



Performance Contracting

Guaranteed Energy Savings

Guaranteed Energy Savings provides long term benefits for every student, staff and community member. State legislation has enabled schools, universities, municipalities and other public owners to address deferred maintenance issues, provide needed renovations and improve the quality of the environment in a proven, flexible and cost effective way.

The energy savings, operational savings, and capital costs avoidance savings generated by the building improvements are used to help offset the initial costs. GRP | WEGMAN even guarantees the savings. GRP | WEGMAN. is a proven provider, serving our customers for more than 67 years.

GRP | WEGMAN Performance Contracting is the Smart Choice

Performance Contracting specializes in a holistic approach to improving, modernizing, and maintaining existing buildings while providing energy efficient systems. We have the ability to self-perform aspects of the project, providing a cost-competitive solution.

- Single-Source Accountability from Concept to Completion
- Lower Utility Bills
- Quality Project Management Throughout the Length of the Project
- Ability to Work with Local Partners and Contractors
- Safety Record that is Unmatched in the Industry
- Unmatched Experience in Designed Solutions
- Service, Support, and Training for Your Staff
- Engineering, Installation and Service
- On-time Delivery

"GRP | WEGMAN has an excellent understanding of Performance Contracting which helped our District make significant improvements to our facilities in a short amount of time while saving both energy and operational costs. They have a very competitive business model that allowed our District to save time and money while updating our buildings. GRP | WEGMAN exceeded our expectations."

—Dan Cox, Superintendent
Staunton, IL School District



Providing Long Term Benefits

We Take a Customized Approach to Meet Your Needs.

Our goal is to develop an understanding of your needs, your vision, your financial requirements, and the respective challenges your facilities face. GRP | WEGMAN Performance Contracting has developed a systematic process that helps ensure success and achieve necessary, guaranteed results over the life of the contract.

Our experienced team members meet with you one on one to collect vital information. We discuss your priorities, short and long term goals, needs, and financial requirements. Key members of your team are involved in this process. We prepare a preliminary facilities analysis that provides an evaluation of the facilities infrastructure and determines where your short and long term liabilities exist.

Through a competitive procurement process, customers may select the best provider for integrated solutions and energy savings results. The competitive phase requires an issuance of a request for proposals or request for qualifications to competitively advertise. GRP | WEGMAN can assist our clients in this phase of the process by helping them draft these documents or any other grant applications available to assist in the funding of a project.



Guaranteed Energy Savings Program Performance Contract

- Phase 1:** \$3,120,000 - 2012
- Phase 2:** \$258,000 - 2015
- Phase 3:** \$3,199,500 - 2016
- Phase 4:** \$318,196 - 2018

For more information about the
GRP | WEGMAN Performance Contracting Division,
contact Bob Fogarty at 618-225-9367
1 Mechanical Drive, Bethalto, IL 62010
bfogarty@grpwegman.com • www.grpwegman.com

Performance Contracting

Designing Programs to Cover You Inside and Out

We take a proactive, comprehensive approach to facility upgrades resulting in improved comfort and safety. Scopes of work include, but are not limited to:

- Building Envelope
- HVAC and Controls
- Electrical
- Infrastructure
- Roofing
- Security
- Lighting and Ceilings
- Renewable Energy Solutions
- Plumbing and Restroom Upgrades
- Windows
- Interior and Exterior Doors
- On-Going Maintenance and Training
- Exterior Site Work

Innovative Thinking Saves Red Bud CUSD # 132

Innovative design and installation methods created by our Performance Contracting Division allowed the Red Bud CUSD #132 to save hundreds of thousands of dollars while providing new HVAC to the schools in less than 60 working days. Rather than following traditional installation procedures that would have required a longer installation period, GRP | WEGMAN put a plan in place to abate hazardous materials and implement a turn-key, fixed price solution.

Phased Scope Included:

- New High Efficiency HVAC
- New Windows
- New Web Based Control System
- New Drop Ceilings
- New Electrical Service Entrance
- New Fire Alarm System
- New Breakers
- Restroom Renovation
- New LED Football Field Lighting
- Renovated Science Labs
- New ADA Compliant Restrooms
- New Interior and Exterior Doors
- Building Envelope Tightening
- Asbestos Abatement
- New Floor Tile
- New Playground
- New Electrical Distribution