
Production in new silicone unit:

TRACOE medical expands its range for neonates and children

- » Launch of the new „TRACOE silcosoft“ product line
 - » „kids“ product range increased from two to ten tubes for children
 - » Quality Assurance with 300-square-metre-silicone factory in Nieder-Olm
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Nieder-Olm, June 2018 – TRACOE medical GmbH is expanding its range of products for neonates and children with the addition of its „TRACOE silcosoft“ line. With this, the manufacturer of medical devices and appliances for patients, who have had a tracheostomy or larynx surgery (laryngectomy), is expanding its range of tracheostomy tubes, which is now even better tailored to meet the high demands of neonates and children. For this, TRACOE medical is adding silicone to its portfolio. In doing so, the company has invested 1.3 million euros in setting up its own silicone production facility on site in Nieder-Olm. TRACOE medical GmbH is intensifying its activities in an important global area of business and has laid the foundations for further growth in this highly specialised business sector. Worldwide there are only very few suppliers offering such a wide range of children’s tubes.

Until now, TRACOE had two children’s tubes in its portfolio with the „mini“ product line in the „kids“ range. With „silcosoft“, the company is now adding eight more to the range and currently offers ten different tubes. They have been developed specifically to meet the special needs of neonates and infants, whose anatomical structures are constantly developing to accommodate their body structure, breathing and phonation. Therefore, products are needed for the care of small tracheostomy patients that are appropriate not only for the body size and growth phase of the child, but also for the level of maturity of the child’s respiratory organs and respiratory tract.



Stephan Köhler, Managing Director
TRACOE medical GmbH



New silicone production facility at the company headquarters

In order to offer the best possible solution, TRACOE is focussing on silicone for its new series, as its properties are ideal. The „silcosoft“ tubes are particularly soft, flexible and kink-resistant and therefore very gentle on the extremely sensitive mucous membrane of the trachea. Stephan Köhler, Managing Director of TRACOE: „We develop and produce the tubes on site in our own unit and guarantee the high quality standards of our completely safe and non-toxic tubes. Each tube is assembled by hand in-house“. Production of the silicone tubes started in May and around 250 premium silicone tubes are currently produced each week. The company has invested 1.3 million euros in the new unit.

New series, optimised to meet the needs of neonates and children

„In terms of softness, flexibility and size, the „silcosoft“ tubes are thus not only very well-tailored to the needs of children and neonates, but they are also easy to use“, Köhler explains: „For instance, we have taken great care that the strap with which the tube is attached to the child’s throat can be closed by the carer or the parents with one hand, because the other hand is often needed to keep a lively child still. Also, the eyelets are reinforced. „Children want to feel, touch, pull at everything“, Köhler remarks: “So it is important that our products are able to compensate for this natural urge and the children do not put themselves at risk, for example, by pulling out the tube.“

About the tubes:

TRACOE offers the new children’s and neonates’ tubes with and without H₂O Cuff, a small, flush-fitting balloon at the end of the tube that can be filled with sterile water to seal the area between the tube and the trachea, thus reducing the risk of aspiration, the penetration of liquid or secretion into the lungs. The cuff inflation line is incorporated in the tube wall, thus offering optimum wearer comfort and minimising the risk of injury. The neck flange slopes slightly upward and is designed to fit the child’s anatomy. It has patented, specially reinforced eyelets, which reduce the risk of the wings tearing because of the soft silicone material of the neck strap. It is particularly important to adapt the length of the tube to fit the constantly growing child. This is why TRACOE has many different lengths in stock. Proximally extended tracheostomy tubes are available as standard, as they reduce the risk of pressure sores on chin and chest and the chin closing the connector.

Read more about the „TRACOE silcosoft“ line on www.tracoe.com/en/products/kids.

More information on the entire TRACOE brand portfolio is available on our website www.tracoe.com or on [Facebook](#).



About TRACOE medical GmbH:

TRACOE medical GmbH, headquartered in Nieder-Olm (Rheinland-Pfalz), is one of the leading manufacturers and developers of medical devices and aids for patients with tracheotomies and larynx operations. Their premium product portfolio focusses on tracheostomy tubes for patient care in both hospital settings as well as at home. TRACOE medical GmbH has approximately 178 employees, incl. 17 sales representatives, exporting its products to 86 countries. In the past ten years alone, TRACOE medical has been granted 19 patents. The company can look back on a 60-year company history; it has been selected three times as one of the TOP 100 companies among German small- to medium-sized businesses and is already being led by the family's third generation. The Managing Directors are Stephan Köhler and Dr. Thomas Jurisch.



Other information

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