

## **ENROLLMENT AGREEMENT**

Flockjay, Inc.  
Flockjay Sales Development Representative Program  
340 S. Lemon Ave, #3881  
Walnut, CA 91789  
(510) 462-2812

Student Name:		
Address:		
Email Address:		
Phone:	Last Four Digits SSN#: XXX-XX-	Date of Birth: (mm/dd/yyyy)

Program	<b>Flockjay Sales Development Representative Program</b>
Clock Hours	160

Program Start Date: March 15, 2021

Scheduled Completion Date: May 20, 2021

Period Covered by the Enrollment Agreement: March 15th, 2021 to May 20th, 2021

Flockjay offers instruction via distance education in real time. Flockjay does not offer in-person instruction. Flockjay's administrative location's address is: 650 California St., San Francisco, CA 94108.

## **Tuition**

Tuition for the program is \$7,650. Tuition either in the form of an upfront payment or a signed Deferred Tuition Agreement is required by March 15, 2021.

Methods of payment: upfront payment OR deferred tuition

Student Tuition Recovery Fund Fee (non-refundable and included in the total program tuition): \$0.50

## **Upfront Tuition Option**

The cost of the program is \$7,650. Students who reside in the US but are **not** residents of California may pay a discounted up-front tuition rate of \$6,000. Due to state rules and regulations, Flockjay is unable to offer any tuition discounts for residents of California.

Upfront Tuition can be paid all at once, or in two equal installments.

If you choose the upfront payment option:

- Initial tuition payment, either full or partial must be paid by Day 1 of class or before
- The remaining tuition fee must be paid before the start of the 6<sup>th</sup> week of class

We may allow for smaller installments in special circumstances, including financial difficulty, at the sole discretion of Flockjay.

## Deferred Tuition Option

Students may choose to sign a Deferred Tuition Agreement that would allow a student to defer tuition payment until a student has graduated or otherwise left the program. Students who choose the Deferred Tuition option have the choice to pay the cost of tuition over the 12 months or 18 months. Students signing the Deferred Tuition Agreement agree to accurately report their income. There is an income threshold of \$40,000. In the case that a student's income is less than \$3,333 per month ( \$40,000 annually pretax), payments will pause for that month until the threshold is met. The terms of the deferred tuition Agreement last 48 months or 4 years.

Deferred Tuition Agreements are only available to students who are US citizens or permanent residents.

Students may switch funding options from the deferred tuition option to the upfront payment option at any date before graduation from Flockjay; provided that if a student desires to switch to the upfront payment option after the first Friday of class, the student is responsible for the entire tuition fee payment in one installment at the time of the switch.

### NOTICE

"YOU MAY ASSERT AGAINST THE HOLDER OF THE PROMISSORY NOTE YOU SIGNED IN ORDER TO FINANCE THE COST OF THE EDUCATIONAL PROGRAM ALL OF THE CLAIMS AND DEFENSES THAT YOU COULD ASSERT AGAINST THIS INSTITUTION, UP TO THE AMOUNT YOU HAVE ALREADY PAID UNDER THE PROMISSORY NOTE."

## Cancellation, Withdrawal and Refund Policies

### STUDENT'S RIGHT TO CANCEL

Date by which the student must exercise his or her right to cancel: \_\_\_\_\_

A notice of cancellation shall be in writing by the student and sent to [success@flockjay.com](mailto:success@flockjay.com).

Flockjay will refund 100 percent of the amount paid for institutional charges, if notice of cancellation is made through attendance at the first class session, or the seventh day after enrollment, whichever is later.

## WITHDRAWAL POLICY

A withdrawal may be effectuated by the student's written notice. Flockjay reserves the right to withdraw a student if the student has met any of the following conditions 1) Failure to meet pre-work requirements; 2) Failure to meet course requirements as set forth in the Catalog; or 3) Violation of the Code of Conduct.

Flockjay will return unearned institutional charges if the student cancels an enrollment agreement or withdraws during a period of attendance. The refund policy for students who have completed 60 percent or less of the period of attendance shall be a pro rata refund. Students who have completed more than 60 percent of the period of attendance shall not receive a refund.

Flockjay will pay or credit refunds within 45 days of a student's cancellation or withdrawal.

## Pre-Work

To best prepare you for success in the Flockjay Tech Sales Program, you are required to complete the following pre-work:

- Complete the “A Career in Tech Sales Module”
- Review the Flockjay Tech Fellows Guide
- Review the Grading Policies and Graduation Requirements
- Join the Flockjay workspace on Slack
- Review the Grading Policies and Graduation Requirements
- Join the Flockjay workspace on Slack

You are responsible for completing all of the pre-work by 5pm Pacific on March 11th, 2021, (Thursday prior to the start of class). Failure to do so means you will be ineligible to participate in Batch 11 of the Flockjay Sales Development Representative Program.

**[check box]** *I understand that I am responsible for completing all of the pre-work by 5pm Pacific on March, 11th. Failure to do so means I will be ineligible to participate in Batch 11 of the Flockjay Sales Development Representative Program.*

## Regulatory Disclosures

The State of California established the Student Tuition Recovery Fund (STRF) to relieve or mitigate economic loss suffered by a Tech Fellow in an educational program at a qualifying institution, who is or was a California resident while enrolled, or was enrolled in a residency program, if the Tech Fellow enrolled in the institution, prepaid tuition, and suffered an economic loss. Unless relieved of the obligation to do so, you must pay the state-imposed assessment for the STRF, or it must be paid on your behalf, if you are a student in an educational program, who is a California resident, or are enrolled in a residency program, and prepay all or part of your tuition. You are not eligible for protection from the STRF and you are not required to pay the STRF assessment, if you are not a California resident, or are not enrolled in a residency program.

If a student obtains a loan to pay for an educational program, the student will have the responsibility to repay the full amount of the loans plus interest, less the amount of any refund. If a student is eligible for a loan

guaranteed by the federal or state government and the student defaults on the loan, both of the following may occur:

- The federal or state government or a loan guarantee agency may take action against the student, including applying any income tax refund to which the person is entitled to reduce the balance owed on the loan.
- The student may not be eligible for any other federal student financial aid at another institution or other government assistance until the loan is repaid.

If any portion of the tuition was paid from the proceeds of a loan or third party, the refund shall be sent to the lender, third party or, if applicable, to the state or federal agency that guaranteed or reinsured the loan. Any amount of the refund in excess of the unpaid balance of the loan shall be first used to repay any student financial aid programs from which the student received benefits, in proportion to the amount of the benefits received, and any remaining amount shall be paid to the student.

Flockjay does not participate in federal or state financial aid programs. However, if a student has received federal student financial aid funds, the student is entitled to a refund of monies not paid from federal student financial aid program funds.

#### NOTICE CONCERNING TRANSFERABILITY OF CREDITS AND CREDENTIALS EARNED AT OUR INSTITUTION

The transferability of credits you earn at Flockjay is at the complete discretion of an institution to which you may seek to transfer. Acceptance of the certificate you earn in the Flockjay Sales Development Representative Program is also at the complete discretion of the institution to which you may seek to transfer. If the certificate that you earn at this institution is not accepted at the institution to which you seek to transfer, you may be required to repeat some or all of your coursework at that institution. For this reason you should make certain that your attendance at this institution will meet your educational goals. This may include contacting an institution to which you may seek to transfer after attending Flockjay to determine if your certificate will transfer.

Any questions a student may have regarding this enrollment agreement that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at:

Address: 1747 N. Market Blvd. Ste 225, Sacramento, CA 95834  
P.O. Box 980818, West Sacramento, CA 95798-0818  
Web site Address: [www.bppe.ca.gov](http://www.bppe.ca.gov)  
Telephone and Fax #'s: (888) 370-7589 or by fax (916) 263-1897  
(916) 574-8900 or by fax (916) 263-1897

A student or any member of the public may file a complaint about this institution with the Bureau for Private Postsecondary Education by calling (888) 370-7589 toll-free or by completing a complaint form, which can be obtained on the bureau's internet web site [www.bppe.ca.gov](http://www.bppe.ca.gov).

Prior to signing this enrollment agreement, you must be given a catalog or brochure and a School Performance Fact Sheet (when available), which you are encouraged to review prior to signing this agreement. These documents contain important policies and performance data for this institution. This institution is required to have you sign and date the information included in the School Performance Fact

Sheet relating to completion rates, placement rates, license examination passage rates, and salaries or wages, and the most recent three-year cohort default rate, if applicable, prior to signing this agreement.

I certify that I have received the catalog, School Performance Fact Sheet, and information regarding completion rates, placement rates, license examination passage rates, and salary or wage information, and the most recent three-year cohort default rate, if applicable, included in the School Performance Fact sheet, and have signed, initialed, and dated the information provided in the School Performance Fact Sheet.

Student Initial \_\_\_\_\_

## Student Consent

TOTAL CHARGES FOR THE CURRENT PERIOD OF ATTENDANCE: \$ \_\_\_\_\_

ESTIMATED TOTAL CHARGES FOR THE ENTIRE EDUCATIONAL PROGRAM: \$ \_\_\_\_\_

TOTAL CHARGES THE STUDENT IS OBLIGATED TO PAY UPON ENROLLMENT: \$ \_\_\_\_\_

I understand that this is a legally binding contract. My signature below certifies that I have read, understood, and agreed to my rights and responsibilities, and that the institution's cancellation and refund policies have been clearly explained to me.

Student Signature \_\_\_\_\_

Date \_\_\_\_\_

Authorized Institution Employee Signature

*Shaan Hathiramani*

Shaan Hathiramani, CEO

Date \_\_\_\_\_

The enrollment agreement is legally binding when signed by the student and accepted by the institution.