

## VMware Carbon Black Adoption Workshop

Modern IT requires security that works and is easy to implement and manage, but you're working with a limited budget and resources. On top it is expected that security does not slow down the business. Most organizations know that their current antivirus and security solution has gaps but don't know where to begin in the search for something new. According to ESG Research, 65 percent of organizations believe that the skill level of their security team could use improvement, and 48 percent use more than 25 security products. This leads to more overworked people and, ultimately, less effective security.

### What

Within this workshop we help organizations to:

- Reduce number of Silos: Most organizations work with a multitude of security solutions which are mostly operating in isolation. In case of any incident this becomes hard to manage. We will investigate how VMware and especially Carbon Black will help reduce these.
- Ease of management: Reduce the time to unfold the full power of the Carbon Black solution with our experienced expert workshop enabling your IT Security team with the services you need.
- Improve Endpoint performance: Most Antivirus and protection tools either slow down endpoints or are not effective leading to less productivity. We will discuss how to replace these legacy tools with a more modern and intrinsic security concept.

This adoption workshop is a hands-on workshop which we try to run with your devices in your environment with your team to ensure the necessary knowledge for a full deployment is transferred.

### Why/Outcome

Organizations need a simpler, more flexible solution — one that can remove the friction between IT and security uniting all the teams in a company with a common source of truth. They need a solution that is easy to set up and use, flexible enough to support a wide range of endpoint security services, customizable enough to fit the specific needs of each organization, and easy to expand and grow with their needs and security maturity without adding additional agents, deployments or training.

### Products included in this offering

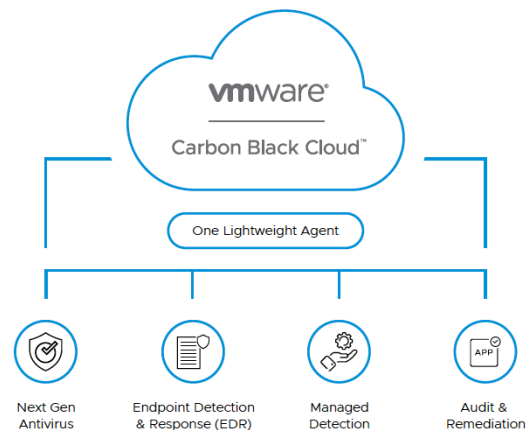
- VMware Carbon Black Cloud

### High level project timeline

- 2-5 days

### High level services provided

- Assessment
- Implementation
- Activation
- Knowledge Transfer
- Validation
- Documentation



### How

This engagement includes several on-site or remote (based on your requirements) workshops to cover assessment, implementation, knowledge transfer, and activation of the required VMware Carbon Black resources for evaluation purposes. Additionally, this setup can be built production-ready allowing you to move from successful evaluation into production.

### Project Agenda

An initial kick-off workshop will ensure everybody is aligned on goals, priorities and limits of the engagement. Followed by an enablement workshop to prepare the teams on how to best leverage VMware Carbon Black Cloud and asses your current security posture. Our consultant will guide you through the account activation of the cloud-based services as well as the deployment of the lightweight agent for the predefined use-cases. In the validation phase we will ensure that all goals are met and the expected outcome is delivered, followed by a final workshop to present the results and determine if any next steps are open.



### Get in touch!

Please do not hesitate to call and inquire about any of those features or ways to customize this offering: +49 251 703839 0 or send us an email to [info@comdivision.com](mailto:info@comdivision.com)

### More information

For more information on VMware Carbon Black, visit: <https://www.comdivision.com/cd-products/vmware-carbon-black>

“The comdivision group – founded in 1996 – provides outcome-oriented IT strategy consulting and implementation support in the DACH region and the USA. The comdivision group was the first partner in EMEA to achieve five VMware Master Service Competencies and second worldwide to earn all seven. Most of the architecture and consulting team – including two VMware Certified Design Experts (VCDX) – are also VMware Certified Instructors (VCI), so you have the peace of mind to be taken along through each step of the way, preparing you for successful Day 2 operations. If you need assistance beyond that, ask for our cd:knowledge product, an expert-on-demand service that gives you up to 24/7 access to our specialists.”

	<b>VMware Master Services Competency</b> VMWARE CLOUD FOUNDATION		<b>VMware Master Services Competency</b> CLOUD MANAGEMENT AND AUTOMATION		<b>VMware Master Services Competency</b> CLOUD NATIVE		<b>VMware Master Services Competency</b> DATA CENTER VIRTUALIZATION
	<b>VMware Master Services Competency</b> DIGITAL WORKSPACE		<b>VMware Master Services Competency</b> VMWARE CLOUD™ on AWS		<b>VMware Master Services Competency</b> NETWORK VIRTUALISATION		