



## VALUE UNLEASHED

**We are a relationship-focused merger & acquisition (M&A), corporate finance, and strategic advisory boutique firm.** We collaborate with ambitious owners of high-performing businesses with potential business value of \$100 million or more, guiding them to discover, unleash, and realize their full intrinsic business value at the right time. Our work is tailored to our clients' unique priorities and circumstances, recognizing the legacy they have built through years of dedication and sacrifice.

### OUR EXPERTISE

- Sell-Side Advisory
- Buy-Side Advisory
- Capital Raising
- Corporate Development
- Exit Positioning

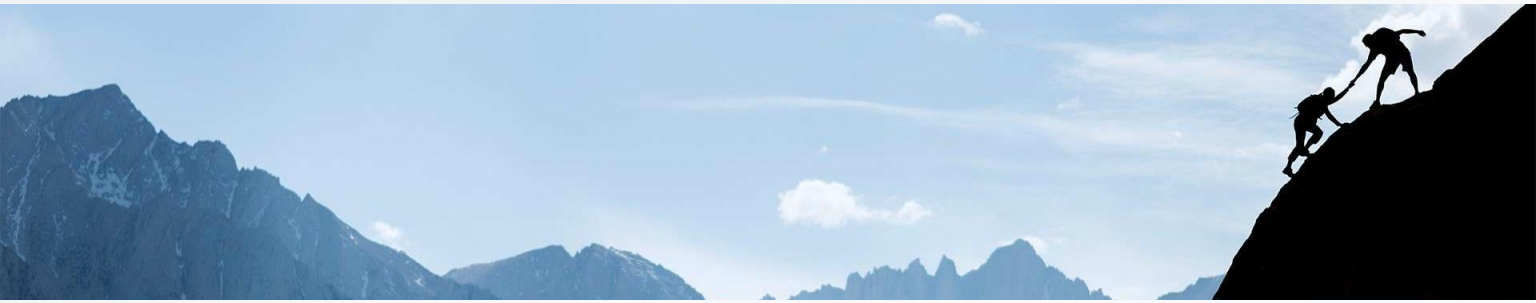
### OUR VALUES

- Growth Mindset
- Rigour
- Initiative
- Teamwork
- Trustworthiness

## About The Program

The Analyst Development Program (“ADP”) was developed to attract the highest caliber of talent across North America and mentor each student in Valitas’ culture. The program’s purpose is to provide students with an opportunity to learn Investment Banking at an early age, while creating a pipeline of polished professionals to recruit for full-time roles once available.

Junior Analysts receive weekly group feedback and detailed individual feedback at the completion of every month in the program. Junior Analysts have the opportunity to expand their responsibilities by taking on individual and team projects and receive direct mentorship from senior team members, including the Founder.



# Analyst Development Program

*Valitas is seeking motivated, entrepreneurial, and well-rounded students to support the team on a remote basis for a four-month term.*

## Program Learning

- Work on pitch books and live deals, gain hands-on transaction experience as you gain exposure to Valitas' mandate processes and tools
- Receive direct mentorship from members of the team
- Progress quickly to greater responsibility
- Get challenged with more involvement in the deal process

## Job Responsibilities

- Build lists of acquisition targets, potential buyers, and prospective clients
- Research, build and maintain internal databases
- Perform financial and strategic fit analysis for potential targets/bidders
- Assist in preparing extensive written documents (pitch books, industry research, white papers, infographics)

## Qualifications

- Exceptionally smart, curious, and drawn to challenges
- An impact player who is diligent, tenacious, and can carry tasks independently to completion
- Focused on continuous learning, actively seeking feedback
- Must have full access to S&P Capital IQ Platform

## Experience

- An articulate writer and oral communicator who listens carefully and is not afraid to ask questions
- Passionate about finance and striving to strengthen your skillset
- A long-standing member of high-performance teams
- Able to demonstrate initiative in schoolwork, clubs, or personal life

# Hear From Our Founder & Past Junior Analysts

*“Investment banking draws on several professional disciplines and requires a combination of hard and soft skills that only a select few possess. These skills can only be developed and honed by doing. I am very proud that our Analyst Development Program has made such a profound difference for so many aspiring investment bankers.”*

**Paris Aden, Founding Partner**



**Kevin Ma, Fall '20**

*“I had fairly high expectations going into the Program as I had heard plenty of good things from past interns. Yet, I was still blown away by the incredible mentorship and learning opportunities available to us as Junior Analysts. I believe the careful guidance I’ve received from the Seniors along with the chance to work directly on major firm projects has been pivotal to my professional development.”*



**Nataliia Utikalova, Winter '21**

*“From day one, I felt inspired to grow beyond my capabilities, surrounded by a team that truly fosters learning and development. Guided by strong, supportive leaders, I felt empowered to excel throughout the program, while getting exposure to a wide array of transactions. I would recommend the ADP to any student looking for an environment that integrates professional growth, employee culture, and hands-on experience.”*

## Valitas on Glassdoor

5.0 ★★★★★

Current Employee, less than 1 year

### **Incredible Employee Culture**

May 2, 2021 - Junior Investment Banking Analyst in Toronto, ON

5.0 ★★★★★

Current Employee, less than 1 year

### **Awesome Learning Opportunity**

Dec 1, 2020 - Investment Banking Junior Analyst in Toronto, ON

5.0 ★★★★★ ✓

Current Employee, less than 1 year

### **Great place to learn**

Apr 28, 2021 - Investment Banking Analyst in Toronto, ON

5.0 ★★★★★ ✓

Former Employee, more than 1 year

### **Phenomenal Opportunity to Learn Finance**

Aug 4, 2020 - Investment Banking Analyst in Toronto, ON

# ADP Alumni Success



**Simone Aria**  
Summer '18  
**EVERCORE**



**Ali Saleh**  
Winter '18  
**citibank**



**Jennifer Wang**  
Winter '19  
**LAZARD**

## Summer 2016

Pranavi Cheemakurti | *Acceleprise*

## Winter 2017

Manar Hassan-Agha | *Fulcrum*

## Summer 2017

Topher Abt | *RBC*

Miranda Li | *RSM Canada*

JT Paliwal | *CPPIB*

## Fall 2017

Matthew Bogoroch | *KPMG*

John Davis | *BMO*

Ansel Gravelle | *PwC*

Cindy Huang | *CPPIB*

Anwar Khan | *Pure Industrial*

## Fall 2017 Cont'd

Steven McMaster | *LBC Capital*

Ted Pispidikis | *BDC*

Matthew Vandepol | *CIBC*

## Winter 2018

Chris Megraw | *Accenture*

Dawid Misiak | *Valitas*

Melissa Shang | *Evercore*

Julian Picard | *Brainmaven*

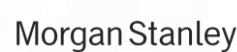
Parsa Pouyan | *BMO*

Hamzah Rizvi | *RBC*

Ali Saleh | *Citi Group*

Joseph Scarfone | *HSBC*

Ty Wilson | *BMO*





# ADP Alumni Success

## Summer 2018

Nicholas Ahwai-Chang | *Burgundy*  
Simone Aria | *Evercore*  
Oriel Cohen | *Starlight Investments*  
Prithvi Khanna | *UBS*  
Lucas Kunicyn | *Barclays*  
Justin Mckenzie | *BMO*  
Jennifer Wang | *Lazard*

## Fall 2018

Andrew Ho | *TD Securities*  
Max Horne | *Freddie*  
Ryan Kofsky | *OMERS Private Equity*  
Aaron Kwok | *National Bank*  
James Silva | *Morgan Stanley*  
Alex Tchurukdichian | *BMO*

## Winter 2019

Anh Nguyen | *BMO*  
Adrian Todorovic | *Evercore*  
Karan Goyal | *InstarAGF*  
Kyle Johnston | *Moelis & Company*  
Alexander Clayton | *Bain & Company*  
Dina Curtosi | *CIBC*  
Talal Fahoum | *RiskLab*

## Summer 2020

Armaan Bhandal | *National Bank*  
Kelly Cao | *BMO*

## How to Apply

Please send your application package to [join.us@valitascapital.com](mailto:join.us@valitascapital.com) by August 13<sup>th</sup>, 2021 @11:59PM. Applications should include a resume, cover letter and your most recent transcript in one PDF document. The subject of the email should read:  
“Fall 2021 ADP Application Package”

Thanks for your interest. We will contact those candidates with whom we wish to arrange an interview.

