

Supporting You For Over 40 Years to Create Safe,
Effective, Attractive and Well-Maintained Facilities

From Single Lamps to Complete Turnkey Lighting Retrofit Solutions
Shiffler Lighting Solutions Can Meet All Your Facility's Lighting Needs



Turn-key Lighting Retrofit

Audit

Design

Proposal

Installation

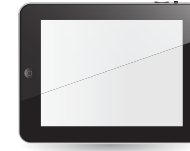
Financing

ABOUT Shiffler Lighting Solutions

Shiffler Lighting Solutions is an exclusive Lighting Retrofit division of Shiffler Equipment Sales, Inc. We offer the most comprehensive line of energy efficient lighting solutions, including the latest LED lighting technologies. Our division is designed to help facilities assess their use of eco-friendly lighting and provide options to help convert to more efficient and environmentally friendly forms of indoor and outdoor lighting. These Energy Conservation Measures (ECM's) can significantly reduce annual operating costs and improve the overall bottom line.

A lighting retrofit is a simple way to make your building's lighting more energy efficient. Over time, these energy savings can be significant enough to not only pay for the equipment, but produce a return on investment. Lighting retrofits not only improve the quality of light, but also result in less heat in the building envelope reducing HVAC run times. Couple this with increased longevity of lamp life and possible utility incentives to help reduce project costs, and one can easily see the return of investments can be significant.

Lighting is the single most impactful facility upgrade to reduce energy consumption. And with rising energy cost and increasing pressure to reduce our carbon footprint, take the first step today by calling Shiffler Lighting Solutions for a lighting upgrade solution. There's no better time than now to upgrade your lighting and start saving money today.



INVESTMENT GRADE LIGHTING AUDIT

Using the latest in auditing and proposal Software, SnapCount™ powered by Streamlinx, our team member will visit your facility and complete a survey of the existing lighting system. Depending on the project this can be a sample audit in just one area or a complete room by room fixture count. Using SnapCount™ we will then generate a comprehensive Lighting Retrofit Proposal including several proposed upgrade solutions with respective energy savings and financial and environmental impact.

ENERGY EFFICIENT LIGHTING PRODUCTS

As an independent distributor we are not tied to one particular manufacturer which means we can offer you a full range of lighting products for any application. Our experienced Product Team selects only the highest quality lighting products with appropriate listings to qualify for available rebates. Our vendor relationships enable us to negotiate the best prices, a benefit we will pass on to you.

LIGHTING DESIGN

Using the information gathered at the lighting audit, our trained lighting designers create a solution that's just right for you. Guided by IES light level recommendations, national and local electrical codes as well energy efficiency guidelines such as Title 24 and ASHRAE we make sure your lighting design meets your needs and any regulatory requirements. We stay on top of current lighting developments and always know the best products for each application.

FINANCIAL ANALYSIS AND PROPOSAL

Our proposals are more than just a price quote. We will provide you valuable information about energy reduction, maintenance savings and overall environmental impact. We will present you with ROI and payback as well as cash flow scenarios and savings analysis.

PROJECT INSTALLATION

Whether you have your own labor force or chose to use our services for the installation, we'll make sure you have everything you need. Using only certified and licensed electricians, we can take care of the entire project for a turnkey solution.

PROJECT FINANCING

We provide competitive lease-financing options for high performance energy saving lighting retrofit projects for commercial, industrial and municipal clients. Financing available for up to 100% of equipment and installation eliminates upfront costs and budget restrictions. By paying for equipment through energy savings you can create a cash-flow positive monthly payment structure.

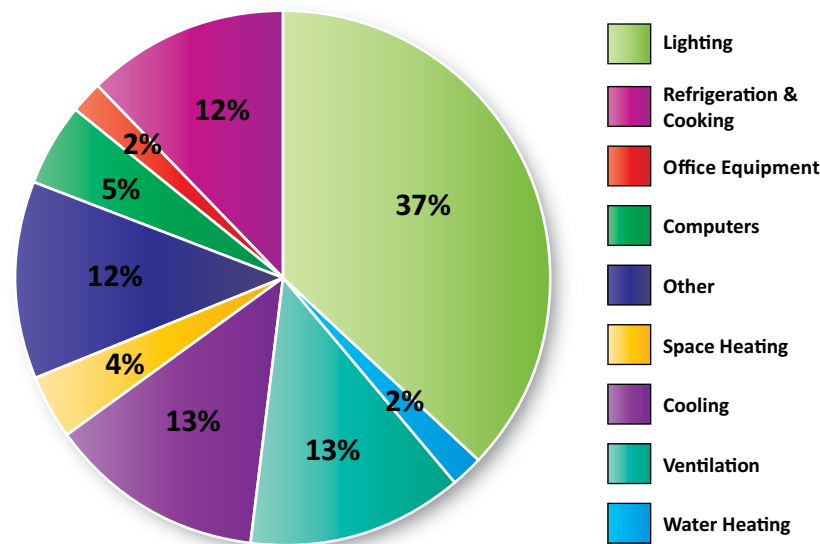
UTILITY AND ENERGY EFFICIENCY REBATES

Many utilities around the country offer rebates and incentives to help building owners and occupants reduce energy consumption. With lighting being the single biggest consumer of energy across all building types there is a plethora of rebates geared to help customers ease the burden of implementing a lighting retrofit. Our team can help you find the rebate for your utility and ensure you get the financial incentive you deserve for reducing energy.

Electric Energy Consumption (kWh) by end use, all buildings

What are the benefits of retrofitting your lighting to LED lighting technology?

- Reduce your annual lighting energy cost by up to 65%
- Reduce on-going maintenance expenses, with long-life LED technology
- Improve the overall lighting in your facility driving improved employee productivity
- Potentially offset 1/3 to 1/2 the cost of the retrofit with utility service provider rebates



Source: Energy Information Administration, 2003 Commercial Buildings Energy Consumption Survey, released September 2008. <http://www.eia.doe.gov>

Improve Your Bottom Line and Reduce Your Carbon Footprint