

CARTRACK HOLDINGS LIMITED

(Incorporated in the Republic of South Africa)

(Registration number 2005/036316/06)

Share code: CTK

ISIN: ZAE000198305

(‘Cartrack’)

PRE-CLOSING STAKEHOLDER UPDATE

Update on business growth and execution against management’s plan

1. Revenue and Subscriber Growth

In early July this year Cartrack reached a significant global milestone of a million subscribers and during the month of August, the base has surpassed 1 035 000. This represents over 21% growth from the base of 849 772 a year ago and makes Cartrack one of the largest telematics players globally. Cartrack has achieved this through a founder lead geographical expansion into underpenetrated markets that offer a strong demand for the management of vehicles and drivers.

Cartrack’s conscious and strategic investment into global distribution, support and technological development has driven this growth which is further underpinned by a significant implementation of the new platforms and technologies that are currently being deployed.

Management is confident that the total revenue, subscription revenue and EPS will achieve double digit growth on the back of a positive trading performance and execution of the organisational plan for the FY20 financial year.

2. Trading Conditions and Geographical Performance

Since our last update, Cartrack has continued to make significant progress in penetrating its selected markets, in some cases becoming a standout leader or significant holder of market share. Cartrack anticipates this trend to continue into the foreseeable future and continues to assess new markets for further geographical expansion.

The continued positive customer response and uptake of Cartrack’s solutions in Europe, Asia and South Africa gives global credibility to our platforms and services. Cartrack continues to invest in its distribution networks to leverage this growth opportunity further.

Cartrack remains positive about the trading conditions in Europe and Asia and whilst South Africa’s economy remains under pressure, we continue to be well positioned to continue to grow.

3. Market Trends

Cartrack continues to experience increased acceptance and application for telematics and connected services. The IOT, AI, Business Intelligence and Connected Vehicle megatrends are driving growth in our sector and we are actively positioning to capitalize on this.

4. Technological Advancement

Cartrack's development team in Singapore continues to grow as we globalise our development talent to respond to demand. The new platforms currently being launched, are starting to deliver a tangible and additional ROI to customers. This is in addition to the efficiency and savings delivered from our enhanced core fleet platform.

Cartrack is a leading global Software-as-a-Service ('SaaS') provider of intelligent mobility solutions to both consumers and enterprises. Fleet management, vehicle tracking and insurance-telematics continue to be Cartrack's primary offering while growth in artificial intelligence, data analytics and other value-added services continue to support the Group's longer-term strategic objectives.

Interim Results

Cartrack will publish its interim results on 23 October 2019.

The information contained in this announcement has not been reviewed nor reported on by the Group's external auditors.

Johannesburg

30 August, 2019

Sponsor:

The Standard Bank of South Africa Limited