



FIRMPROFILE

MOTEL & ASSOCIATES

DUBAI, UAE

WWW.MOTEL.COM



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PRESIDENT'S STATEMENT

It gives me immense pleasure to mention that we have successfully provided legal counsel to our valued clients in the UAE for nearly 2 decades. Our success is the direct result of multi-faceted legal experience, diverse workforce, agile business strategies and sheer passion for what we do.

Our strong emphasis on customer feedback and transparent communication ensures our consistent growth as a law firm. Our clients choose us because of our knowledge expertise in various legal systems and our ability to create opportunities for international clients in the UAE. We continue to expand based on the appreciation earned from our clients. At the core, we are driven by a strong sense of empathy. Each and every member of M&A is trained to understand the emotions and underlying personal risks in legal cases and respond with sound insight.

The legal industry across the globe is on the verge of a full-scale transformation. At M&A, clients always come first and our innovative approach to digitalisation helps us serve them in a personalised manner and offer true value-for-money services.

We are happy to announce the launch of our new website that takes the UAE's legal eco-system one step further into the future. I invite you to visit our website for the latest updates from our team and welcome your feedback.

Ashraf El Motei
Founder & Managing Partner

A handwritten signature in black ink, appearing to read 'A. Motei', with a horizontal line extending from the end of the signature.

YOUR MISSION IS OUR VISION

HONEST TREATMENT

It's our goal to provide you with the best service possible.

We always strive for honesty. We take great pride in the breadth and depth that is evident when you work alongside us. We do not take your trust for granted, and to emphasize that, our transparency will be evident across every milestone in our journey together.

TAILORED SERVICES

All our services are customized to fit your needs.

At our law firm, we understand the significance individual cases may carry with them. The impact varies with every situation, and thus, we are keen on strategically creating unique legal solutions that are both: tailored and effective.

STRATEGIC ADVICE

First, we listen very closely to what you need, then, we advise.

With decades of experience and a proven track record for success, we strive to deliver the best possible outcome in the most efficient manner. We focus on concise advice with no wasted time or money - all while keeping your interests at heart.

THE FIRM

ABOUT MOTEI & ASSOCIATES

We are a boutique law firm born in 2002 in the United Arab Emirates, a land of multicultural, dynamic energy and progressive spirit, striving to be a leading example to the rest of the world in challenging the impossible. This is what lies in the DNA of Motei & Associates.

On a par with the UAE government's bold, forward-looking vision, we offer the perfect blend of professionalism with a creative legal approach, flexibility, and more importantly, open-ended, responsive attorney-client communication.

What has made us successful, is our deep understanding

of the traditions of the land and the unique complexities and challenges faced by living in a country with multiple legal systems. We bring forward this on-ground knowledge to deliver not just a traditional legal expertise but a personalized, well-rounded, commercially sound advice that will lead to our client's success.

We offer legal solutions and advice to private and corporate clients of either local or international origin based in Dubai/UAE or with business interests in the country.

GLOBAL REACH

We are able to meet our clients' international legal needs through our network of law firms, operating in most of the jurisdictions around the world. Our professional partnership with these selected law firms arises out of relationships that have been developed over two decades of practice in the UAE. We select the right local partner-firm for the matter at hand, whilst retaining full responsibility of the quality of work provided to our clients and ensuring a specialized advice by the right legal specialist.

AWARDS & AFFILIATIONS





PRO BONO SERVICES

Motei & Associates is one among the few law firms in the UAE who answer the call of pro bono legal aid. Our team of lawyers and legal consultants are filled with a drive to aid those who need legal assistance the most. By devoting our time to the financially disadvantaged, we seek to fight for their rights and ensure that a remedy is provided for their problems. Our team has successfully assisted many pro bono clients in the past and seek to help many more in future in order to provide a rewarding experience for all.

OUR CULTURE AND VALUES ARE AT THE CORE OF WHO WE ARE AND WHAT MAKE US A UNIQUE FIRM TO WORK WITH. WE MAKE A DIFFERENCE BY BEING APPROACHABLE, STRAIGHTFORWARD, RESPONSIVE AND SUPPORTIVE.

CONNECT TO AN ELAWYER

Our clients usually reach out to us in times of emergency. Recognizing the need for immediate assistance, we have implemented an easy do-it-yourself online scheduling system allowing clients the freedom to arrange their own appointments with full access to a booking calendar. [Click here](#) to schedule your appointment now.

EASY & SECURE PAYMENT

Our client-first culture has motivated us to introduce an easy and convenient electronic payment system. Clients get their invoices via email and pay online with a debit or credit card via secure payment gateway. It's yet another way that we are using personalized technology and swift response to revolutionise the legal industry in the UAE.

PRACTICES

01

BUSINESS & CORPORATE ADVISORY

Whether you are an ambitious start-up, an entrepreneur investing in a business, or a foreign corporation establishing a presence in the UAE, clear advice will ensure that you are making the right decision.

[LEARN MORE](#)

02

COMMERCIAL TRANSACTIONS

We specialise in advising clients on a wide range of commercial matters. In today's challenging business environment, commercial transactions require comprehensive, practical and effective legal solutions.

[LEARN MORE](#)

03

DISPUTE RESOLUTION & ARBITRATION

Litigation and disputes are stressful, time-consuming and may cause mental and emotional strain whether you are in a private business or managing a company, an investor, an employee, or an individual seeking justice.

[LEARN MORE](#)

04

EMPLOYMENT

Employment legislation has seen unprecedented massive changes to address the businesses impacted by challenges and difficulties during the pandemic. In-depth expertise is now more essential than ever.

[LEARN MORE](#)

05

FAMILY & DIFC WILLS

In a country of diverse legal systems where more than 80 per cent of its population originates from around the world, conscious advice on family matters is absolutely essential for expatriates relocating to the UAE.

[LEARN MORE](#)

06

REAL ESTATE

Whether you are buying or selling a property, real estate transactions present significant financial exposure alongside excellent opportunities. Our skilled advice ensures you shift your focus on to the latter.

[LEARN MORE](#)

MEET ASHRAF

Ashraf is the founder of Motei & Associates. He began his career as a Public Prosecutor in Cairo, Egypt in 1990. Two years later, he commenced his private practice as an Associate with Baker & McKenzie - Cairo, Los Angeles and Dallas offices. In 1997, he moved to Dubai to act as in-house Counsel for Majid Al Futtaim (MAF), one of the leading drivers of economic growth in the Middle East and North Africa. Two years later, he was appointed as Regional Counsel by the Swiss multinational, Nestlé S.A. In 2002, Motei & Associates was born.

EXPERTISE

Ashraf leads the dispute resolution practice at M&A. He advises clients on complex civil, commercial and corporate litigation including contracts disputes, joint ventures, shareholders disputes, business crimes (management misconduct, fraud, theft), construction, professional negligence, agency and employment disputes.

21 YEARS

Ashraf has over two decades of recognized expertise in real estate disputes and has represented buyers in over numerous cases including sale and purchase disputes, delayed handover, discrepancy in saleable area, cancelled projects, landlord and tenant disputes.

600 CASES

The team at Motei & Associates already litigated over 600 cases across numerous industries and practice areas.

OVER 10 COUNTRIES

Recognized expertise in international arbitration: he has represented clients in numerous arbitration cases under the rules of the International Chamber of Commerce (ICC), The London Court of International Arbitration (LCIA), Dubai International Financial Centre (DIFC - LCIA), and Dubai International Arbitration Centre (DIAC). He advises on all aspects of the arbitral process throughout the enforcement procedures of arbitral awards, either local or worldwide. He has also served as arbitrator and co-arbitrator in numerous proceedings institutional and ad hoc cases.

97% SUCCESS

Ashraf led his team to successfully file winning cases across all practices with an astonishing success rate of 97%.

40 PRO BONO

The team adequately assisted over 40 Pro Bono clients and intends to hopefully support many more in the future.

95% IN FAVOUR

Procured and facilitated the implementation of executive writs under Execution of Judgements in 95% of all pending disputes.



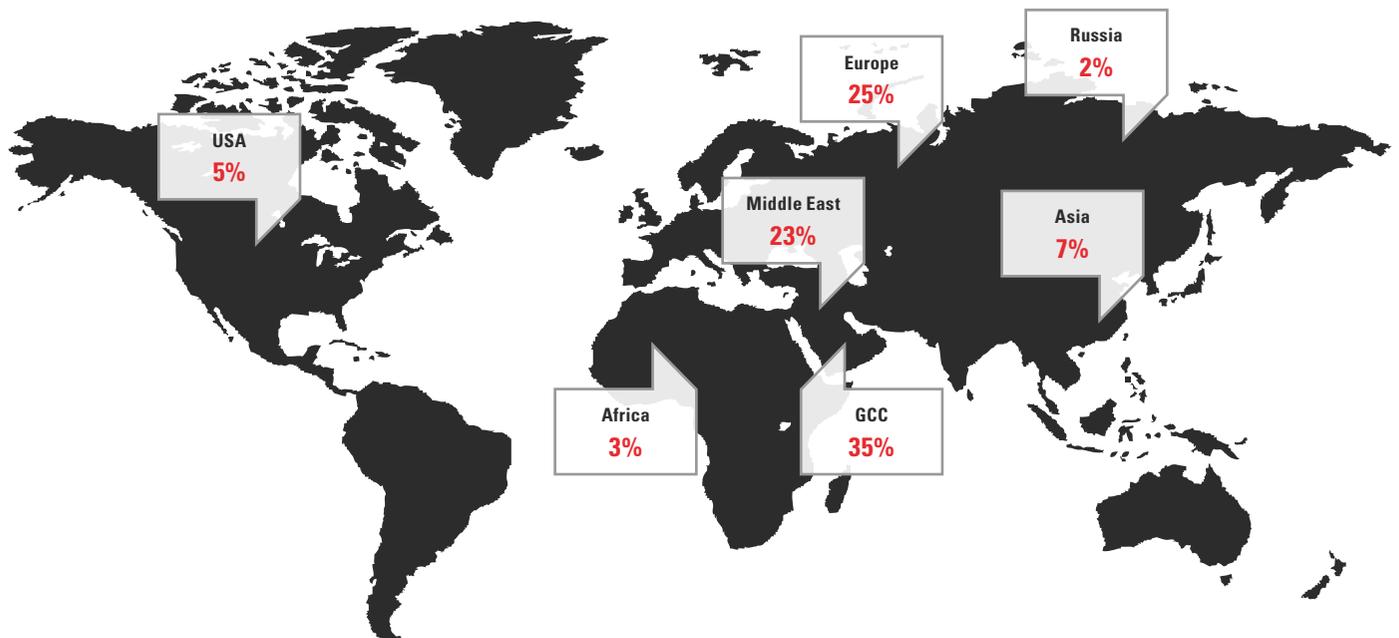
13% GROWTH

OUR GROWTH IS BASED ON EFFICIENCY.

OUR COLLECTIVE VERSATILE EXPERIENCE ALLOWS US TO ADEQUATELY UNDERSTAND, TACKLE AND COMMUNICATE INDIVIDUAL CHALLENGES.

WITH OUR DIVERSE NETWORK OF PARTNERS, WE CONFIDENTLY EXPAND THOSE CHALLENGES ACROSS MULTIPLE REGIONS.

GLOBAL CLIENTS



BAHRAIN • BULGARIA • DENMARK • EGYPT • IRELAND • JORDAN • KSA • LEBANON • PHILIPPINES • RUSSIA • SOUTH KOREA • TURKEY • UAE • UK • USA



100% SATISFACTION

PRIORITIZE OUR CUSTOMER

At Motei & Associates, we prioritize the relationships we build with our clients, securing their satisfaction as well as their trust.

RATED VALUES



HONEST TREATMENT



TAILORED SERVICES



STRATEGIC ADVICE

TESTIMONIALS

“PROMPT & QUICK”

A client for several years now and we would like to thank them for their great efforts and professionalism. They are very competent and one of the things we love about them is their promptness and quick response to our needs.

Beecell

Amman, Jordan

“OUT-OF-TOWN CLIENT”

I have been dealing with Motei & Associates for over 10 years. For an out-of-town based client, I found them exceptionally good. Respondent, well informed, and always gave good advice.

HK Ventures Limited

Cairo, Egypt

“RESULTS ORIENTED”

Very effective, professional and results oriented law firm with wealth of experience and qualifications in a wide variety and spectrum of fields at very competitive market rates.

BFC Group Holding Limited

Manama, Bahrain

“A 5-YEAR RELATIONSHIP”

I've been working with Motei & Associates for over 5 years now as their client. I would highly recommend them for their professionalism and dedication. They treat their customers with all the attention and care that someone might need in legal situations and they are always there to respond to any inquiry or request. I'd highly recommend them for any corporate legal advice or cases you might have.

Stryx Gulf FZ LLC

Dubai, UAE

CONNECT

For any inquiries, do not hesitate to reach us on your preferred channel.

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