

Carter Morse & Goodrich is a boutique M&A advisory firm specialized in advising closely-held and family businesses valued between \$25 million and \$250 million. We are uniquely focused on helping entrepreneurs, families, and family-owned businesses achieve their once-in-a-lifetime M&A transactions.

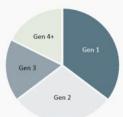
Located in Southport, Connecticut, CMG specializes in helping owners of leading companies operating in unique markets plan, prepare, execute, and close successful transactions that maximize shareholder value. We fully understand and appreciate the unique dynamics of closely-held and family businesses and the importance of their legacies.

For 35 years, the combination of our hands-on approach, senior banker attention, strategic guidance, seamless transaction execution and extensive network of domestic and international resources has enabled us to become a trusted advisor to hundreds of business owners.

Our Client Profile



Company Ownership



Generational Split



Target Industries



CMG Service



Process



Buyer Types

CMG By The Numbers

1987

FOUNDED CLIENT

\$6 Billion

AGGREGATE TRANSACTION VALUE

450+ **ENGAGEMENTS**

1 Objective SUCCESSFUL **CLIENT OUTCOMES**



∜ WARREN ELECTRIC

Hubbel















GLOBAL



Recent Transactions



Recent Industry Awards



2023 Winner **Industrials** International Deal of the Year



2023 Boutique **Investment Bank of** the Year



2023 Private Equity Deal of the Year



2022 Winner Corporate / Strategic Deal of the Year (\$100m - \$250m)

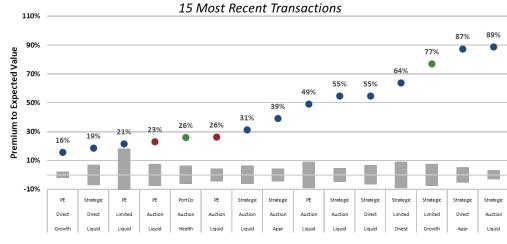


2022 Winner **Industrial Tech Deal** of the Year

Exceeding Client Expectations

- Selective about the engagements we take on to ensure a positive outcome for our clients
- Proud of our record of careful analysis, thoughtful positioning to investors and attentive management of a disciplined transaction process
- Dedicated to helping clients Maximize Shareholder Value, and regularly exceed client expectations

CMG - Premiums Achieved



■ Expected Value Range Premium Achieved

ALLIANCE OF INTERNATIONAL CORPORATE ADVISORS

International Reach

Carter Morse & Goodrich is a founding partner of the Alliance of International Corporate Advisors (AICA), which enables us to deliver an exceptional combination of global breadth and local knowledge to each of our engagements through close collaboration with more than 365 colleagues within 40 partner firms in 40 countries across the globe.

300 +

41

39

68

250 +

Deals Closed

Member Firms

Countries

Offices

Professionals

Continents

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CMG's Broker/Dealer affiliate, Carter Capital Corporation, is a FINRA member firm registered with the SEC and SIPC