

**Grow, invest, continue to grow:**

**TRACOE medical forges ahead with expansion and moves into larger premises with its silicone production unit**

- » **Medical technology manufacturer expands important area of business on a global scale**
- » **EUR 2.5 million invested in the acquisition, expansion and relocation of the silicone products unit.**
- » **Shorter distances and all units in direct proximity**

*(Nieder-Olm, January 2021)* – The head office, the new logistics centre and now also the second production facility - with the relocation of its silicone products unit, TRACOE medical has instantly created the optimum conditions for intensifying production of its tracheostomy tubes for neonates and children. The manufacturer and distributor of medical devices and appliances for patients, who have had a tracheostomy or whose larynx has been removed (laryngectomy) and need ventilation (respiratory care), has invested a total EUR 2.5 million to facilitate the relocation from “Am Giener” to “Reichelsheimer Straße 8”, so that all the company divisions are now clustered together in direct proximity to one another. At the new site, TRACOE medical is increasing its usable floor space from around 720 square metres to around 1,000 square metres, spread over two floors. Managing director Dr Thomas Jurisch: “Our company headquarters, the first production facility, research and development, the logistics centre, administration and the silicone production unit are now all located on one street. This brings with it enormous benefits, e.g. much shorter communication channels. However, our primary objective was to create more space and capacity”. Because TRACOE medical has enjoyed a strong and consistent growth for years – and this course will continue.

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TRACOE medical has enjoyed a strong and consistent growth for years – and this course will continue.



Dr Thomas Jurisch, Managing Director of TRACOE medical GmbH



With the relocation of its silicone products unit, TRACOE medical is able to intensify its production of tracheostomy tubes for neonates and children.

The medical technology manufacturer has now been established in this small town near Mainz for more than two decades. TRACOE medical meanwhile has around 250 employees and exports its products to 86 countries worldwide. The company, one of the leaders in the industry, is developing continually, consistently increasing production and turnover and consequently also needs more and more space. "Our previous production facility for silicone cannulas for children – a highly specialised, but increasingly important segment – is literally bursting at the seams. A move to larger premises was therefore urgently needed and we are pleased to have found a suitable property in the immediate vicinity", Dr Jurisch said.

### **Relocating during a pandemic brings even greater challenges**

The new premises offer more and new possibilities for performing the individual production steps. Something that is already a huge effort in normal times has been made much more difficult by the pandemic situation, due to, for instance, the Corona protective measures that have to be met on the construction site or bottlenecks in the supply chain: the relocation of an entire plant requires utmost concentration and the very best forward planning. Corona has significantly increased the requirements once more", explains the managing director, whose company had set up a special project team for the relocation at the end of October, which they planned and implemented very professionally and ahead of time: "The team of Dr Monique Adam and Levent Albayrak and all the companies and service providers involved have done a great job! With enormous dedication and skill, they have ensured a relocation that was both seamless and adhered to the extremely tight schedule. I would like to extend my heartfelt thanks on behalf of everyone on the management board!"

### **Back to business as usual after qualification and validation**

We also successfully completed the qualifications and validations of all the relevant production equipment and processes required for the relocation of medical-technical device production as well as the audits of the new premises before the end of the old year, so that TRACOE medical was able to resume normal operation for production of the "TRACOE silcosoft" product line from January 2021. Dr Jurisch: „We develop and produce the cannulas on site in our own facility and guarantee the high-quality standards of our completely safe and non-toxic cannulas. With the new production facility, TRACOE medical has laid the groundwork for the production of around ten times the quantity of premium silicone cannulas as before. Dr Jurisch: "This is important, because we are seeing an increasing demand for silicone products generally and consequently a huge growth potential.

More information on the entire TRACOE brand portfolio is available on our website [www.tracoe.com](http://www.tracoe.com) or on [Facebook](#).



TRACOE medical was able to resume normal operations as from January.



The new premises offer more and new possibilities for performing the individual production steps.



With the new production facility, TRACOE medical is able to produce around ten times as many premium silicone cannulas as before.

### **About TRACOE medical GmbH:**

TRACOE medical GmbH, headquartered in Nieder-Olm (Rhineland-Palatinate), is a leading developer and manufacturer of medical devices and medical aids for tracheostomy and laryngectomy patients. The premium product portfolio focuses on tracheostomy tubes for patient care in both hospital and homecare settings. TRACOE medical GmbH has approximately 250 employees and exports its products to around 90 countries. The company currently has 13 patents and a further 12 patent applications. The company can look back on a corporate history spanning 60 years; it has already been selected three times as one of the TOP 100 German small and medium-sized businesses and is managed by the family's third generation. The Managing Directors are Stephan Köhler and Dr Thomas Jurisch.



### **Other information**

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