

We are currently seeking to hire a Sales Associate or Sales Representative to join our team! You will be responsible for helping customers find the right tile and slab products to create the space of their dreams. You will develop customer relationships to become a trusted adviser in the interior design field. Prior experience in interior design or construction is preferred but not required.

Responsibilities:

- Collaborate with customers to offer customized design solutions
- Perform take-offs to determine required tile quantities and ensure proper amounts for order placement
- Create estimates and invoices
- Integrate internal services to create bundled solutions to customers' needs
- Build and form new partnerships with potential clients
- Orchestrate product ordering and shipping to ensure on-time delivery

Qualifications (Required):

- Ability to interpret architectural plans and perform basic mathematical calculations to ensure proper stone quantities (industry-specific training will be provided)
- Previous experience in sales, customer service, or related field
- Ability to build rapport with clients
- Proficiency with basic software systems

Qualifications (Preferred):

- Bachelor's degree in Interior Design, Drafting, Architecture, or related field