

# Trade Advisers

## About this training:

Selecting the most suitable Incoterms for a contract when exporting or importing products can be difficult. Since the commercial consequences of the terms are often misunderstood, you risk incurring excessive costs and other responsibilities, which can often be avoided.

This 1/2 day course provides clarity around:

1. Why choosing the right incoterms is so important for your business and
2. How choosing the right incoterms can benefit your business financially and practically.

With the knowledge gained on this course, you will have a better understanding of the various Incoterms and how to apply them to best suit your business.

## About Trade Advisers:

We offer the most current and practical education and training courses. We specialise in all essential aspects of International trade compliance.

Our training courses focus on the practicalities to ensure trainees are supported and skilled to face the challenges that may arise in their organisations. We work with industry experts and practitioners to ensure best in class

For more information, to arrange a call or book training, please email Fiona at [fl@tradeadvisers.org](mailto:fl@tradeadvisers.org) or call 087 3807 701

[WWW.TRADEADVISERS.ORG](http://WWW.TRADEADVISERS.ORG)

## WHERE:

Virtual delivery

## WHO:

- For anyone involved in the commercial activity of the company
- Anyone involved in the supply chain operations of the business
- Anyone involved in the financial operations of the business

## LEARNING OUTCOMES:

1. Overview of all Incoterms
2. How Incoterms define the shipping costs and responsibilities for buyer and seller
3. How risk is distributed being buyer and seller
4. How to use the concept of Incoterms to benefit your business financially
5. What are the strengths and weaknesses of each Incoterm rule

## COST:

€299 PER PERSON

You may be eligible for funding, please enquire