



Roseau Electric Cooperative, Inc.

A Touchstone Energy® Cooperative

NOVEMBER 2018

Co-OP APPRECIATION DAY

Co-op Day Winners

\$50 Electric Bill Credits

Helen Aasen, Roseau
Bill Baumgartner, Roseau
Don Kofstad, Roseau
Roger Sandstrom, Roseau

\$100 Energy Bill Credit

Lois Erickson, Salol
Grand Prize Winner of \$250 Energy Bill Credit
Jerry Solom, Wannaska

Thanks to all for sharing part of their day to be with us!



VOLTS & VIEWS

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OFFICERS AND DIRECTORS

Chairman.....	Mark Sax
Vice Chairman	Jim Hallan
Secretary-Treasurer	Collin Jensen
Directors	Roger Amundson, Shawn Gust, Wes McFarlane, Dale Moser, Mike Wahl, Ed Walsh
Tracey Stoll.....	General Manager
Ryan Severson	Assistant Manager
Mike Millner.....	Line Superintendent
Jeremy Lindemann.....	Member Services
Alex McMillin	Office Manager
Regular Business Hours:	8:00 a.m. - 4:30 p.m.
Phone	(218) 463-1543
OUTAGE CALLS:	
Toll-Free	1-888-847-8840

MINNESOTA STATE ELECTRICAL INSPECTORS

7 a.m. - 8:30 a.m. (Mon. thru Fri.)

Kittson, Northwest Angle, Polk
and part of Marshall Counties:
Wayne Bergstrom – 701-520-9771

Pennington, Roseau and parts of
Beltrami and Marshall Counties:
Bryan Holmes – 218-686-1413

Parts of Beltrami County:
Ronald Ditsch – 218-779-6758

Lake of the Woods County:
Curt Collier – 218-966-5070

Inspector list is subject to change at any time.

The State of Minnesota has high wiring standards, which are in the best interest of you and your family or business. Improper wiring can damage your home, your property and equipment, and injure or kill the people you love. Currently, the state does allow homeowners to do their own residential wiring; however, it is critical that the current electrical code is followed. Any time you or an electrician does wiring or other electrical work at your home or farm, Minnesota state law requires a state wiring inspector to conduct a proper inspection of the work. A rough-in inspection must be made before any wiring is covered. A final inspection is also required. For more information visit dli.mn.gov and go to the electrical page.

Gopher State One Call
1-800-252-1166 or 811
www.gopherstateonecall.org



Anyone who plans to dig is required by law to notify the state of their intentions at least 48 hours in advance. All digging requires the 48-hour notification so that buried telephone line, television cable, pipelines, utility electrical lines, municipal water and sewer lines can be located to ensure that none will be severed or damaged.

OUR MISSION STATEMENT

Roseau Electric Cooperative is committed to providing its member-owners low-cost, high-quality, safe and reliable electricity with friendly, efficient and knowledgeable service.

This institution is an equal opportunity provider and employer.



Financial outlook

Tracey Stoll, General Manager

blinked, and Fall was a memory and we have snow on the ground.

Mr. Millner and crew are buttoning up some line work before the ground gets too hard and the water turns solid – boat and barge are tucked in for the long Winter's nap!

In the office, as we wrapped up our co-op day celebration and took a day off to honor our veterans, talk turned to budgeting for the new year. If you find the operating statistics elsewhere in this publication, you'll see that through September we've stayed a little ahead of last year for energy sales, although we've booked considerably more in other expenses in 2018 compared to 2017. This increase in other expenses centers mostly around additional payroll costs due to some summer outages, but also points to increased costs of the equipment and materials we use to maintain the electrical system that provides power to our members.

Our margins for 2018 are both lower than 2017 and lower than budgeted. Those margin dollars, when we get to the end of the year, are banked as dividends to pay back to you in future years. Margins also prove to our lenders that we're operating at a positive and are able and willing to pay back debt plus the interest owed. Without adequate margins, borrowing funds for future work can be more difficult. This year, without a much better than expected November and December, we'll be looking at a shortfall in operating margins that will lead to the inevitable talk of a necessary rate increase in 2019. The flavor of that rate increase (what buckets will be affected

– energy, demand, facilities charge, etc.), and how much will be needed to right the course will be discussed at our next two board meetings, along with the 2019 budget.

This cooperative is run by representatives of the membership – directors who take the job of governing this business very seriously. The opportunity to serve on that board comes up for three of nine districts every April at our annual meeting. In order to run for a seat, there are a few hoops to jump through, but we make it as painless as we can. Please read up on that opportunity in this newsletter.

As we approach the holiday season, I am so thankful for member in-office visits or phone calls, willing employees, an engaged board of directors and challenging opportunities on the near horizon.

Happy Thanksgiving!



**BEWARE OF
UTILITY SCAMS**

Roseau Electric Cooperative reminds members to beware of any suspicious phone calls demanding credit card or personal financial information. Roseau Electric does not ask for this type of information over the phone. If you receive a call like this, hang up immediately and call Roseau Electric at 463-1543 to verify your account status.

**NEVER GIVE OUT SOCIAL SECURITY NUMBERS,
CREDIT CARD OR BANKING INFORMATION TO
ANYONE WHO CALLS, REGARDLESS OF WHO
THEY CLAIM TO REPRESENT.**

2019 director elections

Roseau Electric Cooperative, Inc., is organized as a cooperative and is owned by its members. The membership elects a board of directors to represent them in the operation of the cooperative.

Three directors will be elected at the 2019 annual meeting scheduled for April 6 at the Roseau School Theatre in Roseau. The directors whose terms expire in 2019 are: Wes McFarlane, District 2 (*3-year term*); Roger Amundson, District 5 (*3-year term*); and Shawn Gust, District 8 (*3-year term*).

Nomination by petition

No nominating committee will be used. All nominations will be done by petition, including the incumbents.

Any 10 or more members who reside in Districts 2, 5 or 8 may nominate an eligible member for a director position in that district. No member may be elected to a director position unless nominated in this manner. No write-in ballots shall be accepted.

Petition forms are available at the cooperative's office

Director candidates must pick up a petition and a director packet at Roseau Electric Cooperative, Inc., in Roseau. The packet contains additional forms that must be signed and turned in before the deadline.

Petition deadline

The cooperative must receive the completed petition no later than the close of business at 4:30 p.m. on Tuesday, Feb. 5, 2019.

Petition for Nomination

The following members wish to nominate [insert name] for the three-year term in Districts 2, 5 or 8 [insert "District 2, 5 or 8"] director position, and to place such name on the ballot for the April 6, 2019, election at the annual meeting of the Cooperative, in accordance with Article III, Section 5, of the Bylaws.

PRINTED NAME SIGNATURE CUSTOMER NO.

1.			
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The Cooperative must receive the completed petition no later than the close of business Tuesday, Feb. 5, 2019. At the annual meeting scheduled for April 6, 2019, elections will be held for each of Districts 2, 5 and 8 for a three-year term.

The directors whose terms expire in 2019 are as follows:

DISTRICT 2
3-year term

Wes McFarlane

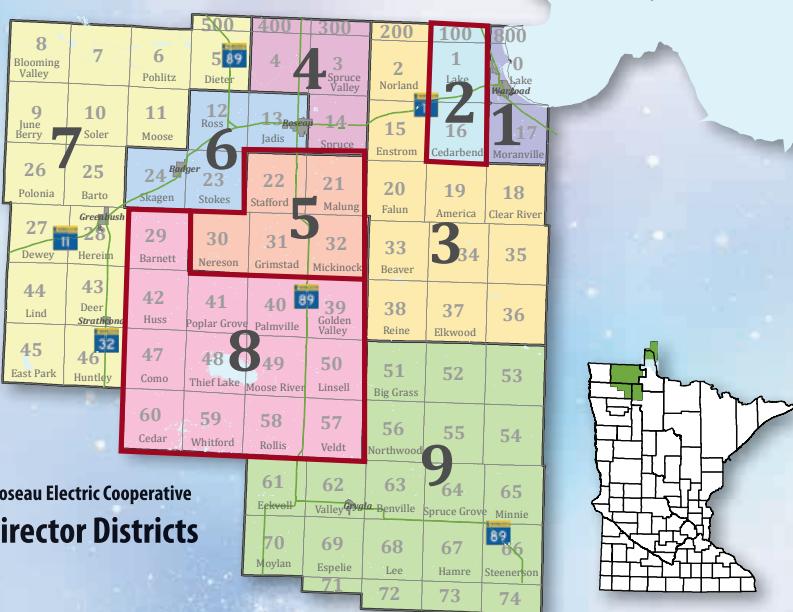
DISTRICT 5
3-year term

Roger Amundson

DISTRICT 8
3-year term

Shawn Gust

Any 10 or more members who reside in Districts 2, 5 or 8 may nominate an eligible member for a director position in that district. No member may be elected to a director position unless nominated in this manner. In the event of joint membership, only the signature of one joint member shall be acceptable.



So, you want to be a Director

Three directors will be elected at the 2019 annual meeting scheduled for April 6. Directors whose terms expire in 2019 are District 2, Wes McFarlane; District 5, Roger Amundson; and District 8, Shawn Gust.

Reports to:

- The membership

Objective:

- To establish relationships between the Board, the membership and the Manager
- Define principles and practices
- Delegate authority
- Analyze operations

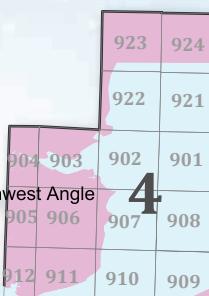
Meeting attendance requirements:

► Monthly board meetings:

Board meetings are held 12 times per year, usually the fourth Wednesday of the month, 9 a.m. to 2 p.m.

► Other meetings:

- Roseau Electric annual meeting
- Minnkota annual meeting
- MREA district meetings
- Other meetings to learn policies and procedures of the electric industry. Expect five to 12 extra days per year.



Board of Director Duties and Responsibilities

- Hire and delegate authority to the Manager.
- Maintain legal entity and practices.
- Review and update Bylaws.
- Require a continuous member and public relations program.
- Keep informed and grow in skills of the program.
- See that members are informed of operations.
- See that accurate minutes are prepared and maintained.
- Consider and adopt plans for objectives and goals.
- Review and update policies.
- Examine and approve annual budget and cash flow.
- Review and approve a sound financial plan.
- Establish policies and programs for good employee relationships.
- Assist in planning all meetings.
- Establish special or standing committees.
- Review responsibilities of Board and Manager.
- Approve the selection of consultants and attorney.
- Establish measures and controls to determine effectiveness of Management.
- Authorize and review annual financial audit.
- Implementation and enforcement of this position description is the responsibility of the Board of Directors.

Fuel prices could affect load control

Slightly higher wholesale market prices, in particular propane, entering the heating season could impact the number of load control hours for Roseau Electric Cooperative off-peak members in winter 2018-19. Minnkota is Roseau Electric Cooperative's wholesale power supplier.

"As those prices go up, the market follows those trends, and you see more control," said Todd Sailer, Minnkota Power Cooperative senior manager of power supply and resource planning.

Sailer said Minnkota, your cooperative's wholesale energy supplier, estimates 200 to 250 hours of dual-heat load control this winter. This compares to the 10-year average of 170 hours.

Last year's total of 60 control hours shows that moderate temperatures and low market conditions can combine to result in a small amount of control hours.

Other than the natural gas and propane prices inching up, Minnkota's demand response outlook is similar to the 2017-18 forecast. The unknown is possible forced outages at Minnkota and elsewhere in the wholesale energy market.

"Market price volatility is driven by fuel prices, weather and generator outages. These events drive the majority of the control hours," Sailer said.

Minnkota has the ability to control up to 350 megawatts through

its demand response system. This includes dual-fuel systems, temporarily controlling storage heating systems, large-capacity water heaters, home vehicle chargers and large industrial consumers with backup generators. Millions of dollars have been saved due to the successful operation of Minnkota's load management system for about 40 years.

Two outages could have an impact on the number of load control hours. Unit 1 of the Milton R. Young Station is offline until early November after a major outage was extended for damage discovered during the outage. Also, Coyote Station has an outage scheduled to begin March 29 and last into May.

"Any time you have a generator out, you're exposed more to the market," Sailer said. "Right now we have some scheduled outages for the first part of November and then again in the spring. We typically do not schedule maintenance in the January and February time frame when we're at peak conditions. That's where the unplanned or forced outages come into play."

During outages and periods of peak electric demand, Minnkota's first option is to purchase energy from the power market. If the timing is not right and affordable power is not available, off-peak loads are temporarily controlled. The savings are passed on to retail consumers through the lower off-peak heating rate.

"Controlling load during these periods protects consumers from the volatility of the market and prevents the need to build new power plants just to serve peak loads," Sailer said.

An off-peak system consists of an electric heating source as its primary component. A supplemental heating source must operate several hundred hours or more during the winter season. Sailer said members with a well-maintained backup heating system should not notice a difference in comfort level when their off-peak heating system is controlled.

Incentives for heating, charging equipment

As part of its Value of Electricity campaign, Minnkota works with its member cooperatives and participating municipals to offer incentives for the installation of electric heating, water heating and charging equipment.

A recent addition is incentives for the installation of electric vehicle charging equipment on the off-peak program. It calls for a \$50 per kilowatt rebate for Level 2 chargers that are 240 volts. The maximum rebate is \$500.

"One of the things that is new to our program that we're really promoting is the electrical vehicles," Sailer said. "We see it as a benefit for the consumer and the co-ops. It's just another good load in our demand response program."

Winter storm preparation

Snow and ice are inevitable when dealing with winter storms, but being prepared can make a world of difference.

Winterize your home

Winter storms wreak havoc on your home. By winterizing your living space, you'll be prepared for extreme cold and hazardous conditions.

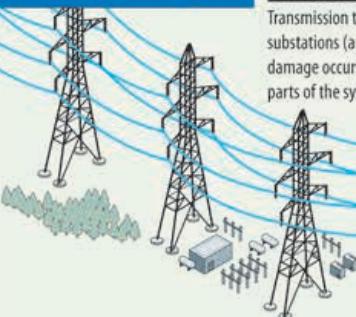
- Remember to maintain and inspect heating equipment and chimneys every year to ensure they're working safely and properly.
- Caulk and weatherstrip doors and windows to make the most of your heating system.
- Freezing temperatures often cause water pipes to burst. Remember to insulate pipes with insulation or newspapers and plastic. Allow faucets to drip during extreme cold to avoid frozen pipes.
- Consider installing storm windows for better insulation. You can also cover windows with plastic (from the inside) to keep the cold out.
- Make sure everyone in your family knows where the home's fire extinguisher is located and how to use it properly. House fires occur more frequently during winter months, as people tend to use alternative heating methods that may not be safe.

Prepare a winter survival kit

Severe winter storms often bring heavy accumulation of ice and snow, which can lead to downed power lines and extended outages. Roseau Electric Cooperative crews will work hard to restore power, but having a winter survival kit on hand is a smart idea.

- **Food:** Store food that does not require cooking, such as canned goods, crackers, dehydrated meats and dried fruit. Keep a large supply of water on hand. **Ready.gov** recommends five gallons per person.
- **Medication:** Be sure to refill all prescriptions in the event of a major power outage.
- **Identification:** Keep all forms of identification handy, such as driver's licenses, photo IDs and social security cards. Bank account information and insurance policies are also good to have on hand.
- **Other items:** First aid kit, blankets, flashlight, battery-powered radio and extra batteries.

How Roseau Electric restores power after a major outage



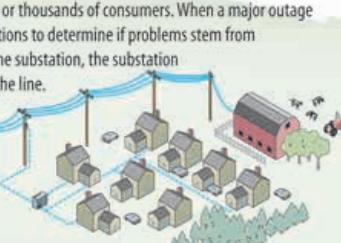
When an outage occurs, line crews work to pinpoint problems

1 High-Voltage Transmission Lines

Transmission towers and cables that supply power to transmission substations (and thousands of consumers) rarely fail. But when damage occurs, these facilities must be repaired before other parts of the system can operate.

2 Distribution Substation

Each substation serves hundreds or thousands of consumers. When a major outage occurs, line crews inspect substations to determine if problems stem from transmission lines feeding into the substation, the substation itself, or if problems exist down the line.



3 Main Distribution Lines

If the problem cannot be isolated at a distribution substation, distribution lines are checked. These lines carry power to large groups of consumers in communities or housing developments.



4 Tap Lines

If local outages persist, supply lines, called tap lines, are inspected. These lines deliver power to transformers, either mounted on poles or placed on pads for underground service, outside businesses, schools, and homes.

DANGER!
Stay clear of fallen lines.



graphic by Funnel Inc.

When electricity goes out, most of us expect power will be restored within a few hours. But when a major storm causes widespread damage, longer outages may result. REC line crews work long, hard hours to restore service safely to the greatest number of consumers in the shortest time possible.



Grant Application Deadline Feb. 28, 2019

To be considered at the March 2019 meeting, grant applications must be received by **Feb. 28, 2019**.

Grant applications are available at the REC office or by visiting our website at www.roseauelectric.com.



ALWAYS CALL BEFORE YOU DIG

One free, easy call gets your utility lines marked AND helps protect you from injury and expense. Safe digging is no accident: always call 811 before you dig.

Visit www.call811.com
for more information.

Problems paying your electric bill?

Energy assistance may be available!

If you are receiving a low income or suffering from a temporary financial shortfall, the following agencies may be able to assist you with your electric bill. We urge you to contact them immediately to avoid disconnection if you feel you are eligible for aid.

Northwest Community Action

PO Box 67

Badger, MN 56714-0067

(218) 528-3258 or 800-568-5329

northwestcap.org

Bi-County Cap, Inc.

6603 Bemidji Ave. N

Bemidji, MN 56601-8669

(218) 751-4631

Celebrate with savings!

Buy energy efficient Christmas lights and decorations

LED Rebate

How to apply:

- Purchase LED Christmas plug-in (not battery operated) lights and decorations in 2018.
- Complete this rebate form and submit it to Roseau Electric Cooperative by Dec. 31, 2018, with a copy of your sales receipt and the packaging showing the number of lights per string. ENERGY STAR® LEDs recommended.
- Select appropriate rebate in the box below. **Rebate cannot exceed 50 percent of cost.** Maximum of 5 strings per customer.

Name _____ City/Zip _____
 Account # _____ Phone # _____
 Address _____

Number of Strings	Rebate per String	Total Rebate
Less than 99 lights	\$3	
100-199 lights	\$6	
200-299 lights	\$9	
Greater than 300 lights	\$12	

Mail to: Roseau Electric Cooperative
P.O. Box 100 • Roseau, MN 56751

Are you a snowbird?

Do you close your home or cabin for the season and head to warmer regions? Do you have the post office forward your mail? Did you know that the USPS will forward your electric bills to your new location, but they will not forward your monthly *Volts & Views* newsletter? They send them back to the cooperative every month, and in turn, charge us a return fee for each issue.

A great solution for both you and your cooperative is to notify our member service department of your new address so they can set up a seasonal address for you. You can choose the date to start and stop forwarding, and you can even set a recurring forwarding address up to start and stop the same time each year.

By notifying us, you can ensure that you receive your member newsletter and also help the cooperative save by alleviating return postage fees every month. Contact our office at **218-463-1543** or toll-free at **888-847-8840**. **You also have the option to not receive a paper copy of the newsletter if you prefer to view it on our website at www.roseauelectric.com.**





Minnesotans can apply now for help with this winter's heating bills

It may seem early to start thinking of winter and the heating season, but for Minnesotans who struggle to pay their heating bills, now is the time to apply for financial assistance to help pay those bills.

Eligible Minnesotans are encouraged to apply for the state's Energy Assistance Program, which helps low-income households earning less than 50 percent of the state's median income (\$49,698 for a family of four).

More than 126,000 Minnesota households received energy assistance during last year's heating season. The average grant was about \$545, paid directly to the household's utility or heating fuel provider.

Funded through the U.S. Department of Health and Human Services, the Energy Assistance Program is administered by the Minnesota Department of Commerce, with 29 service providers throughout the state.

Households with seniors, disabled individuals and children are especially encouraged to apply for energy assistance because they are more vulnerable in low-heat situations and may live on fixed low incomes.

Nearly 40 percent of Minnesota households that received energy assistance last year included seniors, but many seniors who are eligible still do not apply. The Commerce Department encourages families to talk with older family members about applying for energy assistance if they qualify.

The Commerce Department recently sent applications to households that received energy assistance last year, but anyone who may qualify is encouraged to apply now.

To apply, contact the local service provider in your county and request an application. To find your service provider, visit the Energy Assistance Program on the Commerce Department website (mn.gov/commerce) or call **1-800-657-3710**.

Minnesotans who qualify for energy assistance may also be eligible for the Weatherization Assistance Program, a companion program that uses the same application as energy assistance. The weatherization program helps permanently reduce energy bills for low-income Minnesotans by providing free energy-saving upgrades to ensure that their homes are warm, healthy and safe.

Other forms of assistance may also be available through county social service programs, community-based organizations and nonprofit agencies.

OPERATING STATISTICS

	Monthly		Yearly	
	Sept. 2017	Sept. 2018	Sept. 2017	Sept. 2018
Members	6,464	6,530	6,464	6,530
kWh purchased	9,885,656	9,697,459	110,133,225	113,904,078
% change		(1.90%)		3.42%
Revenue	1,335,974	1,313,406	13,420,736	13,934,941
Cost of power	814,703	810,318	8,219,492	8,512,443
Other expenses	524,970	558,890	5,020,784	5,426,594
Operating margins	(3,699)	(55,802)	180,460	(4,095)
Nonoperating margins	21,083	10,979	49,713	101,026
Patronage dividends	17,513	19,218	184,605	191,747
Total margins	34,898	(25,605)	414,778	288,678

member connection

ENERGY TIP

Winter in northern Minnesota! Heating alone in your space can amount to 50 percent or more of your overall energy expense. Is your home "buttoned up?" There is still time to install items like window coverings, caulk sealant, etc.

SAFETY TIP

Eliminate "octopus" connections. Plugging multiple cords into a single socket can overload the circuit and cause a fire.

QUOTE OF THE MONTH

"Discussion is an exchange of knowledge; argument an exchange of ignorance."

- Robert Quillen

DATES TO REMEMBER

Nov. 21 – Electric bill is due

Nov. 22 – Happy Thanksgiving!
Office closed

April 6 – 2019 Annual Meeting
*Districts 2, 5 & 8 are up
for director elections*

OFFICE HOURS

Monday-Friday 8 a.m. – 4:30 p.m.
Phone 218-463-1543

AFTER HOURS/OUTAGE NUMBER

Toll-free **1-888-847-8840**
(main outage call center)

CALL BEFORE YOU DIG
1-800-252-1166 or 811

PAY BY PHONE – **1-877-999-3412**

SMARTHUB

<https://roseaelectric.smarthub.coop/>

WEBSITE

www.roseaelectric.com



LIKE US ON **FACEBOOK**
TO STAY UP-TO-DATE!



Roseau Electric Cooperative, Inc.

A Touchstone Energy® Cooperative 

Great rebates from Roseau Electric!



Heating and cooling system rebate checklist

Must be on demand response "off-peak" program.

Combined heating and cooling rebate maximum of \$1,200.

Electric plenum heaters

Easily converts your existing fossil fuel furnace into a dual-fuel heating system. You are able to use the most efficient, cost-effective heating source – fossil fuel or electricity – at any time.

Electric Heat rebate: \$40 per kilowatt (kW), maximum of \$1,200

PowerSavers rebate: \$500 if installed with ENERGY STAR®-rated air-source heat pump. Must modulate to allow ASHP to operate down to 5 degrees F. and be on off-peak.



Electric thermal storage heaters

Draws electricity during off-peak hours when it is cheaper. Heat is stored in specially designed bricks to provide comfort 24 hours a day.

Electric Heat rebate: \$40 per kW, maximum of \$1,200

PowerSavers rebate: \$500 if installed with ENERGY STAR®-rated air-source heat pump. Must modulate to allow ASHP to operate down to 5 degrees F. and be on off-peak.



Air-source heat pumps

(including mini-split ductless option)

Works just like a central air conditioner in the summer. In the fall and winter, they provide super-efficient supplemental heat.

Electric Heat rebate: \$100 per ton, maximum of \$1,200

PowerSavers rebate: Starting at \$200/ton. Call REC Member Services for specifics.



Geothermal heat pumps

Provides the highest efficiency for space heating and cooling available today. The system transfers heat to and from the earth using only small amounts of electricity.

Electric Heat rebate: \$200 per ton, maximum of \$1,200

PowerSavers rebate: Open loop, \$200 per ton, maximum of \$2,500. Closed loop, \$400 per ton, maximum of \$5,000. Must meet program efficiency requirements.



Underfloor electric heating

A popular off-peak option because the system transfers consistently across the floor to reach people and objects, providing both comfort and efficiency. Applications include electric boiler with hydronic tubing or electric cables or mats.

Electric Heat rebate: \$40 per kW, maximum of \$1,200



Other electric heating systems

Options include electric baseboard, cove heaters and more.

Electric Heat rebate: \$40 per kW, maximum of \$1,200



All programs subject to terms and conditions. Exclusions and/or limitations may apply. Program is subject to change at any time.



Electric water heater rebate checklist

Must be on demand response "off-peak" program (85 gallon or larger). Not brand specific; must be electric.

New residential home construction

Free 85 gallon Vaughn

100 gallon or greater

See REC for details.

55 gallon or less

Water heater rebate: \$200



Existing building

100 gallon or greater

Water heater rebate: \$500

PowerSavers rebate: \$150

85 gallon

Water heater rebate: \$450

PowerSavers rebate: \$150

55 gallon or less

Water heater rebate: \$200

Bonus rebate: Add \$250 if converting from natural gas or propane



Heat pump water heater not on this program.



LED light bulb rebate checklist

ENERGY STAR® recommended.

Rebate of 50% of the purchase price or up to dollar amount listed per bulb.



Replace incandescent bulb with screw-in LEDs

PowerSavers rebate: Up to \$4 per bulb (40-60 watts)

PowerSavers rebate: Up to \$8 per bulb (65 watts or greater)

PowerSavers rebate: Up to \$8 per install of fixture/replacement kit

Install LED outdoor fixtures (dusk-to-dawn operation required)

PowerSavers rebate: Up to \$20 per fixture (40 watts and under)

PowerSavers rebate: Up to \$40 per fixture (greater than 40 watts)

Incentives are available for business and commercial installations. See REC Member Services for details.

Get your PowerSavers forms and receipts in before Dec. 31 as programs will change in 2019!