## Turn your employees into brand ambassadors



Supercharge your company's growth with employee-driven content creation and social media posting.

- ✓ Activate your colleagues to brand ambassadors on social media
- **✓** Grow your organic reach up to 561%
- **✓** Increase engagement and improve your image
- ✓ Achieve marketing, sales, HR & recruitment goals
- ✓ Leads through brand ambassadors, convert up to 7x faster.



# The online reach is low because of algorithms

# Ads are getting more and more expensive.

Problem #2

# Engagement on posts on company pages is low

Problem #3

## There is a need for real stories from real people due to the rise of Al and fake news.

Problem #4























































## Discover Social Reach Optimization (SRO)

#### A phased plan

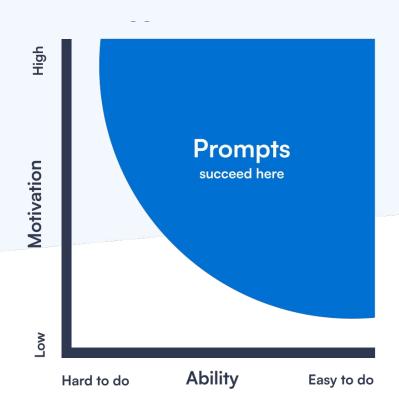
Alongside SEO, SEA, and social advertising, SRO aimed at increasing your organic reach by activating brand ambassadors on social media.

#### employee advocacy program

With SRO, marketers turn employees into brand ambassador on social media to **achieve business goals** in marketing, sales, HR & recruitment.

**Read more about Apostle** 

## Activate employees to become brand ambassadors



Three scientific factors:

- 1. Motivation (information)
- 2. Ability (tools)
- 3. Prompts (notifications)

resource: BJ Fogg Behavior Model

## What are the benefits of a employee advocacy program and what is return on investment?

### For marketing & sales

Reposting company page posts results in 10-15% fewer views

Organizations engaged in social selling are up to 51% more likely to achieve their sales goals.

**92%** of people trust posts from their personal network more than company page posts.

Spread social media content through your colleagues' profiles up to 71% faster
With efficient employee advocacy software

A post on personal profiles, engagement is higher, and your reach can grow up to 561%.

Leads coming via your brand ambassadors convert up to 7x faster.

Company page posts have lower online reach and engagement (2-7%) compared to personal posts (25-30%).

Digital advertisement prices are rising by 45%.

Resources

#### For recruitment & HR

**76%** of job seekers find employment through their personal network.

**84%** of job seekers consider switching jobs if another company has a better employer brand.

A strong employer brand increases your chances of receiving 50% more applications.

You receive 10x more applications for vacancies compared to traditional channels via your employees' social media channels.

With brand ambassadors regularly posting work-related content about the company, you can receive applications for vacancies up to 69% faster.

## Why should you care?

Build **strong connections** by sharing strategic social media content through the **personal profiles** of your engaged employees

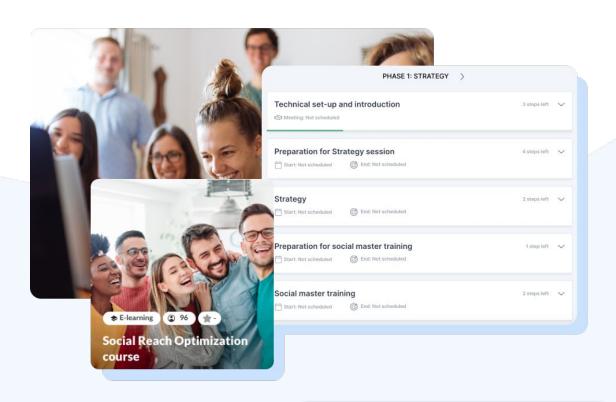
In sharp contrast expensive advertisements, they establish a more profound sense of *trust and credibility* 

### Solution

Becoming the best practitioner of Social Reach Optimization with associated employee advocacy software, an activation program & training

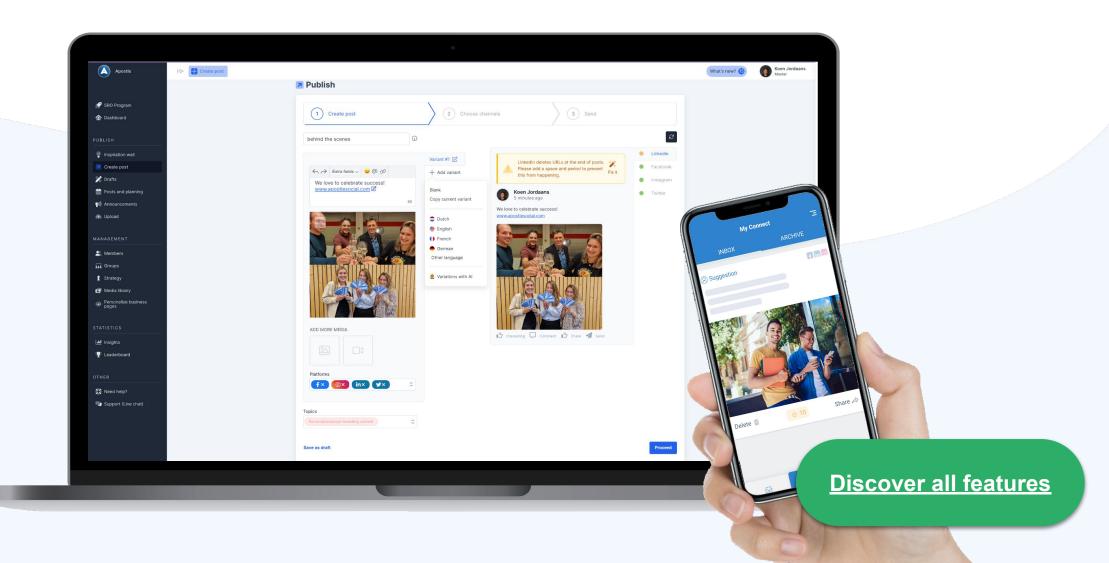
## SRO activation program

- **✓** 80+ SRO instruction video's
- **✓** Real business examples
- **✓** Coaching of a Certified SRO Professional
- **✓** Templates
- ✓ SRO task manager tool
- **✓** SRO course & certification



Read more about the program

## **Our software**



## What makes us unique

#1

#2

#3

#### **USP** software

Scalable, features linked to the SRO program & fast response in support

#### Why Apostle?

A scalable, behavior science-based, and international brand ambassador program (In collaboration with the Cialdini Institute)

#### Legal

The software is safe to use, continuously maintained, and improved

Read more about legal & GDPR

## Pricing

#### **Free trial**

Take your first steps to success with employee advocacy software

try 14 days

#### **Self-service**

Seamless self-service plan

Calculate price

#### **All-in-one**

Take your brand ambassador program to the highest level

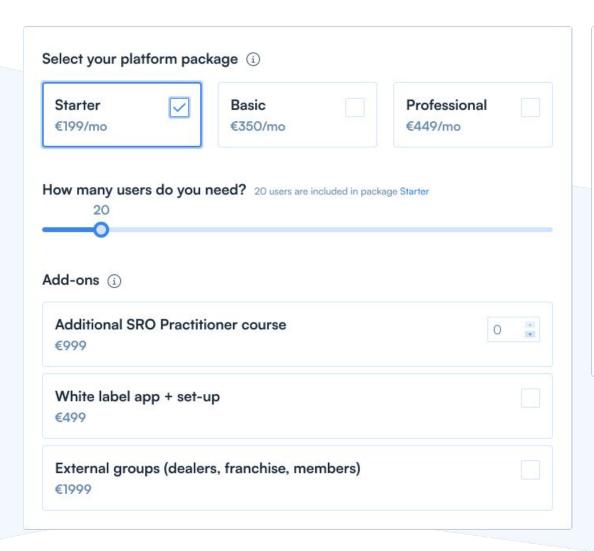
Calculate price

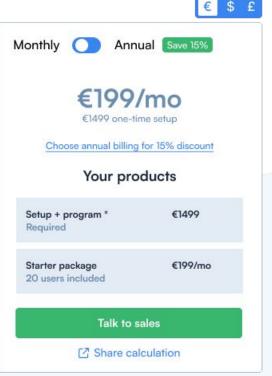
#### **Enterprise**

For enterprises with multiple brands or locations

Custom price

Read more about our pricing





Link to your custom quotation

### Canon

#### Results

- Higher employee engagement and interaction with organization
- Increased level of knowledge about social media use
- Employees share more posts about Canon due to high ease of use of the platform
- From social media shy to confident posting
- Building customer relationships has never been easier

"With employee advocacy, we really build a valuable relationship with the customer!"



Walter Young

Marketing Program Manager at Canon Europe



#### Results

- Employees' posts effortlessly surpass online reach of company pages
- After rebranding more brand awareness through clear communication
- Work with brand ambassadors to show knowledge-intensive organization

"Our colleagues have a lot of stories to share.

Through Apostle, our employees can very easily share posts on their own channels."



Lester Engelsman

Recruitment marketeer Wyzer



#### Results (in 1 year)

- 606.750 reach generated
- 325 new leads
- 2000+ new followers on LinkedIn

"There are 100 million tools that allow you to schedule social media posts for company pages, but there are not as many tools that allow you to do this for 50 employees.

That's kind of the unique strength that we just can't replace."



**Ludo Thörig** 

Brand Marketing Manager at Contentoo



#### Results

- Increased organic reach on LinkedIn
- Continuous flow of authentic content
- More upsell opportunities
- Thought leadership

"Engagement in the organization has grown tremendously. The likes & views go sky high. Sometimes posts that employees post on their personal channels are viewed 8,000x. You really don't get that out with a company page anymore!"



Bas van Seeters

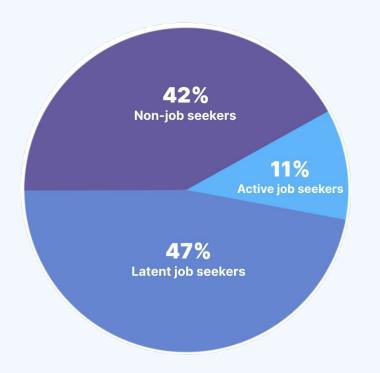
Digital Marketing Coordinator KTBA



#### Results

- Over 400 posts shared
- Reached over 300,000 people
- Applications from 260+ applicants

Varietas has 35 teachers as their online brand ambassadors, who regularly post about their employer using the Apostle platform.



#### **Employer branding**

"Active job seekers constitute a small group, while latent job seekers form a larger group.

Share genuine stories of real individuals!"

## Ready to get started?

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Schedule a meeting