

# Sales & Logistics Internship

**Apply Today! Email your resume  
to [careers@plslogistics.com](mailto:careers@plslogistics.com).**

## Program Overview

Our Sales and Logistics internship will allow you to learn all aspects of a third-party logistics (3PL) sales career by assisting the freight brokerage team. PLS interns are treated as employees and are always held to a high standard to represent PLS in a positive light. The program is based on our full-time Account Executive Trainee role.

## Job Functions

- Research & learn industry trends
- Generate leads and develop clients through cold calling industry leads
- Negotiate client and carrier freight rates
- Lead, facilitate, and resolve client service issues
- Liaise between shipper, consignee, and carrier
- Participate in projects and presentations
- Conduct other duties as required by business needs or as assigned

## Who We Are

Over our 30+ year history, PLS Logistics Services has become one of the country's top 25 third-party logistics (3PL) services providers. We are headquartered in Cranberry Township, PA, with offices in Jacksonville, Tampa, Houston, Dallas, Phoenix, St. Louis, Philadelphia & Pittsburgh.

## FAQs

### Who is eligible for the internship?

Rising Juniors and Seniors pursuing a Bachelor's degree in business or a related field.

### How long is the internship?

The internship lasts 10 weeks at 20-40 hours per week.

### Is this a paid internship?

We offer a \$15/hour wage AND a 3% uncapped commission on all sales starting your first day.

### What is your training program?

Training starts with a Sales Boot Camp during your first week at the office where you'll learn the ins and outs of the industry and your role.

### What can I expect after training?

On week 2, you will partner with a Sr. Account Executive who will help you manage your clients and execute service requests.

### How will PLS Logistics help my career?

You will gain real-world experience with outbound sales and how to build a book of business.

You will also participate in a career support session with our corporate recruiters to discuss resume building and interview skills.