



**KITAYAMA BROTHERS INC**  
**P.O. BOX 1510, WATSONVILLE CA 95077**  
**PHONE 800-472-4184 FAX 831-722-4185**  
**Email: [accounting@kitayamabrothers.com](mailto:accounting@kitayamabrothers.com)**

We at Kitayama Bros., Inc. are excited about the opportunity to serve you and become your partner in the floral business. We look forward to a long and mutually beneficial relationship.

To establish an account with Kitayama Bros., Inc., please complete, sign, initial and date all appropriate places in this application. To expedite your account, scan and email a copy to [accounting@kitayamabrothers.com](mailto:accounting@kitayamabrothers.com) or fax to 831-722-4185 and please mail the original to P.O. Box 1510, Watsonville, CA 95077. Otherwise you can drop off your application at our farm office on 481 San Andreas Road, Watsonville, CA 95076.

On behalf of Kitayama Bros., Inc., and its employees, I thank you for this opportunity and assure you that we will never compromise our commitment to provide you with quality products and service.

Sincerely,

Robert Kitayama  
President/CEO

# CUSTOMER INFORMATION SHEET

## General Information

Name of Firm \_\_\_\_\_ Years in Business \_\_\_\_\_

Business Street Address \_\_\_\_\_

Business Mailing Address (If different) City \_\_\_\_\_

Business Phone Number \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email Address \_\_\_\_\_ Fax Number \_\_\_\_\_

Type of Business    Individual    Partnership    Corporation

If Corporation, Date of Incorporation \_\_\_\_\_ State of Incorporation \_\_\_\_\_

State Resale Tax Number \_\_\_\_\_ Ag License \_\_\_\_\_

Federal ID Number \_\_\_\_\_

\*\*Please include a copy of your Resale Tax Certificate along with this application. Failure to do so will delay the processing of your application\*\*

## Sole Proprietor

Owners Name \_\_\_\_\_ Title \_\_\_\_\_ Home Phone \_\_\_\_\_

Home Address (not a P.O. Box) \_\_\_\_\_

Social Security Number \_\_\_\_\_ Drivers License Number \_\_\_\_\_

Spouse's Name \_\_\_\_\_ Social Security Number \_\_\_\_\_

Spouse's Place of employment \_\_\_\_\_ Work Phone \_\_\_\_\_

## Partnership Or Corporate Officers

1. Name of Agent \_\_\_\_\_ Title \_\_\_\_\_ Company Phone \_\_\_\_\_

Company Address \_\_\_\_\_

2. Name of Agent \_\_\_\_\_ Title \_\_\_\_\_ Company Phone \_\_\_\_\_

Company Address \_\_\_\_\_

3. Name of Agent \_\_\_\_\_ Title \_\_\_\_\_ Company Phone \_\_\_\_\_

Company Address \_\_\_\_\_

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# CREDIT INFORMATION

## Business Property

Own                  Rent

Name of Landlord or Mortgage Holder \_\_\_\_\_

Phone Number \_\_\_\_\_

## Bank Information

Bank Name \_\_\_\_\_

Address \_\_\_\_\_

Checking Account Numbers \_\_\_\_\_

Bank Officer to Contact \_\_\_\_\_

Phone Number \_\_\_\_\_

## Credit Limit

Annual Sales \_\_\_\_\_ Estimated Monthly Purchases from Kitayama Bros \_\_\_\_\_

## Major Trade References

Name \_\_\_\_\_ Acct # \_\_\_\_\_

City/State \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

Name \_\_\_\_\_ Acct # \_\_\_\_\_

City/State \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

Name \_\_\_\_\_ Acct # \_\_\_\_\_

City/State \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

## Personal Credit References

Name \_\_\_\_\_ Acct # \_\_\_\_\_

City/State \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

Name \_\_\_\_\_ Acct # \_\_\_\_\_

City/State \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

Name \_\_\_\_\_ Acct # \_\_\_\_\_

City/State \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

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**Authorized Buyers**

- 1. Name \_\_\_\_\_ Email \_\_\_\_\_
- 2. Name \_\_\_\_\_ Email \_\_\_\_\_
- 3. Name \_\_\_\_\_ Email \_\_\_\_\_
- 4. Name \_\_\_\_\_ Email \_\_\_\_\_

Are Purchase Orders Required to Change your Account? \_\_\_\_\_

**Terms of Sale**

Accounts are due by the 15th of the month following date of purchase. A finance charge of 1.5% per month, (18% APR) will be added to past due amounts. In the event the bank returns a check, the check will be electronically debited from your account for the amount of the check, plus a processing fee of \$30.00 (or legal limit), plus any applicable sales tax. There will also be a \$30.00 bank fee charged. I understand and agree to the terms of sale. In the event Kitayama Bros., Inc., deems it necessary to place my account with a collection agency and /or attorney from collection of any past due amounts, I agree to pay all associated court costs and collection/attorney fees. I acknowledge this agreement is governed by the laws of California.

Venue in this matter shall be Santa Cruz, CA.

Signature \_\_\_\_\_ Date \_\_\_\_\_ Signature \_\_\_\_\_ Date \_\_\_\_\_

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**Individual Personal Guarantee**

For and in consideration of Kitayama Bros., Inc. (hereinafter called "Kitayama") extending credit at the undersigned's request to \_\_\_\_\_ ("Company"), the undersigned (whether one or more) jointly, severally and unconditionally guarantees the full and punctual payment of all indebtedness now and hereafter owing by said Company, and personally guarantees to Kitayama the payment of any obligation of the Company whenever the company should fail to pay the same. This guaranty additionally binds the undersigned to pay any collection/attorney fees and/or court costs assessed by a Court, or paid by Kitayama should the account be placed with a collection agency and/or attorney for collection. In the event the bank returns a check, the check will be electronically debited from my account for the amount of the check, plus a processing fee of \$30.00 (or legal limit), plus any applicable sales tax. There will also be a \$30.00 bank fee charged.

The undersigned waive notice of Kitayama's acceptance hereof, of the accrual, renewal and extension of the indebtedness, of the company's default, and of the accrual undersigned's liability hereunder, as well as grace, notice, presentment for payment, and protest with respect to every option of the indebtedness.

In compliance with Federal Trade Commission regulations, I/We further authorize Kitayama to investigate the undersigned's credit, including requesting credit reports from any credit reporting agencies.

Executed this \_\_\_\_\_ Day of \_\_\_\_\_, 20\_\_\_\_\_

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

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# CREDIT POLICY STATEMENT

1. Payment of an open account is due by the 15th of the month following the date of purchases. All such purchases will appear at the bottom of the monthly statement under the heading "Current"

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2. A finance charge of 1.5% per month (18% APR) is automatically added total past due balances.

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3. If the monthly statement shows a 60-day balance and this amount has not been resolved by the 15th of the month in which the statement is received, the account will be changed to C.O.D. We reserve the right, however to change an open account to C.O.D. at any time.

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4. In the event the bank returns a check, the check will be electronically debited from my account for the amount of the check, plus a processing fee of \$30.00 (or legal limit), plus any applicable sales tax. There will also be a \$30.00 bank fee charged by Kitayama to my account. The account status will also be changed to "CASH ONLY" until the Non-Sufficient Funds check and the fees are paid in full. If three (30 or more Non-Sufficient Funds checks are received within three (3) month period the account status will remain "CASH ONLY" for at least one (1) year.

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If you have questions regarding your account, please contact the A/R Department at our Watsonville, Office at 800-472-4184.

We look forward to serving you.

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Signature

Signature

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## California Resale Certificate

**I HEREBY CERTIFY:**

1. I hold valid seller's permit number: \_\_\_\_\_

2. I am engaged in the business of selling the following type of tangible personal property:

\_\_\_\_\_

3. This certificate is for the purchase from \_\_\_\_\_ of the item(s) I have listed in paragraph 5 below. [Vendor's name]

4. I will resell the item(s) listed in paragraph 5, which I am purchasing under this resale certificate in the form of tangible personal property in the regular course of my business operations, and I will do so prior to making any use of the item(s) other than demonstration and display while holding the item(s) for sale in the regular course of my business. I understand that if I use the item(s) purchased under this certificate in any manner other than as just described, I will owe use tax based on each item's purchase price or as otherwise provided by law.

5. Description of property to be purchased for resale:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

6. I have read and understand the following:

**For Your Information:** A person may be guilty of a misdemeanor under Revenue and Taxation Code section 6094.5 if the purchaser knows at the time of purchase that he or she will not resell the purchased item prior to any use (other than retention, demonstration, or display while holding it for resale) and he or she furnishes a resale certificate to avoid payment to the seller of an amount as tax. Additionally, a person misusing a resale certificate for personal gain or to evade the payment of tax is liable, for each purchase, for the tax that would have been due, plus a penalty of 10 percent of the tax or \$500, whichever is more.

NAME OF PURCHASER

SIGNATURE OF PURCHASER, PURCHASER'S EMPLOYEE OR AUTHORIZED REPRESENTATIVE



PRINTED NAME OF PERSON SIGNING

TITLE

ADDRESS OF PURCHASER

TELEPHONE NUMBER

DATE

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