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This Presentation (and oral statements regarding the subjects of this Presentation) contains certain forward-looking statements within the meaning of the U.S. federal securities laws with respect to LGM Enterprises and the Potential Business Combination, including statements regarding the anticipated benefits of the Potential Business Combination, the anticipated timing of the Potential Business Combination, the products and services offered by LGM Enterprises and the markets in which it operates (including future market opportunities). LGM Enterprises' projected future results, future financial condition and performance and expected financial impacts of the Potential Business Combination (including future revenue, pro forma enterprise value and cash balance), the satisfaction of closing conditions to the Potential Business Combination, the PIPE Offering and the level of redemptions of EGGF's public stockholders, and LGM Enterprises' expectations, intentions, strategies, assumptions or beliefs about future events, results of operations or performance or that do not solely relate to historical or current facts. These forward-looking statements generally are identified by the words "believe," "expect," "anticipate," "estimate," "intend," "strategy," "future," "scales," "representative of," "valuation," "potential," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this Presentation, including but not limited to: (i) the risk that the Potential Business Combination and the PIPE Offering may not be completed in a timely manner or at all, which may adversely affect the price of EGGF's securities. (ii) the risk that the Potential Business Combination may not be completed by EGGF's business combination deadline and the potential failure to obtain an extension of the business combination deadline if sought by EGGF, (iii) the failure to satisfy the conditions to the consummation of the Potential Business Combination, including the approval of the business combination agreement by the stockholders of EGGF, the satisfaction of the minimum trust account amount following any redemptions by EGGF's public stockholders (if applicable). and the receipt of certain governmental and regulatory approvals, (iv) the occurrence of any event, change or other circumstance that could give rise to the termination of the business combination agreement, (v) the effect of the announcement or pendency of the Potential Business Combination on LGM Enterprises' business relationships, operating results, performance and business generally, (vi) risks that the Potential Business Combination disrupts current plans and operations of LGM Enterprises, (vii) the outcome of any legal proceedings that may be instituted against LGM Enterprises or EGGF related to the business combination agreement or the Potential Business Combination, (viii) the ability to maintain the listing of EGGF's securities on a national securities exchange, (ix) changes in the combined capital structure of LGM Enterprises and EGGF following the Potential Business Combination, (x) changes in the competitive industries and markets in which LGM Enterprises operates or plans to operate. (xi) changes in laws and regulations affecting LGM Enterprises' business. (xii) the ability to implement business plans. forecasts, and other expectations after the completion of the Potential Business Combination, and identify and realize additional opportunities, (xiii) risks related to the uncertainty of LGM Enterprises' projected financial information, (xiv) risks related to LGM Enterprises' potential inability to achieve or maintain profitability and generate cash. (xv) current and future conditions in the global economy, including as a result of the impact of the COVID-19 pandemic, and their impact on LGM Enterprises, its business and markets in which it operates, (xvi) the potential inability of LGM Enterprises to manage growth effectively, (xvii) LGM Enterprises' customer concentration, (xviii) costs related to the Potential Business Combination and the failure to realize anticipated benefits of the Potential Business Combination or to realize estimated pro forma results and underlying assumptions, including with respect to estimated stockholder redemptions, and (xix) the ability to recruit, train and retain qualified personnel.

The foregoing list of risk factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties described in the "Risk Factors" section of EGGF's prospectus filed with the U.S. Securities and Exchange Commission (the "SEC") on May 27, 2021, its Form 10-K filed on April 15, 2022, and other documents filed or to be filed with the SEC (including a registration statement on Form S-4 to be filed in connection with the Potential Business Combination), as well as the "Investor Presentation Summary Risk Factors" attached to this Presentation.



#### FINANCIAL INFORMATION

The financial and operating forecasts and projections contained in this Presentation represent certain estimates of LGM Enterprises as of the date thereof, LGM Enterprises' independent public accountants have not examined. reviewed or compiled the forecasts or projections and, accordingly, do not express an opinion or other form of assurance with respect thereto. These projections should not be relied upon as being indicative of future results. Furthermore, none of LGM Enterprises or its management team can give any assurance that the forecasts or projections contained herein accurately represents LGM Enterprises future operations or financial condition. The assumptions and estimates underlying such financial forecast information are inherently uncertain and are subject to a wide variety of significant business, economic, competitive and other risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. Accordingly, there can be no assurance that the prospective results are indicative of the future performance of LGM Enterprises or that actual results will not differ materially from those presented in these materials. Some of the assumptions upon which the projections are based inevitably will not materialize and unanticipated events may occur that could affect results. Therefore, actual results achieved during the periods covered by the projections may vary and may vary materially from the projected results. Inclusion of the prospective financial information in this Presentation should not be regarded as a representation by any person that the results contained in the prospective financial information are indicative of future results or will be achieved.

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Any "pro forma" financial data included in this Presentation has not been prepared in accordance with Article 11 of Regulation S-X of the SEC, is presented for informational purposes only and may differ materially from the Regulation S-X compliant pro forma financial statements of LGM Enterprises to be included any filings with the SEC.

#### INDUSTRY AND MARKET DATA

This Presentation has been prepared by EGGF,LGM Enterprises and BTIG and includes market data and other statistical information from third-party industry publications and sources as well as from research reports prepared for other purposes, Although EGGF, LGM Enterprises and BTIG believe these third-party sources are reliable as of their respective dates, none of EGGF, LGM Enterprises, BTIG or any of their respective affiliates has independently verified the accuracy or completeness of this information and cannot assure you of the data's accuracy or completeness. Some data are also based on LGM Enterprises good faith estimates, which are derived from both internal sources and the third-party sources described above. None of EGGF, LGM Enterprises, BTIG, their respective affiliates, or their respective directors, officers, employees, members, partners, stockholders or agents make any representation or warranty with respect to the accuracy of such information.

#### ADDITIONAL INFORMATION AND WHERE TO FIND IT

In connection with the Potential Business Combination, EGGF intends to file relevant materials with the SEC, including proxy statement on Schedule 14A, referred to as a proxy statement. A proxy statement will be sent to all EGGF stockholders. EGGF will also file other documents regarding the proposed transaction with the SEC. Before making any voting or investment decision, investors and security holders of EGGF are urged to read the registration statement, the proxy statement and all other relevant documents filed or that will be filed with the SEC in connection with the proposed transaction as they become available because they will contain important information about the proposed transaction.

Investors and security holders will be able to obtain free copies of the registration statement, the proxy statement/prospectus and all other relevant documents filed or that will be filed with the SEC by EGGF through the website maintained by the SEC at www.sec.gov.

The documents filed by EGGF with the SEC also may be obtained free of charge upon written request to EG Acquisition Corp. 375 Park Avenue, 24th Floor, New York, NY 10152.



# **ANALYST DAY 2023 - AGENDA**

1:00 P.M. - WELCOME AND INTRODUCTION

1:05 P.M. – WHO WE ARE

2:00 P.M. - BREAK

2:15 P.M. – FINANCIAL OVERVIEW

2:45 P.M. - BREAK

2:50 P.M. - HEAR FROM THOSE WHO EXECUTE

3:20 P.M. - Q&A

**CASON MADDISON, SVP** 

JIM SEGRAVE, FOUNDER & CEO

**BRENT SMITH, CFO** 

PANEL DISCUSSION

#### PROPOSED TRANSACTION SUMMARY

#### Overview

- flyExclusive (the "Company") is an established operator in the private aviation sector
- flyExclusive entered into an equity purchase agreement with EG Acquisition Corp. (NYSE:EGGF) on October 17, 2022
- EG Acquisition Corp. is a Special Purpose Acquisition Company sponsored by EnTrust Global and GMF Capital that raised \$225 million in its initial public offering on May 26, 2021
- Transaction implies a pre-transaction equity value of \$600 million<sup>(1)</sup>

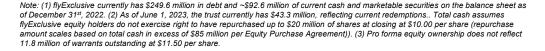
#### Capital Structure

- Anticipated transaction financing of up to \$310 million, including \$85 million of convertible notes and \$225 million of SPAC cash held in trust(2)
- Following the proposed transaction, flyExclusive is expected to be provided ~\$295 million of cash<sup>(2)</sup>, in addition to roughly \$92.6 million current net cash balance
- Pro forma equity ownership percentage for the transaction<sup>(3)</sup>:
  - 61.7% flyExclusive Shareholders
  - 28.9% EGA Public Shares and Committed Convertible Notes
  - 9.4% Sponsor Shares













#### WORLD-CLASS AVIATION PARTNERSHIP

# Decades of aviation experience and entrepreneurial excellence



Jim Segrave CEO







- ✓ Experienced aviation entrepreneur and operator
- Built Segrave Aviation and sold to Delta Private Jets
- President of Delta Private Jets 2010 2013
- Founded flyExclusive in 2015
- ✓ Seasoned jet pilot with 10k+ flight hours



**Tommy Sowers** President

McKinsev & Company





**Brent Smith** 





**Billy Barnard CBO** 









Mike Guina





#### EG Acquisition Corp.



**Gregg Hymowitz** CEO & Director

En(T)rust Global

Goldman Sachs



**Gary Fegel** Chairman



**GLENCORE** 



## SPAC SPONSORSHIP

Experienced sponsors with significant private-to-public / cross-over investment history, including specialized aviation knowledge





- Ability to leverage global network of leading executives and entrepreneurs, including SPAC Sponsor Board member with a dedicated career in aviation who previously served as acting FAA
- Long-term commitment from Sponsor, with personal investments from both SPAC CEO and Chairman (3-year lock-up), who will each join the Board of Directors

#### flyExclusive Meets the Sponsors' Targeted Criteria

- ✓ Established operating business with industry leading management team
- √ At a growth inflection point where public capital can accelerate clear expansion path
- √ Well-positioned to capitalize on favorable long-term secular tailwinds and growing addressable market

Administrator

√ Highly profitable business model with strong revenue visibility



# **SPAC TRANSACTION**

# Key points of differentiation

Sponsor's Financial Stake	100%	Initial \$6.5M of SPAC IPO risk capital not syndicated and held 100% by ETG and GMF
Sponsor's Founder Share Lock Up Period	3 YEARS	Initial stockholders will not transfer, assign, or sell founder shares or warrants
Board Involvement	2 SEATS	Initial principals of the sponsors will serve on the flyExclusive board of directors
EBITDA Positive	6 YEARS	EBITDA positive since 2 <sup>nd</sup> year of operation with 5 yr. EBITDA CAGR of 26% thru '24E
Fully Funded Transaction	\$85M	Senior Subordinated Convertible Notes sourced by sponsor to convert at close
Minimum Cash Condition	\$0	No minimum cash condition – transaction will close regardless of additional capital



## **GROWING TAM WITH FAVORABLE DYNAMICS**

# A large, untapped user base with potential for meaningful adoption exists

#### **Industry Drivers**

#### Landscape Shift in Air Travel from Commercial to Private

 The pandemic accelerated sustained market growth as individuals sought safer flying options

#### **Reduction in Commercial Aviation Capacity and Poor Performance**

- Major airlines continue to operate less capacity
- Airlines continually trimming costs, causing a decline in customer experience and increase in dissatisfaction overall

#### **Reversed Corporate Trend of Cutting Executives Private Flights**

 Previously cut corporate travel expenses now ubiquitously incurred due to health concerns and availability of travel options

#### **Growing Flight Optionality and Reduced Barriers**

 Growth in the number and types of customer programs have resulted in lower barriers to access private aviation, expanding the TAM to include households with lower net worth

#### Private Aviation TAM by Household Net Worth ("HHNW")

 Potential TAM expected to grow to more than \$43 billion driven by enhanced affordability, new customer segments, and increasing penetration in existing economic cohorts

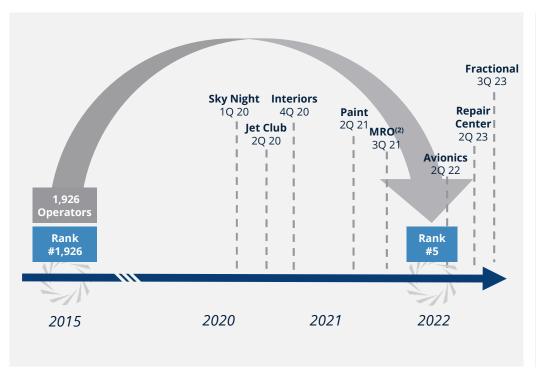


- McKinsey estimates that only ~10% of households that can afford private aviation (i.e., households with a net worth over \$10 million+) use it
  - Lower adoption level underscores the significant opportunity to increase share across private aviation's historical core markets



# **COMPANY TIMELIME**

# In seven years, flyExclusive has become the fifth largest operator



	YTD 2023 Top U.S. Private Jet Operators <sup>(1)</sup>				
Rank	Company	Hours			
1	NetJets <sup>(2)</sup>	210,818			
2	Flexjet	71,812			
3	Wheels Up	45,398			
4	Vista Global / XO Jet	24,589			
5	flyExclusive	22,155			
6	Jet Linx	12,151			
7	AirSprint	11,747			
8	Corporate Flight Management	9,797			
9	Solairus Aviation	8,790			
10	Executive AirShare	8,086			

Source: Argus TRAQPak. (1) Per Federal Aviation Administration ("FAA") Part 135 certificate grants the authority to operate on-demand private charter services. Includes Part 135 and Part 91 Subpart K flight hours from 1/1/23-5/31/23. (2) NetJets includes flight hours from Executive Jet Management. (3) Maintenance, Repair and Operations ("MRO").

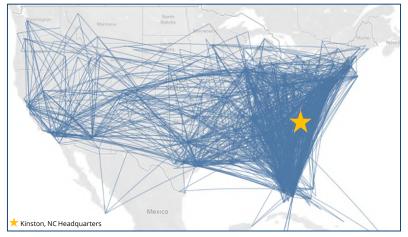
## **COMPANY SIZE AND SCOPE**

# "Floating Fleet" model with 100% operational control

#### **Operations Overview**

- Headquartered in Kinston, North Carolina
- Currently, the Company has approximately 800 employees

4Q 2022 Light Jet Activity



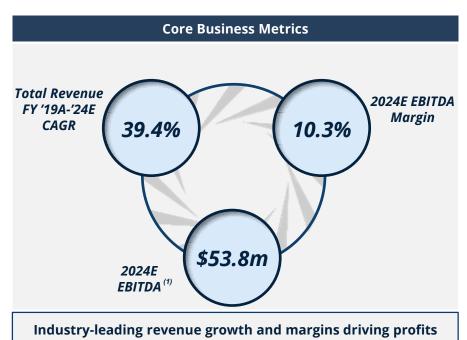
- Fleet of 91 aircraft as of 4Q 2022
- Operations centrally located within two flight hours of approximately 70% of the Company's flight demand

#### **Aircraft Strategically Situated Closer to Demand**



# FINANCIAL SNAPSHOT

# Positioned for growth through fleet expansion and vertical integration

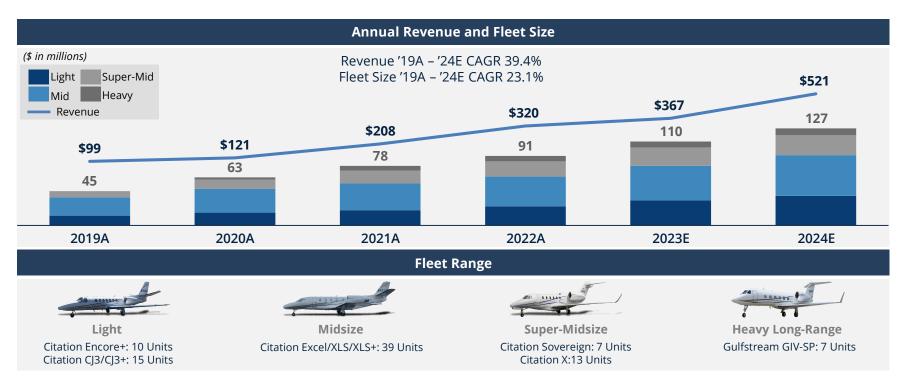






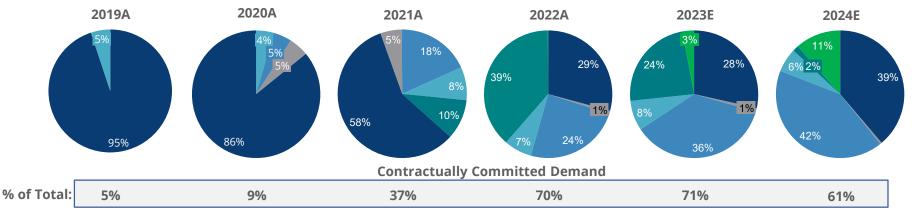
# **ORGANIC GROWTH**

# Consistent revenue and fleet expansion since inception despite market fluctuations



### **COMPANY CHARTER REVENUE MIX**

#### Evolution of diversified charter revenue and committed demand





- Variety of flight programs drive the revenue mix transition
- 100% of charter revenue is pre-paid
- 60+% of 2023E and 2024E estimated to represent contracted committed demand within total charter revenues



# **INVESTMENT HIGHLIGHTS**

Proven Operator

World-class private aviation executive who has founded, operated, and sold a previous business to Delta Air Lines

Unique Business Model

Diversified customer channels, vertically integrated operations, and optimized asset utilization

Clear Growth Trajectory

3 Y-o-Y Jet Club membership growth of 85% with a 90%+ retention amongst existing members, as well as substantial contractually committed revenues

**Strong Market Backdrop** 

4 Favorable long-term secular tailwinds in sector and ability to take additional share in a growing market

**Durable Competitive Advantages** 

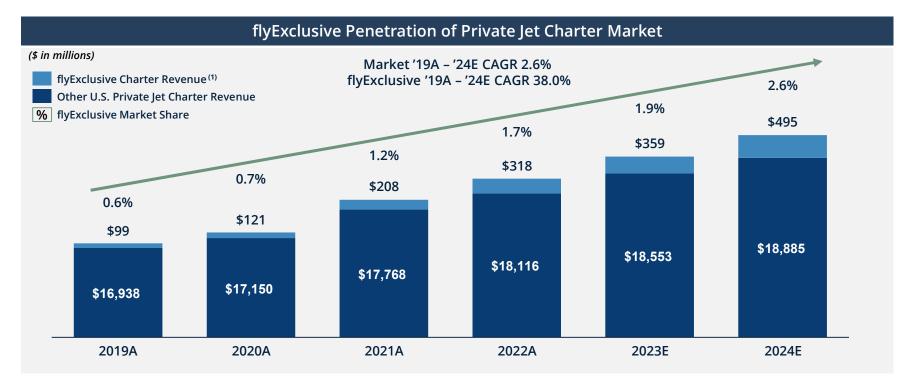
Strategic key initiatives and investments made to remove industry bottlenecks to growth and to maintain leading consistent customer experience

# PROVEN OPERATOR



#### MARKET CAPTURE

# Taking share at an accelerated pace within established growing market



## **KEYS TO SERVICE AND RETURNS**

# flyExclusive's unique operating model positions it for continued success

#### **Key Differentiators**

#### **Vertical Integration**

Significant investment to build competitive moat

#### Control

• 99%+ of flights on our fleet

#### **Service Quality**

Control and integration ensure consistency

#### **Experience**

 Segrave Aviation's successful 15+ year track record invaluable in building flyExclusive



Competitors with high ratios are unable to operate costeffectively

#### WHERE WE ARE TODAY

# flyExclusive's vertical integration investments yield results across the value chain

**INVESTMENT YIELD** Consistent branding & pilots ~800 **SERVICE** • Jet Club member retention of 90%+ **PROFESSIONALS** • 99%+ of customers flown on flyExclusive fleet • Customer / aircraft discipline minimizes high-cost, 90+ **CONTROL** OWNED/LEASED third-party affiliate lift **AIRCRAFT** Operational control provides cost visibility 24/7 MRO operations increases maintenance capacity 100,000+ sq ft **CAPACITY** and revenue **INFRASTRUCTURE**  In-house pilot training bolsters dispatch availability Superior fleet up-time 20 PERSON **IT DEVELOPMENT EFFICIENCY** Minimization of empty flight legs **TEAM** Schedule optimization maximizes aircraft utilization



# **COMPARISON TO MAJOR COMPETITORS**

# Optimal business model with key differentiators

Asset Growth		
Customer Fulfillment (Affiliate Lift)		
EBITDA Generation		
Aircraft Control		
Customer Experience		
Customer / Jet Ratio		
Maintenance / Refurbishment		
Jet Branding		
Location		
Spend		
Lead Time		

**Pilot Training** 

<i>fly</i> exclusive
Aircraft Acquisition
99%+ on flyExclusive Fleet
Positive
100%
flyExclusive Planes, Paint, Pilots, Interiors
8
flyExclusive
Uniform
Consolidated Operations
Fleet, Customer, IT
4-5 Day (Advantage)
In-House Pilot Training by 2025

15 fluorelucive

# **Key Competitors**

Operator Acquisition
3 <sup>rd</sup> Party Reliance
Inconsistent and / or Negative
Other Operators
Unpredictable
20+
3 <sup>rd</sup> Party
Inconsistent
Fragmented
Brand, "Sizzle", Promotions
Hours
Outsourced

# PRODUCT OFFERINGS



# **JET CLUB**

# Direct, sustainable customer base with Y-o-Y membership growth of 85% ('21A-'22A)

#### Overview

- Launched in May '20, Jet Club offers non-refundable, multi-tiered membership options
- Daily rates subject to an annual increase
- Hourly rates increased annually based on CPI and adjusted monthly for changes in jet fuel costs
- At current ~90% retention, Jet Club will grow exponentially
- Members typically fly between 20 50 hours annually

# Robb Report BEST OF THE BEST WINNER 2022

#### **Targeted Sales Approach**

- Investing in customer-facing locations, with sales offices in Ocean Reef, Palm Beach, and Teterboro
- Approximately 50% of new members are derived from referrals
- Historically maintained advertising and marketing spend of about 1% of revenue
- High-performing sales team of 16 professionals strategically located across the US



# Active and Projected Members 1,328 1,328 968 608 329 99 2020A 2021A 2022A 2023E 2024E

#### In-House Developed Apps for Jet Club







## FRACTIONAL OWNERSHIP

# Highly profitable, capital efficient program to complete customer offerings

#### **Summary**

- Fractional program targets private travelers who fly 50 100 hours per year
- Customers purchase a share of a new aircraft (up to 16 owners per plane)
- Company realizes a profit on the sale of fractional shares

# **Projected Fractional Fleet Profile** Deals announced with Textron in 2022 for up to 44 deliveries between 2023-2027(1) Super-Mid Mid Light 19 11 2022A 2023P 2024E



## **PARTNERSHIP**

# Provides valuable service to owners while cost-effectively growing the fleet

#### **Winning Long-Term Partnerships**

- flyExclusive purchases and upfits aircraft, then sells at a premium while retaining control
- flyExclusive assumes responsibility for maintenance and operations via a triple net lease
- Partner benefits include tax depreciation and owner rates
- Optimizes cash flow for aircraft owners
- Option at the end of many leases for a buyback at a fraction of the original sale price
- Partnership program typically serves customers that fly between 100 – 150+ hours annually



# WHOLESALE AND GUARANTEED REVENUE PROGRAM

# Optimize revenue and fleet positions

#### Overview

- Wholesale is typically sold within 3 days of flight
- flyExclusive utilizes Wholesale to maximize hours and fleet utilization
- Wholesale serves as a resource for charter brokers and smaller fleet operators
- Guaranteed Revenue Program (GRP) and Wholesale often share the same B2B customers, whereas GRP is protected with minimum guaranteed revenue with ensured favorable rates, terms, and reimbursements
- GRP flights generate revenue, including empty legs (repositioning)

#### **Top Wholesale Customers**

apollojets















# PRODUCT OFFERING SUMMARY

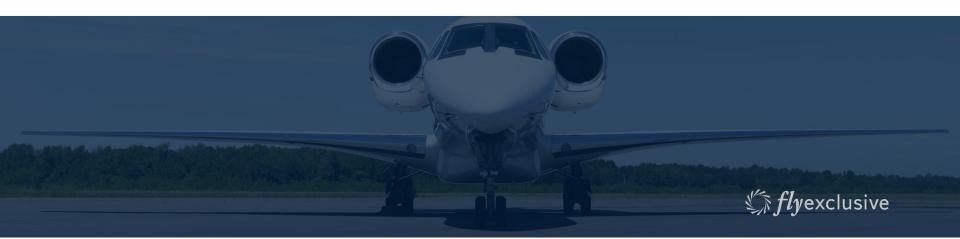
Differentiated platform with multiple growth channels

Non-committed Demand

CUSTOMER TYPE		ANNUAL FLIGHT HOURS	2024E REVENUE MIX (1)	
JET CLUB		20 – 50	42%	
FRACTIONAL		50 – 100	11%	
PARTNERSHIP		100 – 150+	6%	
WHOLESALE	GRP	VARIABLE	41%	

Contractual Demand

# COMPETITIVE ENVIRONMENT AND DIFFERENTIATORS



#### IN-HOUSE MAINTENANCE

# Extensive investments in maintenance, paint, interiors, and avionics

#### **MRO Benefits**

#### 24/7 **Operations**



~50% Lower Downtime<sup>(1)</sup>



Maintenance **Savings** 



**External Revenue** Stream

- 24/7 operations ~3x the MRO output
- Perform repairs overnight (when aircraft is not flying)
- Improved planning and troubleshooting of repairs
- Improved uptime for fleet superior to the industry average<sup>(1)</sup>
- Increased revenue and profitability
- New revenue streams from 3<sup>rd</sup> parties

#### **On-site Infrastructure**

- 100,000+ sq ft of in-house maintenance, interior, and paint facilities
- 48,000 sq ft hangar completed in Q2 '22
- Part 145 certificate in 2Q 2023









\$4.8 million 2023E Revenue



\$9.0 million 2024E Revenue

#### **PILOT TRAINING**

# "Build versus buy" strategy to address the pilot training industry challenge

#### **PILOT TRAINING CENTER**

# ON-CAMPUS FACILITIES

- On-campus pilot training facilities will remove one of the greatest bottlenecks to growth within the aviation industry
- Training in Kinston builds company culture within a remote workforce

#### **ONBOARDING**

- Faster on-boarding by reducing training wait times
- Lower costs through flyExclusive simulator facility
- Simulator screening checks pre-hire

#### **TRAINING**

- Additional training resources available to test aptitude, not just promotion based on seniority
- Deeper and more frequent training increases efficiency

#### **UPTIME**

- Expedited crew availability increases dispatch availability, or uptime
- Increased flight hours contribute to greater profitability

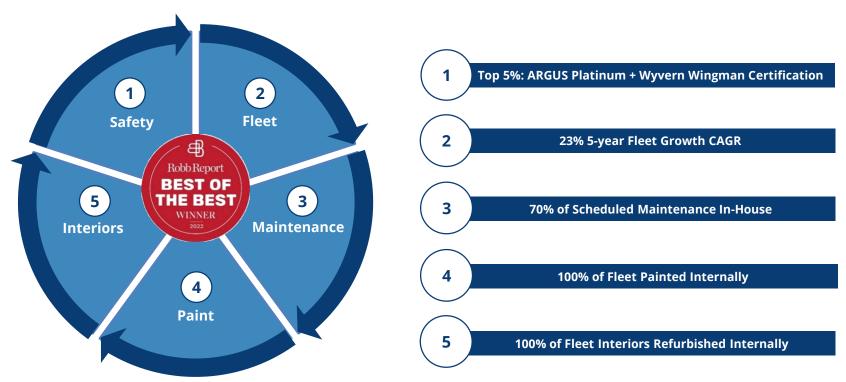






#### **CUSTOMER EXPERIENCE**

Hitting high expectations consistently requires experience and infrastructure



#### WHY FLYEXCLUSIVE WINS

# Focus on executing growth with operational control

# Vertical Integration

- Service excellence and consistency drive everything
- Reliable and repeatable service execution is aligned with cost and return management
- Value is created simultaneously for customers, shareholders & flyExclusive with a single strategy

# **Maintenance** and Staffing

- Consolidated operations optimize costs and synergies
- In-house maintenance and fleet control drive superior service and operating visibility
- Pilot sourcing and training are a key competitive differentiators

## **Technology**

- Technology enables and supplements our strategy
- Al / ML dynamic pricing and apps developed in-house
- Technology focused primarily on improving operational efficiency and customer experiences

#### **Asset Growth**

- Deliberate, capital-light fleet growth matched with committed demand via Fractional and Partnership programs
- Purposeful focus on select aircraft types drives scale and synergy benefits



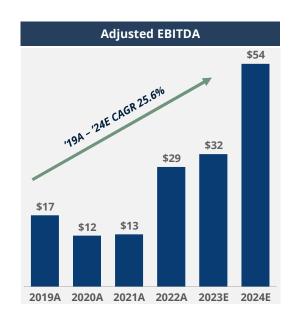


# **REVENUE AND ADJUSTED EBITDA SUMMARY**

#### Revenue and Adjusted EBITDA Breakout

(\$ in millions)





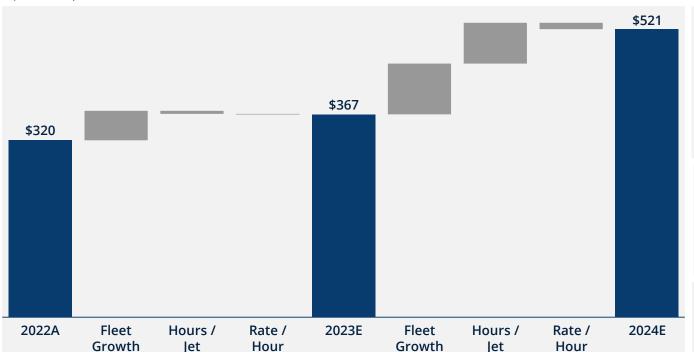
- Charter rates and programs matched to customer's needs
- Pricing designed so that each aircraft model generates cash
- Improvement in margin results from continued investments in maintenance and refurbishment
- Charter revenue bolstered by continued Jet Club growth via industry-leading pricing model and consistent product experience
- Projections assume no international expansion



# REVENUE FORECAST BREAKDOWN

# Fleet growth with pre-committed demand and member growth

(\$ in millions)



#### Fleet growth

- 2023 and 2024 assume onboarding of jets similar to history (mid teens / year)
- Fleet growth will be driven primarily through fractional program
- Fleet growth deliberate and matched with contractual demand

#### Hours / jet

- Near-term customer per jet ratio in the high single digits
- 2024 assumes modest lift in hours / jet driven by customer growth and jet mix

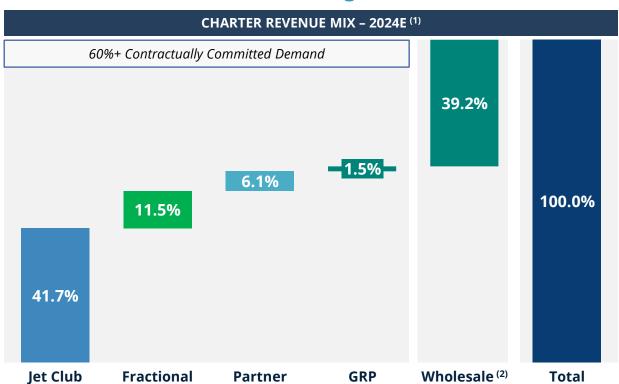
#### Rate / hour

Flat to down market rate assumptions based on lower fuel costs and conservatism



#### **DELIBERATE GROWTH**

# Diversified charter revenue with growth tied to demand



#### **Jet Club**

- Program growth underwritten against fleet capacity
- Disciplined customer per aircraft ratio managed against capacity, with excess to serve demand

#### **Fractional and Partner**

- Capital-light fleet growth matched with forward contracted demand
- flyExclusive control of aircraft yields synergistic capacity to business model

#### GRP

 Contracted rates and hours beyond wholesale demand

#### Wholesale

 Serves excess capacity, when available to optimize fleet yield



#### TRANSACTION SUMMARY

# Highly attractive valuation for an established operator in the private aviation sector

<ul><li>Total cash investment</li></ul>	of up to \$310 million <sup>(1)</sup>
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- Current owners will retain 61.7% ownership at close<sup>(1)</sup>
- Transaction is expected to close in 3Q 2023
- Pre-transaction equity value of \$600 million

Total Sources	\$966.4
Existing Shareholder Rollover Equity	\$600.0
Sponsor Shares (non-cash) <sup>(2)</sup>	\$56.4
Convertible Notes <sup>(1)</sup>	\$85.0
SPAC Cash in Trust <sup>(1)</sup>	\$225.0

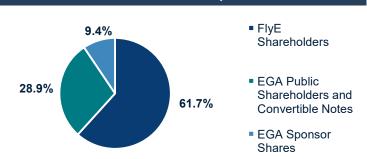
Uses	(\$	in	mil	lions	)

Cash to PF Balance sheet	\$295.0
Sponsor Shares (non-cash) <sup>(2)</sup>	\$56.4
Illustrative Transaction Expenses	\$15.0
Equity Purchase Price	\$600.0
Total Uses	\$966.4

#### Capitalization

Share Price	\$10.0
Pro Forma Shares Outstanding	96.6
Equity Value <sup>(3)</sup>	\$909.6
Less: Pro Forma Net Cash <sup>(4)</sup>	\$223.6
PF Enterprise Value	\$686.0

#### Pro-Forma Ownership (%)(1)



Note: (1) As of June 1, 2023, cash in trust amounted to \$43.3 million. Total cash assumes flyExclusive equity holders do not exercise right to have repurchased up to \$20 million of shares at closing at \$10.00 per share (repurchase amount scales based on total cash in excess of \$85 million per Equity Purchase Agreement)). Pro forma equity ownership does not reflect 11.8 million of warrants outstanding at \$11.50 per share. (2) Illustrative share value at transaction close (non-cash), sponsor shares locked-up for 3 years. (3) Equity Value exclusive of Sponsor Promote. (4) PF Net Cash includes \$249.6m in existing debt, and ~\$92.6m of existing cash and marketable securities on the balance sheet as of December 31st, 2022.



# **SUMMARY P&L**

# Continued focus on vertical integration and scaling flight offerings

Historical and Projected Income Statement (\$ in 000s)						
	<u>2019A</u>	<u>2020A</u>	<u>2021A</u>	<u>2022A</u>	<u>2023E</u>	<u>2024E</u>
Revenue						
Aircraft Charter	\$99,004	\$121,039	\$208,172	\$318,259	\$359,440	\$495,093
MRO Revenue	-	-	105	1,556	4,840	8,970
Fractional Share Revenue	-	-	-	227	3,014	16,513
Total Revenue	\$99,004	\$121,039	\$208,277	\$320,042	\$367,294	\$520,576
Cost of Goods Sold	\$71,177	\$85,810	\$159,238	\$255,441	\$288,049	\$392,024
Net Income	(\$33)	\$3,317	\$2,241	(\$4,152)	(\$11,855)	\$10,150
Depreciation & Amortization	12,228	16,113	17,353	23,114	26,336	31,687
Interest	5,041	5,343	4,218	8,291	10,771	12,011
Public Company Readiness Expense	-	-	-	1,660	6,774	-
Cares Act Grants	-	(12,431)	(11,153)	-	-	-
Adjusted EBITDA	\$17,236	\$12,342	\$12,659	\$28,913	\$32,025	\$53,848
Adjusted EBITDA Margin	17.4%	10.2%	6.1%	9.0%	8.7%	10.3%

- ★ Adjusted EBITDA is a non-GAAP financial measure
- We include Adjusted EBITDA as a supplemental measure for assessing operating performance in conjunction with related GAAP amounts and for the following:
  - Used in conjunction with strategic internal planning, annual budgeting, allocating resources and making operating decisions
  - Provides useful information for historical period-toperiod comparisons of our business, as it removes the effect of certain non-cash expenses and variable amounts
- A reconciliation of EBITDA to Net Income, the most directly comparable GAAP measure, is shown in the accompanying table



# PANEL – HEAR FROM THOSE WHO EXECUTE



# PART OF A LARGER CAUSE

#### **Carbon Offset Program**

- Jet Club Members and Partners given the ability to offset their flight emissions by funding verified carbon offset projects
- Credits primarily focus on forestry and innovative carbon offset technologies







#### **AeroAngel**

- AeroAngel flies critically ill immunocompromised kids to life-saving care.
- flyExclusive is the largest provider of flights for AeroAngel
- We've conducted 20 flights and allow our members to donate flight time



#### **Community Partnerships**

- One of the largest and fastest growing employers in the region
- Provide volunteers to the local food pantry and animal shelter
- Two company-wide blood drives hosted for the American Red Cross
- Sponsor and participate in local NC BBQ fest and minor league baseball team



# QUESTION & ANSWER SESSION

