



Platform for Fundraising Events & Galas

Events are hard and complicated

We believe in:

01

SUCCESS

Your success
means everything

02

TEAM EFFORT

We are an
extension of your
team

03

CHANGE

The world is
changing



We will support you no matter what!

Clients



HARVARD
BUSINESS SCHOOL



\$ 30 M

Funds Raised

> 700

Events : In-person/
Virtual/ Hybrid

> 72,000

Event Attendees



San Mateo
Public Library



CALIFORNIA
ACADEMY OF
SCIENCES



Lazarex
CANCER FOUNDATION



Your Event



- ❖ Expand your audience
- ❖ Our tech will support all your needs

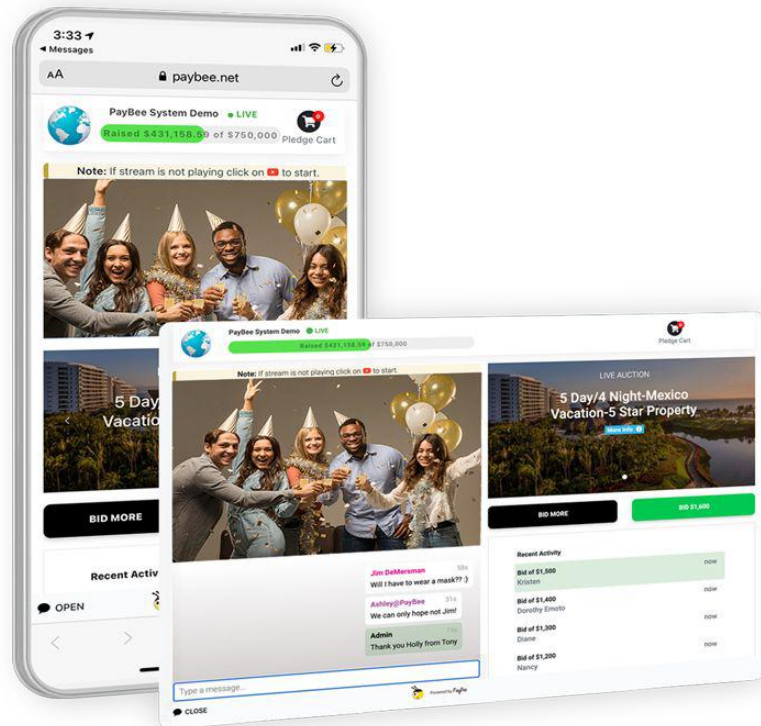


Full event support

In-Person

Invitations
Guest lists
Table Assignments
Check-in
Capture bids and pledges
Check-out
Receipts
Reports

Virtual



End to end support

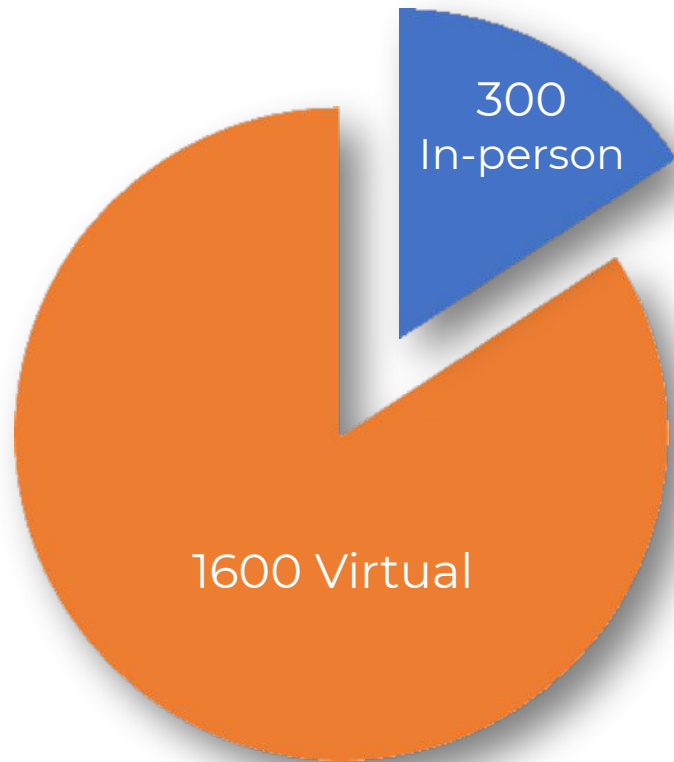
Invitations
Reminders
One-click join
Single screen interface
Capture bids and pledges
Check-out
Receipts
Reports

Hybrid



In-Person and Virtual
events at the same time

Why Hybrid?



Goal: \$75,000

Raised: \$229,000

Expand your

Donors
Funds Raised



Tailored Solutions



Raffles
& Tickets



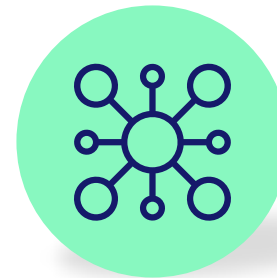
Silent Auction



Fund a Need



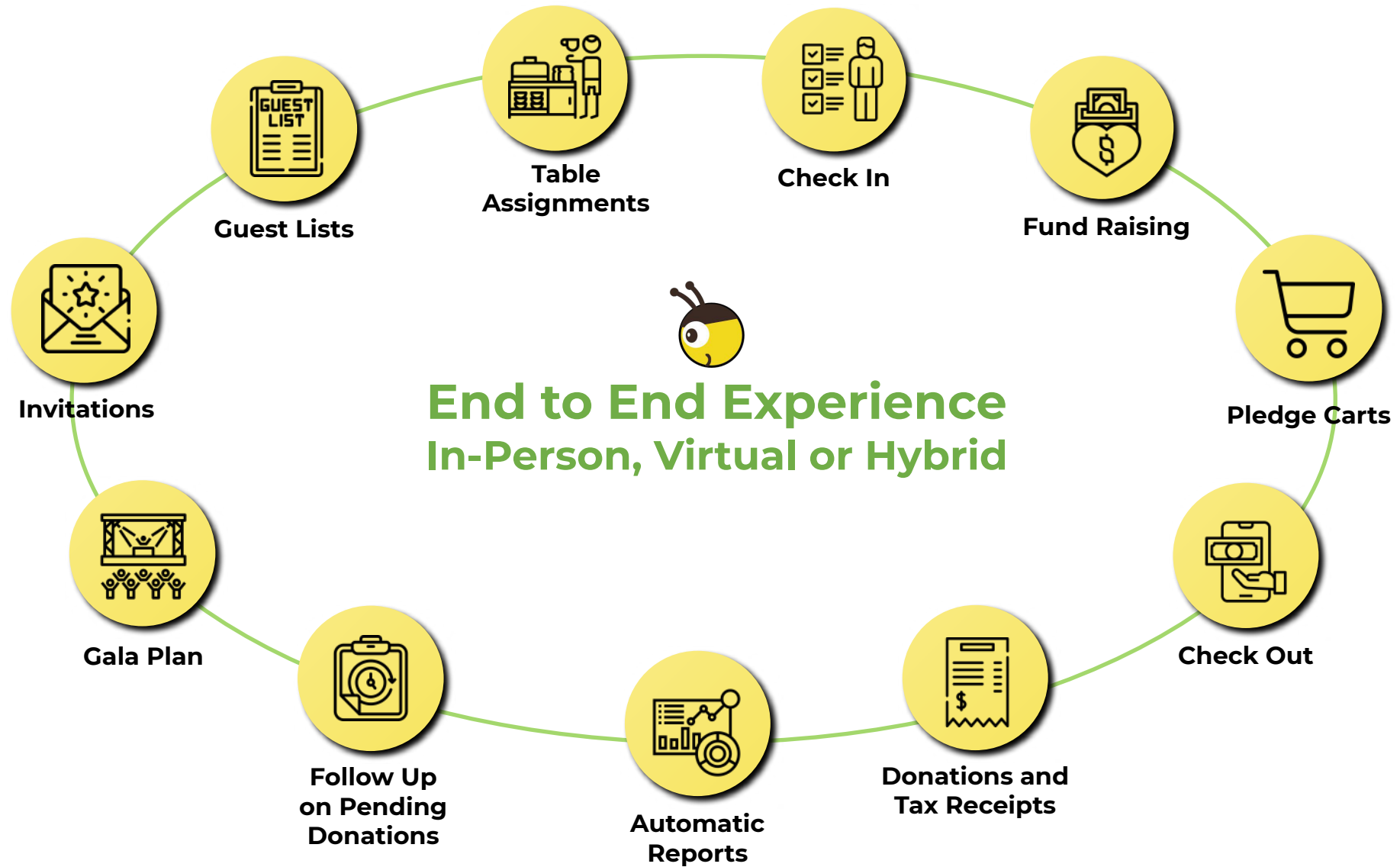
Live Auction



Fundraising
Games

Experience It





Many More Features



Sales Tax
Collection



Selling
Multiples



Bulk Upload
Auction
Items



Buy More



QR codes



Apple
Pay



Android
Pay



ACH



Checks



Aggregated
Tax Receipt

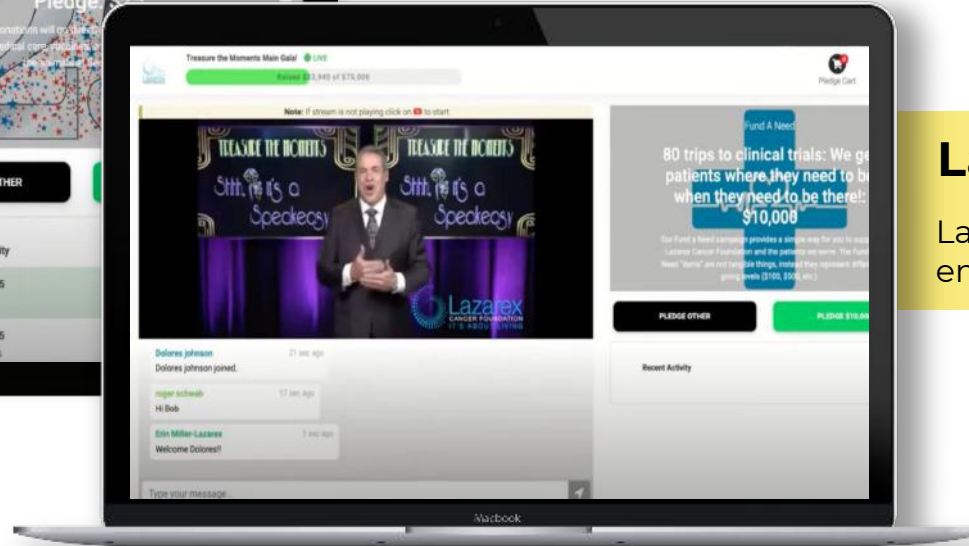
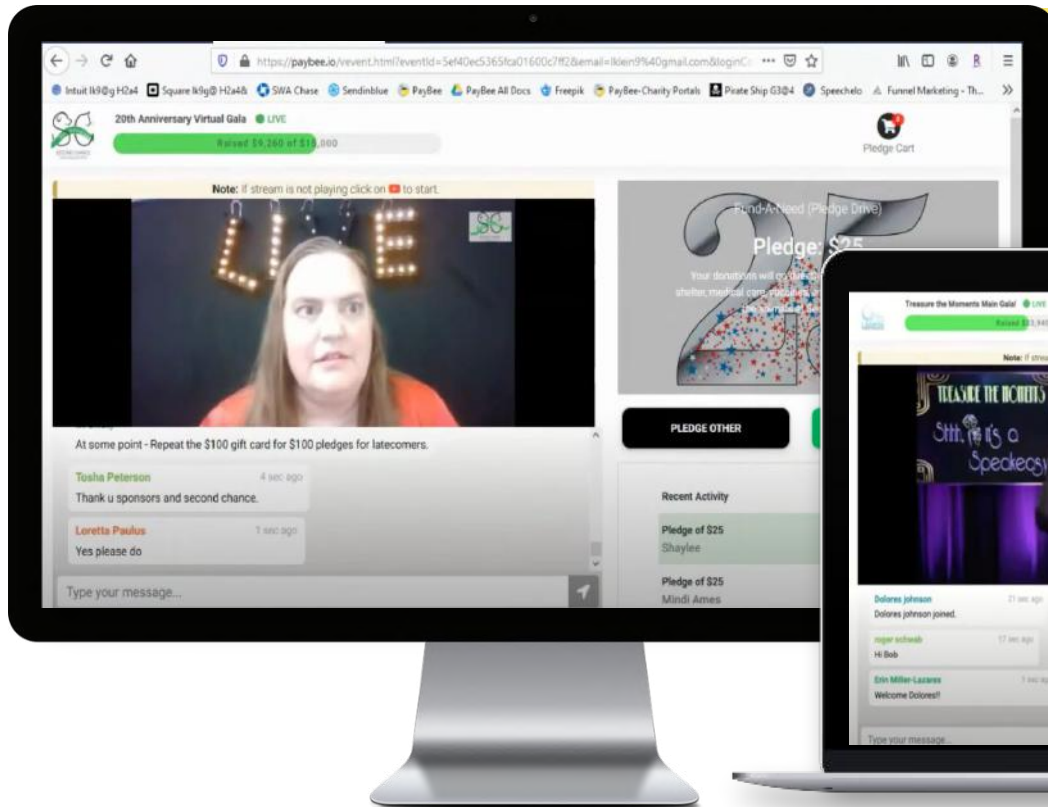


Donor CRM

DIY or Professionals

Second Chance for Homeless Pets

Rhonda handled PayBee, Production and Fundraising



Lazarex Cancer Foundation

Lazarex worked with professional producers, emcee and fundraisers





The Glue

Tickets and Registration

- ❖ Sell paid and free tickets
- ❖ Collect guest information, meal preferences, allergies, addresses
- ❖ Data feeds into your guestlist
- ❖ Table management
- ❖ One click event reminders (in-person and virtual guests)



Integrated Paddles

- ❖ PayBee generates paddle + name cards PDF with guest name
- ❖ Linked to Donors
- ❖ Donors will participate with Paddles
No app!
- ❖ QR code allows Self Checkout



Pledge Cart



Cart per Guest
(In-Person and Virtual)



Raffles/
Games



Live Auctions



Silent Auctions



Fund-A-Need
Pledges





Managing it all

Role based solution

Single Person Control



Producer



Virtual Guests



Clerk



Auctioneer's Teleprompter



Audience Monitor

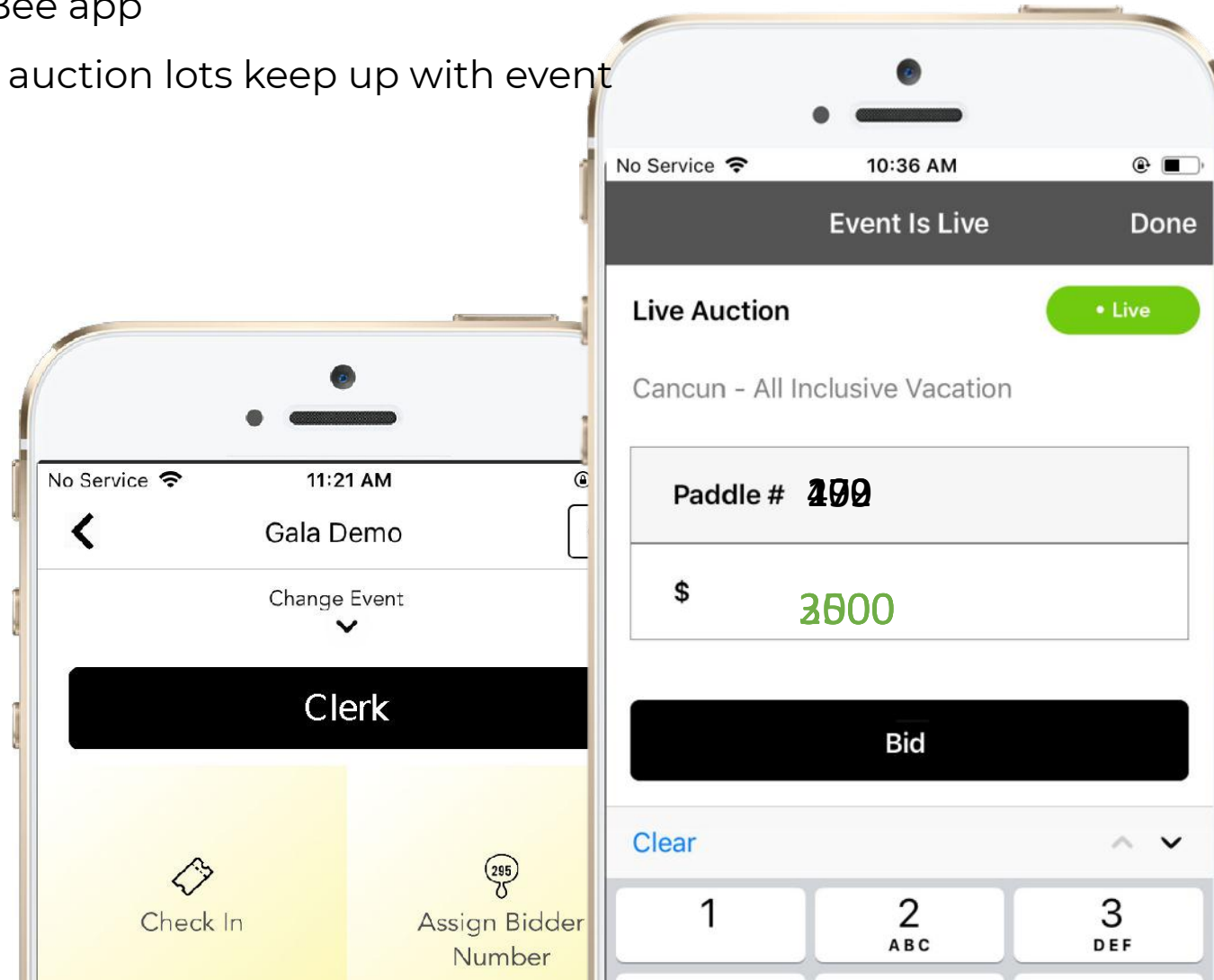
Clerk

- ❖ Work in sync with auctioneer
- ❖ Capture pledges and bids in real time
- ❖ Keep in-person and virtual audience in sync



Clerk

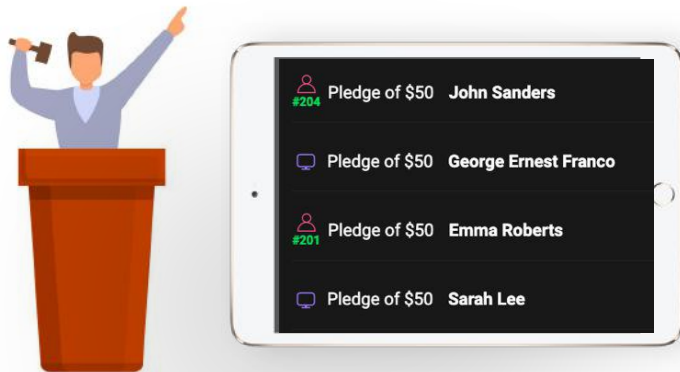
- ❖ Use the easy PayBee app
- ❖ Pledge levels and auction lots keep up with event



Auctioneer

PayBee supports auctioneer styles

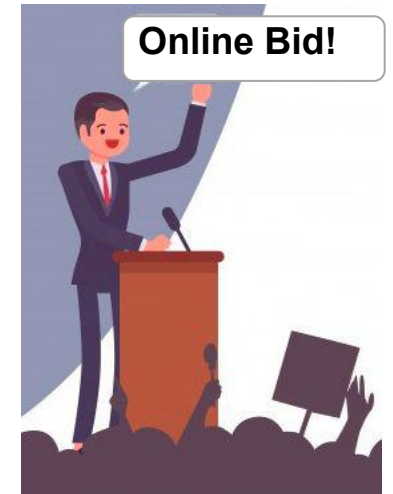
1. Auctioneers on the stage with Teleprompter



2. Use spotters with a red paddle



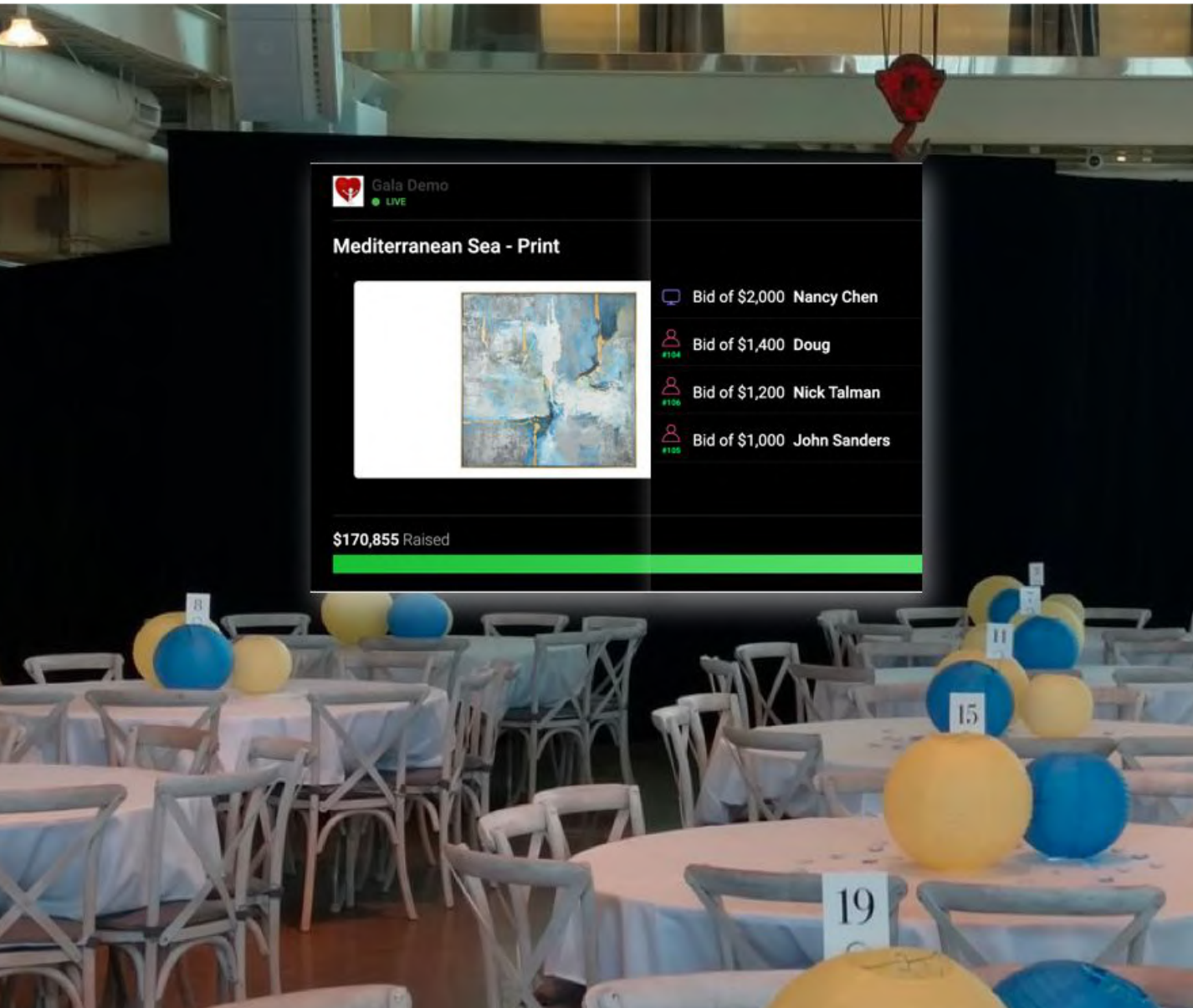
3. Make the cohost your assistant



Minor Tweaks

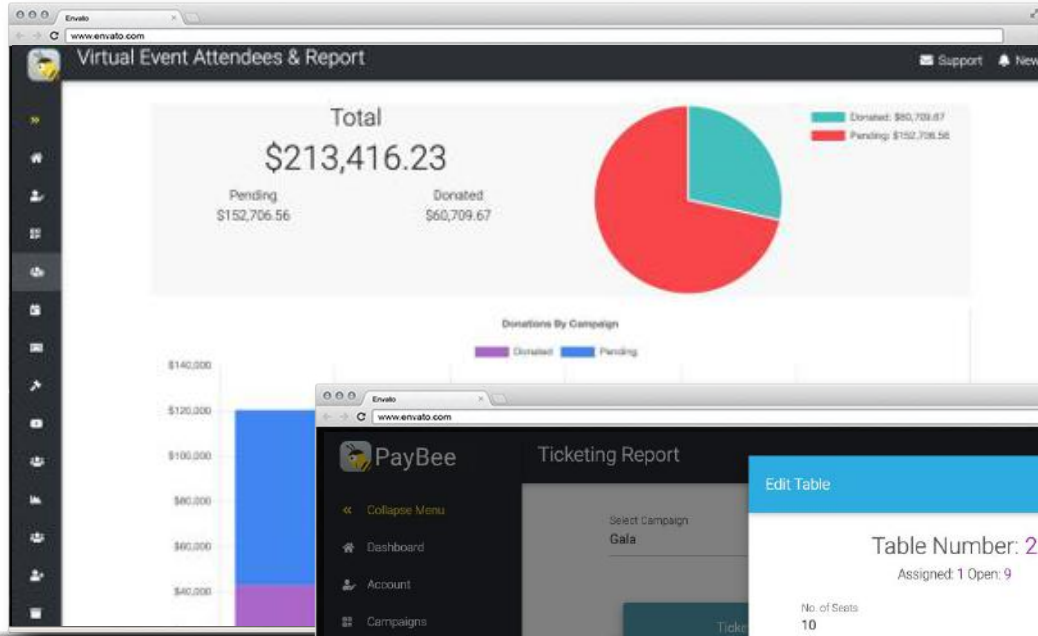
1. Work with the clerk to capture bids
2. Read out the paddle# and slow down, just a little

Audience Monitor



- ❖ Plug and Play solution
- ❖ Keeps both audiences in sync

Charity Team



The screenshot displays the 'PayBee Ticketing Report' interface. A modal window titled 'Edit Table' is open, allowing for the configuration of a table. The modal shows 'Table Number: 2' and 'Assigned: 1 Open: 9'. It includes input fields for 'No. of Seats' (set to 10) and 'Category (optional)' (set to VIP). An 'UPDATE' button is at the bottom of the modal. In the background, a table lists ticket categories with columns for 'No. of Seats', 'Assigned', 'Open', and 'Category'.

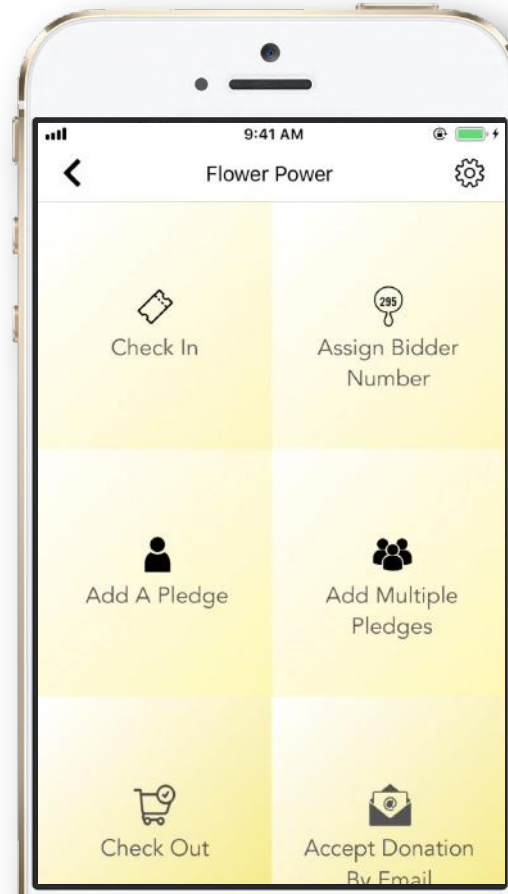
No. of Seats	Assigned	Open	Category
3	10	0	VIP
4	10	2	General

Live Reports
Guest lists
Carts Management

Volunteers

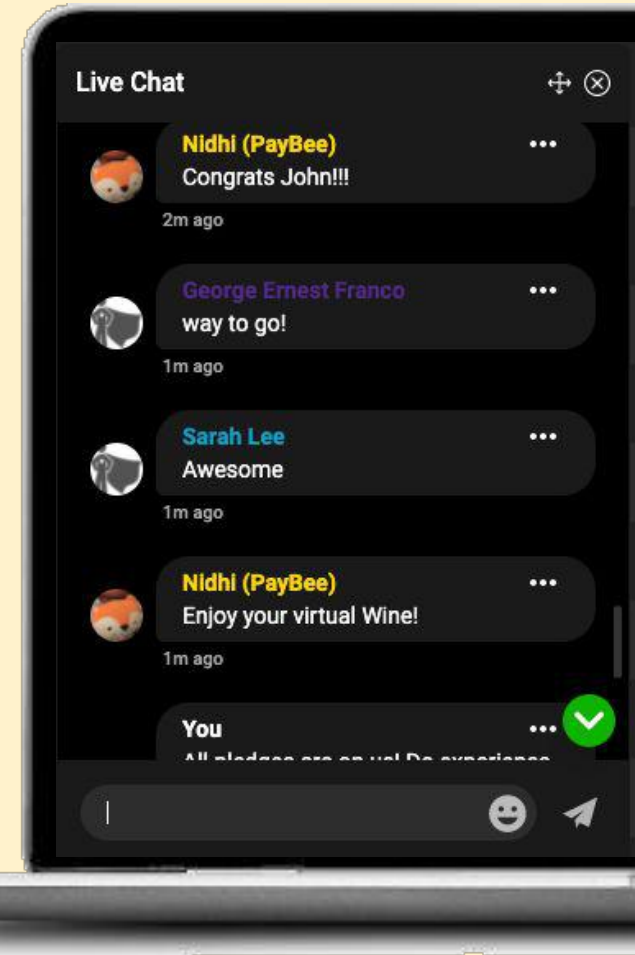
In-Person

- PayBee will train your volunteers to handle all event scenarios
- Check In
 - Personalized
 - No waiting in lines
- Check Out
 - Assist self checkout
 - Check/ Card/ Cash



Virtual

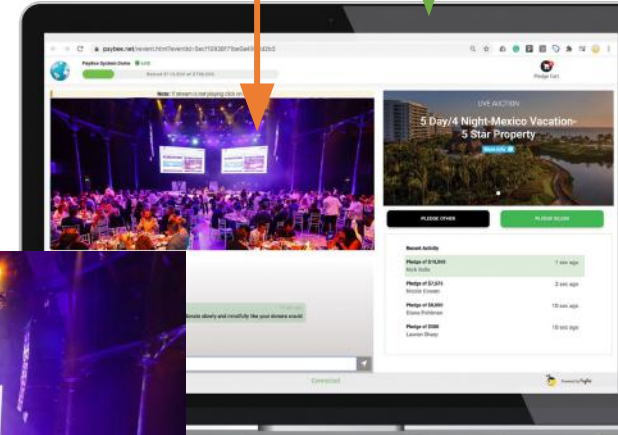
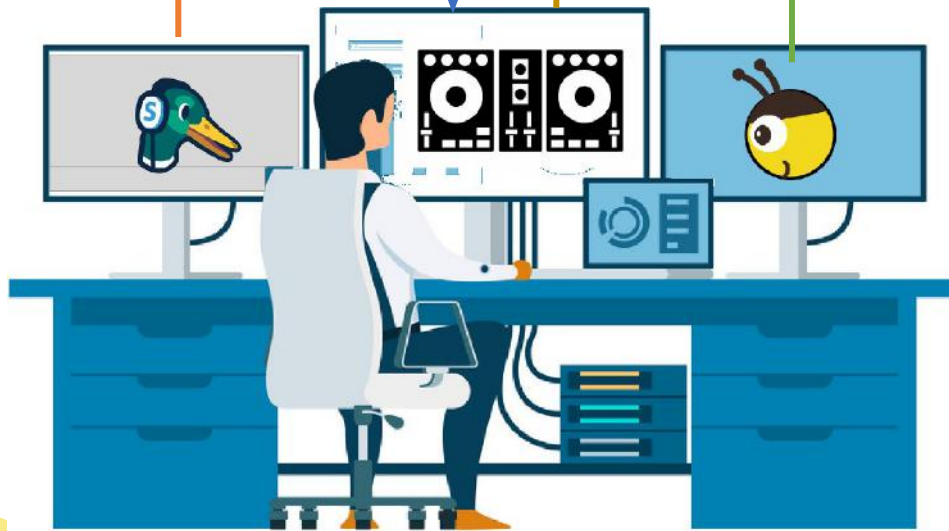
- ❖ Engage in chat



VIDEO PRODUCTION



YouTube

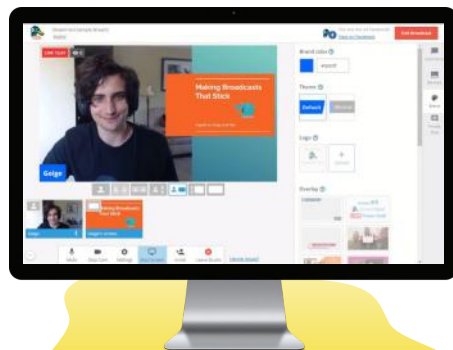


Producer

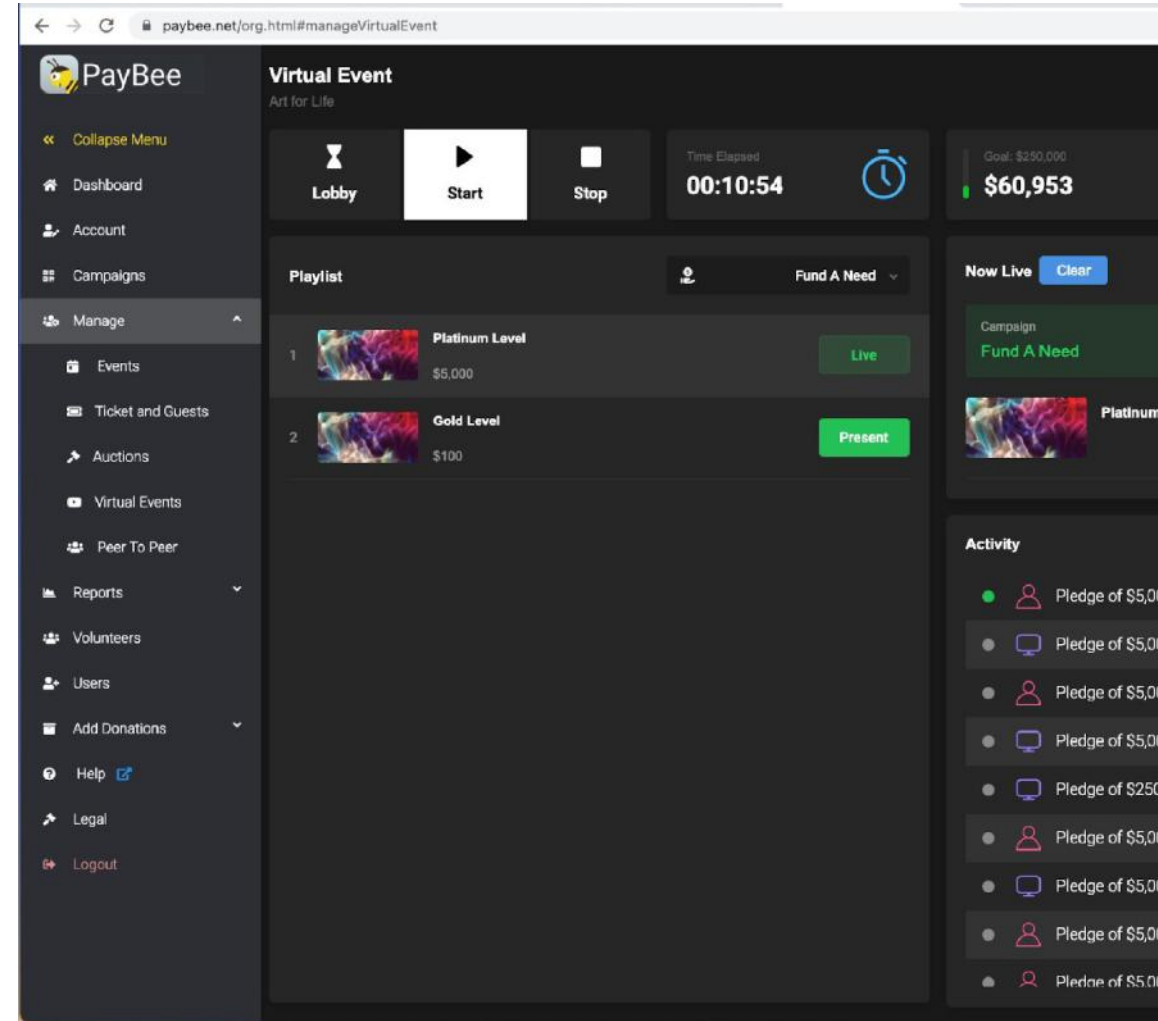
PayBee Dashboard + Production AV system



In-Person



Virtual



Equipment

In-Person: Same Equipment

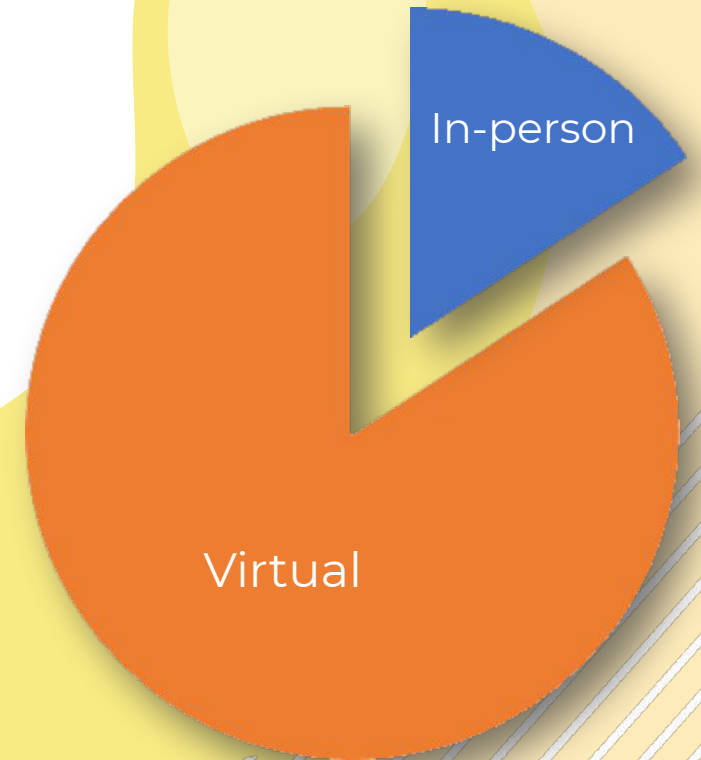


Add on for virtual :

- 2 laptops/iPads: Producer + Auctioneer
- 2 cameras: Auctioneer + Live audience
- 1 screen/tv: Audience Monitor (*optional*)
- High speed internet at venue

Recap: To make hybrid successful

1. Take Virtual Audience seriously
 - RSVPs, Run of show, Engagement
2. Bring Auctioneer onboard early
 - Minor tweaks to their delivery
3. Good Wifi for streaming at the venue



Partners

Bring your own or choose one of our partners

- ❖ Auctioneers
- ❖ Consignment Goods
- ❖ Producers
- ❖ Event Planners
- ❖ Marketing Specialists



Partners >
www.paybee.io



PayBee: Customer Success Team

- Onboarding Call
- Continued Tech support
- Production training + Auctioneer training if required
- Dry Run Participation
- Event day support
 - Dedicated rep watching your entire event



Pricing Philosophy

- ❖ We grow when you grow
- ❖ Don't lock you in contracts
- ❖ Affordable for smaller nonprofits and scalable for larger nonprofits



Pricing

- ❖ PayBee Fee: 2% of electronic donations
(Credit card, Apple/Android Pay and ACH)
*Credit Card and ACH fees not included
- ❖ \$0 for cash, check, in-kind donations
- ❖ Upfront onboarding fee for
In-Person/ Hybrid Events : **\$599**
Virtual Events : \$399
 - Onboarding tech support
 - Dry run participation
 - Tech support during your event
 - Unlimited events for 2 years
- ❖ \$0 Silent Auctions and Donation Campaigns



Card/ACH transaction fee

- ❖ Credit Card – **2.7%** plus **\$0.30**
- ❖ ACH/Bank Account – **1.3%**
- ❖ PayBee gives option to donor to cover transaction fee
- ❖ **85%** of donors cover it
- ❖ Effective transaction fee ~ **1%**



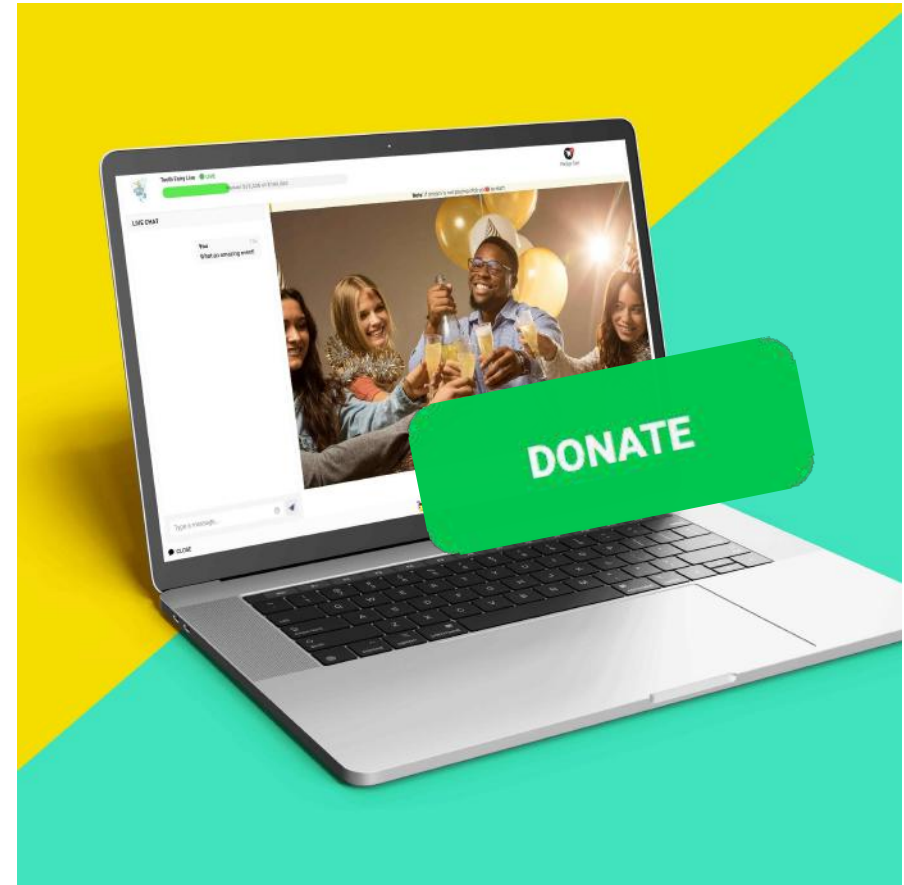
Data & Service

- ❖ Donor and donation data belongs to the nonprofit
- ❖ It is not shared with anyone else
- ❖ Guests don't need to download any "app"
- ❖ Funds are sent to the charities bank account within 24 hrs
- ❖ Built on best services and compliance standards



Unlimited Use for 2 years

- In-Person, Virtual or Hybrid Events
- Just a Silent Auction
- Host Watch Parties
- Webinars
- Community engaging activities
 - Movie Night
 - Celebrity Pictionary
 - Music Competitions



Don't cancel your event --

Just change the format
and continue hosting your event!

