

Yearly Escalation Rate	2.50%										
Ref. No.	Labor Category	Base Year	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
1001	Senior Graphic Designer	\$123.00	\$126.08	\$129.23	\$132.46	\$135.77	\$139.16	\$142.64	\$146.21	\$149.86	\$153.61
1002	Graphic Designer	\$110.98	\$113.75	\$116.60	\$119.51	\$122.50	\$125.56	\$128.70	\$131.92	\$135.22	\$138.60
1003	Conference Manager	\$108.01	\$110.71	\$113.48	\$116.31	\$119.22	\$122.20	\$125.26	\$128.39	\$131.60	\$134.89
1004	Conference Asst III	\$61.72	\$63.26	\$64.84	\$66.47	\$68.13	\$69.83	\$71.58	\$73.37	\$75.20	\$77.08
1005	Conference Asst II	\$55.63	\$57.02	\$58.45	\$59.91	\$61.41	\$62.94	\$64.51	\$66.13	\$67.78	\$69.47
1006	Conference Asst I	\$51.26	\$52.54	\$53.86	\$55.20	\$56.58	\$58.00	\$59.45	\$60.93	\$62.46	\$64.02
1007	Conference Support	\$80.22	\$82.23	\$84.28	\$86.39	\$88.55	\$90.76	\$93.03	\$95.36	\$97.74	\$100.18
1008	Sr. Meeting Professional	\$121.96	\$125.01	\$128.13	\$131.34	\$134.62	\$137.99	\$141.44	\$144.97	\$148.60	\$152.31
1009	Meeting Planner	\$105.78	\$108.42	\$111.14	\$113.91	\$116.76	\$119.68	\$122.67	\$125.74	\$128.88	\$132.10
1010	Meeting Coordinator	\$63.04	\$64.62	\$66.23	\$67.89	\$69.58	\$71.32	\$73.11	\$74.93	\$76.81	\$78.73
1011	Senior Project Director	\$155.56	\$159.45	\$163.44	\$167.52	\$171.71	\$176.00	\$180.40	\$184.91	\$189.53	\$194.27
1012	Project Director	\$125.78	\$128.92	\$132.15	\$135.45	\$138.84	\$142.31	\$145.87	\$149.51	\$153.25	\$157.08
1013	Assistant Project Director	\$86.29	\$88.45	\$90.66	\$92.92	\$95.25	\$97.63	\$100.07	\$102.57	\$105.14	\$107.76
1014	Writer/Editor	\$139.88	\$143.38	\$146.96	\$150.64	\$154.40	\$158.26	\$162.22	\$166.27	\$170.43	\$174.69
1015	Junior Conference Manager	\$79.52	\$81.51	\$83.55	\$85.63	\$87.78	\$89.97	\$92.22	\$94.52	\$96.89	\$99.31
1016	Public Relations Manager	\$88.88	\$91.10	\$93.38	\$95.71	\$98.11	\$100.56	\$103.07	\$105.65	\$108.29	\$111.00
1017	Marketing Manager	\$74.95	\$76.82	\$78.74	\$80.71	\$82.73	\$84.80	\$86.92	\$89.09	\$91.32	\$93.60
1018	Exhibit Services Manager	\$70.98	\$72.75	\$74.57	\$76.44	\$78.35	\$80.31	\$82.32	\$84.37	\$86.48	\$88.64
1019	Registration Specialist	\$47.25	\$48.43	\$49.64	\$50.88	\$52.16	\$53.46	\$54.80	\$56.17	\$57.57	\$59.01
1020	Onsite Supervisor	\$52.54	\$53.85	\$55.20	\$56.58	\$57.99	\$59.44	\$60.93	\$62.45	\$64.01	\$65.62
1021	Travel Coordinator	\$49.50	\$50.74	\$52.01	\$53.31	\$54.64	\$56.00	\$57.40	\$58.84	\$60.31	\$61.82
1022	Registration Staff	\$48.68	\$49.90	\$51.14	\$52.42	\$53.73	\$55.08	\$56.45	\$57.87	\$59.31	\$60.79
1023	Data Entry Clerk	\$45.60	\$46.74	\$47.91	\$49.11	\$50.33	\$51.59	\$52.88	\$54.20	\$55.56	\$56.95
1024	Senior Vice President	\$249.46	\$255.70	\$262.09	\$268.64	\$275.36	\$282.24	\$289.30	\$296.53	\$303.94	\$311.54
1025	Vice President	\$154.94	\$158.81	\$162.78	\$166.85	\$171.02	\$175.30	\$179.68	\$184.17	\$188.78	\$193.50

Other Direct Costs

Ref. No.	SUPPORT PRODUCT/ LABOR (ODCs)	Price	UNIT	On Site or Off Site	Location
2001	Local Travel for training Per Diem	\$ 165.00	Hourly	On Site	Domestic Only
2002	Local Travel for Warehouse Visit Per Diem	\$ 57.00	Hourly	On Site	Domestic Only
2003	Monthly rental of car and driver for Ground Transportation	\$ 1,416.00	Hourly	On Site	Domestic Only
2004	Office Rental	\$ 1,770.00	Hourly	On Site	Domestic Only
2005	Cost of Living Allowance	\$ 2,535.00	Hourly	On Site	Domestic Only
2006	Training Room Rental	\$ 283.00	Hourly	On Site	Domestic Only
2007	Office Utilities	\$ 236.00	Hourly	On Site	Domestic Only
2008	Train Travel Reimbursement	\$ 4,000.00	Task	On Site	Domestic Only
2009	Ground Transportation Travel Reimbursement	\$ 1,800.00	Task	On Site	Domestic Only
2010	Lodging	\$ 4,000.00	Task	On Site	Domestic Only