

# Investment and Credit Analyst | NOW HIRING

## ABOUT US

Sentry Financial is a diversified financial services firm based in downtown Salt Lake City, Utah, with over 35 years of history and more than \$3.5 billion in transactions to date. We provide capital and related services to—and sometimes operate—businesses that are sustainable, have high growth potential, and positively impact our world.

Sentry operates in many business verticals across our two divisions: Equipment Leasing/Financing and Real Estate.

## ABOUT THE JOB

Sentry Financial is expanding its credit team and is seeking to fill the position of Investment Analyst. Sentry needs a motivated, committed, and organized self-starter, with a great eye for detail, to help us analyze financial statements and management reports; prepare credit analyses, funding presentations, and financial projections; and prepare transaction reports and overviews. You will report to the Chief Operating Officer. This is a full-time, salaried position, with annual compensation commensurate with experience. Benefits include eligibility for 401(k), 401(k) matching, bonus, health plan, health savings account, UTA pass or building parking, and paid time off.

### In the position, you will:

- Prepare transaction reports containing credit spreads and other pertinent market information for presentation to the Investment Committee;
- Prepare ad hoc industry studies containing general market information;
- Prepare financial models in Excel containing historical data and financial projections;
- Research information on opportunities relating to specific companies, their competitors and market dynamics; and
- Work with other team members to provide general research and modeling support across all Sentry activities.

### We need you to:

- Have at least two years of similar financial experience;
- Be adept in Excel and fully conversant with pivot table and Look Up capabilities;
- Possess a general knowledge of accounting;
- Be able to communicate and present data based on analyses performed;
- Be thorough, accurate, and detail oriented;
- Be able to work autonomously and collaboratively in an entrepreneurial environment, and be able to multi-task effortlessly; and
- Be an eager learner, possess a positive attitude, and be interested in taking on new challenges.

### It would be a plus if you:

- Have experience in one or more of these industries: equipment financing, real estate development, private equity; and
- Have an MBA.

## HOW TO APPLY

Apply online at [jobs@sentryfinancial.com](mailto:jobs@sentryfinancial.com). Sentry is committed to building a culturally diverse team and strongly encourages applications from women, persons of color, and the LGBTQ+ community.



# Corporate Counsel | NOW HIRING

## ABOUT US

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Sentry operates in many business verticals across our three divisions: Equipment Leasing/Financing, Real Estate, and Private Equity.

## ABOUT THE JOB

Sentry Financial is seeking to hire an experienced professional to fill the position of Associate Counsel. Sentry needs a motivated, committed, and organized self-starter, with a great eye for detail, to help us document and close our equipment financing and real estate transactions. You will report to the CEO/COO/EVP. This is a part-time (approximately 30 hours per week), salaried position, with annual compensation commensurate with experience and hours per week with a range between \$90,000 and \$110,000. Benefits include annual bonus, paid time off, a UTA pass or building parking pass, and, for minimum of 30 hours per week, eligibility for 401(k), health plan, and health savings account contributions.

### In this position, you will work with:

- Sentry's COO and the Equipment Finance Sales team on equipment leasing transactions, including preparing program documents, term sheets, lease documents, and funding documents;
- Sentry's CEO and the Real Estate team on real estate transactions, including gathering relevant information, and preparing purchase offers and closing documents;
- Sentry's EVP and the Private Equity team on private equity transactions, including gathering relevant information, and preparing closing documents;
- Sentry's management team to provide excellent customer service at all points of customer contact, internally and externally.
- Sentry's Equipment Finance, Real Estate, and Private Equity teams in regularly scheduled meetings to establish strategic objectives and initiatives, communicate/share ideas and issues, and report on progress.

### We need you to:

- have at least three years' experience in corporate/transactional law in a law firm or in-house counsel setting,
- be conversant in negotiating and drafting contracts and closing transactions,
- have a familiarity with financing (preferably equipment leasing) and commercial real estate transactions,
- have strong analytical, critical thinking, problem solving and decision-making skills,
- have an ability to define problems, collect data, establish facts, and draw valid conclusions,
- be thorough, accurate, and detail oriented,
- have excellent written and verbal communication skills,
- be able to work autonomously and collaboratively in an entrepreneurial environment, and be able to multi-task efficiently, and
- be an eager learner, maintain a positive attitude, and be interested in taking on new challenges.

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