



Job Title: EU Senior Executive

Working For: Hanbury Strategy

Location: Brussels / London / Europe (remote work will be considered)

Start Date: 2021, ASAP

Salary: Competitive and dependant on experience

EU Senior Executive - Hanbury Strategy [REF: 0005]

About Hanbury Strategy

Hanbury Strategy is a fast-growth strategic advisory firm that provides political analysis and insight to clients from the FTSE 100 through to fast-growth, disruptive start-ups.

In four years, Hanbury has grown to more than 70 people with offices in London, Brussels and Berlin and has very ambitious plans for 2020 and beyond. Described as 'one of the most exciting start-ups in the space for some years,' Hanbury's EU team is fast growing and provides clients with analysis and strategic advice on political and regulatory developments in Brussels and member states.

The opportunity

We are looking to grow the team with the acquisition of a Senior Executive with preferably three years plus experience, who would relish the opportunity to support the next stage of our growth. This person would actively help the team deliver **EU Public Affairs counsel to financial services clients focusing on sustainability and sustainable finance**. The role is normally Brussels based, but will be happy to consider London-based or other EU locations for candidates with a good Brussels network.

This is an exciting opportunity to be part of a fast-growth business with bold ambitions. The new joiner will help the team to realise the huge potential to work across projects that will genuinely leave their mark.

The skills

Knowledge

- You will have had exposure to government, regulators, EU Institutions, or public affairs consultancies, via employed positions
- You have demonstrable understanding of EU policymaking, preferably in financial services or digital
- Experience working in **EU financial services policy** and in particular **sustainable finance** is an advantage

Client account servicing

- You are skilled in undertaking policy and political analysis and monitoring salient policy developments

- You will work across a portfolio of client accounts supporting the EU financial services and digital team to ensure the efficient running of those accounts
- Work effectively within a dynamic team, delivering impeccable client service and exemplary counsel
- Contribute with increasing confidence to internal and external client meetings
- Handle and/or support general account administration effectively, demonstrating great attention to detail and proactivity with minimum instruction and guidance
- Contribute to client and new business proposals and presentations, providing support to colleagues, including media, policy and client sector research
- You will have a growth mindset, facilitating growth with existing clients and participating in new business development. You will also think laterally about opportunities to introduce different parts of the wider business
- Regularly attend relevant external events and further build a network and promote Hanbury

Team and personal development

- Proactively drives own personal development, seeks out and pursues appropriate opportunities for relevant training
- Raises any concerns directly with line manager in a timely, constructive manner
- Responds positively to feedback and adapts behaviour accordingly
- Supports everybody within the team and treats everyone fairly and with respect
- Shares feedback and contributes ideas to help develop the culture
- Takes time to participate in team events and celebrate the successes of the team

Further Information and Benefits

- 28 days' paid leave plus bank holidays, pension plan, discretionary bonus and competitive pay
- Normal working hours are 9am - 6pm
- Complimentary Employee Assistance Programme and Dr Care Anywhere.
- Access to a full social and cultural calendar and employee wellness programmes - we are currently working remotely so this programme is virtual
- A rich and diverse people development programme including fortnightly internal training sessions and a full annual programme of external trainers and inspirational speakers

To apply

Please email your CV with the subject: **EU Senior Executive - Hanbury Strategy [REF: 0005]** to careers@hanburystrategy.com (no covering letter) and answer the following question in your email:

- What possible policy and regulatory changes are likely to be realised for investors and banks with the upcoming Renewed Sustainable Finance Strategy? We are looking for facts and reasonable, well-explained predictions on what is likely to happen and what the main indicators to watch are. (2-page max)

Should you be considered for interview, we will contact you by email within two weeks of receiving your application.

Hanbury Strategy is an equal opportunities employer and welcomes applications from all suitably qualified persons regardless of age, disability, gender or gender reassignment, marital or civil partner status, pregnancy or maternity, race, religion or belief, colour, nationality, ethnic or national origin, sex

or sexual orientation. Please let us know if you require any reasonable adjustments in the recruitment process or ultimately in employment.