

## CAPABILITY STATEMENT

### About Us

Arete Solutions is a cybersecurity consultancy and disabled veteran owned small business that advises and supports US government and corporate clients on IT and cybersecurity risk, strategy, and execution.

Arete Solutions is comprised of US-based experts that perform assessments, document and deliver plans and policies, manage and staff technical projects, and resell hardware and software tools.

*Their mission is to help clients make excellent decisions. They accomplish this by consistently delivering excellent services that help clients understand and mitigate their cyber risks.*

### Client Testimonial

*"Dan and the Arete Solutions team partnered with us to advance and mature our cyber security capabilities in the midst of an evolving regulatory environment and threat landscape in the financial sector. Dan seamlessly integrated into our leadership team, providing valuable industry expertise and practical solutions that helped us achieve our goals: control costs, shorten time to value, achieve compliance, and reduce risk. Fantastic perspective, tangible results – thank you for the partnership!"*

-Dr. Pablo Breuer, CISO, Helm Services (a subsidiary of Stripe)

### Understand Your Risks

#### Risk Quantification Assessment



- How much would a cyber incident cost?
- Model scenarios like ransomware, data theft, network outage, and email compromise; link insurance policy limits to those impact classes to quantify uncovered risk.

#### Compliance Assessment



- Are you compliant?
- Prepare for certifications such as SOC 2 Type 2, ISO 27001, HIPAA, PCI DSS, NIST 800-, GDPR, CMMC, and others.

#### Technical Assessment

- Where are your technical vulnerabilities?
- Vulnerability Assessment and Penetration Testing provides an in-depth technical review of applications and infrastructure.

### Mitigate Your Risks

#### Advisory Services



- Retain fractional leadership (vCIO/vCISO) to conduct assessments, develop strategy, document plans and policies, perform Incident Response functions, and provide executive-level risk coaching.

#### Market Research

- Explore vendor options with an agnostic advisor to compare, demo, test, and procure, saving time and an average of 15% on software and hardware tools.

#### Staff Augmentation



- Hire our certified personnel to manage and execute long-term programs and initiatives up to TS/SCI clearance.

#### Managed Services

- Leverage economies of scale to efficiently perform fully outsourced security operations such as 24/7 SOC Monitoring, User Training, and Business Continuity/Disaster Recovery.

#### Systems Integration

- Objective-oriented contracts with our certified, US-based experts to perform migrations, implementations, and configurations of cloud-based and on-premise technologies.

### Vendor Information

- Certified Service Disabled Veteran Owned Small Business (SDVOSB)
- CAGE Code: 7WTB1
- DUNS Number: 080776955
- Address: 501 1st Ave N, Ste 901  
St. Petersburg, FL 33701
- POC: Dan Holland, Founder & Principal Risk Advisor
- Phone: 727.330.0886
- Email: dan.holland@aretesolutions.com





## Line Card

<p>Enterprise software and hardware brands available at a discount to US-based organizations through Arete Solutions, a VA-certified disabled veteran owned small business (SDVOSB):</p>	<p>8x8, Acer, Acronis, Adobe, <b>Akamai</b>, <b>Amazon Web Services</b>, <b>Anomali</b>, APC, Apple, <b>Armis</b>, ASUS, Automox, Avaya, Barracuda Networks, Belkin, Box, Brocade, Brother, Checkpoint, <b>Cigent</b>, <b>Cisco</b>, Citrix, <b>CloudKnox</b>, Cohesity, <b>Commvault</b>, <b>Contrast Security</b>, <b>CrowdStrike</b>, <b>CyberArk</b>, CyberPower, <b>Datto</b>, Dell/EMC, <b>Duo (Cisco)</b>, Eaton, <b>Enveil</b>, Ergotron, Erwin, ESET, Extreme Networks, F5, <b>Forcepoint</b>, <b>Forescout</b>, <b>Fortinet</b>, Getac, Global Knowledge, Google Cloud, HPE, HPI, <b>Illumio</b>, <b>Imprivata</b>, Jabra, <b>Jamf</b>, Juniper, <b>Kandji</b>, Kingston, <b>KnowBe4</b>, Lenovo, Lexmark, Linksys, Logitech, Micron, <b>Microsoft</b>, NetApp, Netgear, Nutanix, <b>Okta</b>, <b>Palo Alto Networks</b>, Paragon, Panasonic, <b>Ping Identity</b>, Plantronics, Professional Cable, Pure Storage, <b>Qualys</b>, <b>Rapid7</b>, <b>Red Hat</b>, RiskSense, RSA, Samsung, <b>SecureCo</b>, <b>SentinelOne</b>, <b>Simplivity</b>, Snow Software, Sophos, <b>Spirion</b>, <b>Splunk</b>, <b>StackRox</b>, Symantec, <b>Tenable</b>, <b>ThreatConnect</b>, Trend Micro, <b>Trilio</b>, Tripp Lite, <b>TugBoat Logic</b>, <b>Varonis</b>, <b>Veeam</b>, <b>Veritas</b>, Vertiv, Websense, Western Digital, Xerox, <b>Xiid</b>, Zebra, <b>ZScaler</b></p>
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