

VOLTS & VIEWS

Roseau Electric Cooperative, Inc.

A Touchstone Energy® Cooperative

FEBRUARY 2018



Wannaska Lions, Friends of Hayes Lake State Park sponsor fishing derby at Hayes Lake

Bill Brinkman, Wannaska Lions member

The 21st annual Hayes Lake fishing derby will be held Saturday, Feb. 17, 2018. It has become a great family fun-filled event held on beautiful Hayes Lake within the Hayes Lake State Park. Fishing licenses are not required in the state park, but park permits are required for entrance to the park, and will be available during registration.

Registration is set to begin at



8 a.m. in the main park office/entrance to the park, with the fishing derby from 10 a.m. to 3 p.m. Contest prizes will be awarded at 3:15 p.m. at the tent on the lake. Awards will be given for the youngest and oldest fishing contestants, and other fish categories. Door prizes will also be given to children and adults during the event. Check the tent on the lake to see if your name has been drawn!

Contestants may set up their own shelters and the Lions will drill holes if needed. Free minnows will be provided by Ace Hardware. A food vendor trailer will be operated by the Friends of Hayes Lake, serving lunch, coffee and hot chocolate all day.

Polaris Industries has provided two Rangers with tracks to help move people and equipment.

The motto for the Lions Club

organization is "We Serve." The Wannaska Club has 28 members and raises money in two primary ways to help people: this annual

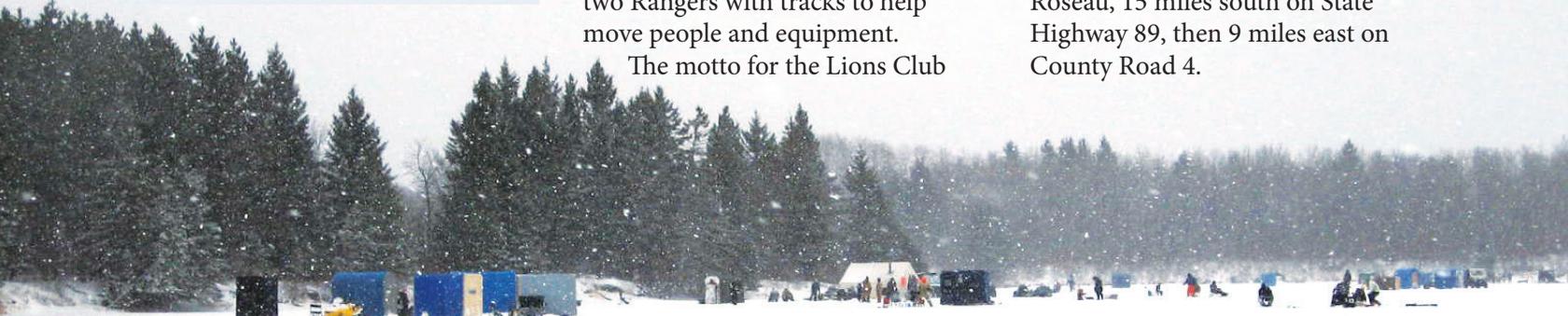
fishing derby and special pancake breakfasts or pancake feeds throughout the year. The Derby event has raised over \$60,000 during its 20 years. All of the

money raised goes to people in the area with health issues or emergency needs. None of the funds raised goes to the club members in any way.

A \$5 entry fee, selling ads for the Trading Post announcement and raffle ticket sales are the three ways money is raised for the fishing derby.

The Wannaska Lions appreciate the great community support for this and other Lions events. Directions to Hayes Lake State Park: from Roseau, 15 miles south on State Highway 89, then 9 miles east on County Road 4.

Fishing Derby
Saturday, Feb. 17
Hayes Lake State Park
Registration 8 a.m.
Derby 10 to 3



VOLTS & VIEWS

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OFFICERS AND DIRECTORS

Chairman Mark Sax
 Vice Chairman Jim Hallan
 Secretary-Treasurer Collin Jensen
 Directors Roger Amundson, Shawn Gust,
 Wes McFarlane, Dale Moser,
 Joe Tesarek, Mike Wahl

Tracey Stoll General Manager
 Ryan Severson Assistant Manager
 Jeremy Lindemann Member Services
 Mike Millner Line Superintendent
 Stephanie Johnson Office Manager

Regular Business Hours: 8:00 a.m. - 4:30 p.m.
 Phone (218) 463-1543
OUTAGE CALLS: 463-1544;
 Toll-Free 1-888-847-8840

MINNESOTA STATE ELECTRICAL INSPECTORS

7 a.m. - 8:30 a.m. (Mon. thru Fri.)

Kittson, Northwest Angle, Polk
 and part of Marshall Counties:

Wayne Bergstrom – 701-520-9771

Pennington, Roseau and part of
 Marshall Counties:

Bryan Holmes – 218-686-1413

Lake of the Woods County:

Curt Collier – 218-966-5070

Beltrami County:

Davis Smid – 507-227-2772

Any time you or an electrician does wiring or other electrical work at your home or farm, Minnesota state law requires a state wiring inspector to conduct a proper inspection of the work. A rough-in inspection must be made before any wiring is covered. A final inspection is also required. For more information visit dli.mn.gov and go to the electrical page.

Gopher State One Call
1-800-252-1166 or 811
www.gopherstateonecall.org



Anyone who plans to dig is required by law to notify the state of their intentions at least 48 hours in advance. All digging requires the 48-hour notification so that buried telephone line, television cable, pipelines, utility electrical lines, municipal water and sewer lines can be located to ensure that none will be severed or damaged.

OUR MISSION STATEMENT

Roseau Electric Cooperative is committed to providing its member-owners low cost, high quality, safe and reliable electricity with friendly, efficient and knowledgeable service.



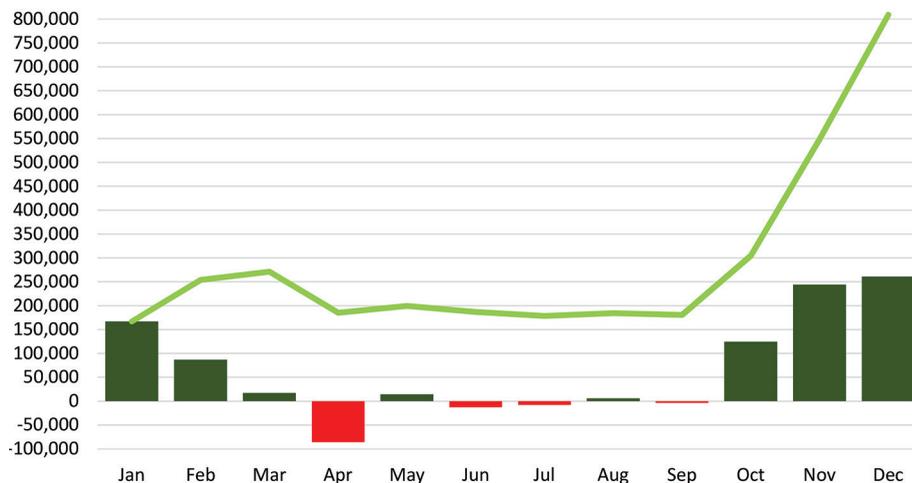
Year in review

Tracey Stoll, General Manager

What a way to end 2017! While yet unaudited, with all entries on the books, we closed the year with operating margins in excess of \$800,000. Why is this important, and why should you care? Considering this cooperative's 2017 budget of \$18.7 million, significant operating capital is needed to run your cooperative's business from day to day, month to month. Without adequate funds collected from you on a monthly basis, we would need to borrow more; and, without rates that result in significant margins, the bankers we borrow from could begin to question our ability to pay back what we borrow.

Operating margins are what are left after paying all operating costs using the dollars we collect from you, the member-owner. In turn, those margins are allocated back to you to be paid as dividends in future years. While different levels of debt, rate structures and equity levels may mean margin targets from cooperative to cooperative vary, here at your cooperative, based on last year's budget, we aimed for a range between \$647,500 and \$925,000. Most of our margin is generated from the winter months of January, February and December. Below is a bar graph by month showing operating margins through the year with a line representing the accumulation of those margins.

2017 Operating Margins



Because your cooperative's operating margins are very flat and sometimes negative through the summer months, it is important to start the calendar year strong. Although January was respectable, February was much lower than expected, and by April we were still under \$200,000 for the year. We flat-lined through the summer months, posting an adequate October, before November surprised us with the arrival of cold early in the month. The combination of almost meeting our revenue budget while holding the line on expenses made for a good year, even though energy sales fell for the third consecutive year – just under 149 million kilowatts sold – a 20-year low.

In generating adequate margins for 2017, the burden on you, as a member-owner, came with much higher-than-expected November bills followed by an

average December bill (an average we haven't seen in a few years). These billings generated many questions and phone calls. While no billing system is perfect, we do have many verification tools at our disposal to alert us of possible billing errors. Often, our first line of testing is to compare the kilowatt-hours we sell to our members during the month with the kilowatt-hours we buy from our energy provider, Minnkota Power Cooperative; we can't sell more than we buy! One of the often-handled issues is when your off-peak meter, which bills at a reduced rate, does not return a reading, resulting in all your energy being billed at a higher rate. While frustrating to a member, this issue is easily fixed with a call to our office. Rebecca can usually adjust your bill after receiving an updated reading, and provide you with a new amount to remit. What Rebecca or any of our customer service representatives are incapable of doing is taking back electricity that has been used. Uncontrolled electric heat, a bad element on a water heater or a bad thermostat on a space heater are just some of the causes of high bills which no adjustment, on our part, can remedy.

We exist as your energy provider. As that provider, we want you to make the best use of a valuable product. We stand ready to help you with heating and cooling choices, recommendations as to how you can make your dwelling more energy efficient, options like budget billing to even out the monthly expense of energy, and tools like SmartHub for you to monitor your usage and view and pay your monthly bill.

Diversified services

What else can we provide you? In the past, we've provided satellite television, first with C-Band (remember those huge satellite dishes in yards), followed by DirecTV. We currently provide long distance services to members who have no other choice. The number of members using that service has dropped significantly since Wikstrom Telephone started offering a better alternative, and we may soon face a decision point of whether to continue to offer that service. We currently offer Exede satellite internet service – again, for those members who have no better option.

We continue with a broadband feasibility study to determine if we should move toward a fiber-to-the-home offering for our members. Such an offering could conceivably bring not only internet, but phone and video streaming services. There's no question that the need in Roseau County exists. With funds from our most recent grant from the Blandin Corporation, we are working with an engineering firm to determine the costs and best method of delivery of a gigabit-capable connection to our members. Knowing how impatient some of our members are and how long you've already waited for "good" internet, we want to keep you updated on our study's progress and share that in such a complicated business, your cooperative is carefully considering what is in the best interest of our members.

January sales start strong

So, what can we expect for the new year? Three weeks in, we are slightly ahead of January 2017 for energy usage. As we rush toward warmer weather, April will be key. Just three short years ago, your cooperative was looking back at a record 186 million kilowatts sold in 2014. I'm hoping we top 150 million for 2018. Your cooperative's sales in recent years have been affected by mild winters, new efficiencies in heating, cooling and lighting, changes in our commercial and agricultural loads, as well as your ability to choose what fuel source you use to heat your home. Even so, I am happy to report, because of such a strong finish to 2017, no rate increase will be necessary for 2018.

Telephone scam

If you follow us on Facebook, you will have seen my warning of another telephone scam in our area. This one mimics one that we were following in summer 2017. Someone, with a caller ID that may even identify as Roseau Electric, is calling people and businesses in the area threatening disconnection of service if not paid immediately. Last summer, businesses in Roseau (not even served by your cooperative) were receiving these calls. This time around, a business in Grygla (who was current with their billing) was called and threatened.

A couple of things are obvious: these scammers do not have our billing records, do not even know exactly who are our members and have a hard time pronouncing your cooperative's town or state name. They are obviously hoping to induce panic on the part of a member and hoping you'll give them a credit card over the phone to pay what they demand.

As I posted on Facebook, our customer service representatives may have to call out from time to time, and we may have to come for a visit with a notice to disconnect, but we do not demand immediate payment or threaten disconnect. It is best for you and your cooperative to work through bill payments and your continued use of electricity. If ever in doubt that it is us calling, hang up and call us at 218-463-1543. If asked the right probing questions, these scammers are easily found out. We've found that they really can't mimic our northern Minnesota smile-through-your-voice tone that Deaun, Rebecca, Cassie, Peggy Sue, Lori or Stephanie convey over the phone.

Employee happenings

Stephanie Johnson, our office manager, took the bold step of applying for a position in a neighboring cooperative. I'm excited to announce that she was offered and has accepted the general manager responsibilities of Red Lake Electric Cooperative in Red Lake Falls. A move like this will obviously mean some shuffling of duties within your cooperative. I would ask for your patience and understanding as we work through the process. Stephanie will assume her new duties May 16, 2018. Congratulations Stephanie!

Save money and energy in 2018 with energy efficiency rebates!



Several years ago, the State of Minnesota/ Department of Energy (DOE) established a requirement to utilities who sell electricity for spending (\$) and also a requirement to reduce kilowatt-hour (kWh) sales. Currently, each requirement is 1.5 percent per year based on the most recent three-year weather normalized energy sales. Since May of 2009, REC has participated in the PowerSavers rebate incentive program under Minnkota Power Cooperative.

Most Minnesota co-ops and municipals within the Minnkota system have participated in the program; collectively they have been successful in meeting these CIP requirements, saving (reducing sales of) more than 150 million kWh. Roseau Electric has spent \$854,816 and saved 9,361,335 kWh since the inception of the program.

Energy experts within the program work with residential, business and industrial consumers and their contractors if needed to find specific ways to reduce (conserve) energy usage. Incentives are available for REC members who make qualifying energy efficiency or conservation improvements.

Forms for 2018 are available on our website, www.roseauelectric.coop, or at the REC office. Program requirements, incentives and guidelines are detailed within the forms. Members are encouraged to complete forms in a timely manner, preferably within 60 days of installation. Required documentation (specs, receipts, etc.) should accompany the forms. Projects must be implemented (completed) by Dec. 31, 2018.

Residential Electric Rebates

Equipment	Specifications	Rebate
LED Screw-in Bulbs	Replace 40-60 watt incandescent. Energy Star recommended.	\$4/bulb or not to exceed 50% of the cost.
	Replacing 65 watt or greater incandescent. Energy Star recommended.	\$8/bulb or not to exceed 50% of the cost.
LED Recessed Downlights	Complete fixture or replacement kit. Energy Star recommended.	\$8/install or not to exceed 50% of the cost.
LED Outdoor Fixtures	40 watts or less. Dusk-to-dawn operation required.	\$20/fixture or not to exceed 50% of the cost.
	>40 watts. Dusk-to-dawn operation required.	\$40/fixture or not to exceed 50% of the cost.
Clothes Washer	Must be Energy Star approved.	\$50/unit
Clothes Dryer	Must be Energy Star approved.	\$50/unit
Refrigerator or Freezer	Must be Energy Star approved.	\$25/unit
	Additional rebate for recycling old unit. Complete removal form.	\$25/unit (only applies to removal for new unit)
Electric Water Heater – New Building Construction	85-gallon or larger. Must be on off-peak.	FREE
	100-gallon or greater. Must be on off-peak.	See REC for details
	55-gallon or less. Must be on off-peak.	\$200/unit
Electric Water Heater – Existing Building	100-gallon or greater. Must be on off-peak.	\$650/unit
	85-gallon. Must be on off-peak.	\$600/unit
	55-gallon or less. Must be on off-peak.	\$200/unit
	Bonus rebate: If converting from natural gas or propane.	\$250/unit
Programmable Thermostat		\$25/unit
Tune-up for Central AC	Not valid on window AC units. Checklist on form must be filled out with application.	\$25/unit
Tune-up for Air-Source Heat Pump	Checklist on form must be filled out with application.	\$25/unit
Supplemental Heating Source ASHP	Must modulate to allow Energy Star-rated ASHP to operate down to 5 degrees and be on off-peak.	\$500/unit
Air-Source Heat Pump or Mini-split/ductless Air-Source Heat Pump	≤16 SEER	\$300/ton
	>16 SEER	\$500/ton
Furnace Air Handler with ECM Blower	ECM Blower	\$100/unit
Ground-Source Heat Pump	Closed loop. 16.2 EER/COP 3.6	\$600/ton, max. of \$5,600
	Open loop. 14.1 EER/COP 3.3	\$400/ton, max. of \$3,100
Underfloor Electric Heating		\$40/kW, max. of \$1,200
Other Electric Heating	Includes baseboard, cove heaters and more.	\$40/kW, max. of \$1,200

Electric Rebates for Businesses

BUSINESS – HVAC	Specifications	Incentive
AC Tune-up for Rooftop Units		\$50/unit
AC Tune-up for Central AC Split System < 5 ton		\$50/unit
Air-source Heat Pump (ASHP)1,3,4	16 SEER or less	\$300/ton
	17 SEER or greater	\$500/ton
Furnace/Air Handler with ECM1,2,7	Furnace with an ECM blower	\$100/unit
Mini-Split Ductless ASHP or Packaged Terminal ASHP	16 SEER or less	\$300/ton
	17 SEER or greater	\$500/ton
Programmable Thermostat	Total thermostat incentive is limited to \$2,500 per facility, up to 50% of unit cost.	\$50/unit
Supplemental Heating Source for Air-Source Heat Pump (ASHP)1	Must modulate to allow qualifying ASHP to operate down to 5°F, and must be on load control	\$500/unit

BUSINESS – Geothermal	Specifications	Incentive
Ground-Source Heat Pump Open Loop <135,000 BTUH @ 59°F	16.2 EER/3.6 COP Maximum incentive \$8,100	\$400/ton
Ground-Source Heat Pump Closed Loop <135,000 BTUH @ 77°F	14.1 EER/3.3 COP Maximum incentive \$15,600	\$600/ton
Replacement Ground-Source Heat Pump Open Loop <135,000 BTUH @ 59°F	16.2 EER/3.6 COP Maximum incentive \$3,750	\$100/ton
Replacement Ground-Source Heat Pump Closed Loop <135,000 BTUH @ 77°F	14.1 EER/3.3 COP Maximum incentive \$7,500	\$200/ton

BUSINESS – Refrigeration	Specifications	Incentive
Anti-Sweat Heater Control (cooler)	Retrofit only	\$40/door
Anti-Sweat Heater Control (freezer)	Retrofit only	\$100/door
Auto-closure on Walk-in Cooler/Freezer Doors	Retrofit or new installations	\$40/closure
Compressor ECM	Retrofit or new installations	\$25/unit
Condenser ECM	Retrofit or new installations	\$25/unit
ECM Evaporator Fan – Walk-In Coolers/Freezer	Retrofit only	\$40/motor
ECM Evaporator Fan – Reach-In Cooler/Freezer	Retrofit or new installations	\$40/motor
ENERGY STAR Commercial Solid or Glass Door Freezer	Less than 15ft ³	\$50/unit
	15-30ft ³	\$100/unit
	30-50 ft ³	\$150/unit
ENERGY STAR Commercial Solid or Glass Door Refrigerator	Less than 15ft ³	\$50/unit
	15-30 ft ³	\$100/unit
	30-50 ft ³	\$150/unit
ENERGY STAR Ice Machine	Less than 500lb per day	\$200/unit
	500 – 1,000lb per day	\$300/unit
	Greater than 1,000lb per day	\$600/unit
Horizontal LED Case Lighting	Retrofit or new installations	\$5/lin. ft.
LED Case Lighting	Retrofit or new installations Must be DesignLights Consortium™ approved	\$25/door
LED Case Lighting – Occupancy Sensor	Retrofit or new installations	\$10/door
Low Heat Reach-In Freezer Door	Retrofit or new installations	\$25/door
Night Cover	Retrofit only	\$8/lin. ft.
Energy Efficient Case Door (Anti-sweat heater <54 Watts)	Retrofit or new installations	\$15/door
Replace Open Multi-Deck Reach-In Case with Glass Door Reach-In	Retrofit Only	\$30/lin. ft.
Strip Curtain	Retrofit or new installations	\$8/lin. ft.

BUSINESS – Retrofit Lighting	Specifications	Incentive
High-Bay T8 Fixtures – 4 ft. Lamps	3-lamp. Replacing 150W or larger.	\$20.00
	4-lamp. Replacing 250W or larger.	\$25.00
	6-lamp. Replacing 400W to 749W.	\$50.00
	8-lamp. Replacing 750W or larger.	\$70.00
High-Bay T5 High Output Fixtures with 4 ft. Lamps.	2-lamp. Replacing 150W to 249W.	\$20.00
	3-lamp. Replacing 250W or larger.	\$25.00
	4-lamp. Replacing 400W or larger.	\$50.00
	6-lamp. Replacing 400W to 749W.	\$40.00
	6-lamp. Replacing 750W or larger.	\$70.00
LED Screw-In Bulb	40-60W equivalent incandescent. ENERGY STAR recommended.	50% of purchase price up to \$4/bulb
LED Screw-In Bulb	65W or greater equivalent incandescent. ENERGY STAR recommended.	50% of purchase price up to \$4/bulb
LED Recessed Downlight	Complete fixture or replacement kit. ENERGY STAR recommended.	50% of purchase price up to \$8/fixture
LED Fixture – High-Intensity Discharge (HID) Equivalent, i.e., Mercury Vapor, High Pressure Sodium and Metal Halide	LED Fixture Wattage of <40 Watts. Must be DesignLights Consortium™ approved. If used as an outside fixture, it must have a photocell.	50% of purchase price up to \$40/fixture
	LED Fixture Wattage of >40 Watts. Must be DesignLights Consortium™ approved. If used as an outside fixture, it must have a photocell.	50% of purchase price up to \$80/fixture
LED Linear Lamp – 4 ft.	Must be DesignLights Consortium™ approved.	\$5.00/lamp
LED Linear Lamp – 8 ft.		\$10.00/lamp
LED Linear Fluorescent Replacement or New Fixture	1-lamp equivalent. Must be DesignLights Consortium™ approved.	\$5.00/fixture
	2-lamp equivalent. Must be DesignLights Consortium™ approved.	\$10.00/fixture
	3-lamp equivalent. Must be DesignLights Consortium™ approved.	\$15.00/fixture
	4-lamp equivalent. Must be DesignLights Consortium™ approved.	\$20.00/fixture
LED Case Lighting	Replacing fluorescent.	\$25.00/door
LED Case Lighting - Occupancy Sensor	Retrofit or new installations Must be DesignLights Consortium™ approved.	\$10/door
Snack Misers		\$25
Vending/Cooling Misers		\$50

All incentives, criteria and guidelines for resident and business members can be found at

www.roseauelectric.com or by calling **218-463-1543**

So, you want to be a director

Three directors will be elected at the 2018 annual meeting scheduled for April 7. Directors whose terms expire in 2018 are District 1, James Hallan; District 6, Joe Tesarek; and District 9, Mark Sax. Directors Hallan and Sax will be filing for reelection. Director Tesarek does not intend to file.

Reports to:

- ▶ The membership

Objective:

- ▶ To establish relationships between the board, the membership and the Manager
- ▶ Define principles and practices
- ▶ Delegate authority
- ▶ Analyze operations

Meeting attendance requirements:

- ▶ **Monthly board meetings:**
Board meetings are held 12 times per year, usually the fourth Wednesday of the month, 9 a.m. to 2 p.m.
- ▶ **Other meetings:**
 - Roseau Electric annual meeting
 - Minnkota annual meeting
 - MREA district meetings
 - Other meetings to learn policies and procedures of the electric industry. Expect five to 12 extra days per year.

Board of Director Duties and Responsibilities

- Hire and delegate authority to the manager.
- Maintain legal entity and practices.
- Review and update Bylaws.
- Require a continuous member and public relations program.
- Keep informed and grow in skills of the program.
- See that members are informed of operations.
- See that accurate minutes are prepared and maintained.
- Consider and adopt plans for objectives and goals.
- Review and update policies.
- Examine and approve annual budget and cash flow.
- Review and approve a sound financial plan.
- Establish policies and programs for good employee relationships.
- Assist in planning all meetings.
- Establish special or standing committees.
- Review responsibilities of board and manager.
- Approve the selection of consultants and attorney.
- Establish measures and controls to determine effectiveness of management.
- Authorize and review annual financial audit.
- Implementation and enforcement of this position description is the responsibility of the board of directors.

2018 director elections

Roseau Electric Cooperative, Inc., is organized as a cooperative and is owned by its members. The membership elects a board of directors to represent them in the operation of the cooperative.

Three directors will be elected at the 2018 annual meeting scheduled for April 7 at the Roseau School Theatre in Roseau. The directors whose terms expire in 2018 are: James Hallan, District 1 (3-year term); Joe Tesarek, District 6 (3-year term); and Mark Sax, District 9 (3-year term).

Nomination by petition

No nominating committee will be used. All nominations will be done by petition, including the incumbents.

Any 10 or more members who reside in Districts 1, 6 or 9 may nominate an eligible member for a director position in that district. No member may be elected to a director position unless nominated in this manner. No write-in ballots shall be accepted. District 6 has an open seat as Joe Tesarek currently does not intend to file.

Petition forms are available at the cooperative's office

Director candidates must pick up a petition and a director packet at Roseau Electric Cooperative, Inc., in Roseau. The packet contains additional forms that must be signed and turned in before the deadline.

Petition for Nomination

The following members wish to nominate Insert name for the three-year term in Districts 1, 6 or 9 Insert District 1, 6 or 9 director position, and to place such name on the ballot for the April 7, 2018, election at the annual meeting of the Cooperative, in accordance with Article III, Section 5, of the bylaws.

PRINTED NAME	SIGNATURE	CUSTOMER NO.
1.		
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11.		
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The Cooperative must receive the completed petition no later than the close of business Tuesday, Feb. 6, 2018, at the annual meeting scheduled for April 7, 2018. Elections will be held for each of Districts 1, 6 and 9 for a three-year term.

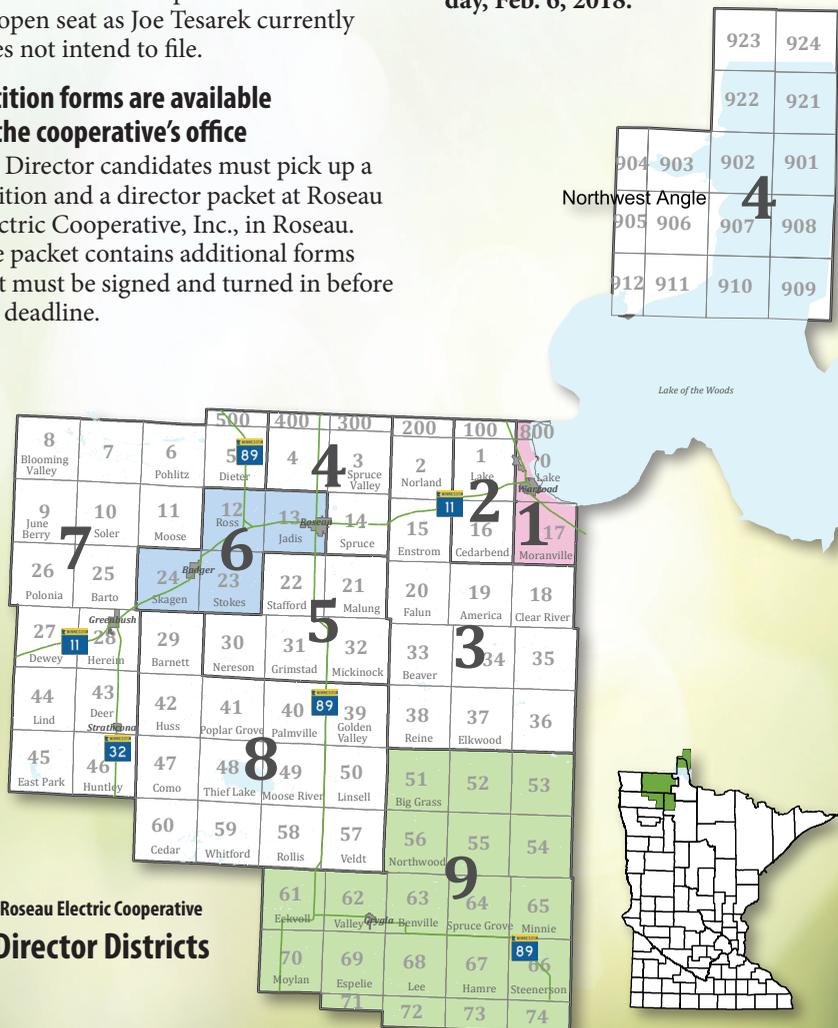
The directors whose terms expire in 2018 are as follows:

DISTRICT 1 3-year term James Hallan	DISTRICT 6 3-year term Joe Tesarek	DISTRICT 9 3-year term Mark Sax
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Any 10 or more members who reside in Districts 1, 6 or 9 may nominate an eligible member for a director position in that district. No member may be elected to a director position unless nominated in this manner. In the event of joint membership, only the signature of one joint member shall be acceptable.

Petition deadline

The cooperative must receive the completed petition no later than the close of business at 4:30 p.m. on Tuesday, Feb. 6, 2018.



OUTAGE NOTIFICATION SERVICE



As we shared in the last newsletter, our new after-hours call provider transition is complete and recently used the preemptive calling for planned outages on the Malung substation.

If you are affected by a planned outage event and your phone number is in our database, you will receive a phone call alerting you with the details. This call originates from (and caller id may show) our new after hours service in Austin, Minn. To make sure we have a point of contact on file, please call our office during normal business hours, Monday through Friday, 8 a.m. to 4:30 p.m.

Do we have your current phone numbers in our system?

It's important that we have your current number on file. It is helpful in the event of an outage or a dropped call. Please call us to update your phone numbers.

member connection

ENERGY TIP

With the extreme cold temps we have experienced recently, you may have plugged in a space heater or electric fireplace, and you will see your electric usage increase, too. Winter usage is always higher in our region with fewer hours of sunlight, more time spent indoors with various devices and appliances being used along with lighting and heating. Create an awareness and share with other family members about using energy more efficiently.

SAFETY TIP

Three's a crowd! When it comes to your electrical outlets, overloading a circuit is a hazard and can result in an electrical fire. Inspect each outlet in your home, and if you ever feel a cord that is warm to the touch, it's a warning that the circuit is experiencing too much load. Turn off the device or appliance and unplug carefully!

QUOTE OF THE MONTH

"Winter is not a season; it's an occupation."

– Sinclair Lewis

DATES TO REMEMBER

Feb. 2 – Groundhog Day

Feb. 14 – Valentine's Day
Ash Wednesday

Feb. 21 – Electric bill is due

OFFICE HOURS

Monday-Friday
8 a.m. – 4:30 p.m.

AFTER HOURS/OUTAGE NUMBER

Toll-free 1-888-847-8840

1-218-463-1544

CALL BEFORE YOU DIG

1-800-252-1166 or 811

PAY BY PHONE

1-877-999-3412

SMARTHUB

<https://roseauelectric.smarthub.coop/>

WEBSITE

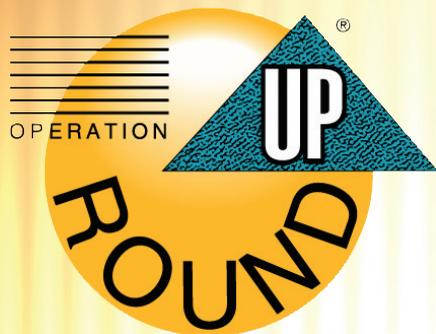
www.roseauelectric.com



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OPERATING STATISTICS

	Monthly		Yearly	
	Dec. 2016	Dec. 2017	Dec. 2016	Dec. 2017
Members	6,440	6,450	6,440	6,450
kWh purchased	18,138,264	18,219,860	158,843,471	156,202,995
% change	8.54%	0.45%	-4.94%	-1.66%
Revenue	1,924,242	1,990,139	18,330,309	18,768,122
Cost of power	1,184,900	1,200,493	11,455,526	11,424,489
Other expenses	531,912	529,103	6,380,373	6,534,591
Operating margins	207,430	260,543	494,410	809,042
Nonoperating margins	88,328	(7,163)	203,140	66,895
Patronage dividends	-	-	206,968	188,280
Total margins	295,758	253,380	904,518	1,064,217



Grant Application Deadline

Feb. 28, 2018

To be considered
at the March 2018 meeting,
grant applications must be received
by **Feb. 28, 2018.**

Grant applications are available
at the REC office or by visiting
our website at
www.roseauelectric.com.

