



How to jetpack your financial progress.

NORTHE  ST



“I’m feeling like I’m in a pretty good place financially. I work hard and have some investments, but I’ve been feeling as though I’m unclear on what the next step should be to really optimise my position and get the most out of my finances.”

Does this sound like you?

A common reason people reach out to us is because they’re ready to take their finances to the next level, with strategies they wouldn’t have considered on their own.

We absolutely love helping people in this situation, the possibilities are incredible.

In many cases, it’s the small things that can make the biggest difference. Within this document we’ve compiled a list of the critical things that help our clients to achieve the best results day in, day out.

01

Have absolute clarity

Being successful in any area demands a high level of clarity around the specific outcomes that you're aiming for.

Whether your goals are tangible, such as reducing income tax or buying your dream home, or intangible, like having more freedom and living life on your own terms, it's important to be crystal clear on what you want to achieve.

Intimately knowing your 'end game' will also enhance your motivation and allow you to better measure your progress.

02

Do a 'life audit'

If you're clear on your goals and the steps needed to achieve them, you may also recognise the many distractions which could get in your way.

Take time to consider the distractions and behaviours in your life that are blocking your path. Life pulls us in multiple directions at once - high performers can easily separate the opportunities that are going to project them forward, and the opportunities that won't.

03

Get the right people on your team

Even the most capable people in the world have a team of people behind them to provide guidance, education, mentoring and accountability. You're not expected to know everything and with the right team behind you, you don't need to.

If your goal is financial progress, make sure that you have the right people in your corner, be it advisors, accountants, business coaches, or mentors.

04

Do an audit of your existing team

While we're talking about your team, are you getting the most out of your current professional relationships? If you're looking to jetpack your financial progress, every professional in your corner needs to add value all the time.

Beyond the delivery of tangible outcomes, your team should be there to provide the right guidance and keep you accountable to achieving your goals. They should serve to educate you to make the best decisions and relentlessly help you in the pursuit of the very best outcomes.

It's important to keep asking yourself whether you have the right people on your team; if you're ever hesitating to answer 'hell yes!', it may be time to make some changes.

05

Map out your path

People often have multiple ways of achieving their goals, with upsides and downsides to each course of action.

As a high performer, you'll need to thoroughly evaluate the options available, and discern the optimal path to achieve your goals.

If you need professional help, we're here for you.

06

Take massive action

You've got clarity, the best support behind you, and you know your path forward.

You've done everything you can to optimise your chances of success, but none of it matters unless you turn 'I should' into 'I must'.

It's time to be courageous and take action.

07

Don't 'set and forget'

Life is ever-changing and so are your goals. Financial success isn't determined by hanging your hat on one terrific outcome, but by using that outcome to seek new opportunities and continually project yourself forward.

Complacency and success do not co-exist; prioritise regular check-ins with yourself and the professionals in your life to ensure that your goals reflect your evolving life.



Three, two, one. Ignition.

**Strap a jetpack to your financial goals, get
the right framework in place, and watch
them soar.**

Need a team behind you? Get in touch.