

instrumentl

Grants management software comparison

Explore the visual summary of key differences in features of the most popular grants management software.

www.instrumentl.com
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Frequently asked questions

What are Active RFPs & RFP Profiles?	A comprehensive database of nonprofit funding RFPs, across corporate, public, and foundation sources, with easy to read profiles.
What are Foundation Profiles?	Detailed funder profiles including past grantees searchable by location and category (NTEE Code), openness to new grantees over time, year-by-year average and median grant amounts, and more from Form 990 data.
What are Recipient Profiles / Reverse Search?	Do a "reverse search" and lookup a similar nonprofit to yours to see who funded them.
What is Smart matching to RFPs?	Get personalized recommendations based off your organization and program and get notified when active matches are found
What is smart matching to foundation profiles?	Get personalized recommendations for foundations based off your previous award history and project criteria.
What does it mean to Save prospects & notes?	Store your notes and log your prospects to keep your research organized.



Frequently asked questions











What is a Submission tracker / grant calendar?	Track grant submissions year-over-year and easily plan out your future grant calendar
What are Automagical deadline reminders?	Weekly emails with all your upcoming saved grant deadlines, including opportunities previously won and lost.
What do you mean by updates when funders change priorities / deadlines?	E-mail notifications sent when funders update the priority or deadline of any RFP you have saved.
What does it mean to manage your grant pipeline across stages?	Update the status on submissions as you make progress and hear funder responses.
What is meant by multi-user collaboration?	Collaborate with more than one user on the same account.
What are CSV and PDF reports?	Export your pipeline into an easy-to-read PDF or CSV.



Frequently asked questions

What is a document library?	Store documents in one place so your team has a single source of truth
What are tasks?	Create and assign tasks. For example, for application milestones or reporting deadlines
What are Saved Application Responses?	Reusable library of past application responses.
What are projects?	A project is like a workspace with two components: a saved search and your saved grants. Projects typically map to ongoing program areas at an organization.
What is meant by a Modern User Interface?	An intuitive platform you can become an expert in, within one hour or less.

Have more questions? Feel free to email us at hello@instrumentl.com.

						
Finding new RFPs & funders	Active RFPs & RFP Profiles	✓	 Limited "Philanthropy News Digest"	✗	✗	✗
	Foundation Profiles	✓	✓	✓	✓	 Limited
	Recipient Profiles / Reverse Search	✓	✓	✓	✓	 Limited
	Smart matching to RFPs	✓	✗	✗	✗	✗
	Smart matching to foundation profiles	✓	✗	✗	 Beta "My Best Prospects"	✗
Tracking prospect research & submissions	Save prospects & notes	✓	 Limited	✓	✓	✗
	Submission tracker / grant calendar	✓	✗	✓	✗	✗
	Automagical deadline reminders	✓	✗	✗	✗	✗
	Updates when funders change priorities / deadlines	✓	✗	✗	✗	✗
	Manage your grant pipeline across stages	✓	✗	✓	✗	✗
Collaboration & reporting	Multi-user collaboration	✓	 Limited	✓	 Limited	✗
	CSV & PDF Reports	✓	✓	✓	✓	✗
	Document Library	✓	✗	✓	✗	✗
	Tasks	✓	✓	✓	✓	✗
	Saved Application Responses	✗	✗	✗	✗	✗
Overall	Organize your work by "Project"	✓	✗	✗	✗	✗
	Modern User Interface	✓	✗	✓	✗	✗
Pricing		Starts at \$195/mo	\$199.90/mo	\$50/mo	Starts at \$333/mo (annual plan)	\$71/mo (annual multi-user plan)

		instrumentl	GRANTHUB	GrantStation	GrantWatch TM Time to apply
Finding new RFPs & funders	Active RFPs & RFP Profiles	✓	✗	✓	✓
	Foundation Profiles	✓	✗	✗	✗
	Recipient Profiles / Reverse Search	✓	✗	✗	✗
	Smart matching to RFPs	✓	✗	✗	✗
	Smart matching to foundation profiles	✓	✗	✗	✗
Tracking prospect research & submissions	Save prospects & notes	✓	✓	✓	✗
	Submission tracker / grant calendar	✓	✓	✗	✗
	Automagical deadline reminders	✓	✗	✗	✗
	Updates when funders change priorities / deadlines	✓	✗	✓	✗
	Manage your grant pipeline across stages	✓	✓	✓	✗
Collaboration & reporting	Multi-user collaboration	✓	✓	✗	✗
	CSV & PDF Reports	✓	✓	⚠ CSV only	✗
	Document Library	✓	✓	✗	✗
	Tasks	✓	✓	✗	✗
	Saved Application Responses	✗	✓	✗	✗
Overall	Organize your work by "Project"	✓	✗	✗	✗
	Modern User Interface	✓	✗	✗	✗
	Pricing	Starts at \$195/mo	\$75/mo	\$58.25/mo (annual plan)	\$45/mo

Useful links



Check out our grant software buying guides [here.](#)

Check out the real business impact of Instrumentl [here.](#)

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Grant discovery. Researching. Tracking.

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