

#### Monthly Newsletter



#### A Message from Kenny & Stacy





- Kenneth Lynn & Stacy Strobl, Regional Owners

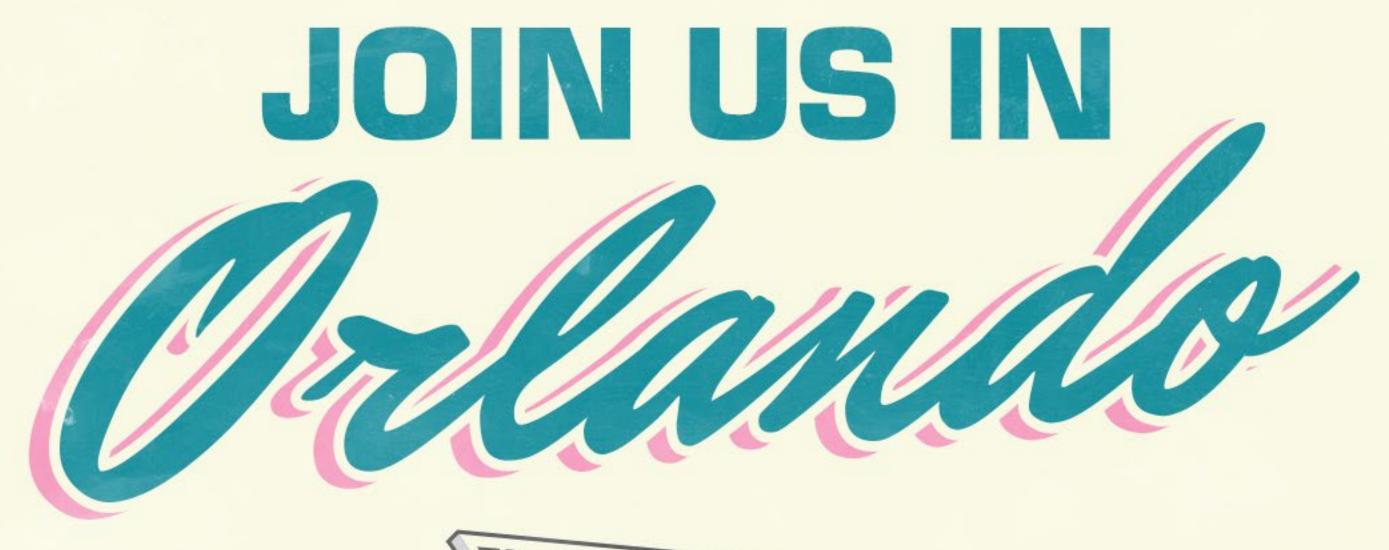
Hey EXIT Family,

Hope you had a blessed Thanksgiving and are gearing up for a great holiday season! We're still living off all the positivity of the EXIT Realty Corp. International convention and loved seeing so many faces in Florida. It has us super excited for the EXIT Southeast Rally 2.0. Click this link to get your tickets and rooms - FOMO is real!!

This month's feature story is a wrap up of the convention and our amazing list of award winners. We're honored EXIT Southeast has EARNED #1 in franchise sales in North America for the EIGHTH year in a row - all because of your passion and hardwork - EXIT Southeast! We are so proud of everyone's hard work. And, speaking of hard work, don't miss this month's list of EXIT superlatives. We see you and are so impressed with everyone's efforts!

Also, be sure you check out our blog on a national podcast - I AM CEO - for a great chat we had on leadership, the EXIT difference and our passion for helping our EXIT Southeast owners, brokers, agents and staff be successful. Click here!







## Stronger Together – EXIT Realty Corp. International Convention

It was so great celebrating with our EXIT Southeast family and EXIT Realty Corp. International leaders at the amazing convention in Florida!

After earning for the eighth year in a row, #1 in Franchise Sales for North America, it's clear that EXIT Southeast is stronger than ever building and expanding on the hard work, diligence, talent, faith and support of our amazing owners, brokers, agents and staff. We also enjoyed hosting and celebrating with the huge crowd of folks at Sadler Ranch – another epic EXIT Southeast evening! Head to Regional Owner Stacy Strobl's page to see event pics here! Honestly, this energy was electric and we are so excited about 2023!

The final Friday EXIT cocktail reception really paid off for one EXIT Southeast owner. Huge congrats to EXIT Realty Bob Lamb & Associates co-owner Jeramie Taber for winning \$25,000 cash prize!

The fourth quarter of next year, annual convention heads to California so stay tuned as they announce dates. Head to the convention Facebook here to see pics. You next MUST BE THERE opportunity is the EXIT Southeast 2.0 in beautiful Orlando – March 13-15. Click this link and don't miss the opportunity for room and registration! We're celebrating an epic decade for EXIT Southeast so you know we have a lot of surprises in store!

Now, take a look at our EXIT Southeast award winners from convention! We are proud of each of you and your hard work! Congrats!! Click here to see event photos.

#### **EXIT Realty Corp. International Awards:**

**Million Dollar Circle** - Donnita Hill, EXIT Realty Rocky Top Realty, TN; Carl Vasile, EXIT Real Estate Properties, FL; Dino Cates, EXIT Rocky Top Realty, TN

- #2 Highest Grossing Office (Multiple) U.S. Steve and Izabela Forbes, EXIT King Realty, FL
- **#5 Highest Growwing Office (Single) U.S.** Bob Lamb, Jeramie Taber, EXIT Realty Bob Lamb & Associates, TN
- #2 Team in North America Carl Vasile, Team Vasile, EXIT Realty Property Solutions, FL
- #6 Team in North America Jacey-Kay Carter, JCK's Property Pros Team, EXIT Realty Property Pros, TX
- Broker of the Year Central U.S. Gene and Russell McGuire, EXIT Realty Lubbock, TX

Esprit De Corps - Central U.S. - Andy Gerron, EXIT Realty Lubbock, TX

Esprit De Corps - East U.S. - Joanne De Frisco, EXIT Realty Premier Elite, FL

Technology Engagement Leader - Kenny Hawkins, EXIT Realty Crutcher, KY

# Happy Birthally to all of our EXIT Southeast family members born in November



#### **DID YOU KNOW?**

Topaz is the birthstone of November.





# EXIT Corp. Intl News



#### Choice

#### - Joyce Paron, CEO, EXIT Realty Corp., Canadian Division

Every choice that you have made to date has created the life you now live. The seeds of thought and choice from yesterday are today's flowers and outcomes, as the seeds of thought you plant today are the flowers and outcomes for your future. How valuable our daily thought is, yet what little time and attention we give to it. Our society puts value on things you pay for, yet as the old saying goes, the best things in life are free, but only when we prioritize them.

It's as simple as a one-time thought of 'she will never change' or 'it's just too hard to get a listing' that is, over time, repeated so often that it makes true what you once never even entertained. Thoughts that don't serve us can occupy much of our day, yet this is a choice. We can decide, instead, to consider thoughts that enhance our lives.

Holding every thought captive with absolute discernment is a great place to start. Listen to your inner self-talk. Start to question every thought internally and that you say out loud. Does this thought serve me and move me toward my goals or not? If not, brush it away and don't give any further attention to it. The more often you shift your focus from what doesn't serve you and feel good to what does, the quicker you will see results that will demonstrate what a strong manifester you are. Shifting from one thought and replacing it with a better one will feel like work. It's a new habit that will take a few weeks to get under your belt.

Sometimes, challenging what is true is another way to help shift you. For example, are listings tough to get, or would it be easier to get listings if I did more effective prospecting and improved my listing presentation or my closing skills? There is so much you can control if you can focus on what you can do.

You are pure potential. No one can express your potential but you. The expression of your potential begins through your thought. Through thoughts, you plant seeds into the rich soil of your mind using your imagination. Thoughts create feelings, and feelings instigate action. If you want to be a top producer, the most productively successful brokerowner in your community, or the finest partner or best friend a person could have, make a choice. Write it down, and by reading it daily, you start to grow the future you really want. The choice is yours.

#### **Know What You Want**

#### - Bob McKinnon, Director of Leadership



As I begin the process of planning for the new year, I am noticing a change within me. In past years, I have written an elaborate "Life Plan" covering the major wheel of physical, financial, spiritual, etc. I pick my "one word" then start the plan. As I reflected on the last couple of years, I am aware that everything has changed within me. Most of it is a result of my wife, Shari's, illness and blessed recovery I know, but what has changed for me is defining what I really want.

Erica Nasby recently told me that in her practice of helping people define and design their desired outcomes, they struggle at first because they "don't know and cannot express what they really want." As a result, plans are made on false premises and generalities, such as "I want more money, better relationships, more business," yet we all know too well that will not cut it.

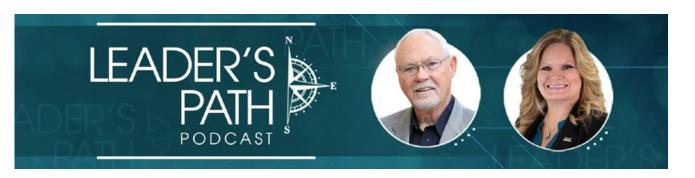
On a personal note, I have selected as my one hyphenated word next year, "RE-Center". Why? With long hospital stays and a pandemic, I have gotten away from good old-fashioned basics like diet and exercise. I have been more reclusive than normal and struggle to get dressed up and out there like I once did. I have spent far too much time on my phone reading the news, weather, recipes on Pinterest, etc. I listen to podcasts to the point that my attention span is shrinking, and I don't like silence like I used to. Oh my, I have become a teenager!

One of my favorite hymns is "It Is Well With My Soul." However, it does not feel that way enough, so when I proclaim "re-center" that means to get back into positive control as I have been in the past. I thrive in a place of control, confidence, schedule and targets, tactics, and timelines. I leave a lot of room for spiritual guidance while I also know I must do my part. I want to feel fully effective again and I know what that looks and feels like.

Therefore, my plan to re-center is not as flowery and long. It is for only one quarter at a time. In the first quarter I have outlined six things to accomplish. Some are easy and some are hard, however there are only six, so I plan to keep it simple. When done I will have a few more outlined to get accomplished. Guided by what I really want and clicking off simple action items to make me more centered, I know it will happen.

Like you, I struggle. So, I want you to know that I will help you, and you will help me.

Reach out to me at BMcKinnon@exitrealty.com



#### It's Separation Season

- Michael McCarron, Supervisor, Growth & Development (Canada)

Have you felt the shift yet? With all the changes in the market, it can be easy to feel nervous about all the unknowns looming around the corner. The truth is, there is more opportunity than ever before for smart, strong, well trained entrepreneurs. It's no secret that EXIT REALTY has been focusing on training and mindset for decades and it is about to pay off in a big way. It may come as a surprise that the stable and successful salespeople put the most focus into two things: 1) Growing and nurturing a database, and 2) Self improvement.

Isn't it true that we have access to some of the best tools and resources to help you nurture and grow your network? EXIT Promo Shop and EXIT Ad Center help you market yourself and generate leads and the digital seller and buyer presentations help you share your expertise. Remember - the biggest opportunity we have with EXIT is SPONSORING, so ask yourself this question: Who needs what you have? It is amazing what people can accomplish if they are just encouraged to do the right thing. There may be professionals from other industries who have been waiting for the opportunity to break free and start their path to financial freedom. There may be other real estate agents in your area who need the tools and support that we all have access to. No matter the scenario, EXIT Realty will reward you for making the connection to the brand. You just won't know until you have the conversations.

#### EXIT Southeast's Appalachian Trail Climb Supports St. Jude Children's Research Hospital

Climb for Kids on the Appalachian Trail was recently completed by EXIT Southeast volunteers from five states in conjunction with The Home Loan Expert Ryan Kelley and the nonprofit, Keep Climbing Foundation, with 100% of the donations benefiting St. Jude Children's Research Hospital and the fight against childhood cancers.

Kelley has been climbing mountains all over the world with the Keep Climbing Foundation fulfilling its mission to serve others. Beginning the climb in Cosby, Tennessee, EXIT Southeast volunteers from Florida, Georgia, Kentucky, Tennessee and Texas, as well as volunteers from Wisconsin and Canada with EXIT Realty Corp. International, summited multiple peaks including Tennessee's highest, Clingman's Dome, said EXIT Southeast Regional Owner Kenny Lynn.

"We have great respect for the work of St. Jude and the impressive volunteers of Keep Climbing Foundation. With Ryan Kelley marshaling our real estate brokers, owners, agents and staff, it was a great weekend for a very worthy cause," Lynn said.

Keep Climbing Foundation partners with companies conducting climbs all over the world said Kelley. "As a foundation, we look to partner with companies that meet our high standards. EXIT Southeast went beyond those expectations. They were engaged from the start, exceeded their \$50,000 fundraising goal and showed up to the Smoky Mountains ready to put in the work. We couldn't be happier. This will go down as one of our best fundraising campaigns of the year," Kelley said.

EXIT Southeast Regional Owner Stacy Strobl said the fundraising effort was especially important to her after a recent cancer challenge. "After living in Memphis and volunteering at St. Jude, I saw first-hand the great work they do. Located in our EXIT Southeast region, this was a great way to support children in need from across the United States. After I recently faced a cancer challenge, supporting kids going through this difficult time hit home for me and I'm so proud of our EXIT Southeast volunteers," said Strobl.

The EXIT Southeast climbers faced residual weather from Hurricane Ian making the hike more challenging in the wind and rain. Strobl said the team began the three-day hike, finished safely, and raised over \$50,000 for a worthy cause.

A Great Smoky Mountains National Park guide company, A Walk in the Woods, provided a full-service guided trip through the Appalachian Mountains. All the participants leaned on the guide team's expertise as they hiked in the rainy and cold conditions. A physically demanding hike, Erika Gileo, Chief Operating Officer of EXIT Realty Corp. International, said the ultimate goal was most important. I made it up to the top and it was a little harder than I expected, Gileo said. I love being in nature. But, more than anything, it's for the kids to help those struggling and sick and to support St. Jude.

Climb for the Kids was started in 2015 by Kelley to bring attention to the lack of adequate federal funding for childhood

St. Jude will receive 100% of donations from this event to continue their world-class pediatric cancer research. Treatments invented at St. Jude have helped push overall childhood cancer survival rate from 20% to more than 80% since it opened in 1962. Climbers were proud to face the long uphill trails, the rain, the wind, and the cold for kids battling cancer at St Jude.



# Welcome to the Family

EXIT Associate Name	EXIT Office	State
Cierra Wolfe	EXIT Realty Leaders (Citrus County)	FL
Raymond Bradrun	EXIT1Stop Realty	FL
Anthony Cettina	EXIT1 Stop Realty	FL
Seven Chase	EXIT1Stop Realty	FL
Kayla Hall	EXIT1Stop Realty	FL
Shanice Hubert	EXIT1Stop Realty	FL
Gwen Palmer	EXIT1Stop Realty	FL
Yann Niteka	EXIT Bayshore Realty	FL
Carissa Moore	EXIT Ryan Scott Realty	FL
David Casanas	EXIT King Realty	FL
Joseph Drazich	EXIT King Realty	FL
Kadou Malivert	EXIT Realty Champions	FL
Gabby Gabriel	EXIT King Realty	FL
Lauren Mihalak	EXIT King Realty	FL
Terri Martinez	EXIT Realty Tri-County	FL
Monica Domico	EXIT Gulf Coast Realty	FL
Nancy Allcroft	EXIT Real Estate Property Solutions	FL
Bobby Parks	EXIT Real Estate Property Solutions	FL
Ashton Boukzam	EXIT Realty Mizner	FL
Kim Jennings	EXIT Realty Mizner	FL
Lana Shneydershteyn	EXIT Realty Mizner	FL
Jenn Valerio	EXIT Realty Mizner	FL
Angela Walker-Delia	EXIT Realty Mizner	FL
Jaime Wood	EXIT Realty Mizner	FL
Marie Louis Jeune	EXIT Realty Premier Elite	FL
Silaney Bouchell	EXIT Select Realty	FL
Angela Russell	EXIT Realty Premier Elite	FL
Barbara Hiebert	EXIT Right Realty	FL
Maryann Speciale	EXIT Sunset Realty	FL
Elise Bishop	EXIT Inspired Real Estate	FL
Nicole Teschner-Watson	EXIT Inspired Real Estate	FL
Betsy Donatucci	EXIT Realty Delray	FL
Sha McCoy	EXIT Realty Lake Country	GA
Sharcara Johnson	EXIT Realty Crutcher	KY
Cameron Brown	EXIT Realty Home Front	KY
Caitlin Grimes	EXIT Realty Heartland	KY
Jackie Ortiz	EXIT Realty Heartland	KY
Lori Mings	EXIT Realty Bluegrass	KY
Amanda Shelton	EXIT Realty Bob Lamb & Associates	TN

EXIT Associate Name	EXIT Office	State
Reese Shelton	EXIT Realty Bob Lamb & Associates	TN
Dawn Wood	EXIT Real Estate Solutions	TN
Rebecca Holland	EXIT Realty Of The South	TN
Bella Marshall	EXIT Realty Elite	TN
David Remkus	EXIT Realty Elite	TN
Marna Taylor	EXIT Realty Elite	TN
Amina Zukanovic	EXIT Realty Elite	TN
Adam Kaluzny	EXIT Realty Blues City	TN
Angela Scallions	EXIT Realty Blues City	TN
David Hall	EXITTIc Realty	TN
Pat Berry	EXIT Realty Blues City	TN
Marquita Starks	EXIT Realty Blues City	TN
Sabrina Cobbins	EXIT Exceptional Realty	TN
Corina Huerta	EXIT Realty Pros	TN
Renzo Huerta	EXIT Realty Pros	TN
Anne Whitehouse	EXIT Realty Pros	TN
Aubrey Thompson	EXIT Real Estate Experts	TN
Cecília Veríssimo Turner	EXIT Real Estate Experts	TN
Paul Chung	EXIT Provision Realty	TN
Troy Goins	EXIT Provision Realty	TN
Stacy Wolf	EXIT Realty Hometown Partners	TN
Lisa Hewitt	EXIT Realty Pro	TX
James Sturdevant	EXIT Realty Pro	TX
Thanasi Georgopoulos	EXIT Realty Of Lubbock	TX
Paul Hebison	EXIT Realty Of Lubbock	TX
Justin London	EXIT Realty Of Lubbock	TX
Rochelle Salinas	EXIT Realty Of Lubbock	TX
Zackary Vera	EXIT Realty Of Lubbock	TX
Kirk Whipple	EXIT Realty Of Lubbock	TX
JaLeesa Neal	EXIT Lone Star Realty	TX
Doretha Edwards	EXIT Realty 360	TX
Al Hooper	EXIT Realty Elite	TX
Brett Reeves	EXIT Realty No Limits	TX
Kam Combest	EXIT Realty Property Pros	TX
Karina Hernandez	EXIT Realty Property Pros	TX
Danielle Tillery	EXIT Realty Property Pros	TX
Ailyn Valle	EXIT Heart Of Texas Realty	TX
Richard Bartlett	EXIT Heart Of Texas Realty	TX

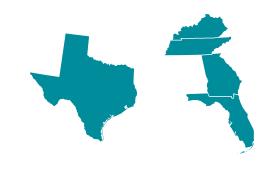


## Momentum: EXIT Southeast October Superlatives

ncludes ONLY closed transactions posted in MEMO from October 1-31st 2022

#### **Top 100 Sales Volume**



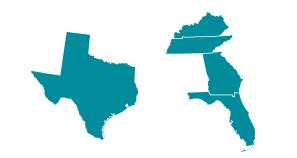


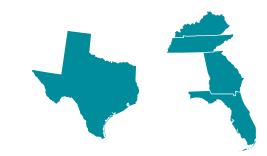
Rank	EXIT Associate Name	EXIT Office	City
1	Carl Vasile	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach, FL
2	Ashley Murdock	EXIT Realty Pro	Canton, TX
3	Janie Andrews	EXIT Real Estate Solutions	Hendersonville, TN
4	Jami Giles	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
5	Katie Tomberlin	EXIT Truly Home Realty	Spring Hill, TN
6	Patrick Manning	EXIT Truly Home Realty	Spring Hill, TN
7	Beth Oertel	EXIT Real Estate Solutions	Hendersonville, TN
8	Kelly Richter	EXIT Realty Premier Elite	Lake Worth, FL
9	George Green III	EXIT Realty Green & Associates	Louisville, KY
10	Gary Watson	EXIT Realty N.F.I.	Pensacola, FL
11	Morgan Smith	EXIT King Realty	Bradenton, FL
12	Brad Pennington	EXIT Realty Of The South	Smyrna, TN
13	Boo Reitz	EXIT Realty Elite	Frisco, TX
14	Michael Wright	EXIT Inspired Real Estate	Middleburg, FL
15	Christy Dwyer	EXIT Realty Lake Country	Hartwell, GA
16	Teresa Purcell	EXIT Realty Key Group	Benton, KY
17	Cody Craig	EXIT King Realty	Bradenton, FL
18	Brandon Webster	EXIT Realty Garden Gate Team	White House, TN
19	Kelly Jankovsky	<b>EXIT Realty Blues City</b>	Atoka, TN
20	Matt McLane	EXIT Realty Garden Gate Team	Portland, TN
21	Gregory Goff	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
22	Julie Hogan	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
23	Glori Ortiz-Ruiz	EXIT King Realty	Bradenton, FL
24	Matt Moore	EXIT King Realty	Bradenton, FL
25	Randy Bricker	EXIT Realty N.F.I.	Pensacola, FL
26	Matthew Thelen	EXIT Realty Brewer And Co.	Fayetteville, TN
27	Vicky Bouchard	EXIT Realty Crutcher	Louisville, KY
28	Amanda McNeal	EXIT Realty Music City	Nashville, TN
29	Nancy Herrick	EXIT Realty Garden Gate Team	Gallatin, TN
30	Lori Moses	EXIT Bayshore Realty	Brandon, FL
31	Donnita Hill	EXIT Rocky Top Realty Cookeville	Cookeville, TN
32	Dino Cates	EXIT Rocky Top Realty Livingston	Livingston, TN
33	Lori Lopez	EXIT Realty Crutcher	Louisville, KY
34	Jennie Martin	EXIT Realty Lake Country	Madison, GA
35	Brandon Schneider	<b>EXIT Real Estate Solutions</b>	Hendersonville, TN
36	Tim Muratore	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
37	Christy Peterson	EXIT King Realty	Bradenton, FL

Rank	EXIT Associate Name	EXIT Office	City
38	Tim Weller	EXIT King Realty	Venice, FL
39	Sallianne Serra	<b>EXIT Realty Premier Elite</b>	Loxahatchee, FL
39	Christian Quintana	EXIT Realty Premier Elite	Loxahatchee, FL
40	Angie Mason	EXIT Realty Scenic Group	Chattanooga, TN
41	Lacsmey Keo	EXIT Realty Property Pros	Lumberton, TX
42	Tammy Lampley	<b>EXIT Real Estate Solutions</b>	Hendersonville, TN
43	Shatawna Evans	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
44	Walter Collins	EXIT 1 Stop Realty	Jacksonville, FL
45	Mckenzie Schmidt	EXIT Realty Garden Gate Team	Portland, TN
46	Don Hillyer	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach, FL
47	Chris Brooks	EXIT Realty Of Lubbock	Lubbock, TX
48	Amy Somerville	EXIT Realty Garden Gate Team	Portland, TN
49	Ricky Marlin	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
50	Corlie Deaton	EXIT Realty Pinnacle Group	Quinlan, TX
51	Marina Owens	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
51	Albert Amalfitano	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
52	Jennifer Kozhev	EXIT Realty Pro	Canton, TX
53	Jodie Thornton	<b>EXIT Real Estate Solutions</b>	Hendersonville, TN
54	Loubert Telcy	EXIT Realty Premier Elite	Loxahatchee, FL
55	Rick Hose	<b>EXIT Real Estate Property Solutions</b>	South Daytona, FL
56	Marissa Scott	EXIT Inspired Real Estate	Middleburg, FL
57	Toni Burns	EXIT Realty Of Lubbock	Lubbock, TX
58	DeeDee Richards, USAF (Ret)	EXIT Realty N.F.I.	Pensacola, FL
59	Colleen MacCallum	EXIT Right Realty	Vero Beach, FL
60	Jared Smith	EXIT Now Realty	McEwen, TN
61	Tawny King	EXIT Truly Home Realty	Spring Hill, TN
62	Mellisa Hamilton	EXIT King Realty	Venice, FL
63	Kyle Goodnight	EXIT Realty Of Lubbock	Lubbock, TX
64	Adrian Saenz	EXIT Realty Pinnacle Group	Quinlan, TX
65	Sheila Allaire	EXIT King Realty	Venice, FL
66	Cynthia Martinez	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
67	Camellia Hurt	EXIT Realty Lake Country	Greensboro, GA
68	Thomas Highsmith	EXIT 1St Class Realty	Melbourne, FL
69	Kathy Hobbs	EXIT Realty Pinnacle Group	Quinlan, TX
70	Jeremy Betz	EXIT Realty Pro	Canton, TX
71	Erik Sweetland	EXIT King Realty	Bradenton, FL
72	Chelsea Schexnider	EXIT Realty Property Pros	Lumberton,TX
73	Debra Oberlin	<b>EXIT Realty Producers</b>	Gainesville, FL
74	Donna Franklin	EXIT Realty Crutcher	Lawrenceburg, KY

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75	George Sichta	EXIT Realty Blues City	Jackson,TN
76	Stacy Wilson	EXIT Real Estate Results	Altamonte Springs, FL
77	Joe Garcia	<b>EXIT Permian Basin Realty</b>	Odessa, FL
78	Lynne Gritton	EXIT Realty Crutcher	Lawrenceburg, KY
79	Lindsay Smith	<b>EXIT Real Estate Solutions</b>	Hendersonville, TN
80	Andria Williams	EXIT Realty Pinnacle Group	Quinlan,TX
81	Olivia Mission	EXIT Realty Leaders (Citrus County)	Beverly Hills, FL
82	Brian Madsen	EXIT Real Estate Property Solutions	South Daytona, FL
83	Johnny Hopper	<b>EXIT Sunset Realty</b>	Bradenton, FL
84	Jade White	EXIT1Stop Realty	Jacksonville, FL
85	Ken Brown	EXIT Realty Garden Gate Team	Gallatin, TN
86	Deirdre Lucey-Humphries	EXIT Realty Champions	Davenport, FL
87	Barry Richards	EXIT Realty Garden Gate Team	White House, TN
88	Pamela Decker	EXIT Bayshore Realty	Brandon, FL
89	Evie Boothe	EXIT Realty Mizner	Boca Raton, FL
89	Richard Lewis	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
90	Angela Mariani	EXIT Select Realty	Fort Myers, FL
91	Kelly Windsor	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
92	Coby Crump	EXIT Realty Of Lubbock	Lubbock, TX
93	Jason Short	EXIT Realty Tri-County	Mount Dora, FL
94	Melissa Parks	EXIT Realty Lake Country	Greensboro, H
95	Steven Likens	EXIT Realty Garden Gate Team	Portland, GA
96	Mark Messick	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
97	Denise Silva	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
98	Pam Warren	<b>EXIT Realty Blues City</b>	Jackson, TN
99	Helen Spanos	EXIT Bayshore Realty	Tampa, FL
100	Michelle Tilson	EXIT Realty Lake Country	Madison, GA

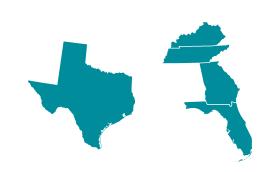
## Congratulations!





**EXIT Southeast Monthly Newsletter | November 2022 Top 100 G.c.i.** 





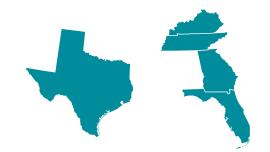
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25	Julie Hogan	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
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29	Chris Brooks	EXIT Realty Of Lubbock	Lubbock, TX
30	Dino Cates	EXIT Rocky Top Realty Livingston	Livingston, TN
31	Tammy Lampley	EXIT Real Estate Solutions	Hendersonville, TN
32	Brandon Schneider	EXIT Real Estate Solutions	Hendersonville, TN
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35	Randy Bricker	EXIT Realty N.F.I.	Pensacola, FL
36	Jennifer Kozhev	EXIT Realty Pro	Canton, TX
37	Tim Muratore	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach, FL
38	Corlie Deaton	EXIT Realty Pinnacle Group	Quinlan, TX
39	Carlos De Jesus	EXIT Realty 4Corners	Davenport, FL
40	Toni Burns	EXIT Realty Of Lubbock	Lubbock, TX
41	Tim Weller	EXIT King Realty	Venice, FL
42	Matt Moore	EXIT King Realty	Bradenton, FL
43	Cynthia Martinez	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
44	Kyle Goodnight	EXIT Realty Of Lubbock	Lubbock, TX
44	Holly Gottschalt	<b>EXIT Premier Realty</b>	San Antonio, TX
45	Adrian Saenz	EXIT Realty Pinnacle Group	Quinlan, TX
46	Sheila Allaire	EXIT King Realty	Venice, FL
47	Shatawna Evans	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
48	Jodie Thornton	<b>EXIT Real Estate Solutions</b>	Hendersonville, TN
49	Thomas Highsmith	EXIT 1St Class Realty	Melbourne, FL
50	Jeremy Betz	EXIT Realty Pro	Canton, TX
51	Camellia Hurt	EXIT Realty Lake Country	Greensboro, GA
52	George Sichta	<b>EXIT Realty Blues City</b>	Jackson,TN
53	DeeDee Richards, USAF (Ret)	EXIT Realty N.F.I.	Pensacola, FL
54	Tawny King	EXIT Truly Home Realty	Spring Hill, TN
55	Emilie Bethea	<b>EXIT Real Estate Solutions</b>	Hendersonville, TN
56	Loubert Telcy	<b>EXIT Realty Premier Elite</b>	Loxahatchee, FL
57	Lacsmey Keo	EXIT Realty Property Pros	Lumberton, TX
58	Donna Franklin	EXIT Realty Crutcher	Lawrenceburg, KY
59	Marissa Scott	EXIT Inspired Real Estate	Middleburg, FL
60	Rick Hose	<b>EXIT Real Estate Property Solutions</b>	South Daytona, FL
61	Vicky Bouchard	EXIT Realty Crutcher	Louisville, KY
62	Stacy Wilson	<b>EXIT Real Estate Results</b>	Altamonte Springs, FL
63	Albert Amalfitano	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
63	Marina Owens	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach, FL
64	Colleen MacCallum	EXIT Right Realty	Vero Beach, FL
65	Amy Somerville	EXIT Realty Garden Gate Team	Portland, TN
66	Debra Oberlin	EXIT Realty Producers	Gainesville, FL
67	Joe Garcia	<b>EXIT Permian Basin Realty</b>	Odessa, TX
68	Sallianne Serra	EXIT Realty Premier Elite	Loxahatchee, FL
69	Christian Quintana	<b>EXIT Realty Premier Elite</b>	Loxahatchee, FL
70	Johnny Parham	EXIT Rocky Top Realty	Crossville, TN



Rank	EXIT Associate Name	EXIT Office	City, State
71	Barry Richards	EXIT Realty Garden Gate Team	White House, TN
72	Olivia Mission	EXIT Realty Leaders (Citrus County)	Beverly Hills, FL
73	Jared Smith	EXIT Now Realty	McEwen, TN
74	Clint Conner	EXIT Rocky Top Realty	Cookeville, TN
75	Richard Lewis	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
76	Beth Anderson	EXIT Beach Realty	Ormond Beach, FL
77	Andria Williams	EXIT Realty Pinnacle Group	Quinlan, TX
78	Stephanie Eatherly	EXIT Real Estate Experts	Old Hickory, TN
79	Lori Moses	<b>EXIT Bayshore Realty</b>	Brandon, FL
80	Angie Mason	EXIT Realty Scenic Group	Chattanooga, TN
81	Coby Crump	EXIT Realty Of Lubbock	Lubbock, TX
82	Lynne Gritton	EXIT Realty Crutcher	Lawrenceburg, KY
83	Amanda McNeal	<b>EXIT Realty Music City</b>	Nashville, TN
84	Ken Brown	EXIT Realty Garden Gate Team	Gallatin, TN
85	Pam Warren	EXIT Realty Blues City	Jackson,TN
86	Lindsay Smith	EXIT Real Estate Solutions	Hendersonville, TN
87	Mckenzie Schmidt	EXIT Realty Garden Gate Team	Portland, TN
88	David Johnson	EXIT Realty Garden Gate Team	White House, TN
89	Kathy Hobbs	<b>EXIT Realty Pinnacle Group</b>	Quinlan,TX
90	Denise Silva	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
91	Tamara Harrald	EXIT Realty Blues City	Atoka, TN
92	Mark Mitchell	EXIT Sunset Realty	Bradenton, FL
93	Vickie Grimes	EXIT Realty Heartland	Elizabethtown, KY
94	Joni Jones	EXIT Gulf Coast Realty	Punta Gorda, FL
95	Kelly Vessels	EXIT Realty Pro	Canton, TX
96	Ricky Marlin	EXIT Realty Bob Lamb & Associates	Murfreesboro, TN
97	Kimberly Stewart	EXIT Right Realty	Vero Beach, FL
98	Brian Madsen	EXIT Real Estate Property Solutions	South Daytona, FL
99	Jennifer Fisher	EXIT Realty Pro	Canton, TX
100	Kel Williams	EXIT Realty Elite	Nashville, TN

## Congratulations!



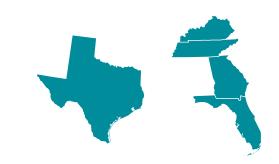
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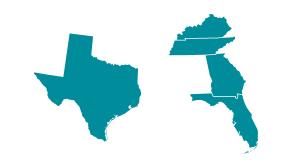
**EXIT Southeast Monthly Newsletter | November 2022 Top Offices** 

#### **Top Offices**

FL, GA, KY, TN, TX Combined Regional Production



Top Offices
FL, GA, KY, TN, TX Combined Regional Production



#### **Individual Office Production in Sales Volume**

Rank	EXIT Office	City, State
1	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach, FL
2	EXIT Real Estate Solutions	Hendersonville, TN
3	EXIT Realty Pro	Canton, TX
4	EXIT King Realty	Bradenton, FL
5	EXIT Realty Lubbock	Lubbock, TX
6	EXIT Realty Bob Lamb And Associates	Murfreesboro, TN
7	EXIT Truly Home Realty	Spring Hill, TN
8	EXIT King Realty	Venice, FL
9	EXIT Realty Garden Gate Team	Portland, TN
10	EXIT Realty N.F.I.	Pensacola,

#### Individual Office Production in G.C.I.

Rank	EXIT Office	City, State
1	EXIT Real Estate Property Solutions	New Smyrna Beach, FL
2	EXIT Real Estate Solutions	Hendersonville, TN
3	EXIT Realty Pro	Canton, TX
4	EXIT Realty Lubbock	Lubbock, TX
5	EXIT Realty Bob Lamb And Associates	Murfreesboro, TN
6	EXIT King Realty	Bradenton, FL
7	EXIT King Realty	Venice, FL
8	EXIT Truly Home Realty	Spring Hill, TN
9	EXIT Realty N.F.I.	Pensacola,
10	EXIT Realty Garden Gate Team	Portland, TN

#### Multiple Offices Combined Production in Sales Volume

Rank	EXIT Office	State
1	EXIT Real Estate Property Solutions	Florida
2	EXIT King Realty	Florida
3	EXIT Realty Garden Gate Team	Tennessee
4	EXIT Realty Crutcher	Kentucky
5	EXIT Realty Blues City	Tennessee
6	EXIT Realty Premier Elite	Florida
7	EXIT Realty Lake Country	Georgia
8	EXIT Bayshore Realty	Florida
9	EXIT Rocky Top Realty	Tennessee
10	EXIT Realty Leaders	Florida

#### Multiple Offices Combined Production in G.C.I.

Rank	EXIT Office	State
1	<b>EXIT Real Estate Property Solutions</b>	Florida
2	EXIT King Realty	Florida
3	EXIT Realty Garden Gate Team	Tennessee
4	EXIT Realty Crutcher	Kentucky
5	EXIT Realty Blues City	Tennessee
6	EXIT Realty Premier Elite	Florida
7	EXIT Realty Lake Country	Georgia
8	EXIT Rocky Top Realty	Tennessee
9	EXIT Bayshore Realty	Florida
10	EXIT Realty Leaders	Florida

#### Monthly Superlatives: Florida

#### Top 10 Agent Production in Sales Volume

Rank	EXIT Associate Name	EXIT Office	City
1	Carl Vasile	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach
2	Jami Giles	EXIT Real Estate Property Solutions	New Smyrna Beach
3	Kelly Richter	<b>EXIT Realty Premier Elite</b>	Lake Worth
4	Gary Watson	EXIT Realty N.F.I.	Pensacola
5	Morgan Smith	EXIT King Realty	Bradenton
6	Michael Wright	EXIT Inspired Real Estate	Middleburg
7	Cody Craig	EXIT King Realty	Bradenton
8	Julie Hogan	EXIT Real Estate Property Solutions	New Smyrna Beach
9	Glori Ortiz-Ruiz	EXIT King Realty	Bradenton
10	Matt Moore	EXIT King Realty	Bradenton

#### **Top 10 Agent Production in Closed Ends**

Rank	EXIT Associate Name	EXIT Office	City
1	Jami Giles	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach
2	Gary Watson	EXIT Realty N.F.I.	Pensacola
3	Carl Vasile	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach
4	Michael Wright	EXIT Inspired Real Estate	Middleburg
4	Kelly Richter	<b>EXIT Realty Premier Elite</b>	Lake Worth
5	Karl Erickson	EXIT King Realty	Bradenton
6	Walter Collins	EXIT1Stop Realty	Jacksonville

#### Top 10 Agent Production in G.C.I.

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Rank	EXIT Associate Name	EXIT Office	City
1	Carl Vasile	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach
2	Jami Giles	EXIT Real Estate Property Solutions	New Smyrna Beach
3	Gary Watson	EXIT Realty N.F.I.	Pensacola
4	Morgan Smith	EXIT King Realty	Bradenton
5	Michael Wright	EXIT Inspired Real Estate	Middleburg
6	Kelly Richter	EXIT Realty Premier Elite	Lake Worth
7	Cody Craig	EXIT King Realty	Bradenton
8	Christy Peterson	EXIT King Realty	Bradenton
9	Julie Hogan	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach
10	Don Hillyer	EXIT Real Estate Property Solutions	New Smyrna Beach

#### **Top 10 Office Production in Sales Volume**

Rank	EXIT Office	City
1	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach
2	EXIT King Realty	Bradenton
3	EXIT King Realty	Venice
4	EXIT Realty N.F.I.	Pensacola
5	EXIT Realty Premier Elite	Lake Worth
6	EXIT Realty Mizner	Boca Raton
7	EXIT Inspired Real Estate	Middleburg
8	EXIT1Stop Realty	Jacksonville
9	EXIT Premier Elite	Loxahatchee
10	EXIT 1St Class Realty	Melbourne

#### Top 10 Office Production in Ends Top 10 Office Production in G.C.I.

1 EXIT Real Estate Property Solutions New Smyrna Beach 2 EXIT Realty N.F.I. Pensacola 3 EXIT King Realty Bradenton 3 EXIT King Realty Venice 4 EXIT King Realty Venice 4 EXIT Realty Mizner Boca Raton 5 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Premier Elite Lake Worth 7 EXIT Stop Realty Jacksonville 8 EXIT Inspired Real Estate Middleburg 8 EXIT Premier Elite Loxahatchee 9 EXIT Premier Elite Loxahatchee	Rank	EXIT Office	City	Rank	EXIT Office	City
3 EXIT King Realty Bradenton 3 EXIT King Realty Venice 4 EXIT King Realty Venice 4 EXIT Realty N.F.I. Pensacola 5 EXIT Realty Mizner Boca Raton 5 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Mizner Boca Raton 7 EXIT 1 Stop Realty Jacksonville 7 EXIT Inspired Real Estate Middleburg 8 EXIT Inspired Real Estate Middleburg 8 EXIT 1 Stop Realty Jacksonville	1	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach	1	<b>EXIT Real Estate Property Solutions</b>	New Smyrna Beach
4 EXIT King Realty Venice 4 EXIT Realty N.F.I. Pensacola 5 EXIT Realty Mizner Boca Raton 5 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Mizner Boca Raton 7 EXIT 1 Stop Realty Jacksonville 7 EXIT Inspired Real Estate Middleburg 8 EXIT Inspired Real Estate Middleburg 8 EXIT 1 Stop Realty Jacksonville	2	EXIT Realty N.F.I.	Pensacola	2	EXIT King Realty	Bradenton
5 EXIT Realty Mizner Boca Raton 5 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Mizner Boca Raton 7 EXIT 1 Stop Realty Jacksonville 7 EXIT Inspired Real Estate Middleburg 8 EXIT Inspired Real Estate Middleburg 8 EXIT 1 Stop Realty Jacksonville	3	EXIT King Realty	Bradenton	3	EXIT King Realty	Venice
6 EXIT Realty Premier Elite Lake Worth 6 EXIT Realty Mizner Boca Raton 7 EXIT 1 Stop Realty Jacksonville 7 EXIT Inspired Real Estate Middleburg 8 EXIT Inspired Real Estate Middleburg 8 EXIT 1 Stop Realty Jacksonville	4	EXIT King Realty	Venice	4	EXIT Realty N.F.I.	Pensacola
7 EXIT 1 Stop Realty Jacksonville 7 EXIT Inspired Real Estate Middleburg 8 EXIT Inspired Real Estate Middleburg 8 EXIT 1 Stop Realty Jacksonville	5	EXIT Realty Mizner	Boca Raton	5	EXIT Realty Premier Elite	Lake Worth
8 EXIT Inspired Real Estate Middleburg 8 EXIT1Stop Realty Jacksonville	6	EXIT Realty Premier Elite	Lake Worth	6	EXIT Realty Mizner	Boca Raton
	7	EXIT1Stop Realty	Jacksonville	7	EXIT Inspired Real Estate	Middleburg
9 EXIT Premier Elite Loxahatchee 9 EXIT Premier Elite Loxahatchee	8	EXIT Inspired Real Estate	Middleburg	8	EXIT1Stop Realty	Jacksonville
	9	EXIT Premier Elite	Loxahatchee	9	EXIT Premier Elite	Loxahatchee
10 EXIT Realty Leaders Beverley Hills 10 EXIT 1St Class Realty Melbourne	10	EXIT Realty Leaders	Beverley Hills	10	EXIT 1St Class Realty	Melbourne

#### Monthly Superlatives: Georgia

#### Top 10 Agent Production in Sales Volume

Rank	EXIT Associate Name	EXIT Office	City
1	Christy Dwyer	<b>EXIT Realty Lake Country</b>	Hartwell
2	Jennie Martin	EXIT Realty Lake Country	Madison
3	Camellia Hurt	<b>EXIT Realty Lake Country</b>	Greensboro
4	Melissa Parks	EXIT Realty Lake Country	Greensboro
5	Michelle Tilson	EXIT Realty Lake Country	Madison
6	Wesley Cobb	EXIT Realty Lake Country	Greensboro
7	Maggie Stetson	EXIT Realty Lake Country	Hartwell
8	Winston Gibbs	EXIT Realty Lake Country	Hartwell
9	Bruce Evans	EXIT Integrity Realty	Loganville
10	Jessica Paski	EXIT Realty Lake Country	Madison

#### **Top 10 Agent Production in Closed Ends**

Rank	EXIT Associate Name	EXIT Office	City
1	Camellia Hurt	<b>EXIT Realty Lake Country</b>	Greensboro
1	Melissa Parks	EXIT Realty Lake Country	Greensboro
2	Wesley Cobb	<b>EXIT Realty Lake Country</b>	Greensboro
3	Jessica Paski	EXIT Realty Lake Country	Madison
4	Jennie Martin	EXIT Realty Lake Country	Madison
4	Bruce Evans	EXIT Integrity Realty	Loganville
4	Michelle Tilson	<b>EXIT Realty Lake Country</b>	Madison
5	Maggie Stetson	EXIT Realty Lake Country	Hartwell
6	Sharon Henry	<b>EXIT Realty Quality Solutions</b>	Marietta
6	Michele Calloway	EXIT Realty Quality Solutions	Marietta

#### Top 10 Agent Production in G.C.I.

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Rank	EXIT Associate Name	EXIT Office	City
1	Christy Dwyer	<b>EXIT Realty Lake Country</b>	Hartwell
2	Jennie Martin	EXIT Realty Lake Country	Madison
3	Camellia Hurt	EXIT Realty Lake Country	Greensboro
4	Melissa Parks	EXIT Realty Lake Country	Greensboro
5	Michelle Tilson	EXIT Realty Lake Country	Madison
6	Winston Gibbs	EXIT Realty Lake Country	Hartwell
7	Maggie Stetson	<b>EXIT Realty Lake Country</b>	Hartwell
8	Wesley Cobb	EXIT Realty Lake Country	Greensboro
9	Jessica Paski	EXIT Realty Lake Country	Madison
10	Bruce Evans	EXIT Integrity Realty	Loganville

#### **Top 10 Office Production in Sales Volume**

Rank	EXIT Office	City
1	EXIT Realty Lake Country	Hartwell
2	EXIT Realty Lake Country	Madison
4	EXIT Realty Quality Solutions	Marietta
5	EXIT Realty Advantage	Lagrange
6	EXIT Realty Lake Country	Braselton
7	EXIT Team Realty	Hinesville
8	EXIT Trackside Realty	Chatsworth
9	EXIT Realty Hallway	College Park
10	EXIT Realty West Midtown	Atlanta

#### **Top 10 Office Production in Ends**

Rank	EXIT Office	City
1	EXIT Realty Lake Country	Lake Sinclair/Oconee
2	EXIT Realty Lake Country	Madison
3	EXIT Realty Quality Solutions	Marietta
4	EXIT Realty Lake Country	Hartwell
5	EXIT Realty Lake Country	Braselton
6	EXIT Realty Advantage	Lagrange
6	EXIT Team Realty	Hinesville
6	EXIT Trackside Realty	Chatsworth
6	EXIT Realty Hallway	College Park
6	EXIT Realty West Midtown	Atlanta

#### Top 10 Office Production in G.C.I.

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Rank	EXIT Office	City
1	EXIT Realty Lake Country	Hartwell
2	EXIT Realty Lake Country	Madison
3	EXIT Realty Lake Country	Lake Sinclair/Oconee
4	EXIT Realty Quality Solutions	Marietta
5	EXIT Realty Advantage	Lagrange
6	EXIT Realty Lake Country	Braselton
7	EXIT Team Realty	Hinesville
8	EXIT Trackside Realty	Chatsworth
9	EXIT Realty Hallway	College Park
10	EXIT Realty West Midtown	Atlanta

#### Monthly Superlatives: Kentucky

#### Top 10 Agent Production in Sales Volume

Rank	EXIT Associate Name	EXIT Office	City
1	George Green III	EXIT Realty Green & Associates	Louisville
2	Teresa Purcell	EXIT Realty Key Group	Benton
3	Vicky Bouchard	EXIT Realty Crutcher	Louisville
4	Lori Lopez	EXIT Realty Crutcher	Louisville
5	Donna Franklin	EXIT Realty Crutcher	Lawrenceburg
6	Lynne Gritton	EXIT Realty Crutcher	Lawrenceburg
7	Chance Clark	EXIT Realty Crutcher	Louisville
8	Mark Crutcher	EXIT Realty Crutcher	Lawrenceburg
9	Bryan Wheatley	<b>EXIT Realty Mccauley</b>	Lebanon
10	Vickie Grimes	EXIT Realty Heartland	Elizabethtown

#### Top 10 Agent Production in Closed Ends

Rá	ank	EXIT Associate Name	EXIT Office	City
	1	George Green III	EXIT Realty Green & Associates	Louisville
	2	Lori Lopez	EXIT Realty Crutcher	Louisville
١.	3	Chance Clark	<b>EXIT Realty Crutcher</b>	Louisville
9	4	Kristina Ditto	EXIT Realty Crutcher	Louisville
	4	Anne Ruemler	EXIT Realty Bold Move	Leitchfield
	4	Teresa Purcell	EXIT Realty Key Group	Benton
1	4	Vickie Grimes	EXIT Realty Heartland	Elizabethtown
	4	Sheila Fulkerson	EXIT Realty Bold Move	Leitchfield
	4	Mark Crutcher	<b>EXIT Realty Crutcher</b>	Lawrenceburg
•	4	Vicky Bouchard	EXIT Realty Crutcher	Louisville



#### Top 10 Agent Production in G.C.I.

Rank	EXIT Associate Name	EXIT Office	City
1	George Green III	EXIT Realty Green & Associates	Louisville
2	Teresa Purcell	EXIT Realty Key Group	Benton
3	Lori Lopez	EXIT Realty Crutcher	Louisville
4	Donna Franklin	EXIT Realty Crutcher	Lawrenceburg
5	Vicky Bouchard	EXIT Realty Crutcher	Louisville
6	Lynne Gritton	EXIT Realty Crutcher	Lawrenceburg
7	Vickie Grimes	EXIT Realty Heartland	Elizabethtown
8	Chance Clark	EXIT Realty Crutcher	Louisville
9	John Rennels	EXIT Realty Crutcher	Lawrenceburg
10	Mark Crutcher	EXIT Realty Crutcher	Lawrenceburg

#### Top 10 Office Production in Sales Volume

Rank	EXIT Office	City
1	EXIT Realty Crutcher	Louisville
2	EXIT Realty Crutcher	Lawrenceburg
3	EXIT Realty Green & Associates	Louisville
4	EXIT Realty Key Group	Benton
5	EXIT Realty Crutcher	Frakfort
6	EXIT Realty Heartland	Elizabethtown
7	EXIT Realty Bluegrass	Campbellsville
8	EXIT Realty Bold Move	Leitchfield
9	EXIT Realty Mccauley	Lebanon
10	EXIT Realty Home Front	Bradenburg
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#### Top 10 Office Production in Ends

Rank	EXIT Office	City
1	EXIT Realty Crutcher	Louisville
2	EXIT Realty Green & Associates	Louisville
3	EXIT Realty Crutcher	Lawrenceburg
4	EXIT Realty Key Group	Benton
5	EXIT Realty Crutcher	Frakfort
5	EXIT Realty Heartland	Elizabethtown
5	EXIT Realty Bluegrass	Campbellsville
6	EXIT Realty Bold Move	Leitchfield
7	EXIT Realty Mccauley	Lebanon
8	EXIT Realty Home Front	Bradenburg

#### Top 10 Office Production in G.C.I.

Rank	EXIT Office	City
1	EXIT Realty Crutcher	Louisville
2	EXIT Realty Crutcher	Lawrenceburg
3	EXIT Realty Green & Associates	Louisville
4	EXIT Realty Key Group	Benton
5	EXIT Realty Crutcher	Frakfort
6	EXIT Realty Heartland	Elizabethtown
7	EXIT Realty Bluegrass	Campbellsville
8	EXIT Realty Bold Move	Leitchfield
9	EXIT Realty Mccauley	Lebanon
10	EXIT Realty Home Front	Bradenburg

#### Monthly Superlatives: Tennessee

#### Top 10 Agent Production in Sales Volume

Rank	EXIT Associate Name	EXIT Office	City
1	Janie Andrews	<b>EXIT Real Estate Solutions</b>	Hendersonville
2	Katie Tomberlin	EXIT Truly Home Realty	Spring Hill
3	Patrick Manning	EXIT Truly Home Realty	Spring Hill
4	Beth Oertel	EXIT Real Estate Solutions	Hendersonville
5	Brad Pennington	EXIT Realty Of The South	Smyrna
6	Brandon Webster	EXIT Realty Garden Gate Team	White House
7	Kelly Jankovsky	<b>EXIT Realty Blues City</b>	Atoka
8	Matt McLane	EXIT Realty Garden Gate Team	Portland
9	Gregory Goff	EXIT Realty Bob Lamb & Associates	Murfreesboro
10	Matthew Thelen	EXIT Realty Brewer And Co.	Fayetteville

#### Top 10 Agent Production in Closed Ends

Rank	EXIT Associate Name	EXIT Office	City
1	Goff Gregory	EXIT Realty Bob Lamb & Associates	Murfreesboro
2	Andrews Janie	EXIT Real Estate Solutions	Hendersonville
3	Thelen Matthew	EXIT Realty Brewer And Co.	Fayetteville
4	Jankovsky Kelly	EXIT Realty Blues City	Atoka
5	Cates Dino	EXIT Rocky Top Realty Livingston	Livingston
6	Webster Brandon	EXIT Realty Garden Gate Team	White House
6	Hill Donnita	EXIT Rocky Top Realty Cookeville	Cookeville
6	Oertel Beth	EXIT Real Estate Solutions	Hendersonville
7	Marlin Ricky	EXIT Realty Bob Lamb & Associates	Murfreesboro

#### Top 10 Agent Production in G.C.I.

Rank	EXIT Associate Name	EXIT Office	City
1	Beth Oertel	<b>EXIT Real Estate Solutions</b>	Hendersonville
2	Patrick Manning	EXIT Truly Home Realty	Spring Hill
3	Janie Andrews	<b>EXIT Real Estate Solutions</b>	Hendersonville
4	Kelly Jankovsky	EXIT Realty Blues City	Atoka
5	Katie Tomberlin	EXIT Truly Home Realty	Spring Hill
6	Brandon Webster	EXIT Realty Garden Gate Team	White House
7	Matthew Thelen	EXIT Realty Brewer And Co.	Fayetteville
8	Matt McLane	EXIT Realty Garden Gate Team	Portland
9	Donnita Hill	EXIT Rocky Top Realty Cookeville	Cookeville
10	Nancy Herrick	EXIT Realty Garden Gate Team	Gallatin

#### **Top 10 Office Production in Sales Volume**

Rank	EXIT Office	City
1	EXIT Real Estate Solutions	Hendersonville
2	EXIT Realty Bob Lamb & Associates	Murfreesboro
3	EXIT Truly Home Realty	Spring Hill
4	EXIT Realty Garden Gate Team	Portland
5	EXIT Realty Blues City	Jackson
6	EXIT Realty Garden Gate Team	White House
7	EXIT Realty Pros	Knoxville
8	EXIT Realty Elite	Nashville
9	EXIT Realty Of The South	Smyrna
10	EXIT Realty Blues City	Atoka

#### **Top 10 Office Production in Ends**

Rank	EXIT Office	City
1	EXIT Real Estate Solutions	Hendersonville
2	EXIT Realty Bob Lamb & Associates	Murfreesboro
3	EXIT Realty Blues City	Jackson
4	EXIT Realty Garden Gate Team	Portland
4	EXIT Realty Pros	Knoxville
5	EXIT Realty Elite	Nashville
6	EXIT Realty Garden Gate Team	White House
7	EXIT Realty Blues City	Atoka
8	EXIT Truly Home Realty	Spring Hill
9	EXIT Rocky Top Realty	Cookeville
9	EXIT Realty Now	Mcewen

#### Top 10 Office Production in G.C.I.

D I-	DVIT Off:	0:4
Rank	EXIT Office	City
1	EXIT Real Estate Solutions	Hendersonville
2	EXIT Realty Bob Lamb & Associates	Murfreesboro
3	EXIT Truly Home Realty	Spring Hill
4	EXIT Realty Garden Gate Team	Portland
5	EXIT Realty Blues City	Jackson
6	EXIT Realty Garden Gate Team	White House
7	EXIT Realty Elite	Nashville
8	EXIT Realty Pros	Knoxville
9	EXIT Realty Blues City	Atoka
10	EXIT Realty Now	Mcewen

#### Monthly Superlatives: Texas

#### Top 10 Agent Production in Sales Volume

Rank	EXIT Associate Name	EXIT Office	City
1	Ashley Murdock	EXIT Realty Pro	Canton
2	Boo Reitz	EXIT Realty Elite	Frisco
3	Lacsmey Keo	<b>EXIT Realty Property Pros</b>	Lumberton
4	Chris Brooks	EXIT Realty Of Lubbock	Lubbock
5	Corlie Deaton	EXIT Realty Pinnacle Group	Quinlan
6	Jennifer Kozhev	EXIT Realty Pro	Canton
7	Toni Burns	EXIT Realty Of Lubbock	Lubbock
8	Kyle Goodnight	EXIT Realty Of Lubbock	Lubbock
9	Adrian Saenz	EXIT Realty Pinnacle Group	Quinlan
10	Kathy Hobbs	EXIT Realty Pinnacle Group	Quinlan

#### **Top 10 Agent Production in Closed Ends**

Rank	EXIT Associate Name	EXIT Office	City
1	Ashley Murdock	EXIT Realty Pro	Canton
2	Jackie Valenzuela	EXIT Realty Pinnacle Group	Quinlan
2	Chris Brooks	EXIT Realty Of Lubbock	Lubbock
3	Flor Gonzalez	EXIT Realty Laredo	Laredo
4	Lacsmey Keo	<b>EXIT Realty Property Pros</b>	Lumberton
4	Kathy Hobbs	EXIT Realty Pinnacle Group	Quinlan
4	Andy Gerron	EXIT Realty Of Lubbock	Lubbock
4	Dana Villadsen	EXIT Realty Property Pros	Lumberton
4	Boo Reitz	EXIT Realty Elite	Frisco
4	Kelly Vessels	EXIT Realty Pro	Canton
4	Kyle Goodnight	EXIT Realty Of Lubbock	Lubbock

#### Top 10 Agent Production in G.C.I.

Rank	EXIT Associate Name	EXIT Office	City
1	Ashley Murdock	EXIT Realty Pro	Canton
2	Boo Reitz	EXIT Realty Elite	Frisco
3	Chris Brooks	EXIT Realty Of Lubbock	Lubbock
4	Jennifer Kozhev	EXIT Realty Pro	Canton
5	Corlie Deaton	EXIT Realty Pinnacle Group	Quinlan
6	Toni Burns	EXIT Realty Of Lubbock	Lubbock
7	Kyle Goodnight	EXIT Realty Of Lubbock	Lubbock
8	Adrian Saenz	EXIT Realty Pinnacle Group	Quinlan
9	Jeremy Betz	EXIT Realty Pro	Canton
10	Lacsmey Keo	EXIT Realty Property Pros	Lumberton

#### Top 10 Office Production in Sales Volume

Rank	EXIT Office	City
1	EXIT Realty Pro	Canton
2	EXIT Realty Lubbock	Lubbock
3	EXIT Realty Property Pros	Lumberton
4	EXIT Realty Pinnacle Group	Quinlan
5	EXIT Realty Elite	Frisco
6	EXIT Heart Of Texas	Killeen
7	EXIT Realty No Limits	Greenville
8	EXIT Heart Of Texas	Copperas Cove
9	EXIT Lone Star Realty	The Woodlands
10	EXIT Realty Elite	Grapevine

#### **Top 10 Office Production in Ends**

Rank	EXIT Office	City
1	EXIT Realty Pro	Canton
2	EXIT Realty Lubbock	Lubbock
3	EXIT Realty Pinnacle Group	Quinlan
4	EXIT Realty Property Pros	Lumberton
5	EXIT Realty Elite	Frisco
6	EXIT Realty No Limits	Greenville
7	EXIT Heart Of Texas	Killeen
8	EXIT Lone Star Realty	The Woodlands
9	EXIT Heart Of Texas	Copperas Cove
10	EXIT Realty Elite	Grapevine

#### Top 10 Office Production in G.C.I.

Rank	EXIT Office	City
1	EXIT Realty Lubbock	Lubbock
2	EXIT Realty Pro	Canton
3	EXIT Realty Pproperty Pros	Lumberton
4	EXIT Realty Pinnacle Group	Quinlan
5	EXIT Realty No Limits	Greenville
6	EXIT Heart Of Texas	Killeen
7	EXIT Heart Of Texas	Copperas Cove
8	EXIT Realty Elite	Frisco
8	EXIT Lone Star Realty	The Woodlands
9	EXIT Realty Elite	Grapevine



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