

For states

Ensure Medicaid program compliance

Work seamlessly with manufacturers
and providers for transparency
into Medicaid rebates.

kalderos

The problem

Despite stakeholders' best efforts, coordinating multiple drug discount programs across many providers, manufacturers and payers inevitably results in noncompliant discounts - redundancies which create billions of dollars in inefficiencies every year that get passed on to providers and patients.

Drug discount programs, like the 340B Program and Medicaid Drug Rebate Program, help support the patients who need them most, but challenges in managing these programs threaten your ability to enforce compliance. That's where Drug Discount Management comes in.

What is Drug Discount Management?

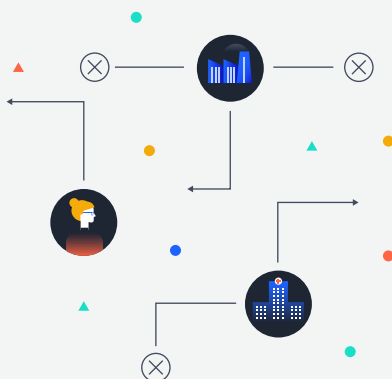
Actively driving drug discount program compliance requires having the right tools, infrastructure and partners to reduce misaligned incentives and coordinate information flow. Effectively conducting Drug Discount Management requires bringing stakeholders together and utilizing technology to ensure you are applying the right discount to the right party on the right transaction®.

For state payers, that means collaborating seamlessly with manufacturers and providers through Kalderos' Drug Discount Management platform to gain visibility into 340B Program discounts and avoiding noncompliant Medicaid rebates.

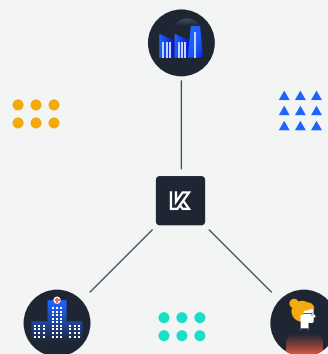
Kalderos Drug Discount Management: A holistic platform to prevent noncompliance

- Kalderos is the team in the middle of providers, payers and drug manufacturers working to ensure discount programs perform as intended and ultimately work on behalf of patients.
- Our process is unique because we collaborate with payers, providers, regulatory agencies and drug manufacturers, to solve problems that affect the entire healthcare system. Kalderos is committed to solving this industry problem with an industry-first approach.

The problem



Our solution

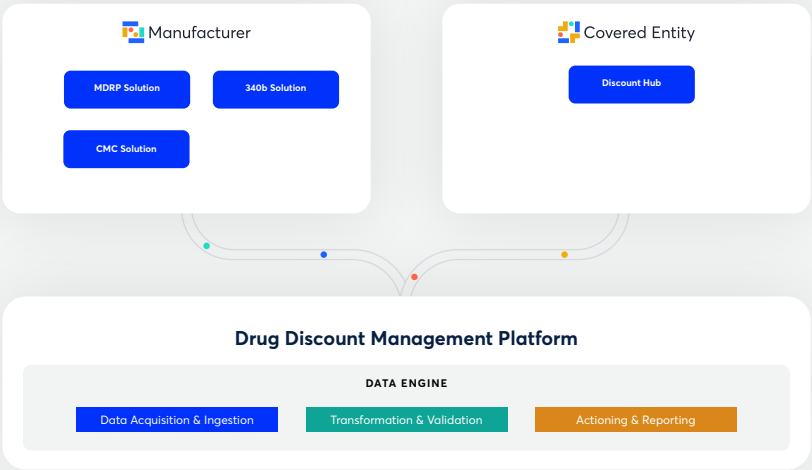


Our technology-forward approach starts with a platform designed to protect the long-term viability of drug discount programs. Our platform-based solutions are built to support the needs of multiple stakeholders, utilizing rules and validations to identify noncompliance and systematically enable the dispute resolution process.

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Kalderos Technology Stack



Stakeholder Solutions

Applications built on our platform that are designed to facilitate Drug Discount Management for a specific program or stakeholder.

Management Platform

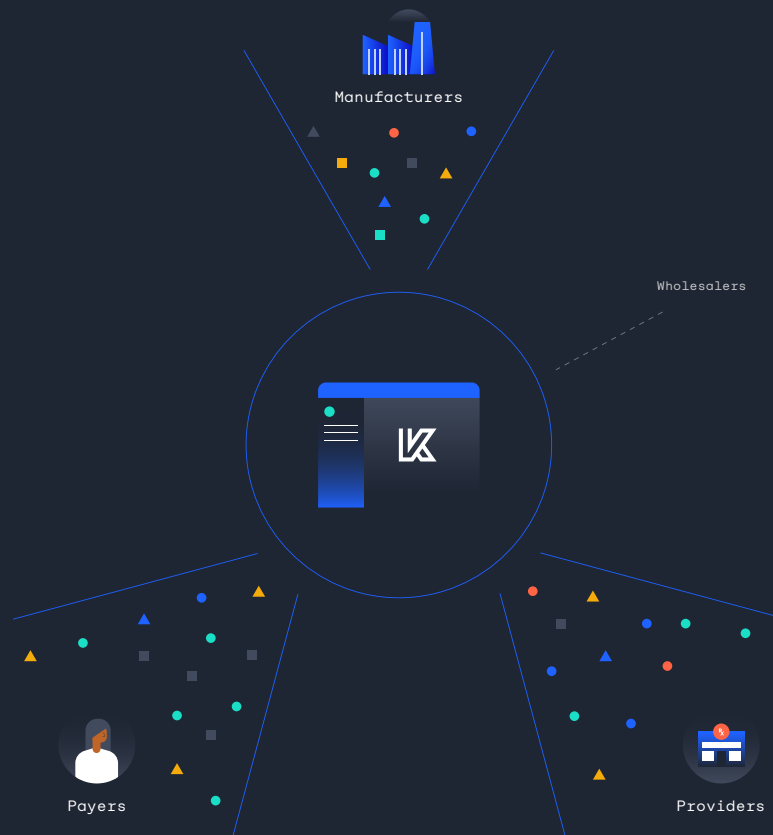
Our platform is the infrastructure that all of our products are built on. It includes data sets, API protocol, machine learning, validations and algorithms and is constantly improving and getting better over time.

Benefits for states

At Kalderos, we work with many manufacturers, and we have a collaborative approach with our partners at the state level. By working with Kalderos, states can have a point of contact with the manufacturer and have more data when considering disputed claims.

The Kalderos difference

When we say Kalderos sits in the middle of the healthcare system, we mean it. Our ability to drive first-of-its-kind collaboration between providers, manufacturers and payers is powered by our data driven technology suite, which we've built to streamline information and data exchanges in ways that are both scalable and flexible to accommodate evolving needs.

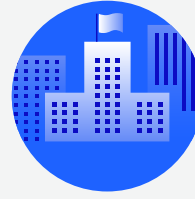


**3,500+**

Registered covered entity
users of Discount Hub

**650k+**

Claims reviewed
across Medicaid
and commercial

**50**

US states in which
covered entities have
responded to inquiries

Efficient communications

We work with states to identify noncompliance within the Medicaid Drug Rebate Program and to discover noncompliance and leave stakeholders confident in their discounts.

Data driven

Collective and continued improvements

Kalderos leverages a machine learning approach to support Kalderos for Manufacturers and Kalderos for Covered Entities. That means every new claim that our solution processes refines our ability to identify noncompliance, supporting all stakeholders.



Kalderos is a data infrastructure and analytics company that created the world's first Drug Discount Management platform, simplifying drug discount program compliance for all stakeholders. The platform applies sophisticated data models and machine learning to identify and resolve noncompliance, with collaboration-oriented solutions built for both drug manufacturers and covered entities. Based in Chicago, Kalderos was founded in 2016 by a team dedicated to reducing inefficiencies in the U.S. healthcare system, empowering everyone to focus on the health of people.

More information can be found at www.kalderos.com.