



Sherman & Company's 2020 Year in Review

8 Closed Transactions in 2020 | 71 Closed Transactions Since Our Founding in 2004 and Now Over \$10 Billion in Deal Value | 3 Transactions Completed in 2020 with Public Companies | 3 Transactions Completed in 2020 with Mutual Insurers | 2 Transactions Completed in 2020 with Private Equity Backed Companies | 5 Senior Investment Bankers, Each Leading a Distinct Industry Segment | 13 Total Professionals

 has acquired Financial Advisor to STEP Solutions Group LLC	 has acquired Financial Advisor to van Wageningen Financial Services, Inc.	 has acquired Financial Advisor to Convergent Financial Technologies December 2020	 has acquired Advisor to Davies Group Ltd. November 2020
 has demutualized and been acquired by Financial Advisor to the Board of Directors of West Virginia Mutual Ins. Co. November 2020	 has acquired Financial Advisor to GAINSCO, Inc.	 has acquired Financial Advisor to NI Holdings, Inc. January 2020	 has acquired Financial Advisor to H.W. Kaufman Group

We are proud of the client-focused efforts made by our team each and every day. And proud to announce promotions among our senior bankers and the addition of four new team members who will support our growth in 2021.

New Managing Directors



Paul Hoffman and Otto Lowe joined Pam Carico, John Terrando, and Laughton Sherman as Managing Directors of the firm. Paul joined our firm in 2014 as an Associate. Otto Lowe joined the firm in early 2019 after spending 10 years at Scor and Transamerica. Paul and Otto respectively lead our Technology/Services and Life/Health/Asset Management segments.

New Hires in 2020



Taylor Stegall
Account Executive



Jack Berczi
Analyst



Sara Smith
Associate



Josh Cramer
Analyst

Sherman & Company is an investment banking firm dedicated to the convergence of the insurance, healthcare, technology, and asset management industries.

Paul Hoffman | Head of Technology/Services Investment Banking | 704-943-2670
Otto Lowe | Head of Life/Health Insurance Investment Banking | 704-943-2665
Josh Mason | Head of Healthcare Investment Banking | 704-943-2668
Laughton Sherman | CEO and Head of P&C and Managed Care Investment Banking | 212-897-9444
John Terrando | Head of Insurance Distribution Investment Banking | 704-943-2664

www.Sherman-Company.com

Securities transactions are offered through Sherman & Company LLC, member FINRA/SIPC.