



Adacel Technologies Limited  
ABN 15 079 672 281  
Unit 29, 3 Westside Avenue  
Port Melbourne, Victoria 3207 Australia  
T. +61 3 8530 7777  
W. [www.adacel.com](http://www.adacel.com)

## Adacel Technologies Limited (ASX: ADA)

### ASX Announcement & Media Release

6 July 2020

#### Adacel Market Update – PBT Guidance Increased

##### Highlights

- Updated FY2020 earnings guidance of profit before tax of approximately A\$4.8 million excluding non-recurring litigation costs and the impact of the adoption of AASB 16 Leases of an estimated A\$1.9 million to A\$2.2 million
- Updated 30 June 2020 cash balance of approximately A\$5 million

Adacel Technologies Limited (**Adacel** or the **Company**) is pleased to announce that, following continued strong operational execution, the Company anticipates profit before tax of approximately A\$4.8 million for the financial year ended 30 June 2020, excluding the effect of one-off items relating to litigation and the impact of the adoption of AASB 16 Leases. The anticipated profit before tax for FY2020 represents an increase of 20% over the previous guidance.

The increase in profit before tax guidance can be attributed to a number of factors. Despite global travel restrictions, the Company undertook and expedited several critical infrastructure installations, including the partial completion of MaxSim upgrades for existing customers in the US and Australia. In addition, the Company was able to expedite two Aurora air traffic management projects in Fiji and Portugal while continuing to work remotely with customers.

The Company expects a cash balance of approximately A\$5 million at 30 June 2020. The higher than forecast cash balance is due to the completion of several MaxSim upgrades, ongoing operating efficiencies and improved cash management.

Chief Executive Officer, Daniel Verret, said, *"I am very pleased with our progress despite the challenges our teams faced with COVID-19. We monitored and adapted quickly to our customers' needs and mobilized our resources efficiently. Looking forward to FY2021, assuming modest and steady recovery from the COVID-19 disruption, we anticipate continued improvement in our financial performance."*

This media release includes references to non-AASB measures such as normalised profit before tax (PBT) (i.e. PBT before one-off items). The directors believe the presentation of non-AASB financial measures are useful for the users of this media release as they provide additional and relevant information that reflect the underlying financial performance of the business. Non-AASB financial measures are not subject to audit or review.

This announcement was authorised for release by the Board of Directors.

**-ENDS****About Adacel**

*Adacel is listed on the ASX and is a leading developer of operational air traffic management systems, speech recognition applications and advanced air traffic control simulation and training solutions. Further information on the Company can be found on its website at [www.adacel.com](http://www.adacel.com).*

**For further information, contact:**

Daniel Verret  
Chief Executive Officer  
+1 (514) 558 9801  
[dverret@adacel.com](mailto:dverret@adacel.com)

Hasaka Martin  
Company Secretary  
+61 (0) 424 685 041  
[Hasaka.Martin@boardroomlimited.com.au](mailto:Hasaka.Martin@boardroomlimited.com.au)