



**Job Title:** EU Public Affairs Senior Executive/ Associate Director (Financial Services & Digital)

**Working For:** Hanbury Strategy

**Location:** London/Brussels

**Start Date:** ASAP 2021

**Salary:** Competitive and dependant on relevant experience

**EU Senior Executive/ Associate Director (FS & Digital) - Hanbury Strategy [REF: 0013]**

**About Hanbury Strategy**

Hanbury Strategy is a fast-growth strategic advisory firm that provides political analysis and insight to clients from the FTSE 100 through political bodies to fast-growth, disruptive start-ups.

In more than four years, Hanbury has grown to almost 100 people with offices in London, Brussels and Berlin and has very ambitious plans for 2021 and beyond. Hanbury's EU team is fast growing and provides clients with analysis and strategic advice on political and regulatory developments in Brussels and member states.

**The opportunity**

We are looking to grow the team with the recruitment of a Senior Executive or Associate Director, with a significant number of years of relevant experience depending on seniority, who would relish the opportunity to support the next stage of our growth. This person would actively help the team deliver EU Public Affairs counsel to clients mainly in the financial services and data/digital field (with potential opportunity to support across other policy areas including green finance).

This is an exciting opportunity to be part of a fast-growth business with bold ambitions. This person will help the team to deliver on its ambitious growth plans, working on projects that will genuinely leave their mark.

**The skills**

***Experience***

- You have had experience in the EU institutions or supervisors, national governments, trade associations or public affairs consultancies
- You will have demonstrable understanding of the EU institutions and policy making
- You have experience in working in EU financial services policies and ideally knowledge of digital finance and digital policy

***Client Account Servicing***

***Senior Executive***

- You will work across a portfolio of client accounts supporting the team to ensure the efficient running of those accounts

- You are skilled in undertaking policy and political analysis and monitoring salient policy developments
- Work effectively within a dynamic team, contributing with increasing confidence to internal and external client meetings
- Handle general account management effectively, demonstrating great attention to detail with minimum instruction and guidance  
You will support the senior team developing new business, including media, policy and client sector research
- Take the initiative to attend relevant external events and start to build a network and promote Hanbury

#### *Associate Director*

- You will manage a portfolio of client accounts leading the team and developing relationships with clients
- You will provide strategic analysis and advice and manage the delivery to clients
- Contribute to and/or lead client and new business proposals and presentations, providing support to colleagues, including media, policy and client sector research
- You will have a growth mindset, facilitating growth with existing clients and participating in new business development. You will also think laterally about opportunities to introduce different parts of the wider business
- You will proactively develop your existing network with industry and institutional contacts
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#### **Further information and benefits**

- 28 days' paid leave plus bank holidays, pension plan, discretionary bonus and competitive pay
- Normal working hours are 9am - 6pm
- Complimentary Employee Assistance Programme and Dr Care Anywhere.
- Access to a full social and cultural calendar and employee wellness programmes - we are currently working remotely so this programme is virtual
- A rich and diverse people development programme including fortnightly internal training sessions and a full annual programme of external trainers and inspirational speakers

#### **To Apply**

To apply for this role please email [careers@hanburystrategy.com](mailto:careers@hanburystrategy.com) with your CV (no covering letter) and the subject **EU (FS&Digital) - Hanbury Strategy [REF: 0013]** and answer the following questions in your email;

- What do you think are the most relevant policy issues in financial services and digital in which our clients are interested? (300 words max)
- What achievement are you most proud of in your career thus far? (300 words max)

If you have been shortlisted for interview we will respond to your application within two weeks.

*Hanbury Strategy is an equal opportunities employer and welcomes applications from all suitably qualified persons regardless of age, disability, gender or gender reassignment, marital or civil partner status, pregnancy or maternity, race, religion or belief, colour, nationality, ethnic or national origin, sex or sexual orientation. Please let us know if you require any reasonable adjustments in the recruitment process or ultimately in employment.*

*Please let us know if you need any reasonable adjustments to be made during recruitment or in employment for reasons associated with your physical or mental health. We are committed to ensuring everyone is able to fully participate in whatever way is most appropriate for them.*