



# INSIDER

EDITION 18



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## **Happy Thanksgiving, Merry Christmas, and Happy New Year**

As we enter the holiday season, the leadership team of GPRS is presented with the chance to consider that for which we are most grateful. At the top of that list, repeatedly, is our team. Thank you for making GPRS truly exceptional. And, from the GPRS leadership team to your family, we wish you the richest blessings during the forthcoming holiday season.





## From the Desk of the President

As we entered the 4th quarter, Matt reflected on all that has transpired at GPRS over the past year. This reflection led him to put his thoughts down on paper. Thus, we offer the celebratory letter for all to read. It begins...

*"I would like to start this letter off with a huge thank you to our team. We went into this year with a tremendous amount of uncertainty and some aggressive goals..."*

**>> [Click Here](#) to Read More**





## See It. Share It.

Safety is always on our radar...right? We get it. We've been there. While we preach that Safety is priority #1, the reality is this often slips to priority #3. We are busy; small misses like not wearing our reflective vest or sending one text while driving happen. But, we can't let this Insider Newsletter go by without raising awareness surrounding our imperative core value of Safety.

Statistics have shown that for every 600 near [small] misses, there are 30 minor injuries, 10 serious injuries, and 1 fatality.

The little things make all the difference when it comes to your Safety. So don't let the little things slip. Instead, stay focused, and let's commit to each other that our Safety really will always be on our radar!





## Ready, Set, Go!

Ready, set, go...the Customer Service Department, with offices in Toledo and Phoenix, is ready for the new year. We now have over 30 people supporting the customer service needs of our business, and the team is diligently working and preparing for January 1st. If you missed the recent update for the CSD leadership team, you'll want to check it out (link below). With their five keys to service in place (connection, consistency, communication, collaboration, conflict resolution), the new year is certain bring a sensational experience to our customers.

**>> Click Here to Learn More**





## Behind the Scenes

The Project Managers deserve consistent and loud praise for their work in serving our customers at GPRS. They carry the GPRS banner each day, taking the fight to an industry desperately in need of the information we can provide to ensure its Safety. While proclaiming the excellence of our field team members, our tireless support team members who ensure the field team is enabled to carry out their mission also deserve applause. While the image above doesn't capture every team member supporting our field services, it is representative. Their smiling faces show their depth of care for GPRS and our customers.

**»» Want to know more about our team at the office?**  
**[Click Here](#)**





## **GPRS Leadership Summit**

The 3rd annual GPRS Leadership Summit, postponed in September, will take place on December 9th and 10th. The event's theme is "The Next Climb." We will be pushing leaders from across the organization to look ahead to the next efforts needed to help care for and lead our team and propel the anticipated growth of GPRS.

The fastest way to earn a spot on the attendee list is to join the Leadership Development Program and work yourself up into the LDP201 and LDP301 classes.

Interested in learning more about what will happen at this year's Leadership Summit, check out the video linked below.

**>> Watch the Leadership Summit Video**





## Ice for Eskimos

The GPRS Business Development Team brings tremendous value to our organization and provides project opportunities to our Field Service Team. We want to take a minute to celebrate the Top 10 recent wins posted by the BD Team...

- |            |                  |                        |                                   |
|------------|------------------|------------------------|-----------------------------------|
| <b>1.</b>  | <b>\$200,000</b> | Chinn Construction     | High rise building in Seattle, WA |
| <b>2.</b>  | <b>\$200,000</b> | Black and Veatch       | Pennsylvania Turnpike project     |
| <b>3.</b>  | <b>\$150,000</b> | Hurricane Ida Relief   | Gulf Coast                        |
| <b>4.</b>  | <b>\$100,000</b> | Northrop Grumman       | Utility locating                  |
| <b>5.</b>  | <b>\$100,000</b> | Energy Transfer        | Void locating                     |
| <b>6.</b>  | <b>\$100,000</b> | Enbridge               | Perulack and Leidy Stations       |
| <b>7.</b>  | <b>\$90,000</b>  | Dow Chemical           | MissDig contract                  |
| <b>8.</b>  | <b>\$80,000</b>  | Saunders Construction  | Steamboat project in Denver, CO   |
| <b>9.</b>  | <b>\$70,000</b>  | Rosendin               | Solar farm in Houston, TX         |
| <b>10.</b> | <b>\$56,000</b>  | Canadian National Rail | Train yard project in Illinois    |





## Quality Service Award

With just weeks to go before the year is over, we want to celebrate the high-quality work our team is producing in the field. We currently have over 65 Project Managers on track to earn their first year's Quality Service Award. More impressive, we have almost 70 PMs set to earn a QSA for the 2nd year. Still more remarkable, 27 individuals are tracking towards their 3rd QSA; that's 3 years without an at-fault hit!

We now have over 300 Project Managers in the field at GPRS. To know that more than half of those individuals have gone 12-months without an at-fault hit is a testimony to our PM's dedication and craftsmanship.

The finish line is in reach for those on target to earn their QSA. So stay focused, and keep up the great work!





## **GPRS Top Guns**

For the field team members at GPRS, achieving the title of Senior Project Manager represents a career milestone. The SPM title recognizes that the body of your work in our industry has allowed you the chance to become elite—the best of the best. With over 300 Project Managers in the field, only 36 have achieved the status of Senior Project Manager. Today, we celebrate those who have reached that milestone in Q3. They are...

- 1. David Abdul**
- 2. Zack Walter**
- 3. Sean Parker**
- 4. Andrew Marques**





## The Radar Guys

The Radar Guys began their lauded podcast production efforts in May of this year. Since that time, the Guys have launched 15 podcast episodes with the singular aim of offering our Team Members entertainment that helps them pass the time while on the road. The success of the podcast assures that they'll be back in 2022. So, if you are reading this and wondering what we are talking about, email [podcast@gprsinc.com](mailto:podcast@gprsinc.com) to ensure you have access to our podcast channel, available on all major podcast apps.

➤➤ **Email the Radar Guys [Here](#)**