Carter Morse & Goodrich is a boutique M&A advisory firm specialized in advising closely-held and family businesses valued between $25 million and $250 million. We are uniquely focused on helping entrepreneurs, families, and family-owned businesses achieve their once-in-a-lifetime M&A transactions.

Located in Southport, Connecticut, CMG specializes in helping owners of leading companies operating in unique markets plan, prepare, execute, and close successful transactions that maximize shareholder value. We fully understand and appreciate the unique dynamics of closely-held and family businesses and the importance of their legacies.

For 35 years, the combination of our hands-on approach, senior banker attention, strategic guidance, seamless transaction execution and extensive network of domestic and international resources has enabled us to become a trusted advisor to hundreds of business owners.

Our Client Profile

CMG By The Numbers

1987 FOUNDED

450+ CLIENT ENGAGEMENTS

$6 Billion + AGGREGATE TRANSACTION VALUE

1 Objective SUCCESSFUL CLIENT OUTCOMES

Recent CMG Exclusive Transactions
Exceeding Client Expectations

- Selective about the engagements we take on to ensure a positive outcome for our clients
- Proud of our record of careful analysis, thoughtful positioning to investors and attentive management of a disciplined transaction process
- Dedicated to helping clients Maximize Shareholder Value, and regularly exceed client expectations

Recent Industry Awards

- 2021 Winner Private Equity Deal of the Year
  - Barrier Companies
- 2021 Winner Private Equity Deal of the Year
  - Barrier Companies
- 2021 Finalist Industrial Deal of the Year - Over $100 million
  - Ward Leonard Defense
- 2020 Winner Top 20 Lower-Middle Market Investment Bank
  - Carter Morse & Goodrich
- 2020 Winner Global Industrial Deal of the Year
  - Goodway Technologies

International Reach

Carter Morse & Goodrich is a founding partner of the Alliance of International Corporate Advisors (AICA), which enables us to deliver an exceptional combination of global breadth and local knowledge to each of our engagements through close collaboration with more than 365 colleagues within 40 partner firms in 40 countries across the globe.

338 Deals Closed
40 Member Firms
40 Countries
62 Offices
365+ Professionals
6 Continents