

# You Hold the Key to Your Future Success

Whenever we are faced with a major change, we adjust to this change by passing through each phase of the Cycle of Grief. We move from the stability we knew before the change through each emotional phase until we regain the Stability of accepting the change and moving forward.



As a concierge you have these skills:

- Resilient
- Resourceful
- Really Agile
- Problem Solvers and Solution-oriented
- Multi-Taskers
- Personable
- Able to customize and personalize
- Perseverant/Goal-oriented
- Master Observers
- Team Players
- Flexible
- Curious
- Innovative Thinkers
- Creative Thinkers
- Strategic Thinkers
- Speedy and Efficient
- Triage experts
- Relationship centric
- Reliable and Responsible / Take ownership
- Able to Question and Listen
- Helpful
- Experienced Designers
- People Readers from their Cues
- Able to Escalate

Industries to explore:

- Real Estate
- Law Firms
- Financial Firms
- High Tech
- Retail
- Banking
- House Management/Butler
- Yacht Management
- Call Centres
- Medical practices
- Hospitals
- Office Buildings
- Apartment Buildings
- Senior Living/Nursing Homes

Sales = Service    Service = Sales