AV supports and business results to match.



**Mike McDougall**  
Chief Information Officer

Mike has over 10 years of experience delivering applications and data analytics for government customers, including DHS, DoD and VA. Additionally, Mr. McDougall has specific expertise in leading agile development teams with DevSecOps practices within the Azure and AWS GovCloud. Most recently, Mr. McDougall has been focusing on migrating applications within Veterans Affairs to the cloud.



**James M. Marin**  
Director, Proposal  
Development/Capture  
Management

Jim Marin has been a proposal writer/manager for approximately 30 years. He began his career with MCI, which became part of Verizon, and worked in both the Washington DC and the Dallas offices. Mr. Marin founded and ran his own software development company, Domain Networks, as well as The Marin Group, a proposal and business development consulting company. His clients have included Fortune 500 corporations such as AT&T, as well as mid-sized and small businesses. Mr. Marin has created winning proposals for nearly every civilian agency, as well as for the Department of Defense, including DISA. Mr. Marin studied Electrical Engineering at George Mason University and the University of Texas.



# Our Partners

We create stronger solutions for our clients via product partnerships.



Our product partnerships increase the overall value and benefits we provide to our clients, helping them successfully meet their objectives.

SEE MORE DETAILS ON OUR PARTNERS AT:

**[AssociatedVeterans.com/partners](https://AssociatedVeterans.com/partners)**

## Product Partners



Cigent provides straightforward, easy to deploy, and simple to manage solutions that rapidly identify a potential breach or attack, isolate the issue, take immediate preventative countermeasures, and LOCK DOWN THE DATA.



Attivo Networks®, the leader in identity detection and response, delivers a superior defense for preventing privilege escalation and lateral movement threat activity.



CORAS is a FedRAMP High Level Impact 360-degree Enterprise Decision Making Platform that provides a frictionless solution to federal, state, and local government agencies.



Network Critical is the leading provider of Intelligent Network Access and Monitoring Solutions, delivering real-time IT visibility, network monitoring, and control via our range of SmartNA™ solutions.



Aruba has been at the forefront of innovation since its start, and has repeatedly been recognized by third party analysts as a leader in Wi-Fi 6, switching, SD-Branch, and a visionary in Data Center networking.



Gradient Cyber Gradient Cyber®, a leader in Security Operations as a Service (SOCaaS), is out to democratize cybersecurity expertise, proactive threat detection and incident response.



Thales Trusted Cyber Technologies (TCT) is a U.S. based provider of government high-assurance data security solutions. Protecting the Most Vital Data from the Core to the Cloud to the Field.



Xtel Communications is a nationwide UCAAS provider and CLEC. Xtel provides a best in class hosted offering known as MaX UC that includes hosted phones, soft phones, video conferencing, presence and mobility for your workforce.



ScanSource is a leading hybrid distributor connecting devices to the cloud and accelerating growth for partners across hardware, software, connectivity and cloud. Founded in 1992, ScanSource ranks #655 on the Fortune 1000.



SentinelOne is autonomous cybersecurity built for what's next. Their Singularity™ XDR Platform encompasses AI-powered prevention, detection, response, and threat hunting across user endpoints, containers, cloud workloads, and IoT devices.

# Awards & Recognitions

We constantly strive to reinvent ourselves. Current competence is only the beginning.

“We are what we repeatedly do. Excellence then, is not an act, but a habit.” – Aristotle



## Associated Veterans Ranked #64 on the 2019 Inc. 5000

Recognized in The Most Successful Companies in America Inc.'s annual guide to the 5,000 fastest-growing privately held companies in the U.S.

***AV was ranked #7 in the state of Virginia and #7 in Government Services***



## Associated Veterans: Expertise in Policy Development and Analysis, Legislative & More

Associated Veterans recognized by Insights success magazine in an annual listing of The 30 Crazy Fastest Growing Companies in 2017, which are adopting new methods and re-defining strategies to bestow industries with inventive solutions.



## Associated Veterans - Ranked #5 in the country by INC 5000 VET50

Associated Veterans honored and recognized a one of the 50 fastest-growing veteran-owned businesses in the nation.



## Associated Veterans Merges with Curis IT to Accelerate Federal Growth Opportunities

Merger of Two SDVOSB's brings together strong IT and PMO capabilities.



## Associated Veterans Named "One Of The 11 Federal Health IT Firms Who Came To Play In 2017"

Associated Veterans named as one of the Health IT Firms who came to play in 2017 by G2Xchange.





# Get in Touch

Let's discuss how we can add value to your business objectives.

## HQ OFFICE

1525 NW 3rd St. STE 5  
Deerfield Beach, FL 33442

**Want Associated Veterans to support you? Here are a couple of ways to access us.**

GSA Schedules GS10F0306X (PSS) and GS35F53GA (IT 70) Sole Source (in accordance with Federal Acquisition Regulation (FAR) 8.405-6(a)(1)(i)(B))

SDVOSB Direct Award (in accordance with 10 U.S.C. 2304(c)(5) and implemented by FAR Part 6.302-5)

## CONTACTS

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"All the great things are simple and many can be expressed in a single word: freedom, justice, honor, duty, mercy, hope." – Winston Churchill

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