

MOBILITY & PROPTTECH + ENERGY SESSIONS MAR 17

Organized by



FLANDERS
INNOVATION &
ENTREPRENEURSHIP



startups.be | SCALE-UPS.EU

together for #strongentrepreneurship

In collaboration with



FOUR & FIVE
SMART LEGAL SOLUTIONS

Presented by

Polestar



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About the Sessions

8 SESSIONS, 8 VERTICALS, AND 8 PITCHING STARTUPS, THAT'S THE BIG SCORE SESSIONS!

The first sessions focuses on **Mobility & PropTech+Energy**.

During this Session, 8 startups who are changing the future of mental health and wellbeing will pitch their innovative solutions to worldwide problems. They will receive valuable business feedback from an expert panel of industry thought leaders, investors and corporate innovators.

The pitches are live but will also be streamed to an audience of 'deep pocket' investors, sourcing corporates and attending startups. Afterwards, attendees have access to one-one-one meetings. This session is powered by Polestar and Schneider Electric, hosted at Thor Park Genk.

ABOUT OUR MOBILITY SESSION PARTNER

Polestar

Polestar was established as a new, standalone Swedish premium electric vehicle manufacturer in 2017. Founded by Volvo Cars and Geely Holding, Polestar enjoys specific technological and engineering synergies with Volvo Cars and benefits from significant economies of scale as a result. In April 2021, Polestar announced the important goal of creating a truly climate-neutral car by 2030.

ABOUT OUR PROPTech+ENERGY SESSION PARTNER

Schneider Electric

Schneider Electric's mission is to be your digital partner for Sustainability and Efficiency. They drive digital transformation by integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software and services, across the entire lifecycle, enabling integrated company management, for homes, buildings, data centers, infrastructure and industries.

SCHEDULE



MORNING

- 09:00 Welcome & Breakfast
- 09:30 Kick-off Talk
- 09:45 **Pitching Round #1** - 4 Startup Pitches + Q&A
 - 09:45 IVEX.ai
 - 09:59 AYES
 - 10:13 ValCUN
 - 10:27 Tracks
- 10:45 Break & 2 One-on-ones
- 11:25 **Pitching Round #2** - 4 Startup Pitches + Q&A
 - 11:25 Twikit
 - 11:39 Uze
 - 11:53 Taito
 - 12:07 Octave
- 12:25 Lunch Break & 3 One-on-ones

AFTERNOON

- 13:45 Kick-off Talk
- 14:00 **Pitching Round #3** - 4 Startup Pitches + Q&A
 - 14:00 June Energy
 - 14:14 Neanex Technologies
 - 14:28 FLEXTHOR
 - 14:42 ZapFloor
- 15:00 Break & 2 One-on-ones
- 15:40 **Pitching Round #4** - 4 Startup Pitches + Q&A
 - 15:40 Eniris
 - 15:54 ThermoVault
 - 16:10 Gorilla
 - 16:22 LIFEPOWR
- 16:40 3 Final One-on-ones
- 17:30 Informal Drinks

MOBILITY

SESSION



powered by

Polestar

Sustainable is the new premium

An increasing number of countries are making commitments to decarbonization, with many companies taking the lead on net-zero operations, often more ambitious than their legislative obligations demand. Simultaneously, the trend of urbanization is heavily impacting us. The UN estimates that by 2050, more than two thirds of the global population will live in cities. So, in addition to the ecological challenges, cities are pushed to adapt their transportation infrastructure in order to move around these new arrived masses. A challenge in an era where the pandemic made mass transportation less attractive.

Given these massive and global challenges, investments in the mobility space have been fortunately ... massive and global. Europe, like all other continents, has seen the greatest levels of investment ever. While people stopped using scooters, buses and bike share schemes during the early days of the pandemic, things vroomed up again in 2021. Investors emptied their pockets for European mobility startups last year: the sector attracted \$14B in investment, up from \$5.2B in 2020. The clean energy meets mobility startups grow five-fold in investments. A sign that investors are feeling more seriously sustainability's and greener mobility's rationale.

The sector is thus rapidly fuelling a new generation of last-mile delivery services, getting better in automated and sustainable solutions. Industry and consumers are also looking more into all kind of electric vehicle (EV) technologies, with autonomous vehicles and smarter connections allowing convenience and low-cost services on-demand. Cities are investing in micro mobility with the need for stop-and-go parking spots instead of parking spaces for (primary) passenger cars, curb side parking

for deliveries and ridesharing. Progressive authorities already moved quickly to install EV charging infrastructure in line with demand, to introduce electric buses, and to promote public transport and shared mobility in the city centre. Furthermore, the development of more advanced public digital transport system can enable dynamic pricing.

Looking at the international supply, a sector left baffled by the pandemic. Many global companies were and are (still) confronted with unseen shortages of supplies often caused by a lack of insight in where and how their suppliers source their parts. As warehousing and delivery services are very labour intensive, tough labour challenges also popped up. Plenty of companies that follow the just-in-time model took heavy beatings, feeling the risks of a complex and interwoven real time supply chain system demonstrated very lively. The sector is now investing better risk management and real-time monitoring tools that can ensure transparency and business continuity to avoid a future, similar dystopia.

Much is happening in one of the most dynamic tech spaces: mobility. Startups.be hopes to connect our partners with impactful talent and in helping to create a more sustainable society. As challenges are still huge to make sure everything that leaves our factory gates has a zero-carbon footprint and to ensure the responsible sourcing of our supplies, these are great opportunities for startups to provide cleaner product, more accountability but also better driving experiences, smarter mobility, and granny proof transport services that will help us to reach all our goals.



Enable safe autonomy

IVEX.ai enables scalable safety validation for highly automated vehicles with the vision to reduce traffic fatalities to 0. Due to the complexity of testing automated driving systems, IVEX sees a huge opportunity in data-analytics for safety validation in the mobility market. IVEX solutions enable highly automated driving developers to speed up the validation cycle without compromising safety. It is seen as the Grammarly for AD/ADAS. Today we are already working together with major automotive OEMs and autonomous trucking companies.

LOOKING FOR

- Seed Funding

CONTACT

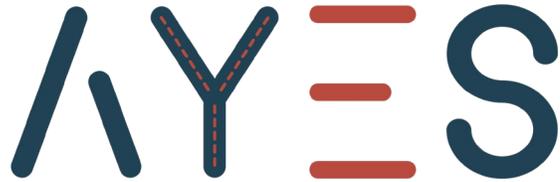
Quentin De Clercq - COO

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 ivex.ai

KEY FACTS

- Closed a multi-year deal with a leading autonomous vehicle trucking startup, and is working together with a top-3 commercial vehicle OEM in the world.
- Growing team of 15 engineers including 10 nationalities with experience from Valeo, Toyota, Marelli, Intel, Bosal.
- A worldwide autonomous trucking company signed the intention to embedded IVEX's software in all their vehicles, with an estimated 10x year-on-year growth in the number of deployed vehicles around the world.



Translating visual information into sound to safely guide blind and visually impaired from A to B.

AYES is an AI startup that develops software to solve the challenges that blind and visually impaired people face when navigating the streets. Our mobile app, OKO, is able to detect the pedestrian traffic light by using the smartphone camera and AI. Audio and haptic cues are used to inform the user. OKO is live in the Benelux and currently being used by 850+ users. In the near future OKO will become smarter, by adding GPS and more AI features (bus number recognition, crosswalk detection, ...).

LOOKING FOR

- Seed Funding

CONTACT

Michiel Janssen - Founder

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ayes.ai

KEY FACTS

- 850+ users 2 months after launch
- OKO was covered in De Tijd, VTM Nieuws, Radio 1 & 2
- High interest in OKO from US & Asia, already beta testing in 15+ countries



The game changer in bringing metal AM towards industrial level and beyond.

ValCUN is a manutech startup the is developping a new & patented metal 3D printing technology with the purpose to contribute to the change of design and manufacturing. The initial focus is on high thermal conductive metals such as aluminum and copper alloys. The technology allows recycled metals and reuse of previous printed parts as a feedstock which is not the case for current state-of-the-art technologies.

LOOKING FOR

- Series A Funding

CONTACT

Jan De Pauw - Co-Founder & CTO

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valcun.be

KEY FACTS

- 2016-2018: 0.2FTE in garage, 2019: 3FTE in industrial office, 2021: 5FTE.
- Total VLAIO funding >1M€ spread over 5 different projects.
- 650k€ seed round in beginning of 2021
- prepaid sales by Leys NV and AdditiveLab, LOI of Barco, pilot project discussion ASML & Amazemet
- granted patent (EU 19706711.9-1103), finalist Deloitte Rising star 2020, winner Belgian Prestige Awards 2020



Automated. Accredited. Precise.

Tracks' vision is a decarbonized freight transport sector. Our solution empowers companies to precisely measure, manage, and mitigate Scope 1+3 CO² emissions. We are the only DaaS solution worldwide accredited by the Global Logistics Emissions Council to measure, report primary consumption-based data. With shipment and fuel consumption data of vehicle telematics, we achieve >98% accuracy for measured CO² emissions. CO² accounting in freight logistics is the cost of doing business. Whoever shows the lowest, accredited numbers earliest wins: green investment, eco-compliance, offsetting, NetZero.

LOOKING FOR

- Sales Prospects
- New Strategic Partners
- Series A Funding

CONTACT

Robert Olechna - Senior Account Executive

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tracks.eco

KEY FACTS

- Starting at 11 employees, 2m investment, built tech that saves 50-80% reported CO² for shippers.
- Tracks signed partnerships with Novigo, SAP TM and Project44, ensuring carbon intelligence goes global.
- Only GLEC accredited technology company to calculate emissions from primary data.



Software solutions for mass customization

Twikit is a B2B software company in the space of digital manufacturing. The company enables brands to offer advanced product personalization in the market at scale by connecting the front-end of supply chains directly with e.g. 3D printing manufacturing hubs. Twikit works for globally renowned brands in the automotive, medical, and lifestyle industries. The company is headquartered in Antwerp, Belgium, and works with a team of 45 experts.

LOOKING FOR

- Sales Prospects
- New Strategic Partners

CONTACT

Aline Bauwens - Head of Sales & Marketing

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twikit.com

KEY FACTS

- Customer cases with Annual Recurring Revenue of € +900 000
- Bauer customer case: SAAS revenue multiplied by 11 in 1,5 years.
- Globally renowned customer base: Porsche, Bauer, ActivArmor, Orthobroker and more



We come to charge you!

We believe that charging an EV can be as easy as a pizza delivery! Uze is active on the market for EV charging solutions, but differentiates itself by offering charging as a service (CHAAS) rather than selling and installing infrastructure: (1) By using a free floating charging model, we allow people to park wherever they want. (2) On demand or subscription based we locate and come to your car when it needs charging. (3) In less than half an hour your car is charged for the next 200km driving range! By using micro mobility solutions, we move the mobile charging station around the city.

LOOKING FOR

- New Strategic Partners
- Sales Prospects
- Internationalization

CONTACT

Kris Verdonck - Co-Founder

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uze.energy

KEY FACTS

- The charging infrastructure market is estimated at USD 207.5 billion (worldwide).
- We achieved a 20% conversion on pre-registrations after a small flyer marketing campaign in Antwerp.
- Clients/cases: Touring, KBC autolease, BASF, Luminus & GreenMobility
- Uze currently has the first and only working mobile fast charger in the world.



Reinventing urban mobility

TAITO Mobility BV is a disruptive player in the world of micro-mobility with a mission to reinvent urban mobility. The company is headquartered in Ghent, Belgium and was founded in October 2020. The group focuses on premium eMobility products for end-users who often need to travel in cities combined with public transport or other means of transport. TAITO launches smart mobility solutions that stand out in terms of safety, durability, and quality. TAITO's first product is an innovative electric scooter that eliminates the unsafe and unsustainable offerings currently available.

LOOKING FOR

- Series A Funding
- Internationalization
- New Strategic Partners

CONTACT

Nathan De Baets - Co-Founder

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taito.be

KEY FACTS

- Raised 350k angel investment in two months.
- Sold 20 e-scooters in 24hrs after launching a pre-order on Indiegogo
- As seen on VRT, Sabato, Trends, Bloovi, La Libre, HLN etc.

Octave

Store your energy in a smart and circular storage solution

Octave is a cleantech startup from Brussels that offers a battery energy storage solution using high quality, second life Li-ion battery modules for B2B clients. We have developed a breakthrough, patent-pending technology which guarantees the safety, performance and the lifetime of the system. Octave is backed by IMEC and has been awarded several grants by Innoviris, the European Union and Bebat. Several prototypes are running successfully at the sites of our clients and there is a promising pipeline with more to come!

LOOKING FOR

- New Strategic Partners
- Corporate R&D Partners
- Sales Prospects

CONTACT

Maxime Snick - Co-Founder
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octave.energy

KEY FACTS

- EBIT 96k in 2021
- From 1 to 4 FTEs in past year
- First client is happy with prototype and signed 600k LOI
- Wide coverage for first project in French press (RTL, RTBF)
- Selected for a large demonstration project with a car manufacture at the expense of our main competitor

Meet our Mobility experts



**Eric
Raushen**

Head Of Operations
& Business Development

Polestar

Eric Raushen is Head Of Operations & Business Development at Polestar Belgium, the premium sustainable performance automotive brand. He has a demonstrated history of working in the automotive industry. Passionate about the possibilities of electric mobility, it's his ambition to help accelerate the shift towards electric mobility in Belgium.



**Bart
Vrancken**

Senior Investment Manager
LRM



Senior Investment Manager at LRM where he leads investment tracks in venture capital, private equity and mezzanine financing for both start/scale-ups and mature companies. Before joining LRM, he had worked at BBL/ING Bank for 24 years as Relationship Manager, at first in the SME-segment and since 2002 responsible for Large Companies combined with a role as Innovation Banker aiming on start/scale-ups

Marjan Frederix started to work for the city of Genk in 2018 with the ambition to make a difference on local level. Together with her team, she focusses on behavioral change towards more sustainable travel modes. In the past (from 2008-2018) she was project officer for campaigns and education in the company Mobiel 21.



Head of Mobility Department (ad interim)
Stad Genk

**Marjan
Frederix**



BAGAAR

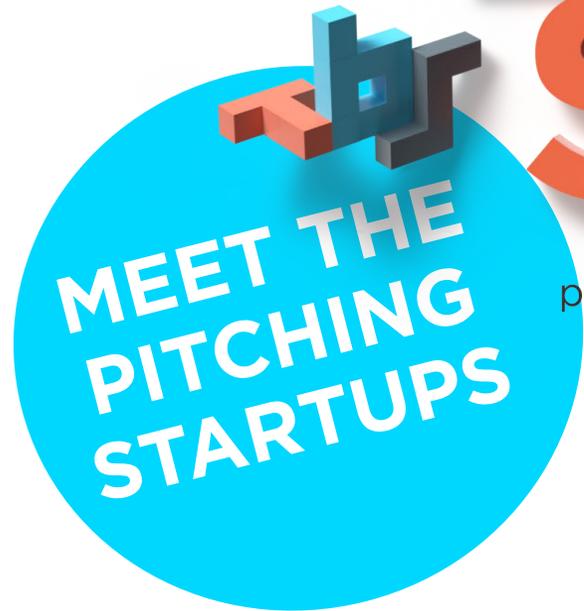
Jannes co-founded Bagaar in 2008 and has since then guided large corporates and startups through their digital transformation. The paradoxical nature of technology has always intrigued him. It has both super powers - supporting us in building better and more sustainable lives - and villain powers, presenting huge threats to our wellbeing when misused.

Technology Manager & Co-founder
Bagaar

**Jannes
Van de maele**



PROPTTECH +ENERGY SESSION



powered by



Planet Energy

The 2021 UN Climate Change Conference (COP26) confirmed the ambitions which are particularly relevant for energy and climate tech. Experts state that existing technologies can help us to reduce up to 65% of emissions needed to reach net zero by 2050, with the 35% remaining that will require new innovative breakthroughs. With an investment opportunity between \$100 trillion and \$150 trillion over the next 30 years, our climate challenge provides opportunities for enormous growth and inevitable technology leaps, if we want to achieve the objective of the Paris Agreement to limit global temperature increases to 1.5 degrees. An increasing number of countries are making commitments, and many corporations are leading the way to install net-zero technology. Yet, by far the biggest challenge, is how to involve or accelerate the majority of SMEs and households who simply don't know where to start or lack the means to improve their climate impact.

Fortunately, the development of impactful and accessible energy technology is moving fast. Investors have well understood the macro dynamics and are investing into startups that can scale technological breakthroughs, with a clear focus in market fit grid and green energy solutions, clean industry - cleantech tools, pro-built tech and battery and storage technology.

Technologies in smart grid technologies is seeing a revival with advanced controls and software applications. As power grids are inefficient, carbon intensive, and incapable of meeting growing energy demand. To modernize grids, renewable energy generation capacity needs to be increased, energy storage capacity needs to be added, and transmission needs to be upgraded. The energy sector is innovating with machine learning to provide customers with info on their energy consumption and usage habits. More important is

that AI can be used to make energy trading more efficient by predicting energy demand and providing traders with real-time (dynamic) energy prices.

This could trigger a real revolution with optimised energy grids that manage energy flows between homes, businesses, storage batteries, renewable energy sources and the power grid itself. This will hopefully help to reduce the cost of renewables and propel industrial electrification. One thing is certain, that this market offers massive business opportunities for startups on integration, monitoring, trading and hardware side.

In 2021 transport electrification technologies accounted for approx. half of climate tech VC investment. Going hand in hand, is the (long-duration) energy storage and battery space. Storage has received exponential funding over the past several years and sees rising technologies such as sodium-ion batteries described as a game-changer for electric vehicle and storage markets. Although renewables costs decreases (mainly due to mature wind and solar PV), the whole puzzle of supply and variability of renewables, can only be solved with long-duration storage, which needs to supply a network with power for weeks.

The era of return on investment in the energy space has replaced to replace years of buzz. Private and public sustainability are creating all kinds of startup opportunities, with an essential roll for entrepreneurs and academics to develop impactful grid, storage and trading solutions to embrace the volatility of renewable energy. Policy will need to align on carbon taxes & certificates and create tax shelters and VAT shifts to boost private/public greentech.



June nudges consumers to clean and affordable energy with a customer-centric approach and a bill-reducing promise.

June is an automated energy services provider that envisions to accelerate the transition towards clean energy on the consumer market. June unburdens the puzzled consumers in this rapidly changing market, by offering personalised decision making and automated administration, while making them save money at the same time. June nudges consumers towards clean energy in exchange for unprecedented data on utility related consumption and behaviour.

LOOKING FOR

- Series A Funding
- Sales Prospects

CONTACT

Vincent De Dobbeleer - Co-Founder & CEO

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+32 485083716

june.energy

KEY FACTS

- Doubling revenue since 4 years
- 40 k€ MRR, fast growing and almost 20.000 users
- Clients: KBC Bank, VDK Bank, Viessmann
- Break-even since 2021



Know your Asset Inside Out

Neanex believes data driven insight will enable the sustainable built environment of tomorrow. We start today with our Neanex Portal, a Digital Twin Register to bridge the worlds of engineering, design, construction into operations. So you become digital twin and smart building ready from day one. Neanex supports different use case by combining information from different data sources throughout the complete lifecycle of your building, bridge, tunnel,.. We unleash the potential of data and the power of BIM straight into the operations.

LOOKING FOR

- Series A Funding
- New Strategic Partners
- Sales Prospects

CONTACT

Josefien Vanhuyse -CEO

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+32 477991358

neanex.com

KEY FACTS

- In the last 2 years and operational break even since last year
- ARR *5 every year in the last 2 years, from 10 > 20 FTE in 2021
- Clients: Tennet, Waternet, Besix, Oosterweel verbinding
- Part of SPHERE Project Horizon 2020 project for European Commission, Building Digital Twin association (founding partner)
- Moving the AECO industry from document driven to data driven



The future of energy in your hands

(1) Mission: Become flexibility-as-a-Service provider for every behind-the-meter Renewable Energy Sources (RES) assets and maximize their value addition. (2) Vision: Empowering prosumers by giving them full control of their energy. (3) Solution: A home energy asset management platform that can integrate any type of RES assets regardless of their brands and communication protocols through an IoT gateway, where prosumers can perform energy monitoring, consumption forecasting and RES asset management and also participate in grid frequency stabilization or FCR by leveraging big data, AI & machine learning.

LOOKING FOR

- Seed Funding
- Corporate R&D Partner
- Sales Prospects

CONTACT

Amit Gajadien - Marketing

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flexthor.com

KEY FACTS

- A total revenue of €26.5 million by 2028 from the subscription of IoT edge device modules and cloud platform, surpassing the break-even point.
- A total of 10M users in the next 6 years by 2028 targeting a SOM of 5% in Home energy management system
- Combined experience of team > 24 years in renewable energy, product development, sales and marketing

zapfloor

**Workspace management solutions for the
Advanced World of Work™, taking your
office experience to the next level**

We helps coworking spaces, multi-tenant sites, SME's and corporates with their tenant experience and workspace management.

LOOKING FOR

- Series A Funding
- Internationalization
- Sales Prospects

CONTACT

Thomas Celen - Founder & CEO

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zapfloor.com

KEY FACTS

- We have less than 1% churn since the start of zapfloor.
- We grew from 8 to 18 people in 6 months with double digit MRR growth 12 months.
- Engie is a global customer, PSA International, La Grand Poste, Fosbury & Sons
- During the COVID pandemic we were able to close our largest global customer, Engie.



Smart Energy Control & Management

Smartgrid one has the goal to aid customers by making data insightful. Through analysis, Smartgrid One realizes energy-, time-, and money saving options.

LOOKING FOR

- Seed Funding
- Series A Funding
- Internationalization

CONTACT

Bart Verheecke - Founder

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+32 494107047

smartgridone.com

KEY FACTS

- Forcasted Revenues: Y1 39k€, Y2 343k€, Y5 195M€.
- With Smartgrid One we aim to optimise Y1 100 users, Y2 1090 users, Y5 1M users.
- Right now we are monitoring 2000 industrial sites and 6000 residential sites. We have already 25 O&M partners.
- Publication in "Het Laatste Nieuws" about our infographics.
- First smartgrid project under smartgridone flag already ordered and in progress.

The logo for ThermoVault, featuring the word "THERMO" in white, a stylized globe icon with a lightning bolt, and the word "VAULT" in white, all on a dark blue background.

Fully automated savings on your heating bill.

ThermoVault offers an all-in retrofit solution for residential heating appliances, such as water and space heaters. End-consumers receive fully automated savings on their heating bill: EU Ecodesign verified savings between 12 and 28%, dynamic tariff arbitrage and capacity tariff reduction. In addition, we unlock a recurring revenue stream by transforming all appliances into a virtual power plant, providing grid balancing and adequacy services to system operators.

LOOKING FOR

- New Strategic Partners

CONTACT

Sandro Iacovella - Founder & CEO

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thermovault.com

KEY FACTS

- Among first in Belgium to unlock recurring revenues from TSO Elia
- Controlling +5 MW virtual power plant (>1000 connected households)
- Strategic partnership with Ariston Thermo Group (active in 150 countries)



Decisions, based on data

The world is finally getting up to speed with the energy transition, and energy consumption plays a crucial role to influence the consumption behaviour with data-driven propositions, to the advantage of the customer, the utility's profitability and the climate. Gorilla has a set of cloud-based data processing solutions in the pricing, forecasting and reporting area that makes IT systems more data-driven, operationally efficient and performant. It offers the flexibility and transparency to innovate with data-driven propositions and algorithms at a speed that was previously impossible.

LOOKING FOR

- Series A Funding
- Internationalization

CONTACT

Ruben Van den Bossche - Founder & MD

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gorilla.co

KEY FACTS

- From 0 to 1.5M ARR in 3y, generating cash
- 100% growth in 2021, both in headcount and revenue
- Working for British Gas, Shell Energy and ENGIE



Where energy meets opportunity

Why people choose FlexiO? It's the smartest choice for their wallet as well as the energy transition. Lifepowr is a technology provider that brings an integrated EMS solution "FlexiO" to the market through strategic partners. FlexiO maximizes the value of decentralised energy assets using advanced energy management algorithms.

LOOKING FOR

- Operation Excellence
- Internationalization
- New Strategic Partners

CONTACT

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lifepowr.io

KEY FACTS

- Strong pull from the market, 'lined-up' to sell our solution
- A strong international core team with global mindset

Meet our PropTech+Energy experts



**Benoit
Glikmanas**

VP Buildings at
Schneider Electric Belgique



Benoit Glikmanas VP Buildings at Schneider Electric Belgium is responsible to drive the business in Belgium for a whole customer ecosystem, including End Users, Specifiers, Contractors and Panel Builders. After 5 years in Marketing and Business development, he built a strong experience in the Real Estate and tertiary sector as he created a joint venture between SE and Bouygues Immobilier.

As managing partner of Four & Five, Anneleen Vander Elstraeten adheres to the idea that lawyers shouldn't operate from their ivory towers, but rather in close cooperation with their clients. In addition to her function as managing partner, Anneleen leads the technology team. Together with her team she advises start-ups, scale-ups and listed companies on a variety of matters.



Managing Partner
**Anneleen
Vander Elstraeten**



**Bart
Vrancken**

Senior Investment Manager
LRM



Senior Investment Manager at LRM where he leads investment tracks in venture capital, private equity and mezzanine financing for both start/scale-ups and mature companies. Before joining LRM, he had worked at BBL/ING Bank for 24 years as Relationship Manager, at first in the SME-segment and since 2002 responsible for Large Companies combined with a role as Innovation Banker aiming on start/scale-ups

Nicolas Damman is a Director in the M&A Real Estate department, and assists several real estate investors in the acquisition and sales process of commercial real estate that includes offices, shopping centers, logistic facilities, hotels, etc. Nicolas is well connected with the Belgian Real Estate network and is a strong advocate of the PropTech movement and strongly believes in the potential and the solution it can offer, to not only users of buildings, but to the society in its whole.

Director in the M&A
Real Estate department

**Nicolas
Damman**





Meet our partners



FOUR & FIVE is a future-oriented business law firm with a laser focus on corporate, commercial and IT law, M&A, GDPR and real estate. At FOUR & FIVE, we do things a little differently. We combine deep legal knowhow with a fresh forward-thinking mindset and a highly pragmatic approach in which our clients and their business are centre staged.

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with over 276,000 people who are committed to delivering quality in assurance, advisory and tax services. We're committed to support today's startups to become the leading companies of tomorrow.



Polestar

Polestar was established as a new, standalone Swedish premium electric vehicle manufacturer in 2017. Founded by Volvo Cars and Geely Holding, Polestar enjoys specific technological and engineering synergies with Volvo Cars and benefits from significant economies of scale as a result. In April 2021, Polestar announced the important goal of creating a truly climate-neutral car by 2030.

Schneider Electric's mission is to be your digital partner for Sustainability and Efficiency. They drive digital transformation by integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software and services, across the entire lifecycle, enabling integrated company management, for homes, buildings, data centers, infrastructure and industries.



Meet our expert partners



BAGAAR



About Startups.be | Scale-Ups.eu

Startups.be & Scale-Ups.eu joined forces in 2018 to solidify our offering for the Belgian tech ecosystem at large. Together, we are the one-stop shop for tech entrepreneurship. We pride ourselves in being the leading growth platform in Belgium that connects Europe's most promising startups and scale-ups with our network of deep pocket investors, corporate buyers, global partners and relevant stakeholders. Our goal is to fast-track innovation and collaboration with high-tech companies.

- We enable startups and scale-ups to squeeze time in their lifecycle and grow faster.
- We create high-quality business networking events for inspiration and matchmaking.
- We facilitate open innovation between startups/scale-ups and large corporates.

The Big Score, The Big Squeeze, Startup Fairs, SPA©E - The Human Quest and GoGlobal missions are only a glimpse of what we are famous for!

Startups.be | Scale-Ups.eu is the top-of-mind-time squeezer for tech startups and scale-ups.

SAVE THE DATE UPCOMING TBS SESSIONS

MAR 31

**SUSTAINABILITY
& MANUFACTURING**

JUNE 8 & 22

**Extra TBS SESSIONS 2022
Live from the expo
SPA©E - The Human Quest
ANTWERP**

**made
in**



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<https://www.made-in.be/starters/>

SESSIONS 2022



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together for #strongentrepreneurship



FOUR & FIVE
SMART LEGAL SOLUTIONS



Recruitment



Polestar

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